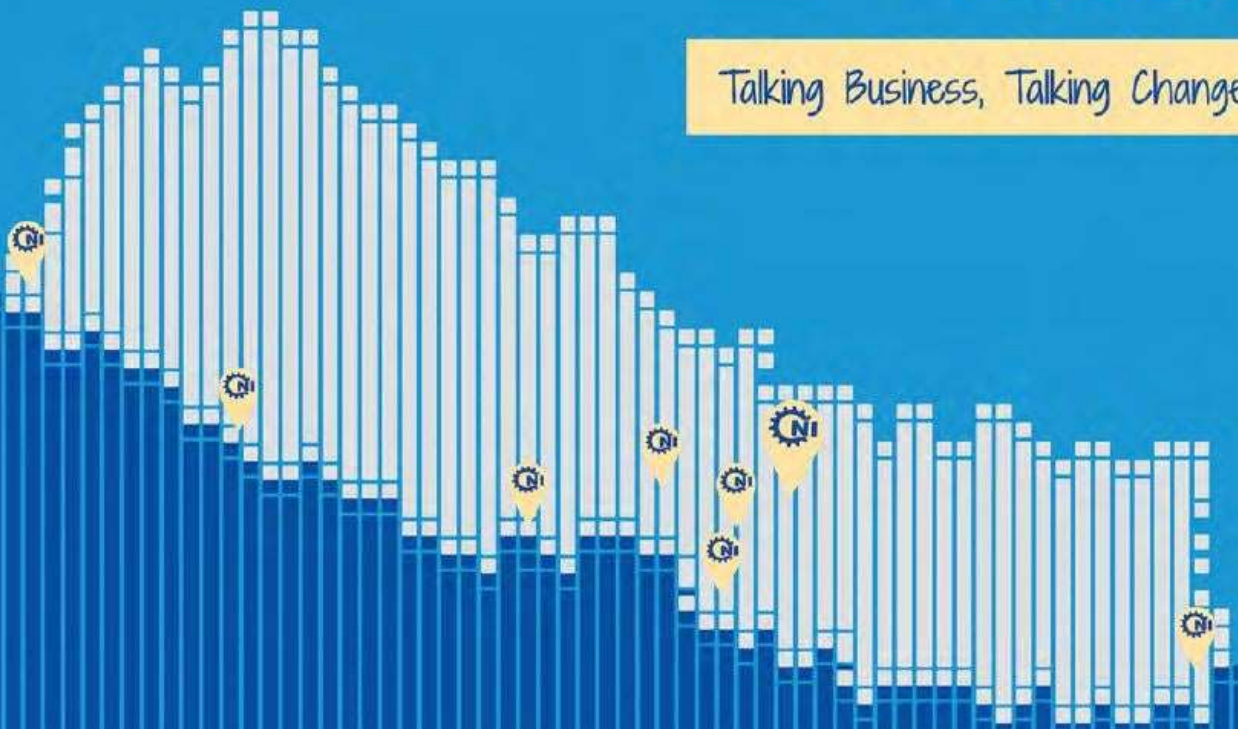




# CHRONICLE 2013

Talking Business, Talking Change



Confederation of Nepalese Industries



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# CHRONICLE 2013

Talking Business, Talking Change



Confederation of Nepalese Industries

## Confederation of Nepalese Industries

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[www.cnind.org](http://www.cnind.org)



MESSAGE

# President's Message

Dear friends, colleague entrepreneurs,

It has now been more than a decade after CNI came into existence. Since its inception CNI worked to promote private sector during a very challenging period in Nepal. From the early days CNI had to work hard to advocate appropriate legislative policy reforms and improvement in operational environment - necessary for an investment friendly climate in Nepal. Enhancing the capacity of the private sector to deliver growth apart from improving policy issues were major agenda at CNI, which it advocates for the development of industrial community.

The year 2013 has been equally challenging to CNI. It may be worth to recollect some of the major activities and initiatives the CNI undertook to achieve its mission during this period. In order to highlight the major events/activities carried out by CNI throughout the year and depict the overall economic picture of the country, CNI has published this yearly handbook "CNI Chronicle-2013".

Year 2013 has been quite engaging for us at CNI and thanks to the untiring efforts, contributions and dedication of CNI members along with the goodwill of our well wishers - both within the country and abroad. The successful completion of the Second Constituent Assembly (CA) election in Nepal has opened the door to end political instability and raised hopes among the Nepalese private sector. The doors for economic development and investment are now open and we expect to have an industry friendly environment with the formation of the new elected government.

In the days ahead, we believe that sectors such as Energy particularly Hydropower and Alternative Energy; Healthcare, Natural Herbs and Herbal Products and Formulations; Health and Education Services; Knowledge Process Outsourcing, Agriculture and Forest based industries and Tourism Sector will prove to be competitive area for investment in Nepal with higher comparative advantages in the region. These sectors will be the pillars for growth in Nepal with opportunities for investment. Developing

will be the pillars for growth in Nepal with opportunities for investment. Developing physical infrastructure projects including roadways, railways, airports etc. will also be the area where private sector's investment is expected. Domestic investments are not enough to drive these pillars of growth and hence foreign investments are required. Therefore CNI is committed to aggressively expand its present global linkages and network in order to promote and facilitate inward investments into Nepal. As ever, with the dedicated support, cooperation and effort of our members and the support from our international friends, we are confident that CNI will be able to deliver on the task in front of us.

My appreciation to the Team CNI.

**Mr. Narendra Kumar Basnyat**  
President



## From the Director General Desk

It is my immense pleasure to present “**CNI Chronicle 2013**” on the special occasion of CNI’s 11th Annual General Meeting. In effort to make CNI’s efforts and initiatives transparent, the various aspects of CNI, vision and mission, principles, strategies, functions and activities carried out in the year 2013 is highlighted in this publication. The publication reveals the overall report of all the activities undertaken by CNI in the year frame.

As we look forward to the coming years, it is worth reflecting on the past year and the successes that have been accomplished by CNI. The year 2013 has provided an opportunity for expansion in membership, regional and international networking, professional trade and investment as well as working with government and development partners in policy formulation and implementation issues which I firmly believe CNI has fully grasped.

The growth and success of the Confederation of Nepalese Industries (CNI) providing valuable service to private sector as well as government in country would not have been possible without the input of its office bearers, respected members, and staffs. On that note, I would therefore like to pause and say thank you to all those who have supported us.

In this regards, I would like to take this opportunity to express my sincere gratitude to CNI President Mr. Narendra Kumar Basnyat, President Emeritus Mr. Binod Chaudhary, CNI Office Bearers, Governing Council and National Council as well as all its valuable members for giving me opportunity to serve as a Director General of CNI and will always be thankful for supporting me with their valuable inputs

of CNI and will always be thankful for supporting me with their valuable inputs and suggestions. I am also indebted to the government authorities, policy makers, development partners, academia, civil societies and colleagues from the media for their continuous cooperation and support in CNI initiatives and efforts for bringing healthy changes in the national economy. More importantly, my sincere appreciation goes to all the staffs of CNI Secretariat for their kind support in my every endeavor with their aptitude, dedication and professional integrity, in absence of them it would be just a mirage for me to excel the better result.

Lastly, I would like to extend my cordial and earnest gratitude and thanks to all the individuals and institutes who have stood with CNI during its journey of more than a decade in spite of various challenges and obstacles.

In our drive towards the better atmosphere for investment and better economy, CNI seeks continued support of all stakeholders and development partners in the creative industries. To all its stakeholders, we invite you to learn more about the value of CNI and join us on our journey to bring positive changes in Nepalese Economy.

**Megh Nath Neupane**

Director General

## Table of Content

05	Introduction
07	CNI Vision, Mission and Strategies
09	CNI Organisation Structure
11	CNI Office Bearers
13	CNI Governing Council
14	CNI National Council
18	Committee and Forums
21	CNI Policies

23	CNI Networking
24	CNI Domestic Partnership
25	CNI International Partnership
27	CNI Representation
30	CNI Functions
41	CNI Activities
78	CNI General Member's List
87	Secretariat
91	Photo Gallery



# Introduction

**C**onfederated of Nepalese Industries (CNI), professionally led apex body of large and medium scale industries of manufacturing as well as service sector of the country, was established by the head honcho of Nepal's industrial and corporate sector on April 17, 2000 with the theme of "Talking Business, Talking Change". CNI is a non-governmental, non-political and non-profit organization and is actively raising issues related to investment and industrial development of Nepal and simultaneously providing solutions in the same.

India, Sri Lanka, Bangladesh, Pakistan, China, Hong Kong, Singapore, Czech Republic, Turkey and also works in close cooperation with international networks. This institution is thus being capable of not only providing useful policy inputs to the government of Nepal but also ensuring the implementation of the same.

This organization has particularly been focusing on the larger corporate and industrial enterprises which are the substantial sectoral leaders of Nepalese economy. These include enterprises from all the sectors such as manufacturing,

The establishment of CNI was based on the widespread belief that the industrial society of Nepal urgently needed an effective representative body that would serve as a true platform to concentrate on many issues plaguing the Nepalese industries. There was a common understanding to establishment of a modern professional body with well-trained and experienced professional staffs that would be fully supported by the latest technological advancements. Keeping this thing in mind, CNI is committed to ensure meaningful policy inputs to the government, to create an industrial environment conducive to both the domestic as well as foreign investment and proper representation of manufacturing and service industries of Nepal.

As a harbinger of changes taken place in the global economy to Nepal, CNI is working with several business organizations of developing as well as developed countries in Asia, Africa, Europe and America. Apart from that, CNI has strong associations with the chambers and business organizations in

tourism, financial services, exports or infrastructure irrespective of origin of the investments, geography as well as the nature of the business. Since its establishment, CNI has been raising issues like the persistent economic situation imbroglio, need for reforms in financial sector, strengthening of private sector's capabilities, the streamlining of private sector's initiation on development agenda, double digit growth issues and industrialization based on trade competitiveness.

In addition, CNI is an organization that works in coordination with other organizations and is increasingly becoming involved in the areas where the existing system has failed to deliver.

## CNI Philosophy and Principles

The philosophy of Confederation of Nepalese Industries (CNI), as an umbrella organization of the country's industrial and business sectors, is based on the 'Culture of Corporatization'. As CNI is a

corporate led and professionally managed non-governmental, non-political and not for profit organization based on a well established organizational structure, a team of highly competent professionals of the concerned fields has been employed to translate its vision into reality.

The CNI is a powerful and effective advocate for economic growth and policy change to promote industrial climate as well as investment. It has become a vital source of expert advice and information to boost up investor confidence employment generation. CNI is envisioned to ensure that the government as well as the wider

being of general public.

According to the underlined philosophy and given assumption, CNI has been providing a forum for the generation of ideas, for exchange of views and for the enlargement of useful business networking based on the following principles:

- Adopting a pro-active partnership approach internally with its constituents as well as with the government and other national and international organizations.
- Functioning solely on defined



community including business, donors and civil society understands the needs of the growth of Nepalese Industry and the contributions it makes to the well

objective and prudent policies with the democratic mechanism of preoperational representation guided by the confederation's constitution.



# CNI Vision, Mission and Strategies

## Vision

- To play an instrumental role to create conducive environment for investment

CNI's vision is to play a lead role in making the country's industrial sectors vibrant, resilient as well as globally competitive, and promoting the investment friendly environment for achieving a sustainable double digit economic growth.

## Mission

The primary area of CNI to work is encouraging positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

## Strategies

In order to accomplish the above mission and move ahead towards the set vision, CNI has been adopting the following strategies:

- To act as a 'Think Tank' for the management and development of Nepal's industrial sector and to be recognized as the key catalyst in mobilizing the value of the private sector.
- To strengthen the efficiency of the Nepalese private sector at par with the international levels and to be recognized as the leader in providing value added business support services and trade facilitation for competitiveness and quality enhancement.

in the country's industrial sectors and to provide necessary inputs as well as services for the establishment and development of supportive institutions.

- To provide crucial recommendations and facilitate different government bodies as well as agencies on issues related to industrial promotion, economic policy formulation and investment facilitation along with the improvements required on the same according to the need of times.
- To take appropriate actions to achieve the nation's social aims by ensuring professionalism, social accountability, business integrity and high standards of quality of goods and services.



- To develop a team of professionals at CNI with competencies and commitment for promoting national economic as well as member's business interests and to formulate necessary rules and regulations, within the

A part from this, CNI has been identified the following specific goals and working to achieve the same.

- Proper representation of the country's medium as well as large

framework of the CNI constitution, in order to regulate the activities of the Confederation.

- To be financially self-reliant by expanding the member base, chapters, industry association, contact offices and branches throughout the Nepal and introducing new services to member enterprises and to those who need CNI's assistance to expand their businesses and to excel in professionalism.
- To build a affiliation, cooperation and mutual rapport with the international public as well as private institutions with an aim of promotion and development of bilateral, regional and international trade and investment and to share experiences and views among international organizations.
- To work in the field of research and development both at the national and international levels in the issues related to industrial development, factor productivity, technological advancement, product innovation, trade facilitation, industrial relation, taxation among many other possible areas of business and investment expansion within and outside the country.
- scale manufacturing and services industries.
- Provide meaningful policy inputs to the government in the area of industrial development, investment and export promotion, trade facilitation, industrial relation.
- Act as a forerunner of major changes in global economic and business scenario and possible impacts to Nepal.
- Help to create an industrial environment conducive to domestic and foreign investment.
- Working closely with the government on policy formulation and implementation issues
- Enhancing efficiency and competitiveness of Nepalese industries.
- Creating opportunities for the country's industrial growth through specialized services and global linkages.
- Acting as platform of consensus building and networking for public private partnership in development agendas.
- Develop CNI as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal
- Through the means of research and development (R&D).

## CNI Objective and Goals

The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.



## General Body

This is the highest body constituted of all members of CNI. It is also called the General Assembly.

## National Council

National Council is one of the high level bodies consisting of 33 members (including office bearers) representing different sectors of CNI Membership.

## Governing Council

Governing Council is the policy making body of CNI that is constituted of seven senior business leaders under the coordination of CNI Former President including the current President.

## Office Bearers

Office Bearers Committee is the main functional body of CNI consisting of the President, the President Emeritus, the Senior Vice President, four Vice Presidents (including ex-officio Vice President) and Director General (non-voting member).

## Secretariat

CNI has an efficient Secretariat with different specialized departments including research and development, documentation and publication, and foreign trade information center. Likewise, the secretariat constitutes information collection and dissemination unit, forums, committees supported by competitive professionals and support staff. Similarly, CNI secretariat has own spacious building of more than 3500 square feet area, which includes a large Meeting Hall, special guest station and various office bearers as well as administrative wings.



# CNI Structure



# CNI Office Bearers

Elected at 10th AGM, 21st December, 2012



President

**Mr. Narendra Kumar Basnyat**

**Himalayan Distillery Ltd.**

Satdobato, Lalitpur



President Emeritus

**Mr. Binod Kumar Chaudhary**

**CG Foods (Nepal) Pvt. Ltd.**

CG House, Sanepa, Lalitpur



Vice President

**Mr. Hari Bhakta Sharma**

**Deurali Janta Pharmaceuticals Pvt. Ltd.**

Hattisar, Kathmandu



Vice President

**Mr. Anuj Kumar Agrawal**

**Mainawati Steels Pvt. Ltd.**

Trade Tower, Thapathali



Vice President

**Mr. Satish Kumar More**

**Lucky Group Pvt. Ltd.**

Tripureswor, Kathmandu



Vice President

**Mr. Manoj Kumar Kedia**

**Kedia Organization**

Kamaladi, Kathmandu



Vice President

**Mr. Basu Dev Golyan**

Coordinator

**CNI Koshi Chapter**

Biratnagar



Vice President

**Mr. Basant Raj Mishra**

Coordinator

**CNI Employer's Council**

Trade Tower, Thapathali



Director General

**Mr. Megh Nath Neupane**

**CNI Secretariat**

Trade Tower, Thapathali



# CNI Governing Council



Coordinator

**Mr. Binod Kumar Chaudhary**

**CG Foods (Nepal) Pvt. Ltd.**

Chaudhary House, Sanepa, Lalitpur



Member

**Mr. Narendra Kumar Basnyat**

**Himalayan Distillery Ltd.**

Satdobato, Lalitpur



Member

**Mr. Chiranji Lal Agrawal**

**Super Lamicoats Pvt. Ltd.**

Phone: 4411187 / 44142268



Member

**Mr. Tek Chandra Pokharel**

**Shangrila Tours Pvt. Ltd.**

Phone: 4412971 / 4440597



Member





Mr. Vijay Shah  
Himalayan Distillery  
Phone : 5553395 / 5522010

# CNI National Council



Member  
Mr. Azaj Alam  
Rupandhey Udhog Sangh  
Phone: 071-54966



Member  
Mr. Bal Krishna Shrestha  
Hama Iron & Steel Inds. Pvt. Ltd.  
Phone: 01-4261716



Member  
Ms. Barsha Shrestha  
Clean Energy Dev. Bank Ltd.  
Phone: 01-4221094/98



Member  
Mr. Birendra Kumar Sanghai  
Annapurna Vegetable Products Pvt. Ltd.  
Phone: 01-4253050



Member  
Dr. Chiranjibi Nepal



Member  
Mr. Gunachandra Bista



Member

Mr. Guru Prasad Neupane

**Kanchanjunga Housing Ltd**

Phone: 01-5111000



Member

Mr. Hemanta Golchha

**Golchha Organization, Ganabahal**

Phone: 01-4250001/4371376/4525530



Member

Mr. Kamal Jain

**Hilltake Industries Pvt. Ltd.**

Phone: 01-4388679/4388691/4278311



Member

Mr. Kamal K Begani

**Nandan Ghee & Oil Inds. Pvt. Ltd.**

Phone: 01-4412214



Member

Mr. L.B. Sawa Limbu

**Shamakhushi**

Phone: 01-4354918/4382850



Member

Mr. Madhav Adhikari

**Hetauda Udhog Sangh**

Phone: 057-520578/01-5536684



Member



Mr. Naresh Das

**Export Council of Nepal**

Phone: 01-4441337



Member

Hon'ble Raj Kumar Agrawal

**Shiva Shakti Agri Pvt.Ltd.**

Phone: 01-4100041/46



Member

Mr. Rajan Singh Bhandari

**Sharada Sadan, Kamaladi**

Phone: 01-4169073/4169067/69



Member

Mr. Rajendra Aryal

**Trikon Advertising Service**

Phone: 01-4228362/4248030



Member

Mr. Rajesh Kumar Agrawal

**Rajesh Metal Craft Ltd.**

Phone: 01-4230949



Member

Mr. Ramesh Gupta

**Ganapati Vanaspati Pvt. Ltd.**

Phone: 01-4260785



Member

Mr. Sashi Kant Agrawal

**Reliance Spinning Mills Pvt. Ltd.**

Phone: 01-4241504



Member

Mr. Shiva Ratna Sarada

**Asian Thai Foods Pvt. Ltd.**

Phone: 01-4258731



Member

**Mr. Subodh Todi**

**Hanuman Metals Pvt. Ltd.**

Phone: 01-4411187



Member

**Mr. Sulav Agrawal**

**Jagdamba Steels Pvt. Ltd.**

Phone: 01-4111891



Member

**Mr. Upendra Poudel**

**NMB Bank Ltd.**

Phone: 01-4246160



Member

**Mr. Vikas Dugar**

**Swastik Oil Industries Pvt. Ltd**

Phone: 01-4437991/4421853/4423149



Member

**Mr. Vishnu Kumar Agrawal**

**M.A.W. Enterprises Pvt. Ltd.**

Phone: 01-4261160



Member

**Mr. Yogeshwar Lal Shrestha**

**CAS Trading House Pvt. Ltd.**

Phone: 01-4430858/59



Invitees Member

Mr. Navin Gattani

**Jhapa Chapter**

Phone: 023-562864/541102

Invitees Member

Mr. Mahendra Bahadur Amatya

**Parsa-Bara Chapter**

Phone: 051-528689/521097



Invitees Member

Mr. Ratan Tandan

**Banke Chapter**

Phone: 081-526563



Invitees Member

Mr. Hem Bikram Thapa

**Kanchanpur-Kailali Chapter**

Phone: 099-520847



Invitees Member

Mr. Bonin Piya

**Rupandehi Udhyog Sangh**

Phone: 071-540046



Invitees Member

Mr. Krishna Prasad Adhikari

**Chitwan Udhyog Sangh**

Phone: 056-522052



Invitees Member

Mr. Rishi Ram Ghimire

**Hetauda Udhyog Sangh**

Phone: 057-520231

## Committee and Forums

Sn	Committee and Forums	Designated Person	
		Coordinating Vice President	Convener
1	CNI- Networking and District/ Chapter Coordination		Mr. Basudev Golyan
2	Agriculture and Livestock	Mr. Manoj Kedia	Mr. Gunachandra Bista
3	Bank and Financial	Mr. Satish Kumar More	Mr. Upendra Poudel
4	CEO's Forum	Mr. Manoj Kedia	Mr. Sashin Joshi

5	Commerce and Supplies	Mr. Satish Kumar More	Mr. Rajesh Kumar Agrawal
6	CSR & Infrastructure Development Committee	Mr. Hari Bhakta Sharma	Mr. Bishnu Kumar Agrawal
7	Employers Council	Mr. Bashanta Raj Mishra	-
8	Energy Development Council (EDC)	Mr. Anuj Kumar Agrawal	Mr. Sujit Acharya
9	Export Promotion and Certificate of Origin	Mr. Satish Kumar More	Mr. Naresh Das
10	Investment and Industrial Promotion	Mr. Hari Bhakta Sharma	Mr. Ramesh Gupta
11	Institution Strengthening and Human Resource Development	Mr. Hari Bhakta Sharma	Mr. Dilip Agrawal
12	Member Services Promotion	Mr. Manoj Kedia	-
13	PR and Communication	Mr. Manoj Kedia	-
14	Revenue & Taxation	Mr. Satish Kumar More	Mr. Sulav Agrawal
15	Tourism Development Council (TDC)	Mr. Bashanta Raj Mishra	-
16	Women Entrepreneurs and Professionals Forum (WEPF)	Mr. Hari Bhakta Sharma	Ms. Barsha Shrestha
17	Young Entrepreneurs Forum (CNlyef)	Mr. Anuj Kumar Agrawal	Mr. Amit Begani

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# गुणस्तरमा कहिल्यै सम्भौता नगरौं

जर्मन प्रविधिबाट उत्पादित शिवम् O.P.C. सिमेन्ट



ISO 9001:2008 CERTIFIED COMPANY

Talking Business, Talking Change



CNI Policies



In spite of policy reforms initiated in the early 1990s, Nepal could not attract foreign direct investment (FDI) as much as desired. This is partly because a small, least developed, landlocked, mountainous country has little to offer to investors. Nevertheless, other similarly situated countries are receiving more investment than Nepal.

In such a situation, can Nepal improve its domestic as well as foreign investment performance? The answer of CNI is yes, because Nepal's advantages include among others privileged access to a well-disposed neighboring country with a large market; a low wage, trainable workforce; a flourishing local entrepreneurial culture in both small and large business; and established international recognition. Nepal's temperate climate is also ideal for cultivating medicinal herbs, whose market has seen phenomenal expansion in recent years.

However, these advantages can make attractive investment packages. There are serious weaknesses in the policy framework and implementation that warrant priority attention. Keeping this in mind, CNI has set the following policies to work with the government as well as the development partners in order to improve investment climate, investment performance and the industrial development to achieve sustainable double digit economic growth.

- Foreign Direct Investment (FDI) is one of the important engines of economic development. However, there is tough competition to attract FDI in their respective countries. CNI, in association with the government of Nepal will make an effort to change

the mind set of foreign investors from 'Why Nepal' to 'Why not Nepal'.

- Infrastructures are crucial for the investment promotion and industrial development of a country. To develop infrastructure at a faster pace, besides peace and security, CNI will help government of Nepal to bring favorable investment policies so that private investment and FDI can be attracted in infrastructure projects.
- Productivity, the most crucial variable for dynamic economic growth and employment creation, is low because the government is not oriented towards productivity enhancement —rather they are focused on cheap labor. Labor productivity can be increased by better industrial relations; much more investment in human resources; paying living wages; introduction of modern technology, and a strategic vision, based on consensus and making stringent labor laws.
- As the leader of private sectors, CNI will focus to increase the productivity through skill development and technological adaptation programs for national economic growth and risk management in the unfolding era of uncertainty, crisis and conflict.
- Cost of transaction and cost of fund should be reduced as a matter of priority to uplift the competitiveness of the Nepalese economy and to ameliorate the investment climate. In this respect, CNI is very sincere and ready to work with the government as well as Nepal Rastra Bank (NRB), the central bank of Nepal in the issues of financial sector reform and capital

market development, which in turn will be instrumental for enhancing financial deepening and reducing cost of capital.

- There is lack of complete communication to foreign investors about the investment related issues, rules, regulations and procedures. That is why Nepal is not getting the adequate amount of foreign investment and this has created problems when the foreign investors want to repatriate the profit/dividend. Thus CNI, through the recently developed information portal 'Invest Nepal' along with its regional and global networking, will be actively disseminating the primary information to all the foreign investors on the aspect of FDI.



- Challenges from international competitiveness cannot be met without adequate infrastructures such as roads, warehouses, electricity, water, sanitation and telecommunications. Although, it is the duty of the State to provide such infrastructures as well as level playing field, CNI will take an initiative and contribute in this aspect through public-private partnership (PPP) mechanism.
- While it is being recognized that the private sectors, informal and formal, are the true engines of economic growth. But at present, it is not realized that the role of private sectors in national economy, employment generation, policy-making as well as strategy formulation is acknowledged despite the advent of the liberal democracy. In this respect, CNI will act as lobbyists or pressure groups to narrow down the gap and further broaden the contribution of private sectors by enhancing the professionalism as well as business integrity in line of the national interest.
- The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector. Thus, CNI will be working as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal through the means of research and development (R&D).

# CNI Networking

**C**onfederation of Nepalese Industries (CNI), an umbrella body of the country's industries from manufacturing and service sectors, since its establishment has been focusing to expand its network in national as well as international level. CNI Office Bearers, governing council and national council have already endorsed a policy to open new chapters in different places of the country that hold strong industrial potential, hoping that the CNI's efforts will be value addition for the national economy as whole through

optimum utilization of resources, giving new momentum to economic activities and ultimately generating more jobs opportunities in the country.

Keeping this reality in mind, CNI now has been focusing to strengthen the existing chapters and association as well as expand new network in the national and international levels. By now, CNI has established its network in the following industrial and business centre of Nepal:-

## CNI Chapters

Sn	Chapter Name	Address	Coordinator
1	Jhapa Chapter	Birtamod, Jhapa	Mr. Navin Gattani
2	Koshi Chapter	Biratnagar	Mr. Basu Golyan
3	Parsa-Bara Chapter	Birganj	Mr. Mahendra Bahadur Amatya
4	Banke Chapter	Nepalgunj, Banke	Mr. Ratan Tandan
5	Kanchanpur-Kailali Chapter	Mahendra Nagar	Mr. Hem Bikram Thapa

## CNI Associations

Sn	Association	Address	President
1	Hetauda Industry Association	Hetauda	Mr. Rishi Ram Ghimire
2	Chitwan Industry Association	Bharatpur	Mr. Krishna Adhikari
3	Rupandehi Chamber of Industry	Butwal	Mr. Bonin Piya

# CNI Domestic Partnership

CNI believes that the unilateral efforts of the confederation only would not be adequate enough to achieve its set goals and objective as well as to contribute for the economic development of the country. Keeping this reality in mind, CNI has actively been participating in various socio-economic activities organized by different public

as well as private organizations. In order to further intensify its efforts and to exert considerable impact on the social well being of the general people through economic development and employment generation, CNI has joined hands by signing MOU with the following organizations.

## CNI Partnership with Domestic Organizations

Sn	Organization	Address
1	Alternative Energy Promotion Center (AEPC)	Khumaltar, Lalitpur
2	Society of Economic Journalists of Nepal (SEJON)	Anamnagar, Kathmandu
3	Water Resources and Energy Journalists of Nepal (WAREJ-Nepal)	Anamnagar, Kathmandu
4	World Vision Advocacy Forum (WVAF)	Kalanki- Ringroad, Kathmandu
5	Himalayan Climate Initiative(HCI)	Panipokhari, Kathmandu





## CNI International Partnership

In order to foster the relationship between Nepal and the rest of the world, and to facilitate economic growth of Nepal through improved investment climate, industrial development, CNI has been focusing to expand its global presence. As promoting professionalism and positive competition is one of the major working areas of CNI, it has signed Memorandum of Understanding (MoUs) with the public and private organizations of regional as well as global level. By doing that, CNI has envisaged that such collaboration will be a milestone for a strategic partnership between these organizations and for promoting investment potentials of Nepal in the international markets as a means of economic diplomacy.

CNI believes that having bilateral agreements with regional and international associations will help it in achieving its goals of enhancing professionalism in management, advancement in technology and development of trade and industry in the country. Towards this end, CNI has some very important bilateral agreements with a number of important trade and industry organizations throughout the world which are listed here in chronological order:

The key motives behind the CNI's continuous efforts of expanding its global presence are as follows:

- Exchange of information in regard to trade, investment, economic cooperation and services between the countries concerned
- Exchange of appropriate materials necessary for securing the objectives
- Recommend jointly necessary measures for promoting close economic cooperation between the countries to the respective governments
- Encourage businessmen to participate in Trade Fairs/Exhibitions held in the countries concerned
- Cooperate in sponsoring missions and receiving business delegates and technical experts when considered appropriate
- Recommend measures for the promotion of mutually beneficial bilateral trade
- Cooperate in organizing trainings, seminars, workshops, talk programs and similar in the areas of mutually agreed upon

## CNI Partnership with International Organizations

Sn	Organization Name	Address	Date of Signing
1	Confederation of Indian Industries(CII)	Delhi-India	February 19, 2003
2	Ceylon Chamber of Commerce(CCC)	Sri-Lanka	March 31, 2003
3	Metropolitan Chamber of Commerce and Industry (MCCI)	Dhaka- Bangladesh	January 17, 2004
4	Federation of Bangladesh Chamber of Commerce and Industry (FBCCI)	Dhaka- Bangladesh	January 18, 2004
5	The All India Association of Industries (AIAI)	Mumbai-India	May 10, 2004
6	Karachi Chamber of Commerce and Industry (KCCI)	Karachi- Pakistan	February 3, 2005
7	Islamabad Chamber of Commerce and Industry (ICCI)	Islamabad-Pakistan	February 4, 2005
8	The Lahore Chamber of Commerce and Industry (LCCI)	Lahore- Pakistan	February 7, 2005
9	The Indian Chamber of Commerce Hong Kong (ICCHK)	Hong Kong	December 1, 2009
10	China Council for the Promotion of International Trade (CCPIT)	China	December 20, 2010
11	Federation of Indian Chambers of Commerce and Industry (FICCI)	Delhi- India	December 3, 2011
12	Istanbul Chambers of Commerce(ICC)	Istanbul- Turkey	August 22, 2012
13	Confederation of Industry of the Czech Republic (CICR)	Czech Republic	September 5, 2013



# CNI Representation

CNI is well represented in the different government bodies, agencies, committees and department as well as in different development partners, international organizations, diplomatic missions and national/international non-government organizations. The major government as well as non-government organizations and bodies on CNI has been actively representing and contributing in policy issues are as follows:

## Economic Policy Networks

The Economic Policy Networks (EPNs) are network under the Ministry of Finance (MoF), which look after the economic policy related matters. EPNs are an ADB funded projects with Ministry of Finance as the focal point. ADB provided technical assistance to the Government of Nepal to establish an Economic Policy Network II to facilitate the policy dialogue among various stakeholders, foster consensus and secure commitment for implementation of the policy reform agenda in the year 2003. The committee

country, to formulate the policy regarding industry and investment and to coordinate between central and implementing level. The Board is responsible to render necessary co-ordination in formulating and implementing policies, laws and regulations pertaining to the industrialization of the country. To give guidelines in attaining the objectives of liberal, open and competitive economic policies pursued by the country so as to make the industrial sector competitive, the board maintains relation and coordination between the government agencies and private sectors in formulation and implementation level of the industrial policy.

meets frequently and holds discussion on issues like strategies for promoting industrial property licensing in Nepal, constraints and approaches for developing market access and vertical linkage in high value agriculture, economic policy on international trade, investment and employment.

## Investment Promotion Board

The Industrial Promotion Board is being formed under the chairmanship of Minister for Industry in order to increase the pace of the industrialization in the

To make recommendation to Government of Nepal for the inclusion of any industry in the classification of industries and to introduce changes in the Areas of potential development, CNI has been continuously representing and contributing to give directives to the concerned body after making consultation with its members.

## Revenue Advisory Committee:

CNI has been actively representing in the Steering Committee of the Revenue Advisory Committee, one of the major

committee under Ministry of Finance of government of Nepal. There are different sub committees under this main committee which also has representation from CNI in the issues of Industries, Custom, Tax, social development and others.

## Certificate of Origin Technical Committee

The Technical Committee is formed under Department of Industries to provide access to the technical requirements of exportable and importable products and offers suggestions to the Government of Nepal in the areas of technical issues related to Certificate of Origin which has to be fulfilled by the industries exporting their products to the international market under the different bilateral, regional and multinational trade treaties.

## Trade Facilitation Committee

## Women Entrepreneurs Forum

The Women Entrepreneurs Forum (WEF) is established under the Ministry of Industry, with the objective of developing and promoting women entrepreneurs in the country. The Forum works towards facilitating co-operation and networking among the women entrepreneurs of the different regions of Nepal. It is an effective platform for strengthening the domestic development of women entrepreneurship for economic development thus helping to exchange information on entrepreneurial skills and building trade links among the women.

Since the inception of WEF, a number of workshops, round table conference, seminars, training programs, annual events have been held in different parts of the country. In this networking program, CNI has been continuously raising some issues on challenges faced by Nepalese women entrepreneurs and forwarding suggestions to enable them with some best practices for replication as regional projects.



Trade facilitation involves the simplification, standardization and harmonization of procedures and associated information flows required to move goods from seller to buyer and to make payment. As this encompasses both commercial and regulatory processes, it should be approached on a partnership basis between governments and trade in order to ensure that practical and implementable solutions are developed. CNI as one of the leading trade facilitation institutions has been continuously suggesting the Governments to establish and support national trade facilitation bodies or committees with balanced private and public sector participation. In the context of Nepal, the trade facilitation committee is formed under the custom department of Ministry of Finance.

## Sick- Industry Rehabilitation Committee

The Sick Industries Rehabilitation Committee is formed under the coordination of joint secretary of Ministry of Industry. There is a team of technical and financial experts who are studying the condition of the industries. CNI has also been representing the country's industrial sector in this committee.

## National Development Council

Rt Hon'ble. Prime Minister chairs the Council and it approves the long term plan and policies for the nation's development in which CNI has active participation.



## Economic Diplomacy Implementation and Monitoring Committee

Ministry of Foreign Affairs looks after this committee and it monitors and follows up on plans and programs for economic diplomacy to promote trade and investment in Nepal.

## High Level LDC Committee

This committee is also under the Ministry of Foreign Affairs and Hon'ble Minister chairs the committee.

## NS Quality Board

CNI has been representing in NSQ

## Industrial Security Force

CNI was represented in the Industrial Security Force committee which was formed to deal with matters related to provision of security measures to industrial institutions in the country.

## EIF-National Steering Committee

CNI has been representing in EIF-National Steering Committee which is following the NTIS program of Ministry of Commerce and Supplies.

## Social Security Fund Committee



## Nepal Business Forum (NBF)

Nepal Business Forum (NBF), Nepal's first-ever public-private business forum began its journey in 2010 with the aim of improving the business environment in Nepal through better interaction between the business community and government officials. This forum has been constituted under the executing order of Nepal Government and IFC of World Bank group provides technical and financial support to this committee.

## Cottage and small Industry Program Management Committee

CNI has been actively participating in this committee for the development of the SMEs.

Social Security is being considered as a right of the workers. Social Security is linked to enhancing social equity and justice. CNI is a member of Social Security Fund Committee under Ministry of Labor and Employment.

## Central Level Industrial Relation Committee

CNI is also a member of Central Level Industrial Relation Committee under Ministry of Labor and Employment for settlement of the disputes among management and employees

# CNI Functions

Although CNI is an apex body of manufacturing and service industries, it provides a wide range of services for parties engaged in trade and commerce in national, regional and international level. The only motive behind this is to contribute for the higher economic growth and thereby socio-economic development of the society. As an apex institution country's industrial and business sectors, CNI's outlook is to provide efficient, flexible and impartial services including administrative and support, secretarial and other professional assistance for the facilitation along with supervision, arbitration and conciliation proceedings. The major functions of CNI include the following:

# 1. Enhancing Private Sector Capacity and Capabilities

Role of private sector for sustained economic development is always at the forefront. The present global economic experiences reaffirmed the notion that the invisible hand of the market would always contribute to accelerate growth process in a sustained manner. Market oriented development strategies encourage increasing private sector involvements in the development process, limiting the government's role as a facilitator & developer of the private sector through the investments on building physical infrastructure and human resources so as to create an environment conducive for private sector development.

In such a situation, Confederation of Nepalese Industries (CNI), as a private sector organization and one of the associates of the country's prosperity, indeed, has been focusing for the capacity development of private sector, the engine of the growth. The motives behind this

function are as follows:

- To promote and intensify the capacity of the country's private sector as the government has been adopting the free market economy policy since almost two decades ago
- To increase the importance of the private sector in strengthening the industrial sector and ultimately achieving sustainable economic growth in the economy
- To change the government's formal vision with recognized and honored importance as well as contribution of the private sector to the national economy
- To give emphasis and pledge support for the expertise development of the Sector specific private enterprises with right, responsibility and accountability
- To make able the country's private sector to compete in the regional as well as international market in the era of globalization



- To encourage public confidence in the goods and services produced and offers by the country's private sector thereby promoting the export
- To facilitate and create sound industrial relations at the national and enterprise level and establish good relations with the trade unions to create good working environment in the country.



## 2. Helping to Create an Investment Friendly Climate in Nepal

With low levels of output/income and a low savings rate, continued and expanding economic growth clearly requires an expanded level of investment – there is no other way to grow the economy. This new investment cannot take place from domestic sources because Nepal does not possess the sizeable stock of accumulated savings that would be needed. Neither it is likely to come from foreign remittances, which now play a significant role in offsetting a gradually-increasing trade deficit, but is habitually used for consumption expenditure. Foreign Direct Investment (FDI) thus assumes a level of importance that will only increase in future years in order to bring the level of economic growth and development as projected by the government.

To be successful in attracting investment, Nepal must be competitive and be viewed as one of the most open, investor-friendly, and progressive business environments in the region. To this end, the government must be committed to changing the mindset of all stakeholders to reflect what is needed to achieve this objective. The policy documents thus must be focused to attract greater levels of both foreign

and domestically-generated investment to take advantage of Nepal's abundant investment opportunities. Investment policy is derived development and the objectives it sets for itself in putting in place a series of beliefs or aspirations that will be the defining cornerstone of future activity in the investment area.

In this connection, one of the major functions of CNI is working with government to provide a clear and authoritative approach to development, to assure the private sector that its capital as well as business will be supported by the legislative policies and acts of the land for creating employment, raising national income, and generating wealth. However, it should be clearly understood that while development and implementation of an investment policy will clarify such issues, it will not automatically result in an increase in investment. But it will indicate a serious commitment to making the environment hospitable for investors by removing administrative barriers to investment, by helping to increase competitiveness and by eliminating corruption. Such policy-driven improvements will go far in encouraging investors, both domestic and foreign, to locate their businesses in Nepal.

## 3. Become the Sounding Voice of the Industries

As one of the main objectives towards the origin of CNI was to boost up the country's industrial sectors through the increased confidence of businesses operating

## 4. Working Closely with the Government and Development Partners

It should be clearly understood that the development and implementation

in Nepal and attracting foreign direct investment (FDI) to accelerate economic growth, CNI has actively been working as the sounding voice of industries. In order to increase the level of business confidence, the domestic environment should be conducive to the investors of national as well as international level. To establish and maintain such environment in Nepal, the land of comparative advantage with huge potential markets, CNI has continuously been advocating and lobbying for betterment of the country's industrial community and for maximized social welfare of general people.

To this end, CNI has highlighted a number of important points about and different facets of the business climate as well as industrial promotion. There is a cross-regional and cross-sectoral consensus among business persons and industrialists all over Nepal that the government regulation and policy has posed the biggest hindrance to Nepalese business community. The business communities expect this would not continue in future and accordingly looking forward to the constructive role of CNI. To meet this expectation of industrial community, CNI has been focusing to minimize the hindrances related to the industrial relation, lack of power/fuel, access to finance and bureaucratic hassles through the means of advocacy and lobby.

of trade and investment related policy, with attractive slogans and promises, will not automatically result in an increase in investment. But it will indicate a commitment of government to making the environment hospitable for investors by removing administrative barriers to investment, by helping to increase competitiveness and by eliminating corruption. Such policy-driven improvements will go far in encouraging investors, both domestic and foreign, to locate their businesses in Nepal. In order to increase Nepal's national competitiveness and to attract more investment government must focus on streamlining policies and practices, and reforming domestic policies and procedures that have been serving as entry barriers to the industries and business activities. Apart from that, keeping the seriousness of such issues in mind, the government should make some efforts to ease the implementation mechanism of policy statements along with the simplified tax administration, transparent monitoring and evaluation system with provision of award as well as punishment. For this the government and the private sectors should work simultaneously with mutual trust and confident so that the private sector, the engine of the growth, could felt that their contribution in investment, employment, production as well as revenue generation to the government is acknowledged by the government.

To this end, CNI as an apex body of country's industrial and business sectors, has been closely working with the more than twenty five government agencies

evaluation. Likewise, CNI has been closely working with the development partners, national/international non-governmental organizations (N/INGOs), diplomatic missions, academia and civil society in the areas of infrastructure development, trade/investment facilitation, research and development (R&D) as well as corporate social responsibility (CSR).

## 5. Promoting Industrial Growth through Specialization, Innovation and Technological Advancement

Although, Nepal's industrial sector recorded an annual average growth rate of around 5 percent over the past 2 decades, the growth was uneven and set on a clear declining trend. Unless it grows more rapidly than other sectors of the economy, thereby increasing its share in overall GDP, it seems to be difficult to reduce poverty and generate well-paid jobs, and ultimately to attain the country's prosperity. In the future, a rapidly expanding Nepalese manufacturing sector, both in terms of increasing its relative size in the domestic economy and in terms of raising its productivity level is inevitable. Experience in other South and Southeast Asian countries show that, with appropriate policies and strategies in place, the industrial sector can be turned into a driving force of economic progress.

Given its relatively small industrial base, low labor costs and potential markets, this is certainly achievable in Nepal, provided the country is able to restore law and order, a stable macroeconomic and

and retain specialization, innovation and technological advancement with domestic and foreign investment. CNI believes that a new industrial strategy, which emphasizes domestic linkages and the development of small and medium scale industries, has the potential to generate widespread employment in the manufacturing sector as well as in agriculture, trade, transport and supporting services, and consequently improve the living standards of large sections of the population in urban and rural areas.

Apart from that, CNI has been focusing to the industrial development strategy to face four emerging challenges—all stemming from the gradual erosion of the country's industrial competitiveness in an increasingly open trading environment.

- First, the growth rate of the Industrial sector has been quite uneven in the past years and, moreover, has slowed down considerably and even posting negative growth in some years
- Second, with rapid globalization and trade liberalization, Nepal is facing increasingly stiff competition in its traditional export markets and products, while its domestic firms are competing against increasing inflows of imported manufactures. Foreign exchange earnings of the tourism sector have declined, putting additional pressure on the manufacturing sector to boost next export earnings.
- Third, Nepal's traditional exports are losing share in the world market, and the world demand for its exports is stagnating or declining.
- And fourth, Nepal's industrial structure, already at odds with its long-term comparative advantage,

is facing renewed pressure from the impact of trade liberalization on its ailing industries.

In addition to these four main emerging challenges, the industrial sector suffers from many long-standing weaknesses, including poor investment climate and business environment, inadequate physical infrastructure, underdeveloped industrial technology and low skills and education levels. To cope with these weaknesses, CNI has been focusing on specialization, innovation and technological advancement.

## 6. Acting as a Platform for Consensus Building and Networking

While policy reforms and transparency are necessary to address the immediate, short-term constraints of the industrial sector, they are not sufficient by themselves to lead to the rapid and sustained development of the economy as whole. Because of numerous market failures facing domestic firms in developing their technical and managerial capabilities including information acquisition, skills upgrading and technology development; progress will not evolve naturally in the context of Nepal's present endowments and policy framework, or in the international context of stiff competition in the globalized market place. In such a situation, the role of the government as well as the private sector organizations, like CNI, should be focused on consensus building and networking, especially in the areas of promoting investment climate and business confidence where it can be most effective to attract additional investment.

The regulatory approach and policy tools used in Nepal are seem to be ineffective as much as required to rely on the

dispute settlement, consensus building and networking, which has already been proved in past to spur manufacturing growth, promoting a narrow range of exports based on largely imported inputs, e.g. carpets and garments, and tariffs and bans to protect domestic firms. Moreover, the changing international environment places pressure on all parties to liberalize trade and investment regimes, calls for a more creative and innovative strategy, relying on close public-private partnerships to enhance the productive and transaction efficiency of manufacturing firms, to diversify export products and markets, to create a conducive business environment, to invest in the necessary physical infrastructure, and to develop industrial technology at the firm level in order to raise the technical and managerial capabilities of domestic industrial firms. Above all, it should recognize that it is firms that compete on domestic and international markets, and that public policy needs to fortify the competitive capabilities of firms.

As the industrial sector already accounts larger share for most of the country's export and its success is crucial to the country's prosperity, now and in the future. In recent years, the Nepalese industrial sector has been facing difficulties posed by international conditions, the result of the global downturn and global competition. However, Nepal has opportunities as it has one of the lowest wage rates in Asia, and can attract foreign direct investment. It boasts diverse climatic conditions, abundant water resources and hydropower potential, and a strategic location between China and India. There is much that the government and industry can do take advantage of these opportunities.

Keeping these opportunities in mind, as the apex body of country's industrial sector, CNI has developed itself as a



platform for consensus building and networking both in national as well as international levels for investment promotion, industrial development and employment generation.

## 7. Corporate Social Responsibility (CSR)

In recent decades the concept of Corporate Social Responsibility (CSR) turned out to be a vital strategy for businesses to survive in a ruthless market environment. In a condition where market's shift and customers' preferences becomes more unpredictable and complex, adopting CSR strategy could be a powerful tool for survival. Many businesses both individual as well as institutional all over the world are now starting to see the benefit of practicing CSR in their bottom lines. This is understandable, because it is easier for business to formulate interventions on a concept they can easily understand and are cost-effective to them.

CSR is intrinsically linked to the concept of sustainable development: businesses need to integrate the economic, social and environmental impact in their operations. Keeping this reality in mind, CNI takes its CSR very seriously and, besides encouraging all its members to be active regularly to fulfill their individual social responsibilities, it itself has been an example in this sector since its inception. CNI as an organization that is accountable to society at large and responsible to help those in need has taken some initiatives in association with Maha Sanchar, an philanthropic organization set up by the comedian duo of Madan Krishna Shrestha and Hari Bansha Acharya, and dozens of other organizations, CNI has set up a "Citizen Relief Fund" to undertake immediate relief programs in the event of natural calamities like floods, earthquakes and

fire in the country. This Fund has grown exponentially to become a dependable source for helping relief efforts in the case of natural calamities in the country as well as abroad.

CNI-Citizen Relief Fund so far carried out relief programs for fire victims in Kathmandu and Siraha, flood victims in eastern and western Nepal and people affected with diarrhea epidemic in the far western region of the country. Likewise, it has collected funds as well as other required materials and handed it over to Pakistani Embassy to help the victims of the devastating earthquake in Pakistan. Moreover, CNI-Citizen Relief Fund handed over a substantial amount of aid in cash and kind to the Sri Lankan Embassy for the relief of tsunami victims in Sri Lanka and Japan.

The monsoon in August 2008 caused excessive flooding in both eastern and western regions of Nepal. In an effort to rehabilitate the affected people, CNI, working in close association with Habitat for Humanity International- Nepal (HFHI-Nepal) constructed 110 houses in eastern Nepal for flood victims. In order to build a long-term partnership between the two organizations and to meet the future shelter needs of similarly affected citizens a MoU was signed with HFHI-Nepal to work as partners to provide houses to those rendered homeless due to the devastating floods in Kailali and Kanchanpur Districts of western Nepal that displaced around 25,000 people. Under this project, total of 250 houses were constructed.

Apart from that, CNI has been focusing to strengthen and enhance the 'Citizen Relief Fund' to contribute to the society in any kinds of calamities in the days to come.



## 8. Research and Development (R&D)

As the Industry associations of Nepal, CNI is active in providing market and business information services to its member firms. However, due to globalization and rapid technological development, the information as well as data useful and relevant today may not be appropriate for tomorrow. For instance, they do not provide technical information and services such as product and process advice, productivity improvement at the plant level, advice on sources and costs of production equipment, and so on. In this era of globalization and trade liberalization, the challenge is to upgrade industry associations, not just firms, particularly their capacity to deliver technological upgrading services to their members. In this connection, Research and Development (R&D) is only the way to excel in business through specialization, innovation and technological advancement with updated and relevant data/information.

More importantly, R&D plays an important role in the innovation process which is increasingly vital to current and future profits for companies. It results in the technology that brings new products and services to the market place. Innovation results in high quality jobs, successful businesses, better goods and services and more efficient processes. International research has consistently demonstrated the positive correlation between R&D investment intensity and company performance measures such as sales growth and share price in the sectors where R&D is important. Businesses are in a better position to achieve and maintain competitive advantage in the increasingly global market place with sustained R&D and other related investment at the right levels.

Furthermore, companies that carry out R&D may be in a position to claim tax relief through R&D tax credits schemes. R&D tax credits works by allowing companies to deduct qualifying expenditure on R&D activities when calculating their profit for tax purposes. Other R&D Support such as Grant for Research and Development and Knowledge Transfer Partnerships are available to help companies fulfill their R&D aspirations. Likewise, R&D results in valuable inventions, ideas and designs which can be a source of potential value when it comes to gaining competitive advantage. A variety of Intellectual Property Rights exists to help a company protect these valuable assets. Because of these reasons, CNI has been conducting various comprehensive researches in association with different government as well as non-government organizations focusing on issues of industrial development including manufacturing and service sectors. Accordingly, CNI has been forwarding the conclusions derived from the research studies to concerned government agencies for policy reform as well as to the member institutions to help them in specialization, innovation and technological advancement.

## 9. Trade and Investment Facilitation

Trade and investment are the two sides of a coin. Generally for the countries like Nepal, where the five decades long development efforts of the government is far behind in comparison to other countries those started the planned development strategy simultaneously, the equal emphasize should be given to promote both the trade and investment. Studies found that the influence of market and supplier access on investment location decisions was four times greater than that of production costs. So the access to markets and access to suppliers are the



decisions by domestic as well as foreign investors and are the serious issues of trade and investment promotion.

Trade, investment, and production patterns in production chains are also partly determined by agglomeration and dispersion effects across countries and commodities. Trade facilitation has an indirect impact on Foreign Direct Investment (FDI) inflows by lowering the cost of spreading production across several countries in order to take advantage of their comparative advantages. Increased FDI, in turn, can further boost regional trade, adding to the direct effect of improvements in trade facilitation across borders. If the advantages of scattering production across economies in a region outweigh those from concentrating it together, trade facilitation makes FDI complementary to trade. This can create a virtuous cycle of trade facilitation, trade, and investment that fosters increased trade and economic growth.

To compete for larger shares of regional supply chains, countries have striven to improve their trade services. To this end, the government should actively promote infrastructure development in order to strengthen its competitive and comparative advantage and the private sectors as well as trade support institutions (TSIs) should focus on specialization, innovation and technological advancement to reduce the cost of production and in turn to maximize production, profit and investment. A FDI and export oriented development strategy with well developed trade and investment facilitation mechanism supported by the economy's integration in global production networks enhance the investment attractiveness to foreign

quality production and trade services.

In order to facilitate trade and investment in Nepal, CNI in cooperation with the government of Nepal-Ministry of Industry (MoI) and USAID-NEAT activity has developed an information portal 'www.investnepal.gov.np', which will be working as a window for domestic as well as foreign investors to know about Nepal's investment climate, investment procedures, visa process, policies, laws, and acts including different surveys and treaties and agreements signed by Nepal with other countries. CNI as an apex body of country's industrial sector is the operator as well as manager of the portal will be updating the information when they emerged continuously. Likewise, CNI in cooperation with European Union is going to commence a special project called 'Go International' with an aim of promoting export of Nepali products, identified by NTIS, to the European markets.

Apart from that CNI has identified the following major areas for trade and investment facilitation and accordingly working on the same. These areas are: trade and investment promotion; customs clearance facilitation; commodity inspection and quarantine, food safety, quality and standardization; electronic business; transparency in laws and regulations; cooperation of small and medium enterprises, commercialization of agriculture, promotion of high value crops and cooperation with trade partners as well as concerned government organizations.

## 10. Certificate of Origin

(200)

the investment attractiveness to foreign firms. CNI as a leading trade/investment support institution and sounding voice of industries is well understood about its role to link the Nepali products in global supply chains through industrial development and the resulting high-

[COO]

The Certificate of Origin (COO) is a document issued by the government or private sector business organization to certify the place of growth, production or

manufacture of goods. It is required when exporting to specific countries, when requested by the consignee for customs clearance, or when it's stipulated in a letter of credit. The CO identifies goods and contains an express certification by a government authority, or other empowered body, that the goods in question originate in a specific country. Many importers insist upon a CO when dealing with foreign exporters. Although obtaining a CO is straightforward, it's important that specific procedures are as follows:

- Updated information of exporters in a specified form, which has to be completed and forwarded to the appropriate Chamber of the State/Territory, together with a list of signatories authorized to sign the certificates
- Evidence of origin i.e. copies of the invoice, a bill of lading, a letter of credit, or a statutory declaration, must be supplied prior to stamping
- Exporters must provide a copy of the documents being stamped for Chamber records.
- Before submission for authentication, the exporter must sign all export documents on the bottom left-hand side under the exporter's declaration

CNI has also been engaged in issuing Certificate of Origin to the member as well as non-member enterprises

## 11. Membership Services

CNI Membership Committee as well as secretariat has been actively rendering services to its members. Fast and efficient means of e-mail communication has been brought into active use. This system provides members with speedy, economical and prompt service. Because of this reason, the visits of CNI delegation to different countries have been able to further strengthen and expand its relationship with associated chamber organizations in these countries. Active involvement of CNI members in such visits to chamber organizations of neighboring countries have provided an opportunity to explore the potential trade opportunities in these markets and attracting potentials from those countries.

## 12. Information Collection, Documentation and Publication

The CNI is well equipped with important information related to trade, commerce and industry both in national as well as international level. The CNI secretariat has been regularly collecting and updating the data related to major economic indicators as well as trade and investment statistics, and accordingly publishing tradedirectories, publications, journals and articles. Foreign Trade/Information Division of CNI has been

as well as non member enterprises engaged in exports of various products to international markets. CNI has also been represented in the Technical Committee of the Department of Industries to look after the technical aspects of exports formalities and accordingly providing services to the exporters.

Information Division of CNI has been actively coordinating with world trade organization (WTO), International Trade Center (ITC), SAFTA and BIMSTIC to acquire information needs of its members and other users and addressing their query on commercial, industrial and export promotion matters. Apart from that, CNI has been regularly publishing its monthly newsletter 'MONITOR' which carries information on its activities and issues related with the economy.

# अडेस लगाउनु पर्ला की ?



पूजा माड, मैरो आफ्नो मेहेनत परिश्रमको कमाउले आफ्नो सपनाको घर बनाउँदै छु तर पछि भत्किएला की ? अडेस वाहि कसरी लगाउने हो ?

पढेन पूजा माड, नेपालको अत्याधुनिक सिमेन्ट कम्पनिले विशिष्ट प्रविधि र जालन अनुभवका साथ उत्पादन गरेको पूजा सिमेन्ट नेपाली परिस्थितिमा गरिने निर्माण कार्यका लागि अनुकूल छ र बनाउँछ तपाईंको निर्माण अत्याधिक मजबुत र **SOLID!**





## पूजा

सिमेन्ट

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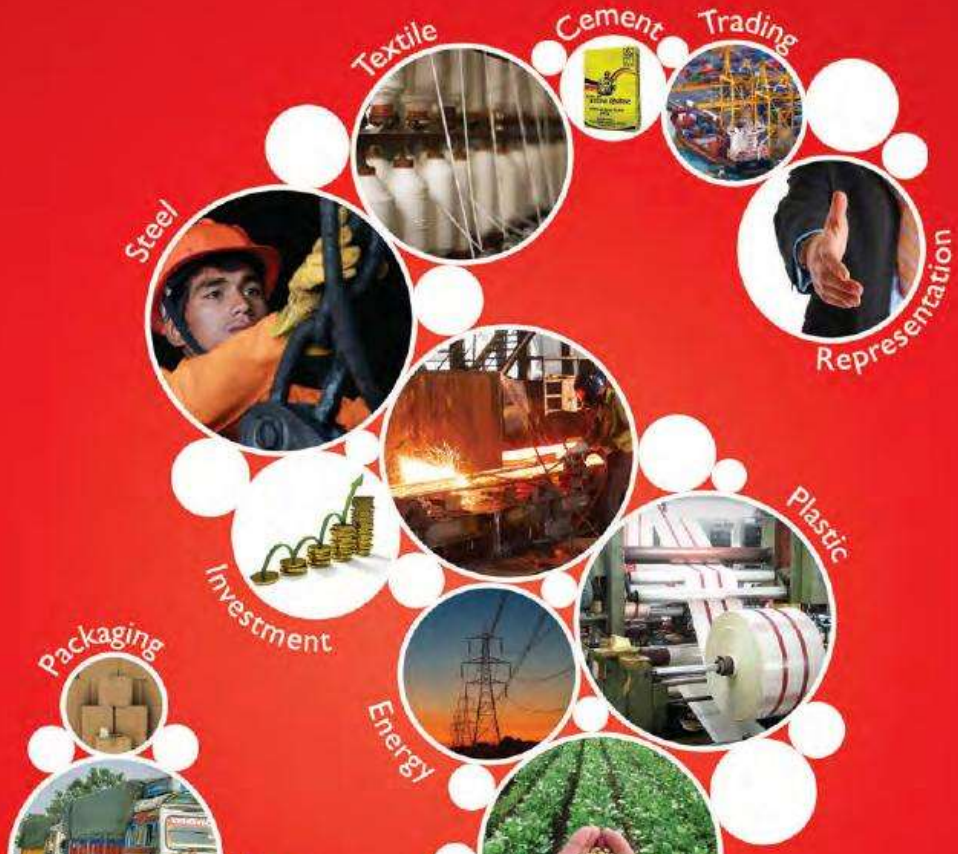




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# CONNECTING A BRIGHTER FUTURE





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Talking Business, Talking Change



## CNI Activities



### CNI 10<sup>th</sup> AGM

The 10th annual general meeting (AGM) was held in Kathmandu on December 21-23, 2012. The ceremony, which elected new executive body of the confederation, was inaugurated on 22nd December by Rt. Honorable Prime Minister Baburam Bhattarai and Nobel laureate Professor Muhammad Yunus from Bangladesh were the Chief Guest and Guest of honor respectively. Likewise, the program was attended by former Prime Minister Surya Bahadur Thapa, current and former ministers and most of the top government officials, diplomatic personalities as well as senior business people of Nepal.

The AGM, which conducted various business

graduation, among others. At the same time, the event also forwarded the suggestions on the same based on the conclusions obtained from the interaction, workshops and business sessions.

Addressing the AGM, PM Baburam Bhattarai said that there was no better option to the present business model to be instrumental in the upliftment of the society and enhancement of people's lives through higher growth and employment. He also said that the government was devising plans to offer social protection and security to help the business leaders to adopt social business. Urging the business leaders to lend their full support, Bhattarai said that the private sector should not worry about what sort of an economic policy the government would adopt in future. "Any

sessions, interaction and workshops-- where Professor Yunus delivered key note speeches with a view to share learning from his experiences in micro finance and social business in Bangladesh, had been able to draw some crucial conclusions on the issues like; role of micro credit and private sector in poverty reduction, business with social responsibility and role of youths in social up

effort that the government needs to make for reducing unemployment and bring social prosperity would be the economic policy," said PM, stating that the government has already made every attempt to facilitate the private sector; therefore the private sector should now concentrate on national development through economic prosperity rather than charging the government.



Dr. Bhattarai, Chief Guest and Prof. Yunus Guest of Honor at the 10<sup>th</sup> AGM of CNI

At the mean time, Nobel laureate and profounder of micro-finance Professor Muhammad Yunus recommended the Nepali business community and people in general to pursue social business, a non-loss and non-dividend company, designed to address the social needs and objectives, as government has little capacity to solve people's problems by itself.

Professor Yunus further urged the corporate houses to use the money spent for corporate social responsibility(CSR) into social business. "The CSR activities go unnoticed, while money spent for social business help to create many entrepreneurs in the society," said Yunus, adding that I never intended to do business for making profit, but tried to solve the problems in society with whatever ways feasible for me. "My e orts eventually turned to be what it is

Addressing the AGM, CNI President Binod K Chaudhary urged the government not to give a higher priority to the politics than focusing on economic issues, if they really want to see the prosperous and self sustained country. "Despite CNI's repeated suggestions and efforts to achieve a double-digit economic growth, the major political parties are hauling on with their agendas, which have been considering as an obstacle for attracting big investment in Nepal," Chaudhary said. He further argued that Nepal needs far sightedness vision, political commitment, proactive administration, clear strategy and readiness to implement them in order to achieve a double-digit economic growth. Chaudhary also demanded the government to allow the CNI equal right to issue Certificate of Origin in the export of goods to India and China as in the case of other countries.

called micro finance these days," Yunus said, adding that the corporate banks lend money only to the rich who already had so much of money with them. But, according to him, the microfinance covers the poor people who despite having potential were unable to do something on their own. "I inspired to those people to started business instead of begging in Bangladesh," said Yunus, now there are 55,000 entrepreneurs who is advocating for social business.

Likewise, CNI senior vice president Narendra Kumar Basnyat while giving vote of thanks to the participants, said CNI with the slogan, "Social Business and Corporate World" has given much emphasis to conducive business environment, investment promotion for industrial development and employment generation as well as social business to attain double digit economic growth and to uplift the social well being of the people.



## Seminar on Social 'Business and Youth'

CNI Young Entrepreneurs Forum (CNI-yef), a forum for young entrepreneurs under the Confederation of Nepalese Industries (CNI), in association with Nepalese Young Entrepreneurs' Forum (NYEF), Nepal Economic Association (NEA) and Samriddhi, the Prosperity Foundation has organized a seminar on 'Social Business and Youth' in Kathmandu on December 22, 2012. The program was chaired by Prof. Bishwombhar Pyakuryal President of NEA and the Nobel Laureate Prof. Mohammed Yunus from Bangladesh was the key note Speaker. Likewise, the program was moderated by

Amb. Ashraf Ud Doula from Bangladesh and Mr. Gagan Thapa from Nepali Congress, Ms. Sapana Pradhan Malla from CPN-UML, Pradeep Maharjan from UCPN-Maoist, and Ms. Lamiya Morshed from Yunus Centre were the panelists.

Around 300 promising entrepreneurs along with more than 50 management students across the country were gathered in the program to gain the ideas, knowledge and experiences of Nobel Laureate Prof. Yunus' vision of social business to exploit the untapped potential of youths in solving social problems such as unemployment and poverty. Mr. Amit Begani convener of CNI-yef, while giving welcome speech, state that the seminar aims at creating a platform for aspiring young entrepreneurs to explore





business opportunities within the country through the means of social business. "Thus we have invited novel laureate Prof. Yunus as the key note speaker to enhance the skills social business and give inspirational inputs to the young participants during the conference with the theme 'Social Business and Youth', said Begani.

Novel Laureate Prof. Yunus, giving key note speech in the occasion, urged students and young entrepreneurs to create a world of their dreams by using all the resources that they have, especially technology, to chart a brand new future for the world. He also highlighted the importance of young entrepreneurs as well as students in leading the country to economic prosperity. "Don't try to be a job seeker rather always think about how to create job for others," said Yunus, adding that every young have a specific power to create new idea and those who can materialize the idea would be successful entrepreneur and can contribute in solving social problems. I inspired by the

positive vision and enthusiasm of the Nepali young generation and entrepreneurs that Nepal can hopes on, he adds. "The concept of social business would play constructive role to build new Nepal by expanding the number of self employed youths and reducing the poverty as well as inequality," said Yunus.

In the mean time, NEA President Prof. Pyakuryal while summing up the seminar advised the young students and entrepreneurs to concentrate on innovation, the only way to be successes in their respective areas. Many youths, in the program, echoed the call of the Novel Laureate Prof. Yunus and panelists that not to be job seekers rather try to be a job provider. However, they criticized government policies, programs and the bureaucracy for the failure of developing an entrepreneurial mindset among the youths. Finally, CNI vice president Anuj Agrawal closed the seminar with vote of thanks to the guests, participants as well as the organizers.



## Industrialists Awarded

On the occasion of its 10th Annual General Meeting (AGM), CNI has awarded industrialists who have continuously been contributing to the national economy as well as establishing CNI. In this occasion, altogether 21 industrialists and members were awarded.

The chief guest of the CNI 10th AGM Rt. Honorable Prime Minister Dr. Baburam Bhattra had distributed the award to the industrialists. While distributing the awards PM Bhattra expressed happiness over the efforts and success of industrialists in being able to establish CNI as a think-tank and indispensable force in the Nepali private sector. At the same time, novel Laureate Prof. Yunus acknowledged the CNI for commencing

such practice of awarding industrialists who have been contributing to national economy through the means of investment promotion, industrial development and employment creation.

CNI President Binod K Chaudhary said he was glad for awarding the industrialists who have been contributing the national economy as well as CNI to play its due



part in advancing the agendas of economic growth and prosperity, but lamented over political instability and other disturbances that affected the country from realizing its goals. Chaudhary also expressed his disappointment over the government's apathy toward nurturing and facilitating the development of the country's private sector. Coordinator of CNI governing council Chiranjilal Agrawal praised the awardees and urged them to keep their job up for positive change in the socio-economic fronts of the country.



*Chiranjilal Agrawal, Coordinator of CNI Governing Council Receiving Award from PM Bhatnagar*

But he expressed sadness over red-tape and unresponsive nature of the bureaucracy even in times of political instability.

Name of Awardees	Affiliation
Mr. Chiranjilal Agrawal	Coordinator- CNI Governing Council
Mr. Binod K Chaudhary	Founder President- CNI
Mr. Shreedhar Acharya	Member- CNI Governing Council
Mr. Tek Chandra Pokhrel	Member- CNI Governing Council
Mr. Atmaram Murarka	Member- CNI Governing Council
Mr. Vijaya Kumar Shah	Member- CNI Governing Council
Mr. Purushottam Lal Shanghai	Chairman- Triveni Group
Mr. Diwakar Golchha	Vice Chairman-Golchha Organization
Mr. Banwari Lal Mittal	Chairman- Shree Airlines
Mr. Trilok Agrawal	Vice Chairman-Bishal Group
Mr. Shiva Ratan Sharada	Chairman- Sharada Group
Mr. Parmeshwor Lal Chachan	Chairman- Chachan Group
Mr. Satish Kumar More	Chairman- Lucky Group
Mr. Moti Lal Dugar	Chairman- TM Dugar Group
Mr. Pawan Kumar Golyan	Managing Director- Reliance Spinning Mills



Name of Awardees	Affiliation
Mr. Sandip Agrawal	Managing Director- Shiva Shakti Group
Mr. Manoj Kedia	Managing Director- Kedia Organization

Mr. Vikash Dugar	Managing Director- K.L Dugar Group
Mr. Rajesh Agrawal	Managing Director- Rajesh Metal Craft
Mr. Sulav Agrawal	Managing Director- Shankar Group
Mr. Min Bahadur Karki	Former Director General - CNI



## CNI Delegation to PM Residence

A delegation of CNI was received by Rt. Honorable Prime Minister Dr. Baburam Bhattraï at his official residence Baluwater on December 22, 2012. The delegation was headed by President Binod K Chaudhary and



*CNI President Chaudhary in a Discussion with PM Bhattraï at his Residence at Baluwater*

CNI member industrialists, Novel Laureate Prof. Yunus who, the guest of honor at CNI 10th AGM as well as foreign delegates from Bangladesh and Turkey were participated.

Dr. Bhattraï hosted a reception especially to greet Novel Laureate Prof. Mohammed Yunus at his official residence. In the interaction, PM Bhattraï and his wife Hisila Yami had a fruitful discussion with CNI President Emeritus Chaudhary and member industrialists. During the discussion, PM Bhattraï was keen to hear the current situation of Nepalese industrial sectors, its prospects and problem as well as the way forward in the same.

In the mean time, PM Bhattraï and his wife Yami had an exclusive discussion with Professor Yunus and his delegation to get a deeper understanding of the process of launching social business in Nepal. In particular they were interested to learn how Grameen Bank and social businesses created by Professor Yunus had impacted the lives of the poor in Bangladesh. More interestingly PM Bhattraï was interested in housing program for the poor implemented by Grameen, as well as the program focused on beggars.



## New Leadership at CNI

The 10th Annual General Meeting (AGM) of Confederation of Nepalese Industries (CNI) held on December 21-23, 2012 cooperatively elected new executive body in the presidency

of Narendra Kumar Basnyat. Basnyat was senior vice president in the retiring executive committee of the confederation. Basnyat is also the chairman of the Bank of Kathmandu and president of Nepal USA Chamber of Commerce and Industry.

ACTIVITIES



Newly Elected CNI President and National Council Member in a Photo Session

In the mean time, as per the constitution, the 10th AGM has accredited the founder president of CNI Binod K Chaudhary as the president Emeritus of the confederation, who was actively leading the apex body of country's manufacturing and service industries since last 10 years. Similarly, the AGM also elected new vice-presidents as well as National Council Member of the confederation unanimously.

Newly elected vice-presidents of CNI include Hari Bhakta Sharma, Anuj Agrawal, Satish Kumar More, Manoj Kedia and Basudev Golyan. Among them, Sharma and Agrawal were working as vice-president in the outgoing

executive body as well but More, Kedia and Golyan are new comers.

The newly elected president expressed his commitment that there won't be major departure from CNI's current strategies and programs to accomplish the set vision and mission. "My main priority will be working to attract more investment in the country and lobbying with the authorities concerned to create favorable investment climate," said Basnyat.

The new National Council members are as follows:

Mr. Birendra Kumar Sanghai

Mr. Raj Kumar Agrawal

Mr. Rajesh Kumar Agrawal

Mr. Subodh Todi

Mr. Sulav Agrawal

Mr. Upendra Poudel

Mr. Kamal Kumar Begani

Mr. Shiva Ratna Sarada

Mr. Sashi Kant Agrawal

Mr. Vikas Dugar

Mr. Kamal Jain

Mr. Ramesh Gupta

Mr. Bal Krishna Shrestha

Mr. Vishnu Kumar Agrawal

Mr. Gunachandra Bista

Mr. Guru Pd. Neupane

Mr. Yogeshwar Lal Shrestha

Mr. Basanta Raj Mishra

Mr. Rajendra Aryal

Mrs. Barsha Shrestha

Mr. Naresh Das

Mr. Azaj Alam

Mr. Madhav Adhikari



## Go International Commence Operation

Confederation of Nepalese Industries (CNI) with the financial support of European Union (EU) in partnership with WVAF and CAI has commenced an export promotion project “Go International” since January 01, 2013. The main objective of this project is to promote the export of goods and services identified by the Government of Nepal (GoN), in its Nepal Trade Integration Strategy (NTIS) 2010 and Trade Facilitation and Economic Capacity Building Sector of EU Country Strategy Paper (2011-2013) for inclusive growth and employment.

Go International, a 36 months project, has identified 10 commodities and services listed by NTIS as export potential items. The project is being implemented in five development regions of Nepal to promote the export of commodities like: tea (Ilam) and cardamom (Panchthar) from Eastern Development Region (EDR), ginger (Sindhupalchowk) and Jewelry (Lalitpur) from Central Development Region (CDR), Tourism (Rupendehi) and Chayngra Pashmina (Kaski) from Western Development Region (WDR), Lentil (Banke) and MAP (Jumla) from Mid-western Development Region (MWDR) and, Handmade paper (Dadeldhura) and Woolen products (Darchula) from Far

Western Development Region (FWDR).

### Specific Objectives

- Developing the capacity of trade and business associations to enhance the production, logistics, marketing and export capacity of small and medium-sized producers.
- Establishment of regional Services
- Development Centres (SDCs) for Trade Advisory
- Services (TAS) and Business Development
- Services (BDS) including information sharing, networking, exchange of



good practices and trade business opportunities.

In order to achieve the above objectives, the project will achieve the following results:

- Result (1) Establishment of SDCs and their functioning in the five districts of each region.
- Result (2) Export Services Information portal installed for both Nepali exporters and international importers, hosted and maintained centrally by CNI secretariat.
- Result (3) 100 business plans developed for women and youth would-be entrepreneurs.
- Result (4) Export business plans for 250 SMEs finalized and assisted with market links.
- Result (5) “One district-one product” concept sensitization through campaigns enforced in ten districts of five regions

### Target Group

CNI and its local chapters, associations, policy makers, line agencies in the regions, 100 would-be entrepreneurs primarily chosen among women, youth and fresh graduates and 250 export business persons from Small and Medium Enterprises (SME).

### Partnership

1. EU as the funding agency
2. CNI as private sector body to act as the lead agency
3. CAI international partner
4. WVAF as a national non-government organization (NGO) partner

### Working Model

To make best utilization of limited resources, this project has adopted Private-Public Partnership (PPP) Model, CNI represents from private, different ministries from public, CAI



represents international technical partner of Internationalization of businesses and capacity building, and WVAF as civil society organization for lobby and advocacy.

## Project Structure

For the sake of smooth running of the project, there is provision of 9 members Project Steering Committee (PSC) under the chairmanship of CNI Vice-President representing from government ministries and Federation of

Small and Medium Enterprises (FSME); CAI representative; WVAF representative; CNI Director General and Go International Project Coordinator as member secretary. Similarly, 5 members SDC Coordination Committee located in each 5 development regions will be in place. The overall objective of forming these committees are to oversee the implementation of project activities and provide strategic guidance, policy support, program direction, review project progress, and ensure inter-ministerial coordination and cooperation to achieve desired results of the project.



## IFC to Help NBF Secretariat

The Ministry of Industry (MoI) and International Finance Corporation (IFC) have signed an agreement for the operation of the Nepal Business Forum (NBF) Secretariat from an independent location to make reform programs effective and sustainable in close coordination with the private sector. Industry Secretary Krishna Gyawali and IFC resident representative in Nepal Valentino S Bagatsing signed the agreement to this effect on January 19, 2013 in presence of representatives from the private sectors including Confederation of Nepalese Industries (CNI) which is the convener

IFC office, will now have an independent office provided by the government to ensure better coordination with stakeholders concerned. "NBF has played a pivotal role in bringing the government and the private sector on a common platform to analyze and identify areas of reforms that lead to an excellent policy coordination and facilitation," Gyawali said.

In the program CNI President Mr. Basnyat mentioned that a member of the World Bank Group, IFC is working with the Nepal government and the private sector to promote public-private dialogue for spurring business growth and creating jobs in Nepal. "Once the NBF get independent Secretariat, the first ever forum for public-private dialogue in Nepal, will be strengthened to coordinate with the government and the private sector more independently and effectively for expediting reforms," said Basnyat.

Addressing the signing ceremony, Bagatsing said, "IFC's rich global experience in facilitating public private dialogues has helped us support the NBF in accelerating and facilitating reforms, bringing the government and the private sector effectively together." "I believe a continued financial and technical support from IFC and the private sector will allow the Forum to contribute more effectively to the government's reform agenda," he added.



*During the agreement for the operation of the Nepal Business Forum Secretariat*

of the private sector coordination unit. The secretariat, which is currently located at the



## B2B Interaction with Czech Delegation

Confederation of Nepalese Industries held an interactive business meeting with a business delegation from Czech Republic in Kathmandu on February 11, 2013. Addressing the interaction program, CNI president Mr. Narendra Kumar Basnyat said that Nepal with its unique resources and location is an attractive investment destination for the foreign investors.

Some of the key sectors like hydropower, infrastructure, tourism, information technology, and agriculture apart from cement are potential areas and product that the foreign investors can exploit in Nepal, said vice president of CNI, Mr. Anuj Agrawal while presenting a paper on "Investment Environment in Nepal" with an aim of providing information to the delegation headed by Czech Ambassador to Nepal Mr. Miloslav Stašek. "These sectors and product have huge market demand but the current supply is lower", Agrawal said, adding that private sector that is vibrant and active in enhancing the economic activity in the country is ready to forge partnership with the foreign investors.

"Nepal has vast areas of potential waiting to be exploited in agriculture sector as a commercial venture, hydropower development and infrastructure development," Mr. Guru Neupane National Council Members of CNI briefed the visiting delegation on his presentation. Similarly, Prof. Dr. Govinda Pokharel, executive director of Alternative Energy Promotion Centre (AEPCC) presented the current situation as well as potentials of investment in the alternative/renewable energy in Nepal as a complementary for development of industry and services sectors, that contribute around two third of the country's gross domestic product (GDP).



*CNI President and H.E. Ambassador in an interactive session*

help boost bilateral trade. "Though, the volume of trade between Czech Republic and Nepal has been increasing gradually, it is in favor of the Czech Republic," said Stašek, adding that the trade gap can be reduced by exporting mainly high value products such as readymade garments, handicrafts, hand-knotted woolen carpets, tea and medicinal herbs to the Czech Republic. The Czech investors had shown keen interest to invest in joint ventures in Nepal in the areas of water resources, alternative and renewable energy, infrastructure, food processing, construction and distribution industries during the B2B interaction.

CNI Vice President Mr. Hari Bhakta Sharma argued that the government is also committed to create business friendly environment by implementing New Industrial Policy, bringing new Industrial Enterprise Act, and Foreign Investment and Technology Transfer Act and related regulations to attract foreign direct investment, whereas CNI has established 'Invest Nepal' an information portal to provide Investment related information to facilitate the large investors through one-window service.

Honorary consul of Czech Republic to Nepal as well as national council member of CNI Mr. Bishnu Agrawal said that located between the two of world largest markets and preferential treaties with both countries India and China, gives Nepal duty free access, apart from Nepal's advantage as a least developed

During the interaction, ambassador of the Czech Republic to Nepal Miloslav Stašek argued that the regular exchange of business delegation between these two countries will

from Nepal's advantage as a least developed country that is entitled to preferential trade access to many other countries. "So the foreign investors who put their money in Nepal will enjoy easy access to the world's largest markets," Agrawal added.



## Interaction with CCPIT Delegation

An interaction meeting with a business delegation of China Council for Promotion of International Trade (CCPIT) was organized on March 04, 2013 at Kathmandu. The interaction was organized to foster the economic cooperation between the countries, for which CNI and CCPIT had signed MOU in December 2010. "This is the common framework to facilitate trade, investment and economic integration of the two countries, where private sector organization like CNI and CCPIT could play active roles," said Anuj Agrawal VP of CNI. Agrawal also said that the interaction has recognized immense possibilities of improving economic and commercial ties between The People Republic of China and Nepal. While speaking in the program entrepreneurs of both the countries agreed to identify Investment and Business potentialities in Nepal in the near future to promote the Investment and business potentialities of both of the countries. "Economic and trade relations have to be forced within the framework of laws and regulations in the concerned Countries, that the parties will exchange regularly market information about the economic development of China and Nepal to open up further change for increasing exchange of trade between

the concerned countries," said CCPIT Vice-Chairman Dong Songgon, adding that this activity will serve expansion of economic and industrial cooperation between the enterprises and organization of Nepal and China.

In the interaction, both of the parties agreed that they will organize different sector wise joint meetings of their representatives in China and Nepal respectively. CNI Vice-President Satish Moore emphasized "such interactions should be in regular basis with the visits of commercial and economic delegations between the countries' private sectors," adding that the parties will do their best for the realization of business contacts that will be helpful not only benefit the concerned investors but also to the national economy of both the countries. At the same time, another VP of CNI Manoj Kedia said that the parties in the interest of their members will exchange market information to promote the investment in the countries as well as to facilitate the trade in boarder points where especially Nepali exporters have been facing various tariff and non-tariff barriers. Publication on the existing laws and regulations about foreign trade and investment provided by both parties will help to this end.

In response, the director general of department of legal affairs of China said the government of China will consider the trade and investment related barriers that the Nepali exporters have been facing while exporting Nepali products which have entitled to get duty free access in Chinese Market. CNI members and members of the Chine delegation were also sharing their view in the interaction where especially entrepreneurs requested the Chinese delegation to promote







Interactive Business Meeting with Delegation from CCPIT

the Chinese investment in collaboration with Nepali investors without hesitation.



## Interaction with Austrian Trade Commissioner

CNI Vice President Mr. Hari Bhakta Sharma had an interaction with Ms. Shanay Artemis Hubmann, Deputy Trade Commissioner from Austrian Embassy Commercial Section at New Delhi- India on March 13, 2013 at CNI secretariat at Thapathali. In the meeting Ms Shanay has expressed her sincere interest about the potential business and industrial sectors of Nepal on which the Austrian Investors can invest in collaboration with Nepali entrepreneurs. "Our entrepreneurs are very keen to come in Nepal to expand their existing business or to start new venture as Nepal possesses various competitive advantages across the sectors," said Shanay. In response CNI VP Mr. Sharma addressed all of her queries as far as possible and also briefed on the investment climate; government

rules and regulations; factor productivity and profitability; and comparative as well as competitive advantages of Nepal for doing business across the sectors. "Most of the foreign companies are doing well in Nepal as they have been paying 500 to 600 percent dividend per year," Sharma said, "thus I would like to call Austrian entrepreneurs to come here in Nepal and enjoy the higher return on investment."

At the same time, Mr. Sharma also invited the business community as well as the chambers of Austria for mutual cooperation with CNI and Nepali private sector. Ms. Shanay shared some potential business sectors of Austria and assure for B2B cooperation between the industrial and business communities of both the countries. She also shared some documents that might be instrumental to get ideas about the business scenario in Austria and potential sector for expanding business relation.



## CNI Interaction with Finance Minister

On March 21, 2013 a delegation of CNI attended interaction program with the minister, Ministry of Finance, Industry as well as Commerce and Supplies Honorable Mr. Shankar Prasad Koirala at his office Singh Durbar. The delegation was headed by President Mr. Narendra K Basnyat and



CNI vice presidents along with members of governing council, office bearers and national council was present.

Mr. Koirala, who has been looking after all three ministries, related to the country's economic sectors -finance, industry and commerce had invited the interaction with the industrial community in such a situation when the country's economy, industrial sector as well as trade and investment areas have been facing various difficulties, mainly because of the prolonged political uncertainty after dissolution of the historic constitution assembly last year.



Ministry of Finance, Industry as well as Commerce and Supplies Honorable Mr. Shankar Prasad Koirala

In this background, CNI president Mr. Basnyat urged the minister to be proactive especially in the issues that can instrumental to improve the investment friendly environment, industrial relation and investor's confidants as well as the overall doing business in Nepal. There was lack of close cooperation between the ministries of finance, industry and commerce especially in the issues of revenue, incentives and tax incentive to the industries as well as exporters,' said Basnyat, hoping

that such contradiction will be vanished as the responsibility of all the ministries is rest upon a single minister. 'The industrial community would like to request the non-political and independent government, especially the Honorable finance/industry minister to resolve all the pending issues which are very pivotal to the country's industrial development and to accelerate the economic growth,' said Basnyat, adding that CNI is ready to help on its best for government in those issues. Similarly, CNI officials and member industrialists presented the prospects and problems of Nepalese industrial sectors; and forwarded the suggestion in the same. 'If the current government could resolve the due issues of investment, industrial development and the economic growth paved the way, history will remember the government and the members involved,' said CNI vice president Hari Bhakta Sharma, adding that to perform well during the critical situation is test of the leadership.

In response, minister Koirala argued the private sector not to expect big thing, since

the major assignment of this government is to conduct the fair and freer election of constitution assembly. 'However the issues related to the investment, industrial development and overall development of the country, which are in need of immediate intervention, will have been prioritized and get done,' said Koirala, promising that the country's industrial sector will get some relief from the adjusted supplementary budget of current Fiscal Year (FY) and the full budget of the forthcoming FY.

In the mean time, finance secretary Mr. Shanta Raj Subedi reaffirmed that the government will not be deviated from the market oriented liberal economic policy and private sector lead economy. 'Investment and industrial development are the fundamental for economic prosperity and both the private sector as well as the government should work hand in hand to create investment friendly climate and higher productivity,' said Subedi, adding that the private sector should come with concrete agendas and way forward for their concerned issues.

CNI has opened two chapters at Nepalgunj and Kanchanpur in line of its strategy of focusing on strengthen of the existing chapters and



*Nepalgunj Chapter*

expand the network of the organization. The rationale against the network expansion is that the CNI's efforts will be value addition for the national economy as whole.

CNI vice president duo Manoj Kedia and Basudev Golyan, who were leading the chapter expansion campaign, stressed that the new chapters will be more instrumental to enhance the country's economic dynamism as the country moving towards the federal system. 'CNI chapters should work to uplift the expertise of local industries to enhance their competitive edge in the national as well as international market,' said Basudev Golyan who is also looking after the coordination of CNI chapters and associations. CNI executive body has been working for enhancing the capacity of member industries and is being concentrated on lobby and advocacy for the improved investment climate as well as



*Kanchanpur Chapter*

industrial promotion in the country. 'Along with the network expansion CNI has been focusing on the capacity enhancement of chapters so that the local industries will be able to compete in the area of globalization,' said Kedia.

Going by the set plan and strategy, CNI has opened its chapter at Nepalgunj, an important industrial hub, on March 24, 2013 to increase its network reach in the Midwestern region.

ultimately generating more jobs opportunities in the market,' said Shrestha.

Similarly, CNI established its Kanchanpur-Kailali Chapter at Kanchanpur business and industrial centre of Far-Western region--- on March 25, 2013. The chapter was inaugurated by CDO of Kanchanpur as well as chief guest of the function Rudra Prasad Poudel and the function was chaired by Hem Bikram Thapa, convener of CNI Kanchanpur-Kailali Chapter.

The chapter was inaugurated by Chief District Officer (CDO) of Banke Dhundiraj Pokhrel amid a function. The function was chaired by Ratan Tandan, convener of Nepalgunj chapter and CNI vice president duo Manoj Kedia and Basudev Golyan as well as Director General Megh Nath Neupane was present. Likewise, president of Nepalgunj Chamber of Commerce and Industry, local entrepreneurs and media personnel were participated in the function.

The Chief Guest of the function and CDO of Banke Dhundiraj Pokhrel argued that the presence of CNI in Nepalgunj is the landmark for industrial development in the Midwestern region of Nepal. At the same time president of Nepalgunj Chamber of Commerce and Industry (NCCI) Krishna Prasad Shrestha said the local bodies of CNI and NCCI will be working in close cooperation for better industrial environment and entrepreneur's benefits. 'The improved network of industrial organization and cooperation between the local bodies will be a step toward attaining optimum utilization of resources, giving new momentum to economic activities and

CNI vice president duo Manoj Kedia and Basudev Golyan as well as Director General Megh Nath Neupane was present in the function. Likewise, representatives from local Chamber of Commerce and Industry, local entrepreneurs and media personnel were participated in the function.

'The enhanced and improved network of CNI will contribute on the promotion of investment and economic activities in the Far-western development region,' said Poudel. In the mean time, Chapter Convener Thapa made a strong commitment to make CNI chapters more active to promote industrial development in the region. 'CNI presence here in Kanchanpur has boosted the confidence of local entrepreneurs,' Thapa said. Central committee member of Federation of Nepalese Chambers of Commerce and Industry (FNCCI) Lok Bikram Thapa urged the local bodies of CNI and FNCCI have to work more efficiently in the upcoming days in order to utilize the potentials we have in the region.



## CNI Delegation to Chairman of Council of Ministers

A delegation of Confederation of Nepalese Industries received by the chairman of council of ministers Rt. Honorable Mr. Khil Raj Regmi at his office at Singh Durbar on March 27, 2013. The delegation was headed by President Mr. Narendra K Basnyat and CNI President Emeritus Mr. Binod K Chaudhary along with members of CNI governing council, office bearers and national council was participated.

The chief executive of Nepal, Mr. Regmi called the interaction with the team of country's private sector industrial community with an aim of getting contemporary information about

conduct election,' Basnyat added.

At the same time, CNI President Emeritus Mr. Chaudhary said, since the non-political and independent government is in place, which consists of well experienced and professional people; this is very prized opportunity for the country's economic sectors. 'The industrial community would like to request the government and especially the Rt. Honorable chairman to resolve all the pending issues which are very essential to expand the country's industrial base and thereby to accelerate the economic growth,' said Caudhary, adding that if those pivotal issues resolved and the economy move ahead the history will recognized the current government and the members involved.

During the discussion, CNI officials and member industrialists briefed the current situation of Nepalese industrial sectors and

the country's economy, industrial sector, trade and investment as well as the difficulties faced the industrialists. In the interaction, CNI president Mr. Basnyat requested the chairman of council of ministers to take some initiatives in a line that can improve the investor's confidants and the overall doing business environment in Nepal. 'As the political transition going to be continued the industrial sector of the country is likely to face more impediments,' said Basnyat, hoping that the current government is aware about this. 'So, CNI would like to request Rt. Honorable Chairman not to ignore the economic issues citing the major goal of this government is to

situation of Nepalese industrial sectors and respective subsectors, their prospects and problem as well as the way forward in the same. In response, chairman Mr. Regmi had assured that, although the major object of this government is conduct the fair and freer election of constitution assembly, it will not leave the economic and industrial sectors untouched. 'The issues related to the investment, industrial development and overall development of the country will have been prioritized and get done,' said Regmi, adding that the required acts, rules and regulations will have been endorsed to this end. Chairman Regmi also reaffirmed that the industrial development if the fundamental for economic prosperity and both the industrialists as well as trade unions should work hand in hand for better industrial relation and higher productivity. 'Once the election completes and political transition over, the economy will grow in a faster pace,' Regmi Added, hoping that the mission will be completed in time and the country will move ahead without disturbance.



CNI president Narendra K Basnyat, President Emeritus Binod K Chaudhary and Members in an interaction with the Rt. Hon. Chairman of Council of Ministers Mr. Khil Raj Regmi.

नेपालमा उत्पादित अन्तर्राष्ट्रिय गुणस्तरको

# SEPTIDINE

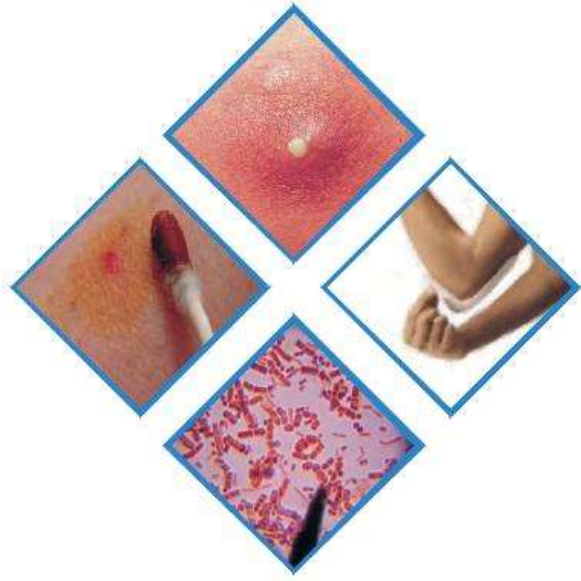
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## CNI Meeting with Chinese Ambassador

Confederation of Nepalese Industries held an



interactive meeting with the Ambassador of Peoples' Republic of China at CNI secretariat on March 28, 2013. In the meeting Chinese Ambassador HE Mr. Wu Chuntai recognized immense possibilities of improving economic and commercial ties between The Peoples' Republic of China and Nepal. In the meeting CNI president Mr. Narendra K Basnyat welcomed the ambassador to Nepal as well as CNI. He also wishes the best compliments for successful tenure of His Excellency Ambassador to Nepal that will be noteworthy and pleasant, memorable and productive to identify investment and business potentialities in Nepal in the near future.

"CNI valued Your Excellency's appointment in Nepal and believe that it will foster the bilateral economic, business and industrial relations between Nepal and the Peoples' Republic of China," said Basnyat, adding that the private sector of Nepal is very keen to further expand the trade, investment and economic ties, which is expected to enlarge not only the business relation among the entrepreneurs of both the countries but will definitely be able to enhance the future cooperation in development initiatives of Nepal.

"Although, there are more than 20 Chinese enterprises involving in Nepal, still there is vast scope of cooperation in areas of Hydro power projects, aviation industry, private sector development, infrastructure development, professional education, tourism and services," said Ambassador Chuntai, adding that China is willing to promote export in both of the countries and hence has agreed to provide duty free access for Nepali products. He further expressed that China is interested to send more Chinese people to Nepal as tourist as there are very pleasant places in Nepal like



*President Narendra Basnyat welcoming Chinese Ambassador Hon'ble Wu Chuntai in CNI*

Chitwan, Lumbani, Pokhara etc. "For this China is preparing a documentary including major tourism places of Nepal and China," Wu said, hoping that will be instrumental to promote tourism in Nepal.

At the same time, CNI Governing Council Member Mr. Bijaya Shah appreciate the priority that the current Chinese Ambassador gives to the economic and trade relations within the framework of laws and regulations in the concerned Countries. "No Chinese ambassador visited business people within a short period of their appointment what your Excellency did," said Shah, adding that this activity will serve expansion of economic and industrial cooperation between the enterprises and organization of Nepal and China.

CNI Vice President Mr. Hari Bhakta Sharma suggested the ambassador Mr. Wu to foster the interaction and exchange of commercial and economic delegations between the countries. "CNI has been working with China Council for Promotion of International Trade (CCPIT) and Bao Forum for Asia (BFA), the largest business association of China," said Sharma, adding that the parties will do their best for the realization of business contacts and get platform for promoting their business across geographical broader.



## Interaction with Consul General to Hong Kong

CNI president Mr. Narendra K Basnyat had an interaction meeting with Mr. Mahesh Dahal, newly elected consul general of Nepal for Hong



*CNI Officials and Consul General to Hong Kong Mr. Mahesh Dahal in an interaction at CNI Secretariat*

Kong Special Administration Region (SAR) of the People's Republic of China (PRC), on April 02, 2013 at CNI secretariat Thapathali. In the meeting vice president duo Manoj Agrawal and Manoj Kedia as well as the members of CNI national council were present.

During the interaction CNI president Basnyat expressed his best wishes to the consul general

tenure in Hong Kong. 'I hope the economic and business ties between Nepal and Hong Kong will have further been increased during your Excellency's tenure,' said Basnyat, adding that the major responsibility of the consulate is to enhance the trade and investment for the home country as well as to facilitate the people of both the countries in issues of transit and immigration. However, the current position of export to and investment from Hong Kong is not so encouraging. 'I would like to request your Excellency to attract the attention of Hong Kong investors in Nepal to start new venture as Nepal possesses various competitive advantages and high profitability in most of the sectors,' Basnyat added.

At the same time, Consul Dahal assured that the strengthening of trade, investment and economic relation is one of his top priorities. 'Because of this reason I am here to hear the views of the industrial and business community,' said Dahal, adding that the mutual cooperation with CNI and Nepali private sector will be fruitful to capitalize the set priority. He also promised that he will not remain no stone unturned to promote the attractive business sectors of Nepal in Hong Kong and to invite the potential investors in Nepal. 'This will be a contribution to accelerate the economic growth of Nepal,' he added.



## CRF's CSR for Visibility Impaired

Citizen Relief Fund (CRF), a joint initiative of Confederation of Nepalese Industries (CNI) and a social movement Maha Sanchar, as part of its Corporate Social Responsibility (CSR) has granted 50 white sticks for visibility impaired people. The grant was jointly handed over by CNI President Narendra K Basnyat and Senior Actors duo Madan Krishna Shrestha and Hari Bansha Acharya in a program organized in Kathmandu on April 14, 2013. The grant was received by Prabindra Dhakal, President of Maitri Samaj- a non Governmental

organization incorporated with an aim of working for visibility impaired people.

In the program CNI President Basnyat said, it is a great pleasure for CNI that the Nepali New Year has commenced with a token contribution for impaired people. "Although the amount of grant is small, the white sticks may be very instrumental for visibility impaired people to facilitate them in their day to day activities," said Basnyat, expressing his sincere gratitude to the Actors duo Shrestha and Acharya as well as the CNI members for their contribution.

In the mean time, Senior Actors duo Shrestha and Acharya said that despite

the lack of external eyes, the inner eyes of visibility impaired people are very sensible and powerful. "The white sticks for visibility impaired are as important as torch light for the normal people," they said, adding that the small contribution of CRF will be very pivotal for them.

Similarly President of Maitri Samaj Dhakal assured that the white sticks contributed by CRF will be distributed to the visibility impaired peoples of Karnali Zone. "The grants of CNI and Maha Sanchar will be utilized optimally and the progress report will be submitted to concerned authority," said Dhakal. The Shankar Lal Kedia Foundation of Kedia organization contributed Rs. 50,000 as grants and the remaining amount was managed by CRF.



CNI, Maha Sanchar and Maitri Samaj in a program of Citizen Relief Fund



## "EU Funded Go International Project" CNI Launched Capacity Building Training for SDC Managers

Go International, an export promotion project under Confederation of Nepalese Industries (CNI) in partnership with Centric Austria International (CAI) and World Vision Advocacy Forum (WVAF) in co-operation with European Union (EU) has conducted a five day export capacity development training from April 22 to 27, 2013. The training was organized with an aim of promoting the export and business advisory capacity, which include 25 participants from CNI, the project itself, WVAF and Service Development Centre (SDC) managers of five development regions. CNI has invited Johannes Weismann as the resource person from CAI Austria---European partner of the project.

The training was inaugurated by CNI President Narendra K Basnyat. In an inaugural session, Hari Bhakta Sharma- VP CNI, Anuj Agrawal-VP CNI, Satish More-VP CNI and Monoj

Kedia-VP CNI along with Chairman of WVAF Dr. Tika Pokharel as well as the members of CNI and partner organizations were also present. Addressing the opening ceremony CNI President Basnyat said that the main objective of this project is to promote the export of goods and services identified by the Government of Nepal (GoN) in its Nepal Trade Integration Strategy (NTIS) 2010 and Trade Facilitation and Economic Capacity Building Sector of EU Country Strategy Paper (2011-2013) for inclusive growth and employment. 'I therefore, would like to thank the donor-EU for its technical as well as financial support, partner from Austria- CAI for its contribution in this trade and business advisory capacity building training and the local partner WVAF,' said Basnyat, adding that the 36 months project "Go International" will be very instrumental for internationalization of Nepali companies and products.

The project has selected 10 commodities and services among the listed commodities and services by NTIS as export potential items to be promoted in the international markets, especially in the European countries. The project is being implemented in five development regions of Nepal to promote the export of selected commodities. CNI Vice President Hari Bhakta Sharma said that the



Officials of CNI and WVAF in capacity building training

specific objective of this training is to create strong backward linkage of exports, which will help in developing the capacity of trade and business associations including SDCs to enhance the production, logistics; marketing and export capacity of small and medium-sized producers. 'This training is expected to be effective in the capacity development of SDC managers, project team as well as the exporters for Trade Advisory Services (TAS) and Business Development Services (BDS) including information sharing, networking, exchange of good practices and business opportunities,' said Sharma, hoping that the participants will be implementing the knowledge and good international practices learned from this training in their respective duty stations.

Similarly, Weismann representing from CAI termed that the project "Go International" is very unique as there are representatives from all the stakeholders including producers, exporters, Government agencies, international

partners and the donors. 'I would like to thank CNI and the project team for providing me this opportunity to be here and for sharing knowledge and experience with SDC managers as well as various stakeholders,' said Weismann, 'in order to make this project successful and to internationalize the identified products, CAI would leave no stone unturned.' Weismann further stressed that as the Nepali products identified by NTIS have ample market in the international markets, especially in Europe, the overall objective of designing and implementing this project will definitely be attained. I think the project team is competitive enough to implement the project and this training will further add value to achieve the desired results of project, he added.

Meanwhile, CNI Director General Megh Nath Neupane urged the project team to be proactive in delivering the trade and business advisory services in line with the objectives of project. 'As the lead agency, CNI would be facilitating the partners as well as the SDCs and would make them able to deliver the predetermined export promotion services in desired manner,' said Neupane, adding that this project is guided by the CNI's philosophy of achieving steady economic growth through export promotion and industrial development. Similarly, coordinator of 'Go International' project Tej Thapa emphasized on the role of SDCs to be successful in the overall mission of the project. 'The motive of establishing SDCs in the export centre of five development regions is to provide the trade advisory and business development services at the door step of exporters, producers as well as processors,' said Thapa.



## Interaction with Czech Ambassador to Nepal

Confederation of Nepalese Industries (CNI) organized an interaction with the Ambassador of the Czech Republic to Nepal H.E. Mr. Miloslav Stašek on April 29, 2013. The program, held in CNI secretariat Thapathali, was

concentrated in strengthening the economic and business relationship between Nepal and Czech Republic as well as technology transfer. In an interaction CNI President Narendra K Basnyat, Vice Presidents Hari Bhakta Sharma and Satish More along with Hon. Consul of Czech Republic in Nepal Bishnu Agrawal as well as CNI members and entrepreneurs from both the countries were also present.



In an interaction, President Basnyat emphasized on the strong economic relationship with Czech Republic, one of the emerging economies of the world, will play a pivotal role to achieve economic growth in the desired manner. "CNI has considered your Excellency's visit as an opportunity for fostering the bilateral economic relationship between Nepal and the Czech Republic," he said, "We would like to form a joint committee between Confederation of Czech Industries (CCI) and CNI, which will expand the Czech investment in the potential sectors of Nepal."

In the meantime, Ambassador Miloslav Stašek stressed that Nepal and Czech Republic have tremendous opportunities and scope of

cooperation in areas of trade, commerce and development. "Czech Republic is poised to take initiative to materialize the potentialities in Hydro power projects, waste management, water solution, tourism and services," Stašek said, adding that the Double Taxation Avoidance Agreement (DTAA) with Nepal will pave way for the investment agreement in future. Similarly, Hari Bhakta Sharma-VP CNI and Satish More-VP CNI have said that the private sector in Nepal has been vibrant and active in enhancing the economic activity in the country. They further opined that the Czech technology is very advanced and requested the ambassador to promote the technology in Nepal.



## CNI Interaction with Chief Secretary, GoN

Confederation of Nepalese Industries has organized an interaction program with the Chief Secretary of Government of Nepal Mr. Leela Mani Poudel and other top Government officials on security and investment issues in Kathmandu on May 03, 2013. The interaction was chaired by CNI President Narendra K Basnyat and Hari Bhakta Sharma-VP CNI, Satish More-VP CNI and Manoj Kedia-VP CNI, along with Governing Council members Chiranjilal Agrawal, Tekchandra Pokhrel and members of CNI National Council were the other dignitaries at the program.

During the interaction, CNI officials and

industrialists urged the Government to build better law and order situation in the country. 'The question regarding the safety of entrepreneurs and investment still remains,' President Basnyat informed the Chief Secretary of the Government, adding that CNI is not only blaming the Government for the weak law and order situation but wants to support the Government to create a conducive business environment. Similarly, during the program, CNI Vice President Hari Bhakta Sharma presented a paper on 'Prospects and Challenges in Attracting Investment in Nepal'.

"Government has not accorded investment and safety in its list of priority works despite the deteriorating economic indicators," said Sharma in his paper. The country needs to invest Rs 75,000 billion to increase per capita income to \$5,000, he added. In order to attract such huge investment, the Government should bring a comprehensive economic package and should ensure in the international market that Nepal is most lucrative for investment with least corporate tax in South Asia and Nepal offers high industrial security for the industrial entrepreneurs among others.



Chief Secretary Mr. Leela Mani Poudel with CNI Officials at the Interaction Program

In response, Chief Secretary Poudel assured the private sector saying the Government is fully aware of the situation of country's industrial community and would do its best

to solve the issue. 'Although I have been watching all the activities of private sector and analyzing precisely, I am here to share the best wishes and to boost the confidence of entrepreneurs,' said Poudel, hoping that such interactions would be more instrumental to solve any kind of problems through dialogue. If any issue cannot be solved through dialogue, this is not an issue in reality, he added.

However, the private sector should also be

loyal to provide timely information to the concerned authority. 'If you do not want to be exposed with the Government authority about the problems you have been facing and the person or party by whom you have been suffering, then there will be uncertainty to get the timely actions from the side of Government,' said Poudel, adding that the entrepreneurs themselves have also be proactive and cautious.



## PPD on Foreign Investment and Technology Transfer Act

Confederation of Nepalese Industries (CNI) and Ministry of Industry (MOI) in cooperation with USAID-NEAT activity conducted a series of Public Private Dialogue (PPD) on the Draft Foreign Investment and Technology Transfer Act (FITTA) in Nepalgunj (on 5th May), Butwal (on 6th May), Hetauda (on 10th May), Biratnagar (on 22th May) and Kathmandu (on 24th May). The PPDs held outside the valley were organized with an aim of collecting inputs and suggestions on the draft FITTA at regional level. The objective of PPD in Kathmandu was to compile the inputs and suggestions collected from regional level and forwarding the final suggestions to be incorporated in the proposed FITTA. The draft of FITTA is being prepared by Institute of Policy Research and Development (IPRAD) in support of MOI and USAID-NEAT activity.

The national level PPD in Kathmandu was inaugurated by Hon'able Minister for Finance, Industry, Commerce and Supplies Shankar

the country about three decades back, the country has, however, received only around \$84 million to \$85 million till date, not due to lack of an Act but because of lack of implementation, Koirala said, hoping that the proposed Act will be implemented effectively and will be able to attract more foreign investment in the country.

CNI President Narendra K Basnyat welcomed the distinguished guests and participants as well as invited practical and valuable suggestions on the proposed FITTA. "Investors whether they are foreign or domestic want conducive environment for easy entry, uninterrupted operation and easy exit," said Basnyat, adding that the proposed FITTA should address those issues. CNI President Emeritus Binod K Chaudhary while delivering the key note speech welcomed the Government initiative for bringing new and updated FITTA with provision of outward investment for Nepali entrepreneurs. "Emerging countries have been competing to attract foreign investment with attractive packages, said Chaudhary, adding that Nepal should offer more competitive packages to attract foreign investment, on which the current Act failed.

Officiating Secretary at the MOI Yam Kumari

Prasad Koirala. “The Government will bring the FITTA immediately after the Foreign Investment Policy, through ordinance, to reverse the current trend of import-led economy,” said minister Koirala, adding that the foreign investment is a strong instrument for development.

Though the foreign investment is allowed in

Khatiwada highlighted on the importance and relevance of FITTA for industrialization as well as economic development of a country, especially in the developing country like Nepal. “The draft FITTA — which will replace the current FITTA of 1992 — is expected to encourage foreign investment as it has offered various incentives and packages apart from prioritizing sectors that Nepalis cannot



invest in,” Khatiwada said, adding that aligned with the Industrial Policy-2010 that the Government brought some three years back, the proposed FITTA aims at regulating foreign investment rather than controlling it as foreign investment is necessary for mega projects.

Similarly, Dr. Pushpa Raj Rajkarnikar, IPRAD Chairman; Prof. Prithivi Raj Ligal, Deputy Chief of Party, USAID-NEAT activity and Anita Mahat, CTRO, USAID-Nepal have highlighted on the need, importance and timely promulgation of the draft FITTA. At the PPD program, Government representatives, CNI officials, industrialists and entrepreneurs from various sectors, members from CNI Chapters as well as Industry associations along with the representatives from FNCCI, Women entrepreneurs and professional forum, University professors, lawyers and experts have commented and forwarded their suggestions. CNI Vice President Hari Bhakta Sharma, in a vote of thanks, urged the Government for effective implementation of the proposed Act.

Coordinator of FITTA draft committee and Former Secretary in GoN Uday Nepali Shrestha presented the draft of proposed Act, comparing the major provisions with the existing one. Nepali highlighted the inputs and suggestions collected from the previous



*Participants during Public Private Dialogue on FITTA*

PPD at regional level, and also called the inputs and suggestions on the same from the industrialists, entrepreneurs as well as stakeholders at national level.

As a panelist in the program, Dr. Chiranjibi Nepal, Senior Economic Advisor to Minister for Finance; Prof. Ramesh Chitrakar and Pawan Ojha commented on the FITTA and said that FITTA was essential, so it has to be amended in order to cope with the changing needs and expectations. They were of the view on curtailing capital flight and capital management technique should also be welcomed in Nepal as foreign technology. Finally, Jeet Bahadur Thapa, Joint secretary at MoI as well as the Chair of technical session summed up the technical session and also requested the participants to send their inputs (if any) in written form to CNI.



Ministry of Industry (MoI) in association with International Finance Corporation (IFC), private sector wing of World Bank Group, organized a two-day capacity building workshop on Public Private Dialogue (PPD) in Kathmandu from May 8-10, 2013. The workshop was organized in an initiative of Nepal Business Forum (NBF) with an aim of enhancing the PPD capacity of Government as well as the private stakeholders who are directly involved in the policy reform activities through NBF.

Minister for Finance, Industry, and Commerce and Supplies Shankar P. Koirala, while inaugurating the workshop, said despite political transition, the Government has promised to support PPD as it has been effective model in bringing reforms to create an investment-friendly environment. "In order to insure the investment-friendly environment the joint efforts of Government and private

sector are crucial for an accelerated economic growth," he said, adding that the Government on its part is ready to reform policies that have been raised at the NBF. As the PPD is critical and a must for improving 'Doing Business' in Nepal, Government has pledged budgetary support, Koirala added.

CNI President Narendra K Basnyat said that NBF has become a good mechanism to minimize disputes between the public and private sector, and between private-private organizations which has been playing a catalytic role to improve the business environment and industrialization process. "CNI has shown and proved its commitment by implementing effectively and efficiently the PPD mechanism,"

said Basnyat, though it is not accelerating in the pace as expected due to various reasons. CNI, as the Private sector Co-chair of the Industrial Investment Promotion Working Group of NBF along with the Public Sector Co chair, has taken up various issues and continues its efforts in future as well.

Likewise, Secretary at Ministry of Industry, Krishna Gyawali said that PPD is a trust building exercise. "We have to invest our resources, time and energy to make it lively," Gyawali said, adding that Government is a facilitator and it is not easy as its engagement is focused on investment promotion and improving business environment.



## CNI Helps Flood Victim School

CNI has granted more than Rs. 0.3 million to the Shree Omkar Lower Secondary school of Dodhara Village Development Committee (VDC) of Kanchanpur District, Far-Western region of Nepal. The physical infrastructures and educational instruments of the school were run off with the flood of the second week of June, which caused loss of billions of property and made millions of people

the Principal of school Krishna Ram Sunar in a program organized at the office of CDO of Kanchanpur district.

In the handover program, CNI Kanchanpur-Kailali chapter Convener Mr. Hem Bikram Thapa hoped that the small grant from CNI will be utilized to construct the school building that would be helpful to continue the study of students. In the mean time principal of the school Sunar assured that the contribution of CNI will be optimally utilized for the essentials reconstruction of school. He

of property and made millions of people homeless. The grant was mobilized from the Citizen Relief Fund (CRF), created in cooperation with CNI & MAHA Sanchar. Chief District Officer (CDO) of Kanchanpur District handed over the cheque on behalf of CNI to

also thanked CNI for providing valuable grant to the flood victim school. CNI also expressed aggrieve to the devastating incident and called its member institutions to provide any kind of helps to flood victims.



## Energy Audit of CNI Members

The Confederation of Nepalese Industries (CNI) along with International Finance Corporation (IFC) conducted a preliminary 'Energy Audit' program for its member industries and organizations. The energy audit has been conducted with the technical support from

International Finance Corporation (IFC), a private sector financing wing of World Bank group. For this an international team of energy experts was deployed for the observation and audit of its member industries. The team studied the energy use situation of industries, their sources of supply, energy leakage and possibilities of reducing energy use as well as possibilities for switching to renewable energy from conventional one. In the first phase, audit of eight industries



is done under 'Sustainable Energy Finance Programme in Nepal', developed by Clean Energy Development Bank and IFC. Once the pilot project of energy audit indicates that there is possibility of energy efficiency

through process up gradation and switching to alternative sources of energy, CNI will start the energy audit programme for other members/industries in larger scale.



## CNI Pre-Budget Discussion Calls Industry-Friendly Policy Reforms

A pre-budget discussion program with the Minister of Finance, Industry, Commerce and Supply as well as high ranking government officials from concerned ministries and departments was organized on June 19, 2013. The program was organized with an aim of providing inputs and suggestions on the budget of Fiscal Year 2013-14 from the side of private sector. The program was chaired by CNI President Narendra K Basnyat and Hon'able Finance Minister Shanker Prasad Koirala was the chief guest. CNI Office Bearers,

failure in development budget spending, weak law and order situation and political parties' apathy towards economy has hit economic growth, though it has a huge potential in the country." Similarly, President Emeritus of CNI Binod K Chaudhary, on the occasion, urged the government to take a bold step to revive the economy. "Since the last six years the economy has been performing poor," Chaudhary said, adding that remittance-fuelled import that has boosted revenue has made successive governments self-satisfied.

The rising dependency on remittance may push the country more vulnerable. Chaudhary highlighted on the fact that as more than one thousand youths leaving the country everyday for foreign employment, there is no additional investment as there was no pressure on the government to generate employment.



Governing Council and National Council members as well as representatives from member enterprises/institutions and media personnel were present in the interaction.



*Hon'able Finance Minister Shanker Prasad Koirala with CNI Officials at the Pre-Budget Discussion*

In the program, CNI President Narendra K Basnyat said that the government's focus should not be only on revenue collection alone rather it has to exert effort on increasing development expenditure and inject new investment in infrastructure development. President Basnyat said, "Delayed budget,

In the mean time, CNI Vice President Hari Bhakta Sharma emphasized that the country needs an investment of Rs 75,000 billion to achieve \$3,000 per capita income. "The government should come up with a 'Vision-2080' with strategic plan to achieve the goal," Sharma said, adding that it should also encourage domestic industries to 'produce more' of what they can to substitute imports and promote exports. He further argued that the government should immediately bring long due laws related to the industrial sector to facilitate industries and create investment-friendly environment. Similarly, CNI Vice President Satish More, while delivering a vote of thanks asked the finance minister to either outlaw donation from industries or let them write it in their books. "It is high time, the government brought a policy on donation," More said, adding that donation is one of the key factors that has been discouraging the private sector.

In response, Finance Minister Shankar

Prasad Koirala assured the private sector representatives that the Government will bring the laws that are ready through ordinance. "The government will also concentrate its development expenditure, in the budget for fiscal year 2013-14, in capital formation," he said. In addition he said that the government will focus on development, besides prioritizing energy, connectivity like roads and

railways, tourism, and commercialization of agriculture as the incumbent government is an apolitical one. Koirala further added that the Government will promote liberal market economic policy — with a vital role for the private sector — through the coming budget. It will bring a private sector-friendly fiscal policy that can boost investment and create employment, Koirala said.

## Friendly Budget for FY 2013-14 Private Sector is the Backbone of Economy and an Engine of Growth - FM

Finance Minister Shankar Prasad Koirala

Babai Diversion Projects to the list of national pride projects The government has prioritized public private partnership (PPP) policy citing the private sector as an "Engine of Economy" to develop physical infrastructures and increase private sector investment. For this, the government is providing additional resources to the Investment Board Nepal, which has been formed to channelize investments for big projects.

on July 14, 2013 presented a budget of Rs 517.24 billion for the Fiscal Year (FY) 2013-14. This is the first time after two years that the country got full budget in the beginning of FY. The budget allocated Rs 353.42 billion for recurrent expenditure, Rs 85.10 billion for capital expenditure and Rs 78.72 billion for financing purposes. While focusing on energy and the agriculture sector, the budget also allocated Rs 16 billion for the Constituent Assembly (CA) elections scheduled for November 19 and extra funds for local elections.

The budget has laid emphasis on infrastructure development, including hydropower projects, transmission lines, Industrial infrastructure, irrigation projects, and promotion of export oriented industries. Programs to promote FDI have also been included in the budget through policy reforms and simplification of revenue administration. Emphasis has been given for drafting and endorsement of the acts related to the industrial sector such as Foreign Investment and Technology Transfer Act (FITTA), Industrial Enterprise Act (IEA), Special Economic Zone Act etc. The government has added Pashupati and Lumbini Area Development Trust, President's Chure Conservation Program, and Bheri-

The Government increases the salary of government employees by 18 percent along with an additional monthly allowance of Rs 1,000. Budget also tried to address the issue of middle class people by increasing the income tax ceiling for natural person. The budget plans to provide employment orientation for 50,000 youths and skill training for 10,000 youths Youth Self Employment Programme.

As far as promotion of the private sector is concerned, the budget announced to assure the regular power supply for industrial areas even during load-shedding hours by making a certain timetable. It also plans to reward investors making an investment of above Rs 1 billion with the Prime Minister Entrepreneur Award. As a result, the budget has cheered the entire business community and private sector. As the budget has focused on attracting big investments, expansion of industrial areas and commitment to resolving labor problems and creating business-friendly environment, it is expected to further boost the morale of private sector.

The government has planned to bring into operation the SEZ in Bhairahawa in this FY and planned to develop infrastructures for SEZ in Panchkhaal, Biratnagar and Simara.



Similarly, feasibility study for developing industrial estate in Nawalparasi, Kailali, Dang and Surkhet are also included in the

budget. The government also committed to attract investment by simplifying legal and procedural hurdles.



## SAARC-TPN, WG-RTF 2nd Meeting Concludes

The second coordination meeting of Working Group Regional Trade Facilitation (WG-RTF) under South Asian Association for Regional Cooperation (SAARC) Trade Promotion Network (SAARC-TPN), supported by GIZ, Nepal held in Kathmandu on June 27-28, 2013. Mr. Horst Amman, Project Manager of

regional trade through five working groups in the areas of trade information portal, business -to- business (B2B) approaches, quality, infrastructure and trade.

Working Group, Regional Trade Facilitation (WG-RTF) is one of the working groups of SAARC-TPN. The WG-RTF is comprised of private and public stakeholders from different SAARC countries. Confederation of Nepalese Industries (CNI), a leading trade/investment support institution of Nepal, as the convener

GIZ SAARC-TPN, Nepal chaired the meetings and Dr. O.J Kureck, lead consultant of the project moderated them. WG members from Pakistan, Bangladesh, Bhutan and Nepal were participated in the deliberations.



Meeting of SAARC-TPN, WG-RTF

Similarly, officials from SAARC Chamber of Commerce and Industries (SCCI-Islamabad), Trade and Export Promotion Centre (Nepal), NTM study team leader SANEM (Bangladesh) and NTM market analyst (ITC-Geneva) were also present in the meeting. SAARC-TPN is a constellation of 28 key public and private-sector institutions responsible for trade-related matters from all eight SAARC member countries. The programme aims to strengthen the content-specific structure of regional trade-related agreements, to promote their implementation at state level and support the resulting private sector potential for intra-

of this WG has been coordinating the activities of the same. The first coordination meeting (CM) of WG-RTF was held in Kathmandu on July 03, 2012. The first meeting had assigned the Metropolitan Chamber of Commerce and Industry (MCCI)-Dhaka and South Asian Network on Economic Modeling (SANEM)-Bangladesh for a comprehensive study on "Analysis of Prevailing Non-Tariff Measures (NTMs) in SAARC Countries". The overall objective of this Coordination Meeting was to focus on finalizing the report of the current study "Analysis of Prevailing NTMs in SAARC Countries" conducted by MCCI and SANEM. At the same time, the meeting was focusing on identification and finalization of the future working areas and modalities for the WG.

In the first day of meeting, the study team gave presentations on the findings of NTM study in a very comprehensive way. The meeting deliberates that the final report of the NTM study would have been published through a reputed publishing house in the SAARC region, which would make it available to all the partners, governments and related organizations. By doing this, the key findings of the study would be instrumental for all the policy makers of the respective countries in facilitating the intra regional trade as well as the regional economic integration of SAARC.

The meeting also decided to establish pilot NTM desks in three SAARC countries i.e. Nepal (CNI), Pakistan (PBCCI) and Bangladesh

(FBCCI). For the Desk Officers, a detail Terms of References (TOR) will be developed and finalized by SAARC-TPN. Based on that TOR NTM desks will start operating by

August 2013. The meeting also proposed the December 05, 2013 and Thimpu-Bhutan as date and venue for next WG-RTF meeting.



## Chitwan Industries Association Planning Workshop Concludes

presidents, immediate past executive committee members, other well wishers and the personnel of secretariat. The workshop has forwarded the proposals for establishment of Industrial Expo Center in Chitwan. The Expo center will be milestone for promotion



## CNI NC Meeting Concludes

Confederation of Nepalese Industries (CNI) held its National Council (NC) Meeting on August 20, 2013. The meeting was organized in the chairmanship of President Mr. Narendra K Basnyat at CNI secretariat Thapathali Kathmandu. In the meeting, CNI office bearers, governing council members, national council members and the Conveners of local chapters as well as representatives from district industry association were participated.

In the meeting, CNI Director General Megh Nath Neupane presented the major activities carried out by CNI after the previous meeting of National Council. In the mean time Neupane proposed some new projects to be carried by CNI in the near future. CNI

Expo center will be milestone for promotion of industrial products in the national as well as international market through organizing Industrial Expo that in turn would promote the industrialization of the country. Similarly, workshop focused on establishment of new industrial Estate in Chitwan in an initiative of private sector as one of its top priority projects. At the end of the programme senior vice chairperson of the association, Mr. Bishnu Hari Adhikari, thanked all the participants and resource person for their active involvement throughout the programme. The programme was organized in Hotel Star Banquet, Ratna Nagar Municipality, Chitwan.

president Basnyat, office bearers and other participants provided some inputs on the DG's presentation and forwarded valuable guidelines to make the future course of actions more effective and to make CNI more vibrant. Similarly, Conveners of local chapters and representatives from district industry association present the progress report of their respective chapters and industry associations in the meeting. Dignitaries also provided suggestions and inputs to the local chapters and industry associations in order to make their activities more effective in their respective areas. President Basnyat urged the NC members as well as local representatives to come up with the issues or problems faced by industries and exporters on which CNI is ready to help through lobby and advocacy with the government as well as other concerned authorities.

In the meeting, CNI President Emeritus Binod K Chaudhary said the chapters and



industry associations are the foundation as well as arms of CNI. Therefore, CNI is ready to strengthen its arms in order to accomplish the set goals of CNI for investment promotion, industrial development and higher economic growth. Chaudhary also urged the chapter conveners to come up with the feasible and crucial projects that can be milestone for industrialization in the country and to uplift the socio-economic conditions of the society. Similarly, CNI President Basnyat instructed

another meeting with representatives from Chapters and local industry associations regarding the current issues and problems faced by the local industries. The discussion was facilitated by VP Mr. Basudev Golyan, who is also looking after the chapter expansion and networking committee of CNI. In the discussion, local industrialists suggested CNI to be proactive and to play active role to solve the difficulties faced by the local industries.



## Delegation to Czech CNI INKS MOU WITH CICR

A delegation of Confederation of Nepalese Industries (CNI) visited the Czech Republic on September 04-08, 2013. The delegation was led by CNI president Mr. Narendra K Basnyat. Vice-president Hari Bhakta Sharma, national council member and honorary Consul of Czech Republic to Nepal Bishnu Agarwal including other members of CNI national council. The high level business delegation of CNI had embarked the visit in an invitation of the Confederation of Industry of the Czech Republic (CICR) with an aim of strengthening economic and business cooperation between Nepal and the Czech Republic in general and the private sectors of both the countries in particular.

CNI Team with CICR during the MOU signing



The visit was considered as an opportunity for fostering the bilateral economic relationship between Nepal and the Czech Republic. During the visit, CNI and CICR signed a Memorandum of Understanding (MoU) which is expected to expand the business relations among the entrepreneurs and will enable business communities of both countries to work together more closely.

In the signing ceremony, CNI president Basnyat said that Czech investors in their earlier visit had shown keen interest to invest in joint ventures in Nepal in the areas of water resources, alternative/renewable energy technologies and equipments, infrastructures, manufacturing and processing industries. "Hydroelectricity development and tourism are some of the immediate opportunities for the Czech investors – where they have experience since long and Nepal offers good opportunities," Basnyat added. In the mean time, CICR acting president Mr. Stanislav Kazecky said that the cooperation between the private sector organizations of both the countries will help the Czech investors to consider the investment potential sectors of Nepal where they can be benefited with the comparative as well as competitive advantages.

of both the countries, CNI Vice-president Hari Bhakta Sharma presented a paper on the socio economic scenario and doing business situation in Nepal. Sharma emphasized in the fact that the multinational companies established so far in Nepal have been able to earn higher returns and paid their equity back in a short span of operation in his paper, requesting the Czech investors to put their money in the land of mount Everest to get attractive returns on investment as well as to enjoy the naturally Nepal. CNI national council member and Honorary Consul of Czech Republic to Nepal Bishnu Agarwal said that as the Nepal is moving towards the path of economic revolution through the political transition, it would be a great opportunities for Czech investors to enter in the virgin

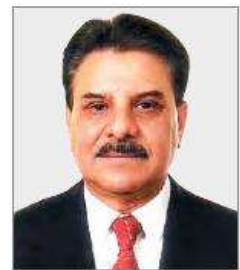
the Deputy Minister of the Czech Ministry of Industry and Trade and the high ranking government officials, CNI requests the Czech Government to initiate to form a 'Joint Economic Committee', which will be a formal platform for constructive dialogue to promote bilateral trade, and investment mechanism such as Double Taxation Avoidance Agreement (DTAA) and Bilateral Investment Promotion and Protection Agreement (BIPPA) etc. In the mean time, CNI also invite a delegation of Czech Republic to Nepal including government and private sector stakeholders. Czech government officials were positive to move ahead in the CNI proposal and to have an interaction with Nepali government as well as private sector to explore economic avenues.



## Mishra- Convener of CNI EC

The National Council (NC) meeting of CNI held in Kathmandu in the chairmanship of President Narendra K Basnyat decided to nominate its NC member Mr. Basanta Raj Mishra as the Convener of CNI Employers Council. According to the CNI constitution, convener of Employers Council can be an Ex-Officio Vice-President (VP) who has to look after all the industrial relations or related issues.

Mishra will be responsible to deal with all the labor-employer related issues such as minimum wage fixation, collective bargaining assessment etc. Name of Mishra was recommended by a separate meeting



Mr. Basanta Raj Mishra

of CNI Governing Council to the National Council to nominate him as the convener of Employers Council. After his nomination Mishra expressed his full commitment to make CNI-Employers Council more effective to ease the industrial relations in Nepal.



## CNI interacts with Society of Economic Journalist- Nepal (SEJON)

Confederation of Nepalese Industries (CNI) organized an interaction program with the Society of Economic Journalist-

Nepal (SEJON) on 27th September at CNI Secretariat, Thapathali. The program was organized with an objective to congratulate the newly elected leader as well as the working committee of SEJON and to discuss about the contemporary economic and industrial development. The program was attended by the office bearers and members of both CNI and SEJON.

During the meet, the President of CNI, Mr. Narendra Kumar Basnyat, said that emphasized that CNI and SEJAN should work together for the economic liberalization and investment promotion in the nation. "CNI and SEJON have similar thoughts in most of the economic issues. So, it would be best if both the organizations worked together", said the President, Mr. Basnyat. He also said that in the coming days he would wish SEJON and CNI to organize various seminars related to contemporary subjects jointly.

The SEJON President, Mr. Bigyan Bibhu Adhikari, highlighted that the economic liberalization and private sector development is economic journalism's interest. Economic journalism grows only when there is development in the private sector. So, economic journalists mostly give high priority to the development of the private sector. But the irregularity and the carelessness prevalent in the private sector cannot be avoided by the economic journalists either.

The Vice Presidents of CNI, Mr. Anuj Agrawal, Mr. Manoj Kedia and Mr. Basanta Mishra concentrated that the current journalism is also an integral part of the economy so it should favor each other and national interest. But it doesn't mean that the economic



CNI officials with the officials of SEJON at CNI Secretariat

journalists should motivate the wrong doers. They said that CNI is always ready to help in the development of the economic journalists' potential so they should come up with various programs that could develop their ability.

In this meeting, the ex president of SEJON, Mr. Gajendra Bista, Vice President, Mr. Lok Bahadur Chapagain, General Secretary, Mr. Pushparaj Acharya, Treasurer, Mr. Diwakar Panta emphasized that private sector and economic journalism plays a vital part for an overall economic development and discussed about various steps that both the organizations should take to build a strong economy.



## CNI meets the Ambassador of Denmark

Confederation of Nepalese Industries (CNI) conducted a meeting with Denmark's

Denmark Ambassador, H.E. MS Kristen Geelan with CNI President, Narendra Kumar Basnyat



Ambassador to Nepal, Kristen Geelan, on, September 28, 2013 at CNI Secretariat, Thapathali. The agenda of the meeting was to strengthen the economic and business relationship between Nepal and Denmark. During the meet, President Narendra Kumar Basnyat highlighted about improving the political condition of Nepal creating a favorable investment climate in the nation. He also pointed the activities that are carried out by CNI and also cleared about the objectives of CNI. He emphasized about the contribution and substantial support of Danish Government to Nepal in terms of education, rural renewable energy, human rights, peace process and social sectors through its aid agency DANIDA. He also concentrated that Danish direct investment in Nepal is nominal but it is supporting the tourism sector of

Nepal as it has become a popular travel destination for Danish people and appealed the Ambassador for supporting economic development of nation and increasing direct investment to Nepal.

Ambassador Kristen Geelan also stressed that Danish investors were interested in investing in Nepal. She also informed that under Business Partnership, the Danish Government is looking forward to developing

and investing in various sectors of Nepal including agriculture, handicrafts, tourism and waste management. However, concerns over corruption, governance and business climate were the impeding factors. The Danish Ambassador also informed that a Danish business delegation will be visiting Nepal to assess the perspective investment opportunities, in March, 2014 under Business Partnership program.



## Interaction with the British Ambassador

Confederation of Nepalese Industries (CNI) has organized an interaction program with the British Ambassador to Nepal Mr. Andrew James Spark on October 2, 2013. The meeting held at CNI secretariat Thapathali, Kathmandu was deliberated in further strengthening the economic and business relationship and cooperation between Nepal and Britain. In the interaction, CNI President Narendra Kumar Basnyat, Vice Presidents Hari Bhakta Sharma and Satish More along with Basnata Raj Mishra, CNI members and members from National Council were present to discuss with the Ambassador.

In the interaction, CNI President Basnyat emphasized on historical and diplomatic relationship that these two countries have

been sharing since 1816. During the meet, CNI President Basnyat has highlighted on the cooperation and instrumental support of Britain Government to Nepal in terms of community and rural development, planning, monitoring and capacity building of public as well as private sectors and poverty reduction through DFID and other agencies. He also added that UK investors in their visit have shown keen interest in joint ventures in development, manufacturing and processing in Nepal. President Basnyat also opined that Nepal offers a favorable opportunity in hydroelectricity and touring for foreign investors. Similarly, Hari Bhakta Sharma-VP CNI and Sathish More-VP CNI have requested the British Ambassador to initiate a constructive dialogue between government of both countries to promote bilateral trade and investment through the instruments such as Double Taxation Avoidance Agreement (DTAA) and effective implementation of Bilateral Investment Promotion and Protection Agreement (BIPPA).

*CNI officials in an interaction with British Ambassador, H.E. Mr. Andrew James Spark at CNI Secretariat*



During the interaction, Ambassador, Spark has highlighted that Britain Government has prioritized the economic development and improvement of business environment in Nepal. He also informed that Britain Embassy in cooperation with International Finance Corporation (IFC) has been working for the development of energy sector, technology transfer, intellectual property protection, development of private sector in Nepal. It is also exerting effort to make effective dialogue between Public and Private sector.





## CNI organizes a talk program with Mr. Gurucharan Das

India's renowned scholar Dr. Gurucharan Das said that there is a very good prospect for a country like Nepal to prosper. During a talk program at Hotel Annapurna titled "The Need for a strong Liberal State" organized by Confederation of Nepalese Industries (CNI) and Federation of Indian Chambers of Commerce and Industry (FICCI) in association with Embassy of India on October 7, Dr. Das emphasized Nepal has many advantages in trade and business sectors since it is in between world's two growing economy. Dr. Das, a renowned author, commentator, intellectual and former CEO of Procter and Gamble India, said that both the society and the government of a country should be equally strong to achieve economic growth. In India, the society is strong but the government is weak whereas in China the government is strong but the society is weak. Nepal has similar problems like that of India but if the government and the society become strong, it can progress rapidly.

Addressing the program, Indian Ambassador to Nepal Ranjit Ray expressed that this kind of program will help to increase understanding between India and Nepal. Former CNI president and renowned industrialist, Binod Kumar Chaudhary, highlighted the importance of bilateral trade between Nepal and India. He suggested the need to implement SAFTA for the benefit of billion plus population of South Asian region. Chaudhary reminded Nepal's highest economic growth during the period of 1996 to 2001 due to preferential treatment



CNI President Emeritus, Mr. Binod Chaudhary, Indian Ambassador, H.E. Ranjit Rae, CNI President, Mr. Narendra Kumar Basnyat with Mr. Gurucharan Das on a talk program

given by India to Nepal.

Welcoming the speaker, CNI President Narendra Kumar Basnyat, focused on the modern state has many responsibilities and there are many things for which individuals or private sectors are responsible rather than the state itself. One of the most difficult political questions in a society like ours, center on determining an appropriate extent and limits of the state's role in contrast to the role of individuals and private sectors. "As J. S. Mill, one of the classical economists, put it over one hundred-fifty years ago, 'the practical question where to limit the state in order to make a fair adjustment between individual (private sector) independence and social control—is a subject' on which we are going to hold a discussion today. We may have made some progress since Mill's time both in economic and political fronts, but we will forever be confronted by the issues in which the trade off between liberty and authority must be determined," said Basnyat.



## CNI interacts with Nepal Electricity Authority

(NEA) was organized on October 29, 2013 by Confederation of Nepalese Industries (CNI). The program was held at CNI secretariat Thapathali, Kathmandu in the presence of Mr. Hari Prasad Sharma, CNI Off-



CNI Officials in discussion with NEA officials on Dedicated Feeder at CNI Secretariat

Development Division, Sher Singh Bhat and Director of Economic Analysis Division, Jayendra Shrestha and Jayraj Bhandari from NEA.

In the interaction, VP Sharma highlighted that the effort from NEA to supply 24 hours electricity to Industry sector through Dedicated Feeder program in the current scenario where pace of industrialization in country is weak because of lack of energy supply is appreciable. He also emphasized and urged NEA on systematic management of Dedicated Feeder so that it won't have any impact on investment and competitive

position of industrial sector in country. VP Sharma also cleared that CNI is always ready to work together with NEA for mutual benefit and bring positive changes in the nation.

In the meet, CNI office bearers concentrated on the fact that NEA should make supporting plans and policies considering the current industrial environment of the nation, investment atmosphere and opportunities lying in the market. They also urged NEA for effective management of the proposed plan of Dedicated Feeder so that NEA could make easy availability of electricity to industry sector in a systematic manner through the program.

In the discussion, Deputy Director, Bhat informed that the Authority has proposed a different program aiming to reduce the problems caused by lack of electricity supply in industrialization and exploring the alternatives of electricity. Similarly, Director, Shrestha also informed that NEA could manage 60 MW for Dedicated Feeder through which NEA could supply 24 hours power supply to industry sector and the rate will be decided on the basis of market demand and supply. However, the rate of such supply won't cross as twice of current market rate and the rate offered by industry sector will also be considered.



## Private Sector enthusiastic after Constituent Election in Nepal

The private sector has hoped for an investment friendly environment after the constituent

election results. The agenda of economic liberalization has been approved by Nepalese citizens along with the election results. “The election was held peacefully as per the wishes of the Nepalese in spite of different suspicions and fear and the big turnout in the second CA election shows that the people are enthusiastic about lasting peace, constitution drafting, economic prosperity and development of strong democracy and this enthusiastic mandate is

friendly atmosphere after the preliminary results of the Constituent Assembly (CA) election has come in favor of the liberal parties. Confederation of Nepalese Industries (CNI) has expressed hope that the country will finally head towards stability following the success of polling process of CA election held on November 19, 2013. CNI commented

an important achievement.”, CNI stated. Stating that economic stability is the main basis for the country’s development, CNI said that the dream of stability and the country’s development can only be possible through economic prosperity and industrial development. Stating that prompt



constitution drafting, political stability, and stable government are the only pre-conditions for the new CA, CNI affirmed that the politics is back on track again. “The agenda of constitution drafting and economic development should only be moved forward along with the formation of new government,”

CNI Vice President Hari Bhakta Sharma says. “We have reached a situation wherein we cannot tolerate any unproductive activity like strikes merely to exact political revenge as the industrial economy of the country is teetering.”



## CNI organizes Three day seminar on Intellectual Property Rights

Government of Nepal Ministry of Industry, Department of Industry, Confederation of Nepalese Industries(CNI) in cooperation with World Intellectual Property Organization (WIPO) organized a three day seminar on ‘General Awareness Building on Intellectual Property Rights (IPRS) and its role in Economic Development’ from December 10-12, 2013 at Trade Tower, Thapathali.

Mr. Narendra Kumar Basnyat, President of CNI, also demanded that the government support private sector in promoting knowledge-based industries by putting in place necessary policies, laws and administrative system. “As this is the age of knowledge-based industries, we can’t compete in international market without ensuring legal and policy level protection of IPR,” said Basnyat.

Experts and policy makers voiced concern over Nepal’s weak legal and administrative arrangement for protection of Intellectual Property Right (IPR). They also underlined the need to safeguard intellectual property right to achieve better economic development



Speaking at the program, Finance Minister Mr. Shankar Prasad Koirala said the government is establishing an integrated office to oversee the issues related to IPR keeping in view its growing significance. He also said the government was formulating National IPR Policy in an attempt to address most of the problems related to IPR. "The country can take benefit from IPR for development of innovative technology and investment in research," he added.

by attracting more investment for knowledge-based industries in the country.

"Each country has to strengthen its ability to create, protect and exploit Intellectual Property (IP) to create an environment for higher investment which can generate more income and employment opportunity for people," Mohammad Hossein Moayedoddin, deputy director, World Intellectual Property Organization (WIPO) Regional Bureau for Asia

and the Pacific of World Intellectual Property Organization (WIPO), said.

Industry Secretary Krishna Gyawali said existing laws dealing with IPR needed to be amended as per the changed context to ensure protection of property rights of knowledge-based industries. He also said the government has prepared a guideline to effectively spend Rs 20 million allocated by the government to deal with issues related to IPR.

Dhruba Lal Rajbanshi, director general of DoI, echoed Shrestha and said the nearly five decades old Patent Right Laws should be amended to safeguard IPR.

The seminar was continued for 3 days with presentations coming from various international and domestic consultants. The seminar was attended by people from various backgrounds including private sector, government sector and advocates.



## Workshop on "Internationalization of Nepalese Products"

A workshop under the project "Go International Project" was organized by Confederation of Nepalese Industries (CNI) in support of European Union (EU) on 18th December at Trade Tower, Thapathali. The program was inaugurated by Chief Guest, Honorable Secretary Mr. Madhav Prasad Regmi, Ministry of Commerce and Supplies (MoCS).

During the speech, Chief Guest, Mr. Regmi appreciated the efforts of CNI in implementation of "Go International Project" which would certainly support and

he expressed his sincere appreciation on behalf of Government of Nepal to European Union for their support in the trade sector development in Nepal. Secretary Regmi informed all the participants regarding the allocation of budget by GON for corporate budget and Nepal Trade Integration Strategy (NTIS) and also concentrated on the fact that current effort of CNI is totally remarkable and is complementing the efforts of Ministry.

CNI President Narendra Kumar Basnyat initiated the program with the welcome speech. In his speech, he emphasized the current scenario of Nepalese economy and trade. Mr. Basnyat also expressed his hope and confidence on behalf of the private sector that the newly formed government would show their positive commitment towards economic liberalization, export promotion issues and creating favorable investment atmosphere in

strengthen Nepalese export. Further more,

creating favorable investment atmosphere in the country.



(From Left )VP, Mr. Hari Bhakta Sharma, Hon'ble Secretary Madhav Prasad Regmi, President, Mr. Narendra Kumar Basnyat and Delegation of EU to Nepal, Ms. Maria Castaldi at the seminar

During the program, Mr. Hem Ratna Shakya, President of Federation of Handicraft Association Nepal (FHAN)-Jewellery listed out the unavailability of raw materials, volatility in price, complexity in custom and quality assurance as the frequent problems being faced by the Nepalese market which is degrading the competitiveness in the global market.

At the end, CNI VP addressed the various issues and queries raised in the workshop regarding the GO International Project and also activities being carried out by Confederation of Nepalese Industries.

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1	Brij Cement Industries Pvt. Ltd.	Kedia Organization	Mr. Manoj Kedia	4442430
2	C.G. Biotech Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Mukesh Nawalgariya	5525039/ 41
3	C.G. Brewery (Nepal) Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. G.P. Shah	5525039/ 41
4	C.G. Cement Industries Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Bipin Bihari Pangeni	5525039/ 41
5	C.G. E.O.L. Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Mukesh Kumar Khatod	5525039/ 41
6	C.G. Electronics Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Ramesh Shrestha	5525039/ 41
7	C.G. Energy Infrastructure Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Sita Ram Maheswori	5525039/ 41

8	C.G. Finco Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Diwakar Khanal	5525039/ 41
9	C.G. Impex Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Suresh Chandra Sabu	5525039/ 41
10	C.G. Packaging (Nepal) Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Sawarmal Agrawal	5525039/ 41
11	Deurali-Janta Pharmaceuticals P. Ltd.	Hattisar, Kamal Phokhari	Mr. Hari Bhakta Sharma	435167, 418297
12	Dhaulagiri Holdings Pvt. Ltd.	Hattisar Road, Kamalpokhari	Mr. Hari Bhakta Sharma / Mr. Nil Raj Acharya	
13	Dugar Auto Clinic P Ltd.	Balaju	Mr. Moti Lal Dugar	4244352
14	Golden Battery Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	
15	Gurash Engineering P Ltd.	Balaju	Mr. Moti Lal Dugar	4244352
16	Gyan Enterprises	Dilli Bazar Kathmandu	Mr. Naresh Dugad / Mr. Kumud Kumar Dugad / Mr. Vikash Dugad	4437992
17	Gyan Food Products	Dilli Bazar Kathmandu	Mr. Naresh Dugad / Mr. Kumud Kumar Dugad / Mr. Vikash Dugad	4437991
18	Hanuman Metals Pvt. Ltd.	Radhakuti Arcade, Kathmandu	Mr. Subodh Todi	
19	Himalayan Distillery Limited	Satdobato, Lalitpur	Mr. Raj Bahadur Shah	5538875, 5523252
20	K.K. Crasser	Triveni Complex, Putalisadak, Kathmandu	Mr. Govinda Lal Sanghai	4224074



Sn	Company Name	Address	Representative	Phone No.
21	Kamala Iron & Steel Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Vishal Agrawal	4241572
22	Kamala Rolling Mills Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	4241572
23	Lucky Group Pvt. Ltd.	Lucky Tower, Tripureswor, Kathmandu	Mr. Ramesh Gupta	4260878
24	Lucky Nepal Company Pvt. Ltd.	Lucky Tower, Tripureswor, Kathmandu	Mr. Satish Kumar More	4260785
25	Makalu Agro Products Pvt. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	
26	Makawanpur, Crasser Industries Pvt. Ltd	Triveni Complex, Putalisadak, Kathmandu	Mr. Govinda Lal Sanghai	4224074
27	Nekon-KB Plasto Engineering Industries Pvt. Ltd.	Naxal, Kathmandu	Mr. Amit Kumar Begani	4412214, 4420228
28	Nepal Bangladesh Bank Ltd.	Bijuli Bazar, Kathmandu	Mr. Gyanendra Prasad Dhungana	4783975, 76

29	Nepal Life Insurance Company Ltd.	Hehitage Plaza, Kamaladi	Mr. Vivek Jha	4169087, 4169082
30	Nepal Share Markets and Finance Ltd.	Ram Shah Path, Putalisadak	Mr. Ishwor Bahadur Shrestha	4267606, 4267597
31	Olam Travels Pvt. Ltd.	Siddhatrha Complex, Kamaladi, Kathmandu	Mr. Mohit Kedia	4446269, 4446270
32	Pashupati Ciments Pvt. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Purushotam Lal Sanghai	4224074
33	Pooja International Nepal Pvt. Ltd.	Kathmandu, Nepal (Vishal Group)	Mr. Vishal Agrawal	4221312
34	Rastriya Banijya Bank (RBB)	Singha Durbar Plaza, Kathmandu	Dr. Narahri Dhakal (President)/ Mr. Krishana Prasad Sharma (CEO)	4252595-2814, 2815
35	Reliance Paper Mills Pvt.Ltd.	Radha Kutti Arcade, 1st Floor, Putalisadak, Kathmandu	Mr. Chiranji Lal Agrawal / Mr. Suboodh Todi	4227831, 4227237
36	Reliance Spinning Mills	Shiva Arcade, 3rd Floor, Bashantapur, Kathmandu	Mr. Pawan K Golyan / Sashi Kant Agrawal	4241853, 4241504, 4225538,
37	Reliance Sugar and Chemecal Industries pvt. Ltd.	Signature Building, Teku	Mr. Raj Kumar Agrawal	
38	Riddhi Siddhi Enterprises Pvt. Ltd	Kuleshwor Road, Kalimati	Mr. Shyam Malla	4272701
39	RMC Cement Pvt Ltd.	Bagmati Chamber, 2nd Floor, Teku, Kathmandu	Mr. Vishnu Kumar Agrawal	4215832, 4230949
40	Shakti Holdings Pvt. Ltd	Ward No. 14, Balkhu	Mr. Satish Kedia	
41	Shiva Shakti Agri Pvt. Ltd.	Signature Building, Teku	Mr. Sandeep K Agrawal	4100041
42	Shiva Shakti Chemoplast Pvt. Ltd.	Signature Building, Teku	Mr. Rahul Agrawal	4100041
43	Shiva Shakti Developers Pvt. Ltd.	Signature Building, Teku	Mr. Raj Kumar Agrawal	4100041

Sn	Company Name	Address	Representative	Phone No.
44	Supra Inventica Pvt. Ltd.	Budhanilakantha Road, Bansbari, Kathmandu	Mr. Hari Bhakta Sharma / Mr. Mohan Simkhada	
45	The Chandbag School Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary / Mr. Jems Sapkota	5525039/ 41
46	Triveni Dal and Oil Industries	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	
47	Triveni Flexopack P Ltd.	Triveni Complex, Putalisadak	Mr. Birendra Kumar Sanghai	4224074
48	United Distributors (Nepal) Pvt. Ltd.	Triveni Complex, 2nd Floor	Mr. Vivek Agrawal	2310301
49	United Liquors Pvt. Ltd.	Tripureswor Plaza, Kathmandu	Mr. Sabin Lal Shrestha	4248384



50	Vishwa Vinayak Construction Company Pvt. Ltd.	Kathmandu Tripureswor, Kathmandu	Mr. Vishnu Kumar Agrawal	4261160,
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### Life Time Corporate Member

1	Airtech Industries Pvt. Ltd.	Thapathali, Kathmandu	Mr. Nabin Bhansali	4219999
2	Asian Thai Foods Pvt. Ltd.	Thapathali, Kathmandu	Mr. Mahesh Kumar Jaju	4229922
3	Atlas De Cargo	Bhatbhateni, Kathmandu	Mr. Sushil Gupta	4445666
4	Gorkha Lahari Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Raj Kumar Thard	4246068, 4231894
5	Jagdamba Wires Pvt. Ltd.	7th Floor, Jagdamba Tower, Tinkune, Kathmandu, Nepal	Mr. Sulav Agarwal	4111891, 2023916 (Direct)
6	Kanchanjangha Housing	Trade Tower Thapathali	Mr. Shiva Hari Dangal	5111000, 5111001
7	MB Petrolube Pvt. Ltd.	Kamaladi, Kathmandu	Mr. Niranjana K. Tibarewala	4240363
8	NIC Asia Bank Ltd.	Kamaladi, Kathmandu	Mr. Sashin Joshi	4222336, 4262277
9	Nutry Foods Pvt. Ltd.	Thapathali, Kathmandu	Mr. Shiva Ratan Sharda	4229922

### Life Time Institutional Member

1	Midwest Mine and Minerals Association (MMA)	Birendra Nagar, Surkhet	Mr. Bharat P Dhakal	
2	Rupandehi Udhog Sangh	Butwal, Rupandehi	Mr. Bonin Piya	071-540046

### Promoter Members

1	Baba Jute Mills Pvt. Ltd.	Dhakhwa Building, New Road, Kathmandu	Mr. Nand Kishhor Mundara	4-224007-O 4415797
2	Bank of Kathmandu Ltd.	Kamalpokhari, Kathmandu	Mr. Ajay Shrestha	4414541
3	C.G. Foods (Nepal) Pvt. Ltd.	Chaudhary House, Sanepa	Mr. Binod K. Chaudhary	5521994

Sn	Company Name	Address	Representative	Phone No.
4	Con - Tech Pvt. Ltd.	Ghairidhara, Kathmandu	Mr. Suhrid Ghimire	4111754, 4111567,
5	Dabur Nepal Pvt. Ltd.	TNT Building, Tinkune, Kathmandu	Mr. Harkirat Singh Bedi	2054533-38
6	Dugar Food & Beverage Pvt. Ltd.	Dugar Niwas, Jamal, Kathmandu	Mr. Moti Lal Dugar	4244352, 422912

7	Eastern Textile Industries Ltd.	8/324, Pyukha Tole, Newroad, Kathmandu	Mr. Mukul Lohia	4222729, 4224928, 4422612
8	Esskay Pvt. Ltd.	Sanepa, Lalitpur	Mr. Sharad Kumar Tibarawala	5547857; 5549752
9	Everest Paper Mills Pvt. Ltd.	New road, Kathmandu	Mr. Ramesh P. Saraf	4240934, 4241009
10	Ganapati Vanaspati Pvt. Ltd.	Tripureswor (Lucky Tower), Kathmandu	Mr. Ramesh Gupta	4260878, 4260785
11	Godavari Village Resorts P Ltd.	Amarabati, Toukhel, Lalitpur	Mr. Shridhar Acharya	560056, 560675
12	Hilltake Industries Pvt. Ltd.	Sherpa Mall, Kathmandu (Balaju Industrial Area)	Mr. Kamal Jain	4270013, 4278311
13	Hotel Everest International	New Baneswor, Kathmandu	Mr. M A Lari	4780128
14	Jagdamba Steels Pvt. Ltd.	Tinkune, Kathmandu	Mr. Sulav Agarwal	4111820, 4111847, 4111894
15	Kumari Bank Limited	Dharbur Marg, Kathmandu	Mr. Udaya Upadhyaya	4232114
16	Mainawati Steel Industries, Pvt. Ltd.	Khichhapokhari, Kathmandu	Mr. Anuj K Agrawal	4221312, 4220963, 4226013
17	Manakamana Development Bank Ltd.	Darbarmarg, Kathmandu	Mr. Bhushan Rana	4268719, 268719-23
18	Nandan Ghee & Oil Industries (P) Ltd.	Bhagawati Bahal, Naxal, Kathmandu	Mr. Kamal Kumar Begani	4412214, 420233, 424290
19	Narayani Leather Manufacturing Industries	98/6, Chachan House, Tripureswor	Mr. Parameshwor lal Agrawal	4225124, 4242696
20	Nepal SBI Bank Ltd	Hattisar, Kathmandu	Mr. Alok Kumar Sharma	4435614
21	NMB Bank Limited	Babarmahal , Kathmandu	Mr. Upendra Poudyal	4246160, 4258184
22	Pasupati Khadya Tel Udyog P Ltd.	Sharda Group, Thapathali, Kathmandu	Mr. Shiva Ratan Sharda	229922
23	Rajesh Hardwares	Bagmati Chambers, Teku, Kathmandu	Mr. Sawarmal Agrawal	4246139, 4227048
24	Rajesh Metal Crafts Limited	Bagmati Chamber, Teku, Kathmandu	Mr. Rajesh Kumar Agrawal	4230949 4231080, 4245709,

Sn	Company Name	Address	Representative	Phone No.
25	Shanarila Tours Pvt. Ltd.	Jamal , Kathmandu	Mr. Tek Chandra Pokharel	226138, 420018.

				434343
26	Shree Airlines (P) Ltd.	Teku Road, Tripureswor	Mr. Banwarilal Mittal	4222948
27	Shree Shiva Shakti Ghee Udyog (Pvt.) Ltd.	Bagmati Chamber, Teku, Kathmandu	Mr. Sandeep K Agrawal	4224762, 4240429
28	Siddhartha Cement Udhog	Siddhatrha Complex, 4th Floor, Kamaladi, Kathmandu	Mr. Jagdish K Agrawal	4440367, 4440246
29	Sri Krishna Oil Refinery & Vegetable Ghee Industries Pvt. Ltd.	H.P.Agrawal Group of Companies 04/15, Tahachal, Kathmandu	Mr. Manish Kumar Agrawal	4273401, 4273402,
30	Sri Ram Refined Oil Industries P. Ltd	Murarka Organization, Thapathali, Kathmandu	Mr. Pasupati Murarka	4260056, 4260927
31	Sri Ram Sugar Mills Ltd.	Golchha House, Ganabahal, Kathmandu	Mr. Hemant Golchha	4250001, 4371376, 4525530
32	Sushil Vanaspati Pvt. Ltd.	Sherpa Mall, 3rd Floor, Durbar Marg, Kathmandu	Mr. Ratan Lal Kedia	4225877, 4225898
33	Swastik Oil Industries P. Ltd	K L Dugar Group, Dillibazzar, Kathmandu	Mr. Kishan Lal Dugar	4437991, 4421853, 4423149
34	Transweld Nepal Pvt. Ltd.	Lazimpat, Kathmandu	Mr. Amul Shrestha	4418244; 4363481
35	Trisul ancillary products & packaging	Balkhu, Kathmandu	Mr. Ajay Kumar Sarawagi	4270008, 524470
36	Triveni Spinning Mills (P) Ltd.	Triveni Complex, Putali Sadak, Kathmandu,	Mr. Ram Chandra Sanghai	4224074, 4220230
37	United Finance Limited	IJ Plaza, Durbar Marg, Kathmandu	Mr. Ishwor Pokhrel	4241648 / 4241649
38	Universal Tours & Travel (P) Ltd.	Heritage Plaza, Kamaladi, Kathmandu	Mr. Sita Ram Prasai	4252048-50
39	Worldlink Communications Pvt. Ltd.	Jawalakhel, Lalitpur	Mr. Dileep Agrawal	5523050

## Corporate Members

1	Aarati Soap & Chemical Industries P. Ltd.	Nagpokhari, Naxal, Kathmandu	Mr. Barun Lohia	4430997; 4430976
2	Aarati Strips Pvt. Ltd.	Chakrapath, Balaju, Kathmandu	Mr. Dibya Raj Sapkota	4351851,
3	Advance Alternative Energy Pvt.ltd	Chapali-9	Mr. Devendra Kumar Yadav	4372142
4	Annapurna Vegetable Products P. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	4224074, 4248732, 051-522668, 526034,
5	Arihant Multi-Fiberes Ltd.	Golchha House, Ganabahal, Kathmandu	Mr. Raj Kumar Golchha	4250001

Sn	Company Name	Address	Representative	Phone No.
6	Asian Paints (Nepal) Pvt. Ltd.	Balkumar, Lalitpur	Mr. Budha Ditya Mukherjee	5203045-49
7	Avinash Hatchery Pvt. Ltd.	Balaju, Chakrapath, Kathmandu /Anand marg Naryanghad	Mr. Gunchandra Bista	056570315 570615, 4350015
8	BRT International Pvt. Ltd.	Dhumbarahi, Kathmandu	Mr. Ravi B. Singh	4428363
9	Business Advantage pvt.Ltd.	Naxal, Kathmandu	Mr. Deependra Tandon	4433058
10	Butwal Cement Mills Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Mahabir Prasad Goyal	4266140, 253412, 021-22524, 31921
11	CAS Trading House Pvt. Ltd.	Putalidadak, Kathmandu	Mr. Yogeshwar Lal Shrestha	4430858/59
12	Century Commercial Bank Ltd	Putalisadak, Kathmandu	Mr. Ganesh kumar Shrestha	4428392, 4428317
13	Chitawon Co E. Nepal (P). Ltd	Manakamana Marg, Naxal, Nagpokhari	Mr. Raju Babu Shrestha	4434648, 4434825, 4414299
14	Chui Se Textile Co. P. Ltd.	Lazimpat Marga, Baluwatar, Kathmandu	Mr. Him Lal Kapri	4249444, 4253444
15	Citizens Bank International Ltd.	Sharada Sadan, Kamaladi	Mr. Rajan Singh Bhandari	4169073/ 4169067/69
16	Clean Energy Development Bank Limited	Sitapaila, Kathmandu, Nepal	Ms. Barsha Shrestha	4671444, 4671666
17	Down Town Housing Pvt. Ltd	Jaulakhel, Lalitpur	Mr. Min Man Shrestha	5000223
18	Dugar Spices & Food Products Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Moti Dugar	021-524749, 524763, 4261121, 4261116
19	Everest Rolling Industries (P) Ltd.		Mr. Ajay Goenka	4225047, 4410645
20	Fishtail Air Pvt. Ltd.	Tinkune, Kathmandu	Mr. Suman Bikram Pandey	4112230; 4112206, 4112217
21	Ganesh Jyoti Ply Industries Pvt. Ltd.	Indrachowak, Kathmandu	Mr. Sunil Bansal	4283904, 4220271, 4244127
22	Ghorahi Cement Industries	Putalisadak, Kathmandu / PoB 772	Mr. Purushotam Lal Sanghai	
23	Global Alliance Consultancy Service Pvt. Ltd.	Shamakhushi	Mr. L.P. Sanwa Limbu	4354918, 4382850
24	Global IME Bank Limited	Pani pokhari, Kathmandu	Mr. Ratna Raj Bajracharya	4002507,08
25	Grand Bank Ltd. (DCBL Bank)	Kathmandu Plaza, Kamaladi, Kathmandu	Mr. Sudhir Khatri	4231120 521833
26	Greenwich Village Resort Hotel P. Ltd.	Kupondole, Lalitpur	Mr. Prabin acharya	5521780,

Sn	Company Name	Address	Representative	Phone No.
27	Hama Iron & Steel Industries	Tripureswor , Kathmandu	Mr. Bal Krishna Shrestha	4261148, 4261716
28	Hulas Steel Industries Pvt Ltd.	Kamaladi, Kathmandu,	Mr. C. K. Golchha	4445732
29	Hulas Wire Industries Pvt Ltd.	Golchha House, Ganabahal, Kathmandu	Mr. Diwakar Golchha	4250001/ 2/3/4/5/6/7/8/9
30	Information Technology & Telecom International Pvt. Ltd. (ITNTI)	Hattisar ,Kathmandu	Mr. Manish Bansal	4439987
31	Instant Meal Pvt. Ltd.	Khichhapokhari, Kathmandu, PoB 648	Mr. Khursheed Durrani	4221260, 4223746
32	International Development Bank Ltd.	Teku, Kathmandu	Mr. Raja Ram Khadka	4212814/ 4215312
33	International School of Tourism and Hotel Management	Dilli Bazar, Kathmandu	Mr. Narendra Bajracharya	4440276 mo: 9851104066
34	Karmacharya Bakes & Foods Pvt. Ltd.	Pokhara, Nepal	Mr. Michael Karmacharya	061-521571; 523016
35	Kedia International Pvt. Ltd. Banking,ins, auto, housing	Tindhara Road, Kamaladi, Kathmandu	Mr. Manoj Kedia	442430, 269983
36	Langtang Ri Trekking and Expedition Pvt. Ltd.	GPO Box: 7103, Tridevi Marg, Thamel, Kathmandu	Ms. Pamfa Dhamala	4424268, 4423370
37	Machhapuchhre Bank Limited	Putalisadak, Kathmandu	Mr. Tulshi Ram Gautam	30900, 22373/ 61- 530800/900
38	Manakamana Darshan Pvt. Ltd.	Manakamana Marg, Naxal, Nagpokhari	Mr. Rajesh Babu Shrestha	4434648, 4434690
39	MAW Enterprises (Morang Auto Works)	Tripureswor, Kathmandu	Mr. Vishnu Agrawal	4261160,
40	Megha Bank Ltd	Kantipath, Kathmandu, Nepal	Mr. Anil Shah	4221311- ext211 d-4226568, 426675
41	Nabil Bank Ltd.	Kamal Pokhari, Kathmandu	Mr. Anil Gyawali	4427181
42	NCell (Nepal) Pvt. Ltd.	New Baneswor, Krishna Tower, Kathmandu	Mr. Osman Tovan	4785101, 4785103
43	Nepal Boards Limited	Golchha House, Ganabahal, Kathmandu	Mr. Suhridraj Ghimire	4250001
44	Nepal Insurance Company Ltd.	Form not submitted		
45	New R.R. Enterprises	Lagankhel, Lalitpur	Mr. Rabi C. Singh	5524124, 5524119
46	Nuplast Inds. Pvt.Ltd	Tripureswor, Lucky Tower, Kathmandu	Mr. Anand Mal Baid	4260878
47	Probiotech Industries Pvt. Ltd.	KUK Building, Sinaman- gal, Kathmandu, Nepal	Mr. Anand Bagaria	4229831, 051-23735
48	Prudential Insurance Company Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. B K Maharjan	4212940, 4219860, , 4430917



Sn	Company Name	Address	Representative	Phone No.
49	Puja Soap and Household products Pvt. ltd.	Ram Shah Path, Putali Sadak, Kathmandu	Mr. Rohit Lohia	4226638, 4229508
50	Shephard Carpet Industries Pvt.Ltd	Bouddha	Mr. Shakti Begani	4461341
51	Shivam Cement (P) Ltd.	Hunamstan, Anamenager, Siddharth Insurance Bulding	Mr. Amit More	4259807
52	Shivam Plastic Industries P. Ltd		Mr. Devendra Kumar Agrawal / Bashu golyan	021-420388, 021-420387, 4277924
53	Siddartha Insurance Limited	Hanuman Sthan, Anam Nagar	Mr. S.K. Tamot	4256190;
54	Siddhakali Power Limited	Chaudhary House, Sanepa	Ms. Puja Dahal Neupane	016219439/ 9841329811
55	Siddhartha Bank Limited	Kamaladi, Kathmandu	Mr. Surendra Bhandari	4442919, 4442920
56	Sri Raghupati Jute Mills Ltd	Golchha House, Ganabahal, Kathmandu	Mr. Raj Kumar Golchha	021-435316, 525627
57	Status Trading (P). Ltd.	Putalisadak, Kathmandu, Nepal	Mr. Surendra K. Sharda	4474427
58	Super Lamicoats Pvt. Ltd.	Radha Kuti Arcade, 1st. Floor, Putali Sadak,	Mr. Chiranji Lal Agrawal / Mr. Tushar Todi	4412268, 4411187
59	Temple Tiger Group of Companies	Kamaladi, Kathmandu	Mr. Bashanta Raj Mishra	4221585, 536646
60	The Oriental Insurance Company Limited	Jyoti Bhawan, 1st Floor, Kantipath, Kathmandu	Mr. Sudev B. Nayer	4221448, 4250137,
61	Trikon Advertising Service	Kamaladi, Kathmandu	Mr. Rajendra Aryal	4411303 4248030
62	Triveni Synpacks Pvt. Ltd.	Triveni Complex, Puralisadak, Kathmandu	Mr. Birendra K. Sanghai	4224074, 4224104
63	Triveni Textile Industries P. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Ram Chandra Sanghai	4224074, 229196, 422968
64	United Insurance Co (Nepal) Ltd.	Trade Tower Thapathali	Mr. Bir Bikram Rayamajhi	5111111/3/4
65	Varun Beverages (Nepal) Pvt. Ltd.	Pepsi Kola, Sinamangal, Kathmandu	Mr. Rohit Kohli	4990909, 499066
66	Vishal Plastocab Industries Pvt. Ltd.	Koteshwor, Kathmandu	Mr. B.R. Tater	4601172, 4600674
67	Vishwokarma Cements P. Ltd	Triveni Complex, Putalisadak, Kathmandu	Mr. Purushotam Lal Sanghai	4244074
68	Wealthe Exchange Pvt. Ltd.	Sanogau Charan	Mr. Sanandan Singh	4443126, 4245546
69	Whitehouse Graduate school of management	Trade Tower, Thapathali, Kathmandu	Mr. Shambhu K Dahal	5111131/32
70	Mill Textile Pvt. Ltd.	Durbar Marg.	Mr. Manoj Kumar	4221234.

Sn	Company Name	Address	Representative	Phone No.
<b>Institutional Members</b>				
1	Association of Nepalese Rice, Oil and Pulses Industry	Signature Building, Teku	Mr. Chandra Krishna Karmacharya / Mr. Ajay Parajuli	4100115
2	Cement Manufacturers Association of Nepal	Teku Kathmandu	Er. Dhurba Raj Thapa (President) / Mr. Tara Prasad Pokhrel (General Secretary)	4100005/ 4436327
3	Chitwan Udhog Sangh	Bharatpur, Chitwan	Mr. Krishna Prasad Adhikari	056-522052
4	Computer Association of Nepal	Maitidevi, Kathmandu	Er. Binod Dhakal	4432700, 424043
5	Export Council of Nepal (ECON)	Thamel, Kathmandu	Mr. Arjun Kumar Bhattraï	01-4441337
6	Federation of Small Medium Enterprises Nepal (FSMEs-Nepal)	149- Bijuli Bazar, Kathmandu	Mr. Jung Bahadur Shrestha	4783483
7	Nepal Herbs & Herbal Products Association	Shahid Shukra FNCCI Milan Marg, Pachali, Teku,	Mr. Govind Ghimire	4258535
8	Nepal Vegetable Ghee Oil Manufacturers Association	Signature Building, Teku	Mr. Sandeep Agrawal	
9	Udhog Sangh Hetauda	Hetauda, Nepal	Mr. Rishi Ghimire / Mr. Madhab Adhikari	057-520231



# Secretariat

CNI has an efficient Secretariat with a Documentation and Information Unit and a Forum Committee as well as a Meeting hall and various office bearers and administrative wings supported by professional and support staff. The following professionals and support staffs have been working at the secretariat.



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Finance Manager

**Ms. Sabina Joshi**

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Email: rijan.tuladhar@cnind.org

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Centre (SDC) Manager

**Mr. Rajendra Aryal**

**CNI-Jhapa Chapter**

Birtamod



Service Development  
Centre (SDC) Manager

**Mr. Pushpa Raj Mainalee**

**CNI Parsa-Bara Chapter**

Birgunj



Service Development  
Centre (SDC) Manager

**Mr. Yadav Bhandari**

**Rupandehi Industry Association**

Butwal



Service Development  
Centre (SDC) Manager

**Mr. Bijay Thapa**

**CNI-Banke Chapter**

Nepalgunj



Service Development  
Centre (SDC) Manager

**Mr. Rajendra Joshi**

**CNI Kailali-Kanchanpur**



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Runner Office

**Mr. Raiu Pokhrel**



Assistant  
Ms. Man Maya  
Maharjan



Office Assistant  
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CNI President with the Chairman of council of Ministers





Finance Minister enlighting the Panas



Secretary of MOCS with CNI President



Welcome to Confederation of Nepalese Industries



CNI President with CNI President Emeritus



PM Bhattarai Lighting lamp in the Inauguration Session of CNI 10th AGM



Discussion to enhance bilateral relationship between Nepal and China



CNI VP Satish K More participating in PPD



Meeting with IFC Team at CNI Secretariat



Participants of CNI at 10<sup>th</sup> AGM



Talk Program with Mr. Gurucharan Das at CNI





CNI Delegation interacting with Chairman of Council of Ministers, Rt. Hon'ble Khil Raj Regmi



Enhancement of international network through the interaction



Interactive session with Czech Ambassador



CNI Officials in Photo Session with Prof Yunus

Press Meet for Far Western Industrial Business Fair





Participants in the Capacity Building Training at CNI



Lets join hands together Government and Private Sector



Lets do something for naturally challenged people



Finance Ministers with CNI on the verge of paving roadmap for Economic Prosperity



Newly Elected CNI President and National Council Member in a Photo Session



Prague visit by CNI delegation

B2B meeting at Prague





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