

Confederation of Nepalese Industries

# CHRONICLE 2014-15



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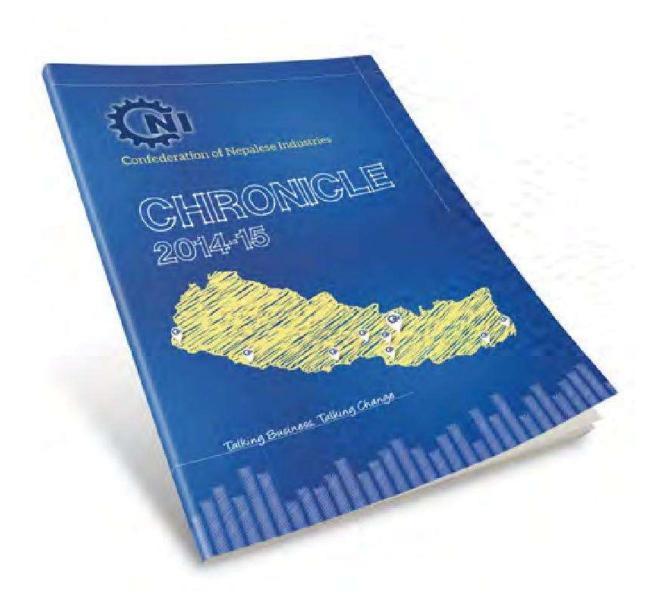
- आकर्षक ब्याजदर
- भन्भटमुक्त सरल कर्जा प्रकृया
- ५ लाख देखि १५ करोडसम्मको कर्जा सुविधा
- ५ कार्य दिन भित्र कर्जा स्विकृत हुने
- आवधिक कर्जा (Term Loan) ५ वर्ष सम्मको लागि उपलब्ध हुने
- अधिविकर्ष कर्जा (Overdraft Loan) प्रत्येक वर्ष नवीकरण हुने

महिल क्या होता

अफ सबल, उत्कृष्ट एवं विस्तारित

प्रधान कार्यारुयः पो.इनं. ४१, नयाँ बजार, पोखरा, नेपाल, फोनः १७७-६१-५३०९००, फ्याक्सः १७७-६१-५३०५०० कर्योरेट कार्यारुयः एगबिएल टावर लाजिप्पाट, ळाठगाप्डौ, फोनः ०१-५४२८५५६, फ्याक्सः ०१-४४२५३५६





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# President's Message

Dear Members and Friends of CNI,

This year has also been a monumental year for CNI as it initiated and organized several important programs to energize the economy and businesses focusing on infrastructure and the federal economic model. Throughout the year, CNI has worked tirelessly to promote private sector and advocated for appropriate legislative policy reforms and towards improving the working environment necessary for an investment friendly climate in Nepal.

Unfortunately we stand today in the wake of tragic loss of life and property as a result of the devastating earthquake that hit our country on April 25. I, on behalf of CNI, would like to extend our deepest condolences to all those who lost their near and dear ones because of this earthquake.

It has been testing times for our country but we as a nation have shown our resilience and strength, working together in this process of rebuilding our nation. It is in this belief that we can not only overcome this tragedy but come back stronger and with a revitalized economy that is why we have themed this year's 12th Annual General Meeting as 'Build Back Better' to look at the opportunities and challenges in building a better Nepal.

CNI is highly positive that we can stand and come together in this nation building process and that the role of the business community is ever more important in taking the rebuilding process forward. In these difficult times with the support and guidance of our CNI members, CNI has continued to raise the issues pertinent to the current economic imbroglio and need for quick political solutions, reforms in the financial sector, strengthening of private sector's capabilities, streamlining of private sector initiation on the development agenda, double digit growth and industrialization based on trade competitiveness in the country.

It may be worth recollecting some of the major activities and initiatives that CNI has undertaken to achieve its mission during this year and the "CNI Chronicles 2014-15" has been published to highlight the major event and activities carried during this period. I would like to appreciate the

CNI Secretariat for the great efforts they have put to materialize this special publication.

MESSAGE

Looking forward, there are great challenges as well as strengths that lie ahead to resurrect our country from a developmental and economic perspective and with due credit to our CNI members along with the goodwill of our well-wishers – both within the country and abroad for their support and contributions in the efforts of CNI till date. We are confident that CNI will be able to deliver the task in front of us fruitfully.

My appreciation to all associated with CNI, our members, partners and the CNI Secretariat.

#### Mr. Narendra Kumar Basnyat

President

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### From the Director General Desk

Pirst of all, on behalf of Confederation of Nepalese Industries (CNI), I would like to express our heartfelt condolence to all the victims who died in this distracter earthquake. We pray to god that their departed soul will take rest in heaven. The beginning of this year has taken a different form with efforts on colleting relief materials and being diverted towards alleviating the sufferings of the devastating earthquake victims of country.

On the special occasion of CNI's 12th Annual General Meeting, I am pleased to present its year book "CNI Chronicle 2014-15" which is the log book of its operation that incorporates multi dimensions of CNI, Nepalese economy, Industry and Investment. I am confident that all the readers could understand and perhaps, will acknowledge to the initiatives and contributions that CNI has made to undertook to accelerate the economic condition of Nepal after going through this publication.

As a consequence of last year's flood, landslide and massive earthquake in the beginning of year, 25th April and 12th May, Nepal has suffered greatest disaster and the prospects for long term recovery and development has been set back drastically. There is no doubt that in Nepal, expenses weigh greater than income. In this regards, CNI believes it's a time to accelerate the engine and come out stronger than ever before to stabilize the economy and getting some semblance of growth in country. CNI is determined to promote the business and industries advocating the timely possible actions and decisiveness through its expertise and networks which I think is the need of the moment.

It's been my great experience to serve Confederation of Nepalese Industries providing valuable service to private and government sector which would not have been possible without the support of office bearers, respected members and staffs. I, therefore would like to use this platform to express my sincere gratitude to CNI President Mr. Narendra Kumar Basynat, President Emeritus Mr. Binod Chaudhary, CNI Office Bearers, Governing and National council

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and also its members trusting me with these crucial responsibilities. I also would like to thank government authorities, policy makers, development partners, academia, civil societies and colleagues from media for their continuous cooperation and support in our operation. For the continuous support in me every endeavor with their dedication and professional integrity, my special appreciation goes to all the staffs associated with CNI secretariat.

Lastly, I would like to extend my cordial and deep gratitude to all its stakeholders and partners for their valuable support and advices and request all to contribute to deal with the challenges put forward by mighty nature and bring positive changes in Nepalese economy.

#### Megh Nath Neupane

Director General

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### Introduction

Established on April 17, 2000, Confederation of Nepalese Industries (CNI) is an umbrella organization of large and medium scale industries of manufacturing as well as service sector of the Nepal. CNI is a professionally led apex body of country's industrial and corporate sector operating with a theme of "Talking Business, Talking Change".

A non-government, not-for-profit organization, CNI is the voice of Nepal's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, CNI articulates the views and concerns of industry. CNI provides a platform

manufacturing and service industries of Nepal.

CNI is working and associated with business several organizations developing as well as developed countries in Asia, Africa, Europe and America as globalization has stepped everywhere and a harbinger of change has taken place in Nepalese economy due to global economy. With this regards, CNI has strong associations with the chambers and business organizations in India, Bangladesh, Lanka, Pakistan, China, Hong Kong, Singapore, Czech Republic, Turkey and also works in close cooperation with international networks. This institution is thus being capable of within and across sectors and serves its members from the Nepalese private and public corporate sectors. From its birth, CNI actively raising issues related to investment and industrial development of Nepal and simultaneously providing solutions in the same.

The establishment of CNI was based on the widespread belief that the industrial society of Nepal urgently needed an effective representative body that would serve as a true platform to concentrate on many issues plaguing the Nepalese industries. There was a common understanding to establishment of a modern professional body with welltrained and experienced professional staffs that would be fully supported by the latest technological advancements. Keeping this thing in mind, CNI is committed to ensure meaningful policy inputs to the government, to create an industrial environment conductive to both the domestic as well as foreign investment and proper representation of

not only providing useful policy inputs to the government of Nepal but also ensuring the implementation of the same.

This organization has particularly been focusing on the larger corporate and industrial enterprises which are the substantial sectoral leaders of Nepalese economy. These include enterprises from all the sectors such as manufacturing, tourism, financial services, exports or infrastructure irrespective of origin of the investments, geography as well as the nature of the business. Since its establishment, CNI has been raising issues like the persistent economic situation imbroglio, need for reforms in financial sector, strengthening of private sector's capabilities, the streamlining of private sector's initiation on development agenda, double digit growth issues and industrialization based on trade competitiveness.

In addition, CNI is an organization that works in coordination with many more local as well as international organizations

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and is increasingly becoming involved in the areas where the existing system and government has failed to deliver.

### CNI Philosophy and Principles

Philosophy of CNI, as an apex of the country's industrial and business sectors is highly based on the concept of 'Culture of Corporatization'. As CNI is a corporate led and professionally managed nongovernmental, non-political and not for profit organization based on a well established organizational structure, a team of highly competent professionals of the concerned fields has been

of the growth of Nepalese Industry and the contributions it makes to the well being of general public.

promoting business CNI industry in Nepal while protecting the rights and interests of business and industrial communities. Through its expertise, CNI provides information, advisory, consultative, promotional and representative services to business organizations as well as government. According to the underlined philosophy and given assumption, CNI has been providing a forum for the generation of ideas, for exchange of views and for the enlargement of useful business networking based on the following principles:

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# CNI Vision, Mission and Strategies

employed to translate its vision and

national interest to ground reality. CNI

is a powerful and effective advocate for

economic growth and policy change to

promote industrial climate as well as

investment. It has become a vital source of expert advice and information to boost

up investor confidence employment

generation. CNI is envisioned to ensure

that the government as well as the wider

community including business, donors

and civil society understands the needs

#### Vision

To play a lead role in making the country's industrial sectors vibrant, resilient as well as globally competitive, and promoting the investment friendly

the nation's social aims by ensuring professionalism, social accountability, business integrity and high standards of quality of goods and services.

To play an instrumental role to create conducive environment for investment

 Functioning solely on defined objective and prudent policies with the democratic mechanism of preoperational representation guided by the confederation's constitution.

 Adopting a pro-active partnership approach internally with its constituents as well as with the government and other national and international organizations. environment for achieving a sustainable double digit economic growth.

#### Mission

The primary area of CNI to work is encouraging positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

### Strategies

In order to accomplish the above mission and move ahead towards the set vision, CNI has been adopting the following strategies:

- To strengthen the efficiency of the Nepalese private sector at par with the internationallevelsandtoberecognized as the leader in providing value added business support services and trade facilitation for competitiveness and quality enhancement.
- To act as a 'Think Tank' for the management and development of Nepal's industrial sector and to be recognized as the key catalyst in mobilizing the value of the private sector.
- To take appropriate actions to achieve

and to provide necessary inputs as well as services for the establishment and development of supportive institutions.

- To provide crucial recommendations and facilitate different government bodies as well as agencies on issues related to industrial promotion, economic policy formulation and investment facilitation along with the improvements required on the same according to the need of times.
- To develop a team of professionals at CNI with competencies and commitment for promoting national economic as well as member's business interests and to formulate necessary rules and regulations, within the



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framework of the CNI constitution, in order to regulate the activities of the Confederation.

- To be financially self-reliant by expanding the member base, chapters, industry association, contact offices and branches throughout the Nepal and introducing new services to member enterprises and to those who need CNI's assistance to expand
- country's medium as well as large scale manufacturing and services industries.
- Provide meaningful policy inputs to the government in the area of industrial development, investment and export promotion, trade facilitation, industrial relation.
- Act as a forerunner of major changes

- professionalism.
- To build a affiliation, cooperation and mutual rapport with the international public as well as private institutions with an aim of promotion and development of bilateral, regional and international trade and investment and to share experiences and views among international organizations.
- To work in the field of research and development both at the national and international levels in the issues related to industrial development, factor productivity, technological advancement, product innovation, trade facilitation, industrial relation, taxation among many other possible areas of business and investment expansion within and outside the country.

### CNI Objective and Goals

The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

A part from this, CNI has been identified the following specific goals and working to achieve the same.

Proper representation of the

- in global economic and business scenario and possible impacts to Nepal.
- Help to create an industrial environment conducive to domestic and foreign investment.
- Working closely with the government on policy formulation and implementation issues
- Enhancing efficiency and competitiveness of Nepalese industries.
- Creating opportunities for the country's industrial growth through specialized services and global linkages.
- Acting as platform of consensus building and networking for public private partnership in development agendas.
- Develop CNI as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal t
- Through the means of research and development (R&D).

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This is the highest body constituted of all members of CNI. It is also called the General Assembly.

#### National Council

National Council is one of the high level bodies consisting of 33 members (including office bearers) representing different sectors of CNI Membership.

### Governing Council

Governing Council is the policy making body of CNI that is constituted of seven senior business leaders under the coordination of CNI Former President including the current President.

#### Office Bearers

Office Bearers Committee is the main functional body of CNI consisting of the President, the President Emeritus, the Senior Vice President, four Vice Presidents (including ex-officio Vice President) and Director General (non-voting member).

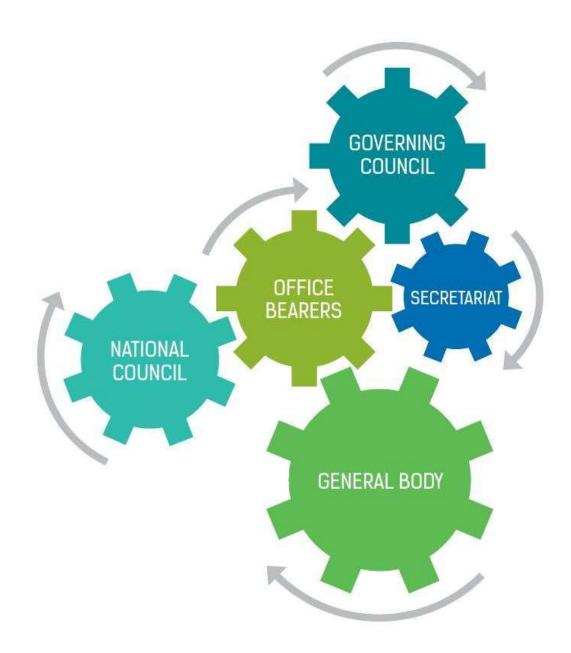
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CNI has an efficient Secretariat with different specialized departments including research and development, documentation and publication, and foreign trade information center for its daily operation. Likewise, the secretariat constitutes information collection and dissemination unit, forums, committees supported by competitive professionals and support staff.

Similarly, CNI secretariat has own specious building of more than 3500 square feet area, which includes a large Meeting Hall, special guest station and various office bearers as well as administrative wings.



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### CNI Policies

In spite of policy reforms initiated in the early 1990s, Nepal could not attract foreign direct investment (FDI) as much as desired. This is partly because a small, least developed, landlocked, mountainous country has little to offer to investors. Nevertheless, other similarly situated countries are receiving more investment than Nepal.

In such a situation, can Nepal improve its domestic as well as foreign investment performance? The answer of CNI is yes, because Nepal's advantages include among others privileged access to a well-disposed neighboring country with a large market; a low wage, trainable workforce; a flourishing local entrepreneurial culture in both small and large business; and established international recognition. Nepal's temperate climate is also ideal for cultivating medicinal herbs, whose market has seen phenomenal expansion in recent years.

However, these advantages can make attractive investment packages. There are serious weaknesses in the policy framework and implementation that warrant priority attention. Keeping this in mind, CNI has set the following policies to work with the government as well as the development partners in order to improve investment climate, investment performance and the industrial development to achieve sustainable double digit economic growth.

Foreign Direct Investment (FDI) is one
of the important engines of economic
development. However, there is
tough competition to attract FDI in
their respective countries. CNI, in
association with the government of
Nepal will make an effort to change

the mind set of foreign investors from 'Why Nepal' to 'Why not Nepal'.

- Infrastructures are crucial for the investment promotion and industrial development of a country. To develop infrastructure at a faster pace, besides peace and security, CNI will help government of Nepal to bring favorable investment policies so that private investment and FDI can be attracted in infrastructure projects.
- Productivity, the most crucial variable
  for dynamic economic growth and
  employment creation, is low because
  the government is not oriented towards
  productivity enhancement —rather
  they are focused on cheap labor.
  Labor productivity can be increased
  by better industrial relations; much
  more investment in human resources;
  paying living wages; introduction of
  modern technology, and a strategic
  vision, based on consensus and
  making stringent labor laws.
- As the leader of private sectors, CNI
  will focus to increase the productivity
  through skill development and
  technological adaptation programs
  for national economic growth and risk
  management in the unfolding era of
  uncertainty, crisis and conflict.
- Cost of transaction and cost of fund should be reduced as a matter of priority to uplift the competitiveness of the Nepalese economy and to ameliorate the investment climate. In this respect, CNI is very sincere and ready to work with the government as well as Nepal Rastra Bank (NRB), the central bank of Nepal in the issues of financial sector reform and capital

market development, which in turn will be instrumental for enhancing financial deepening and reducing cost of capital.

- There lack of complete communication to foreign investors about the investment related issues, rules, regulations and procedures. That is why Nepal is not getting the adequate amount of foreign investment and this has created problems when the foreign investors want to repatriate the profit/dividend. Thus CNI, through the recently developed information portal 'Invest Nepal' along with its regional and global networking, will be actively disseminating the primary information to all the foreign investors on the aspect of FDI.
- Challenges from international competitiveness cannot be met without adequate infrastructures such as roads, warehouses, electricity, water, sanitation and telecommunications. Although, it is the duty of the State to provide such infrastructures as well as level playing field; CNI will take an initiative and contribute in this aspect through public-private partnership (PPP) mechanism.
- While it is being recognized that the privatesectors, informal and formal, are the true engines of economic growth. But at present, it is not realized that the role of private sectors in national economy, employment generation, policy-making as well as strategy formulation is acknowledged despite the advent of the liberal democracy. In this respect, CNI will act as lobbyists or pressure groups to narrow down the gap and further broaden the contribution of private sectors by enhancing the professionalism as well as business integrity in line of the national interest.
- The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector. Thus, CNI will be working as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal through the means of research and development (R&D).



### CNI Office Bearers

Elected at 10th AGM, 21st December, 2012



President

Mr. Narendra Kumar Basnyat

Himalayan Distillery Ltd.

Satdobato, Lalitpur



President Emeritus

Mr. Binod Kumar Chaudhary

CG Foods (Nepal) Pvt. Ltd.

CG House, Sanepa, Lalitpur



Vice President

Mr. Hari Bhakta Sharma

Deurali Janta Pharmaceuticals Pvt. Ltd.

Hattisar, Kathmandu



Vice President

Mr. Anuj Kumar Agrawal

Mainawati Steels Pvt. Ltd.

Trade Tower, Thapathali



Vice President

Mr. Satish Kumar More

Lucky Group Pvt. Ltd.

Tripureswor, Kathmandu

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Vice President Mr. Manoj Kumar Kedia **Kedia Organization** Kamaladi, Kathmandu



Vice President Mr. Basu Dev Golyan Coordinator CNI Koshi Chapter Biratnagar



Vice President Mr. Basant Raj Mishra Coordinator CNI Employer's Council Trade Tower, Thapathali



Director General Mr. Megh Nath Neupane CNI Secretariat Trade Tower, Thapathali

# CNI Governing Council



Coordinator

Mr. Binod Kumar Chaudhary

CG Foods (Nepal) Pvt. Ltd.

Chaudhary House, Sanepa, Lalitpur



Member
Mr. Narendra Kumar Basnyat
Himalayan Distillery Ltd.
Satdobato, Lalitpur



Mr. Chiranji Lal Agrawal Super Lamicoats Pvt. Ltd. Phone: 4411187 / 44142268



Member
Mr. Tek Chandra Pokharel
Shangrila Tours Pvt. Ltd.
Phone: 4412971 / 4440597



Member
Mr. Vijay Shah
Himalayan Distillery
Phone: 5553395 / 5522010



Member
Mr. Birendra Kumar Sanghai
Annapurna Vegetable Products Pvt. Ltd.
Phone: 4253050



Mr. Sashi Kant Agrawal
Reliance Spinning Mils Pvt. Ltd.



Mr. Yogeshwar Lal Shrestha
CAS Trading House Pvt. Ltd.

Phone: 4430858 / 59

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### CNI National Council



Member
Mr. Azaj Alam
Rupandhey Udhyog Sangh
Phone: 071-54966



Mr. Bal Krishna Shrestha
Hama Iron & Steel Inds. Pvt. Ltd.
Phone: 01-4261716



Member

Ms. Barsha Shrestha

Clean Energy Dev. Bank Ltd.
Phone: 01-4221094/98



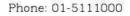
Member
Dr. Chiranjibi Nepal



Member
Mr. Gunachandra Bista



Member Mr. Guru Prasad Neupane





Member

Mr. Hemanta Golchha

Golchha Organization, Ganabahal Phone: 01-4250001/4371376/4525530



Member

Mr. Kamal Jain

Hilltake Industries Pvt. Ltd.

Phone: 01-4388679/4388691/4278311

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Member

Mr. Kamal K Begani

Nandan Ghee & Oil Inds. Pvt. Ltd.

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Member

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Member

Mr. Madhav Adhikari

Hetauda Udhyog Sangh

Phone: 057-520578/01-5536684



Member

Mr. Naresh Das

**Export Council of Nepal** 

Phone: 01-4441337





NATIONAL COUNCIL

#### Hon'ble Raj Kumar Agrawal

Shiva Shakti Agri Pvt.Ltd. Phone: 01-4100041/46 Member

Mr. Rajan Singh Bhandari

Sharada Sadan, Kamaladi

Phone: 01-4169073/4169067/69



Member

Mr. Rajendra Aryal

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Member

Mr. Rajesh Kumar Agrawal

Rajesh Metal Craft Ltd. Phone: 01-4230949

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Member

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Ganapati Vanaspati Pvt. Ltd.

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Member

Mr. Shiva Ratna Sarada

Asian Thai Foods Pvt. Ltd.

Phone: 01-4258731



Member

Mr. Subodh Todi

Hanuman Metals Pvt. Ltd.

Phone: 01-4411187



Member

Mr. Sulav Agrawal

Jagdamba Steels Pvt. Ltd.

Phone: 01-4111891





Member
Mr. Upendra Poudel
NMB Bank Ltd.

Phone: 01-4246160



Member

Mr. Vikas Dugar

Swastik Oil Industries Pvt. Ltd

Phone: 01-4437991/4421853/4423149



Member
Mr. Vishnu Kumar Agrawal
M.A.W. Enterprises Pvt. Ltd.
Phone: 01-4261160

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#### Invitees National Council Member



Mr. Mahendra Bahadur Amatya Parsa-Bara Chapter Phone: 051-528689/521097



Mr. Ratan Tandan

Banke Chapter
Phone: 081-526563





#### Kanchanpur-Kailali Chapter

Phone: 099-520847

#### Rupandehi Udhyog Sangh

Phone: 071-540046



Mr. Krishna Prasad Adhikari

Chitwan Udhyog Sangh Phone: 056-522052



Mr. Rishi Ram Ghimire

Hetauda Udhyog Sangh

Phone: 057-520231



Mr. Navin Gattani

Jhapa Chapter

Phone: 023-562864/541102

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# Committee and Forums

		Designated Person		
Sn	Committee and Forums	Coordinating Vice President	Convener	
1	CNI- Networking and District/ Chapter Coordination	*	Mr. Basu Dev Golyan	
2	Agriculture and Livestock	Mr. Manoj Kedia		
3	Bank and Finance	Mr. Satish Kumar More	Mr. Upendra Poudel	
4	CEO's Forum	Mr. Manoj Kedia	Mr. Sashin Joshi	
5	Commerce and Supplies	Mr. Satish Kumar More	Mr. Rajesh Kumar Agrawal	
6	CSR & Infrastructure Development	Mr Hari Rhakta Sharma	Mr. Richnu Kumar Agrawal	







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Tel: 4430858, 4430859, 4440271, 4440272

Email: sales@cas.com.np

Website: www.castradinghouse.com

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# CNI Networking

been focusing to expand its network in national as well as international level. CNI Office Bearers, governing council and national council have already endorsed a policy to open new chapters in different places of the country that hold strong industrial potential, hoping that the CNI's efforts will be value addition for the national economy as whole through optimum utilization of resources, giving new momentum to economic activities and ultimately generating more jobs opportunities in the country.

has been focusing to strengthen the existing chapters and association as well as expand new network in the national and international levels. By now, CNI has established its network in the following industrial and business centre of Nepal:-

### **CNI Chapters**

Sn	Chapter Name	Address	Coordinator
1.	Jhapa Chapter	Birtamod, Jhapa	Mr. Navin Gattani
2.	Koshi Chapter	Biratnagar	Mr. Basu Golyan
3.	Parsa-Bara Chapter	Birganj	Mr. Mahendra Bahadur Amatya/ Mr. Anil Rungta
4.	Banke Chapter	Nepalgunj, Banke	Mr. Ratan Tandan
5.	Kanchanpur kailali Chapter	Mahendra Nagar	Mr. Hem Bikram Thapa

### CNI Industry Associations

Sn	Association	Address	President
1.	Hetauda Industry Association	Hetauda	Mr. Rishi Ghimire
2.	Chitwan Industry Association	Bharatpur	Mr. Krishna Adhikari
3.	Rupandehi Chamber of Industry	Butwal	Mr. Bonin Piya

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NI believes that the unilateral efforts of the confederation only would not be adequate enough to achieve its set goals and objective as well as to contribute for the economic development of the country. Keeping this reality in mind, CNI has actively been participating in various socio-economic activities organized by different public

as well as private organizations. In order to further intensify its efforts and to exert considerable impact on the social well being of the general people through economic development and employment generation, CNI has joined hands by signing MOU with the following organizations.

### CNI Partnership with Domestic Organizations

Sn	Organization	Address
1.	Alternative Energy Promotion Center (AEPC)	Khumaltar, Lalitpur
2	Society of Economic Journalists of Nepal (SEJON)	Anamnagar, Kathmandu
3.	Water Resources and Energy Journalists of Nepal (WAREJ-Nepal)	Anamnagar, Kathmandu
4.	World Vision Advocacy Forum (WVAF)	Kalanki- Ringroad, Kathmandu
5.	Himalayan Climate Initiative(HCI)	Panipokhari, Kathmandu
6.	Habitat for Humanity Nepal (HFHI-Nepal)	Kathmandu
7.	National Society for Earthquake Technology-Nepal (NSET)	Sainbu, Lalitpur
8.	Industrial Enterprise Development Institute (IEDI)	Tripureshwor, Kathmandu
9.	Miyamoto Relief Foundation	Kathmandu
10.	MaHa Sanchar	Kathmandu, Nepal



### CNI International Partnership

n order to foster the relationship between Nepal and the rest of the world, and to facilitate economic growth of Nepal through improved investment climate, industrial development, CNI has been focusing to expand its global presence. As promoting professionalism and positive competition is one of the major working areas of CNI, it has signed Memorandum of Understanding (MoUs) with the public and private organizations of regional as well as global level. By doing that, CNI has envisaged that such collaboration will be a milestone for a strategic partnership between these organizations and for promoting investment potentials of Nepal in the international markets as a means of economic diplomacy.

CNI believes that having bilateral agreements with regional and international associations will help it in achieving its goals of enhancing professionalism in management, advancement in technology and development of trade and industry in the country. Towards this end, CNI has some very important bilateral agreements with a number of important trade and industry organizations throughout the world which are listed here in chronological order:

The key motives behind the CNI's continuous efforts of expanding its global presence are as follows:

- Exchange of information in regard to trade, investment, economic cooperation and services between the countries concerned
- Exchange of appropriate materials necessary for securing the objectives
- Recommend jointly necessary measures for promoting close economic cooperation between the countries to the respective governments
- Encourage businessmen to participate in Trade Fairs/Exhibitions held in the countries concerned
- Cooperate in sponsoring missions and receiving business delegates and technical experts when considered appropriate
- Recommend measures for the promotion of mutually beneficial bilateral trade
- Cooperate in organizing trainings, seminars, workshops, talk programs and similar in the areas of mutually agreed upon

### CNI Partnership with International Organizations

Sn	Organization Name	Address	Date of Signing
1.	Confederation of Indian Industries (CII)	Delhi-India	February 19, 2003
2.	Ceylon Chamber of Commerce (CCC)	Sri-Lanka	March 31, 2003
3.	Metropolitan Chamber of Commerce and Industry (MCCI)	Dhaka- Bangladesh	January 17, 2004
4.	Federation of Bangladesh Chamber of Commerce and Industry (FBCCI)	Dhaka- Bangladesh	January 18, 2004
5.	The All India Association of Industries (AIAI)	Mumbai-India	May 10, 2004
6.	Karachi Chamber of Commerce and Industry (KCCI)	Karachi- Pakistan	February 3, 2005
7.	Islamabad Chamber of Commerce and Industry (ICCI)	Islamabad-Pakistan	February 4, 2005
8.	The Lahore Chamber of Commerce and Industry (LCCI)	Lahore- Pakistan	February 7, 2005
9.	The Indian Chamber of Commerce Hong Kong (ICCHK)	Hong Kong	December 1, 2009
0.	China Council for the Promotion of International Trade (CCPIT)	China	December 20, 2010
1.	Federation of Indian Chambers of Commerce and Industry (FICCI)	Delhi- India	December 3, 2011
2.	Istanbul Chambers of Commerce (ICC)	Istanbul- Turkey	August 22, 2012
3.	Confederation of Industry of the Czech Republic (CICR)	Czech Republic	September 5, 2013







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# CNI Representation

CNI is well represented in the different government bodies, agencies, committees and department as well as in different development partners, international organizations, diplomatic missions and national/international non-government organizations. The major government as well as non-government organizations and bodies on CNI has been actively representing and contributing in policy issues are as follows:

### Economic Policy Networks

The Economic Policy Networks (EPNs) are network under the Ministry of Finance (MoF), which look after the economic policy related matters. EPNs are an ADB funded projects with Ministry of Finance as the focal point. ADB provided technical assistance to the Government of Nepal to establish an Economic Policy Network II to facilitate the policy dialogue among various stakeholders, foster consensus and secure commitment for implementation of the policy reform agenda in the year 2003. The committee meets frequently and holds discussion on issues like strategies for promoting industrial property licensing in Nepal, constraints and approaches for developing market access and vertical linkage in high value agriculture, economic policy on international trade, investment and employment.

### Investment Promotion Board

The Industrial Promotion Board is being formed under the chairmanship of Minister for Industry in order to increase the page of the industrialization in the

country, to formulate the policy regarding industry and investment and to coordinate between central and implementing level. The Board is responsible to render necessary co-ordination in formulating and implementing policies, laws and regulations pertaining to the industrialization of the country. To give guidelines in attaining the objectives of liberal, open and competitive economic policies pursued by the country so as to make the industrial sector competitive, the board maintains relation and coordination between the government agencies and private sectors in formulation and implementation level of the industrial policy.

To make recommendation to Government of Nepal for the inclusion of any industry in the classification of industries and to introduce changes in the Areas of potential development, CNI has been continuously representing and contributing to give directives to the concerned body after making consultation with its members.

### Revenue Advisory Committee:

CNI has been actively representing in the Steering Committee of the Revenue Advisory Committee, one of the major www.cnind.org

committee under Ministry of Finance of government of Nepal. There are different committees under this main committee which also has representation from CNI in the issues of Industries, Custom, Tax, social development and others.

### Certificate of Origin Technical Committee

The Technical Committee is formed under Department of Industries to provide access to the technical requirements of exportable and importable products and offers suggestions to the Government of Nepal in the areas of technical issues related to Certificate of Origin which has to be fulfilled by the industries exporting their products to the international market under the different bilateral, regional and multinational trade treaties.

### Trade Facilitation Committee

Trade facilitation involves the simplification, standardization and harmonization of procedures and associated information flows required to move goods from seller to buyer and to make payment. As this encompasses both commercial and regulatory processes, it should be approached on a partnership basis between governments and trade in order to ensure that practical and implementable solutions are developed. CNI as one of the leading trade facilitation institutions has been continuously suggesting the Governments to establish and support national trade facilitation bodies or committees with balanced private and public sector participation. In the context of Nepal, the trade facilitation

#### Women Entrepreneurs Forum

The Women Entrepreneurs Forum (WEF) is established under the Ministry of Industry, with the objective of developing and promoting women entrepreneurs in the country. The Forum works towards facilitating co-operation and networking among the women entrepreneurs of the different regions of Nepal. It is an effective platform for strengthening the domestic development of women entrepreneurship for economic development thus helping to exchange information on entrepreneurial skills and building trade links among the women.

Since the inception of WEF, a number of workshops, round table conference, seminars, training programs, annual events have been held in different parts of the country. In this networking program, CNI has been continuously raising some issues on challenges faced by Nepalese women entrepreneurs and forwarding suggestions to enable them with some best practices for replication as regional projects.

### Sick-Industry Rehabilitation Committee

The Sick Industries Rehabilitation Committee is formed under the coordination of joint secretary of Ministry of Industry. There is a team of technical and financial experts who are studying the condition of the industries. CNI has also been representing the country's industrial sector in this committee.

### National Development



in which CNI has active participation.

### Economic Diplomacy Implementation and Monitoring Committee

Ministry of Foreign Affairs looks after this committee and it monitors and follows up on plans and programs for economic diplomacy to promote trade and investment in Nepal.

### High Level LDC Committee

This committee is also under the Ministry of Foreign Affairs and Hon'ble Minister chairs the committee.

### NS Quality Board

CNI shows an active participation at NS Quality Board

# Nepal Business Forum (NBF)

Nepal Business Forum (NBF), Nepal's first-ever public-private business forum began its journey in 2010 with the aim of improving the business environment in Nepal through better interaction between the business community and government officials. This forum has been constituted under the executing order of Nepal Government and IFC of World Bank group provides technical

this committee for the development of the SMEs.

### Industrial Security Force

CNI was represented in the Industrial Security Force committee which was formed to deal with matters related to provision of security measures to industrial institutions in the country.

# EIF-National Steering Committee

CNI has been representing in EIF-National Steering Committee which is following the NTIS program of Ministry of Commerce and Supplies.

### Social Security Fund Committee

Social security is being considered as a right of the citizen. Social Security is linked to enhancing social equity and justice. CNI is a member of Social Security Fund Committee.

### Central Level Industrial Relation Committee

CNI is also a member of Central Level Industrial Relation Committee for the settlement of the disputes among management and employees. and financial support to this committee.

Cottage and small Industry Program Management Committee

CNI has been actively participating in

### National Reconstruction Advisory Committee

This committee is headed by the Prime Minister that focuses on suggesting the Government for reconstruction and rehabilitation of the earthquake victims.

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### **CNI** Functions

CNI provides a wide range of services for parties engaged in trade and commerce in national, regional and international level. Its operation is totally guided to contribute for the higher economic growth and thereby socio-economic development of the society. As an apex institution country's industrial and business sectors, CNI's outlook is to provide efficient, flexible and impartial services including administrative and support, secretarial and other professional assistance for the facilitation along with supervision, arbitration and conciliation proceedings. The major functions of CNI include the following:

# 1. Helping to Create an Investment Friendly Climate in Nepal

With low levels of output/income and a low savings rate, continued and expanding economic growth clearly requires an expanded level of investment – there is no other way to grow the economy. This new investment cannot take place from domestic sources because Nepal does not possess the sizeable stock of accumulated savings that would be needed. Neither it is likely to come from foreign remittances, which now play a significant role in offsetting

in the region. To this end, the government must be committed to changing the mindset of all stakeholders to reflect what is needed to achieve this objective. The policy documents thus must be focused to attract greater levels of both foreign and domestically-generated investment to take advantage of Nepal's abundant investment opportunities. Investment policy is derived development and the objectives it sets for itself in putting in place a series of beliefs or aspirations that will be the defining cornerstone activity in the investment In this connection, one of the major functions of CNI is working with government to provide a clear and authoritative approach to development,

a gradually-increasing trade deficit, but is habitually used for consumption expenditure. Foreign Direct Investment (FDI) thus assumes a level of importance that will only increase in future years in order to bring the level of economic growth and development as projected by the government.

To be successful in attracting investment, Nepal must be competitive and be viewed as one of the most open, investor-friendly, and progressive business environments to assure the private sector that its capital as well as business will be supported by the legislative policies and acts of the land for creating employment, raising national income, and generating wealth. With this regards, CNI organized Nepal Infrastructure Summit 2014 in Kathmandu on November 11 and 12, 2014 with a theme "Accelerating Investment in Infrastructure" which sets the foundation for sustainable policy dialogue between government and private sector in presence of global audience on

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infrastructure development so that the policies, regulations, networks, technical know-how and financial investment can be pooled and deployed in coming days in nation.

### 2. Enhancing Private Sector Capacity and Capabilities

Role of private sector for sustained economic development is always at the forefront. The present global economic experiences reaffirmed the notion that the invisible hand of the market would always contribute to accelerate growth process in a sustained manner. Market oriented development strategies encourage increasing private sector involvements in the development process, limiting the government's role as a facilitator & developer of the private sector through the investments on building physical infrastructure and human resources so as to create an environment conducive for private sector development.

In such a situation, Confederation of Nepalese Industries (CNI), as a private sector organization and one of the



importance as well as contribution of the private sector to the national economy

- To give emphasis and pledge support for the expertise development of the Sector specific private enterprises with right, responsibility and accountability
- To make able the country's private sector to compete in the regional as well as international market in the era of globalization
- To encourage public confidence in the goods and services produced and offers by the country's private sector thereby promoting the export

- To promote and intensify the capacity of the country's private sector as the government has been adopting the free market economy policy since almost two decades ago
- To increase the importance of the private sector in strengthening the industrial sector and ultimately achieving sustainable economic growth in the economy
- To change the government's formal vision with recognized and honored

 To facilitate and create sound industrial relations at the national and enterprise level and establish good relations with the trade unions to create good working environment in the country.

# 3. Become the Sounding Voice of the Industries

As one of the main objectives towards the origin of CNI was to boost up the country's industrial sectors through the increased confidence of businesses operating in Nepal and attracting foreign direct investment (FDI) to accelerate economic

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growth, CNI has actively been working as the sounding voice of industries. In order to increase the level of business confidence, the domestic environment should be conducive to the investors of national as well as international level. To establish and maintain such environment in Nepal, the land of comparative advantage with huge potential markets, CNI has continuously been advocating and lobbying for betterment of the country's industrial community and for maximized social welfare of general people.

To this end, CNI has highlighted a number of important points about and different facets of the business climate as well as industrial promotion. There is a cross-regional and cross-sectoral consensus among business persons and industrialists all over Nepal that the government regulation and policy has posed the biggest hindrance to Nepalese business community. The business communities expect this would

not continue in future and accordingly looking forward to the constructive

investors by removing administrative barriers to investment, by helping to increase competitiveness and by eliminating corruption. Such policydriven improvements will go far in encouraging investors, both domestic and foreign, to locate their businesses in Nepal. In order to increase Nepal's national competitiveness and to attract more investment government must focus on streamlining policies and practices, and reforming domestic policies and procedures that have been serving as entry barriers to the industries and business activities. Apart from that, keeping the seriousness of such issues in mind, the government should make some efforts to ease the implementation mechanism of policy statements along with the simplified tax administration, transparent monitoring and evaluation system with provision of award as well as punishment. For this the government and the private sectors should work simultaneously with mutual trust and confident so that the private sector, the engine of the growth, could felt that their contribution in investment, employment,

industrial community, CNI has been focusing to minimize the hindrances related to the industrial relation, lack of power/fuel, access to finance and bureaucratic hassles through the means of advocacy and lobby.

#### 4. Working Closely with the Government and Development Partners

It should be clearly understood that the development and implementation of trade and investment related policy, with attractive slogans and promises, will not automatically result in an increase in investment. But it will indicate a commitment of government to making the environment hospitable for

to the government is acknowledged by the government.

To this end, CNI as an apex body of country's industrial and business sectors, has been closely working with the more than twenty five government agencies and departments not only in the issues of policy formulation but also in the process of policy implementation, monitoring and evaluation. Likewise, CNI has been closely working with the development partners, national/internationalnon-governmental organizations (N/INGOs), diplomatic missions, academia and civil society in the areas of infrastructure development, trade/investment facilitation, research and development (R&D) as well as corporate social responsibility (CSR).

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# 5. Promoting Industrial Growth through Specialization, Innovation and Technological Advancement

Although, Nepal's industrial sector recorded an annual average growth rate of around 5 percent over the past 2 decades, the growth was uneven and set on a clear declining trend. Unless it grows more rapidly than other sectors of the economy, thereby increasing its share in overall GDP, it seems to be difficult to reduce poverty and generate well-paid jobs, and ultimately to attain the country's prosperity. In the future, a rapidly expanding Nepalese manufacturing sector, both in terms of increasing its relative size in the domestic economy

improve the living standards of large sections of the population in urban and rural areas.

Apart from that, CNI has been focusing to the industrial development strategy to face four emerging challenges - all stemming from the gradual erosion of the country's industrial competitiveness in an increasingly open trading environment.

- First, the growth rate of the Industrial sector has been quite uneven in the past years and, moreover, has slowed down considerably and even posting negative growth in some years
- Second, with rapid globalization and trade liberalization, Nepal is facing increasingly stiff competition in its traditional export markets and products, while its domestic firms are competing against increasing

inflows of imported manufactures,

Foreign exchange earnings of the

and in terms of raising its productivity level is inevitable. Experience in other South and Southeast Asian countries show that, with appropriate policies and strategies in place, the industrial sector can be turned into a driving force of economic progress.

Given its relatively small industrial base, low labor costs and potential markets, this is certainly achievable in Nepal, provided the country is able to restore law and order, a stable macroeconomic and political environment and transparent regulatory mechanism accompanied by conducivebusinessenvironmenttoattract and retain specialization, innovation and technological advancement with domestic and foreign investment. CNI believes that a new industrial strategy, which emphasizes domestic linkages and the development of small and medium scale industries, has the potential to generate widespread employment in the manufacturing sector as well as in agriculture, trade, transport and supporting services, and consequently

tourism sector have declined, putting additional pressure on the manufacturing sector to boost next export earnings.

- Third, Nepal's traditional exports are losing share in the world market, and the world demand for its exports is stagnating or declining.
- And fourth, Nepal's industrial structure, already at odds with its long-term comparative advantage, is facing renewed pressure from the impact of trade liberalization on its ailing industries.

In addition to these four main emerging challenges, the industrial sector suffers from many long-standing weaknesses, including poor investment climate and business environment, inadequate physical infrastructure, underdeveloped industrial technology and low skills and education levels. To cope with these weaknesses, CNI has been focusing on specialization, innovation and technological advancement.

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#### Acting as a Platform for Consensus Building and Networking

While policy reforms and transparency are necessary to address the immediate, short-term constraints of the industrial sector, they are not sufficient by themselves to lead to the rapid and sustained development of the economy as whole. Because of numerous market failures facing domestic firms in developing their technical and managerial capabilities including information acquisition, skills upgrading and technology development; progress will not evolve naturally in the context of Nepal's present endowments

a conducive business environment, to invest in the necessary physical infrastructure, and to develop industrial technology at the firm level in order to raise the technical and managerial capabilities of domestic industrial firms. Above all, it should recognize that it is firms that compete on domestic and international markets, and that public policy needs to fortify the competitive capabilities of firms.

As the industrial sector already accounts larger share for most of the country's export and its success is crucial to the country's prosperity, now and in the future. In recent years, the Nepalese industrial sector has been facing difficulties posed by international

and policy framework, or in the international context of stiff competition in the globalized market place. In such a situation, the role of the government as well as the private sector organizations, like CNI, should be focused on consensus building and networking, especially in the areas of promoting investment climate and business confidence where it can be most effective to attract additional investment.

The regulatory approach and policy tools used in Nepal are seem to be ineffective as much as required to rely on the dispute settlement, consensus building and networking, which has already been proved in past to spur manufacturing growth, promoting a narrow range of exports based on largely imported inputs, e.g. carpets and garments, and tariffs and bans to protect domestic firms. Moreover, the changing international environment places pressure on all parties to liberalize trade and investment regimes, calls for a more creative and innovative strategy, relying on close public-private partnerships to enhance the productive and transaction efficiency of manufacturing firms, to diversify export products and markets, to create

the result of the global and global competition. downturn However, Nepal has opportunities as it has one of the lowest wage rates in Asia, and can attract foreign direct investment. It boasts diverse climatic conditions, abundant water resources and hydropower potential, and a strategic location between China and India. There is much that the government and industry can do take advantage of these opportunities.

Keeping these opportunities in mind, as the apex body of country's industrial sector, CNI has developed itself as a platform for consensus building and networking both in national as well as international levels for investment promotion, industrial development and employment generation.

#### 7. Corporate Social Responsibility (CSR)

In recent decades the concept of Corporate Social Responsibility (CSR) turned out to be a vital strategy for businesses to survive in a ruthless market environment. In a condition where market's shift and

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customers' preferences becomes more unpredictable and complex, adopting CSR strategy could be a powerful tool for survival. CSR is intrinsically linked to the concept of sustainable development: businesses need to integrate the economic, social and environmental impact in their operations. Keeping this reality in mind, CNI takes its CSR very seriously and, besides encouraging all its members to be active regularly to fulfill their individual social responsibilities, it itself has been an example in this sector since its inception. CNI as an organization that is accountable to society at large

Nepalese and killed hundreds of people. In an effort to rehabilitate the affected people, CNI through citizen relief fund has collected and distributed relief material to the victims. With regards to the devastation and tragedy brought by the massive earthquake on April 25 and May 12, CNI and MaHa Sanchar through the Citizen Relief Fund have been working collaboratively in providing relief materials (food, water and shelter) to most affected areas and has initiated long term rehabilitation programs for those affected through the earthquake. CNI has been working tirelessly in and responsible to help those in need has taken some initiatives in association with Maha Sanchar, an philanthropic organization set up by the comedian duo of Madan Krishna Shrestha and Hari Bansha Acharya, and dozens of other organizations, CNI has set up a "Citizen Relief Fund" to undertake immediate relief programs in the event of natural calamities like floods, earthquakes and fire in the country. This Fund has grown exponentially to become a dependable source for helping relief efforts in the case of natural calamities in the country as well as abroad.

CNI-Citizen Relief Fund so far carried out relief programs for fire victims in Kathmandu and Siraha, flood victims in eastern and western Nepal and people affected with diarrhea epidemic in the far western region of the country. Likewise, it has collected funds as well as other required materials and handed it over to Pakistani Embassy to help the victims of the devastating earthquake in Pakistan. Moreover, CNI-Citizen Relief Fund handed over a substantial amount of aid in cash and kind to the Sri Lankan Embassy for the relief of tsunami victims in Sri Lanka and Japan.

The monsoon in August, 2014 caused excessive flooding in both eastern and western regions of Nepal which devastated live hood of thousand of

raising funds from among its members, organizations and the general public to extend a helping hand for the relief and rehabilitation in the affected regions.

Apart from that, CNI has been focusing to strengthen and enhance the 'Citizen Relief Fund' to contribute to the society in any kinds of calamities in the days to come.

# 8. Research and Development (R&D)

As the Industry associations of Nepal, CNI is active in providing market and business information services to its member firms. However, due to globalization and rapid technological development, the information as well as data useful and relevant today may not be appropriate for tomorrow. For instance, they do not provide technical information and services such as product and process advice, productivity improvement at the plant level, advice on sources and costs of production equipment, and so on. In this era of globalization and trade liberalization, the challenge is to upgrade industry associations, not just firms, particularly their capacity to deliver technological upgrading services to their members. In this connection, Research and Development (R&D)

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is only the way to excel in business through specialization, innovation and technological advancement with updated and relevant data/information.

More importantly, R&D plays an important role in the innovation process which is increasingly vital to current and future profits for companies. It results in the technology that brings new products and services to the market place

from the research studies to concerned government agencies for policy reform as well as to the member institutions to help them in specialization, innovation and technological advancement.

### 9. Trade and Investment Facilitation

Innovation results in high quality jobs, successful businesses, better goods and services and more efficient processes. International research has consistently demonstrated the positive correlation between R&D investment intensity and company performance measures such as sales growth and share price in the sectors where R&D is important. Businesses are in a better position to achieve and maintain competitive advantage in the increasingly global market place with sustained R&D and other related investment at the right levels.

Furthermore, companies that carry out R&D may be in a position to claim tax relief through R&D tax credits schemes. R&D tax credits works by allowing companies to deduct qualifying expenditure on R&D activities when calculating their profit for tax purposes. Other R&D Support such as Grant for Research and Development and Knowledge Transfer Partnerships are available to help companies fulfill their R&D aspirations. Likewise, R&D results in valuable inventions, ideas and designs which can be a source of potential value when it comes to gaining competitive advantage. A variety of Intellectual Property Rights exists to help a company protect these valuable assets. Because of these reasons, CNI has been conducting various comprehensive researches in association with different government as well as non-government organizations focusing on issues of development including manufacturing and service sectors. Accordingly, CNI has been forwarding the conclusions derived

Trade and investment are the two sides of a coin. Generally for the countries like Nepal, where the five decades long development efforts of the government is far behind in comparison to other countries those started the planned development strategy simultaneously, the equal emphasize should be given to promote both the trade and investment. Studies found that the influence of market and supplier access on investment location decisions was four times greater than that of production costs. So the access to markets and access to suppliers are the most important factors affecting entry decisions by domestic as well as foreign investors and are the serious issues of trade and investment promotion.

Trade, investment, and production patterns in production chains are also partly determined by agglomeration and dispersion effects across countries and commodities. Trade facilitation has an indirect impact on Foreign Direct Investment (FDI) inflows by lowering the cost of spreading production across several countries in order to take advantage of their comparative advantages. Increased FDI, in turn, can further boost regional trade, adding to the direct effect of improvements in trade facilitation across borders. If the advantages of scattering production across economies in a region outweigh those from concentrating it together, trade facilitation makes FDI complementary to trade. This can create a virtuous cycle of trade facilitation, trade, and investment that fosters increased trade and economic growth.

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To compete for larger shares of regional supply chains, countries have striven to improve their trade services. To this end, the government should actively promote infrastructure development in order to strengthen its competitive

Apart from that CNI has identified the following major areas for trade and investment facilitation and accordingly working on the same. These areas are: trade and investment promotion; customs clearance facilitation; commodity

comparative advantage the private sectors as well as trade support institutions (TSIs) focus on specialization, innovation and technological advancement to reduce the cost of production and in turn to maximize production, profit and investment. A FDI and export oriented development strategy with well developed trade and investment facilitation mechanism supported by the economy's integration in global production networks enhance the investment attractiveness to foreign firms. CNI as a leading trade/investment support institution and sounding voice of industries is well understood about its role to link the Nepali products in global supply chains through industrial development and the resulting highquality production and trade services.

In order to facilitate trade and investment in Nepal, CNI in cooperation with the government of Nepal-Ministry of Industry (Mol) and USAID-NEAT activity has developed an information portal 'www.investnepal.gov.np', which will be working as a window for domestic as well as foreign investors to know about Nepal's investment climate, investment procedures, visa process, policies, laws, and acts including different surveys and treaties and agreements signed by Nepal with other countries. CNI as an apex body of country's industrial sector is the operator as well as manager of the portal will be updating the information when they emerged continuously. Likewise, CNI in cooperation with European Union is going to commence a special project called 'Go International' with an aim of promoting export of Nepali products, identified by NTIS, to the European markets.

unspection and quarantine, food safety, quality and standardization; electronic business; transparency in laws and regulations; cooperation of small and medium enterprises, commercialization of agriculture, promotion of high value crops and cooperation with trade partners as well as concerned government organizations.

# 10. Certificate of Origin (COO)

The Certificate of Origin (COO) is a document issued by the government or private sector business organization to certify the place of growth, production or manufacture of goods. It is required when exporting to specific countries, when requested by the consignee for customs clearance, or when it's stipulated in a letter of credit. The CO identifies goods and contains an express certification by a government authority, or other empowered body, that the goods in question originate in a specific country.

Many importers insist upon a CO when dealing with foreign exporters. Although obtaining a CO is straightforward, it's important that specific procedures are as follows:

- Updated information of exporters in a specified form, which has to be completed and forwarded to the appropriate Chamber of the State/ Territory, together with a list of signatories authorized to sign the certificates
- Evidence of origin i.e. copies of the invoice, a bill of lading, a letter of

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- Exporters must provide a copy of the documents being stamped for Chamber records.
- Before submission for authentication, the exporter must sign all export documents on the bottom left-hand side under the exporter's declaration

CNI has also been engaged in issuing Certificate of Origin to the member as well as non-member enterprises engaged in exports of various products to international markets. CNI has also been represented in the Technical Committee of the Department of Industries to look after the technical aspects of exports formalities and accordingly providing services to the exporters.

#### 11. Membership Services

CNI Membership Committee as well as secretariat has been actively rendering services to its members. Fast and efficient means of e-mail communication has been brought into active use. This system provides members with speedy, economical and prompt service. Because of this reason, the visits of CNI delegation to different countries have been able to further strengthen and expand its relationship with associated chamber organizations in these countries. Active involvement of CNI members in such organizations chamber visits to of neighboring countries have provided an opportunity to explore the potential trade opportunities in these markets and attracting potentials from those countries.

# Collection, Documentation and Publication

The CNI is well equipped with important information related to trade, commerce and industry both in national as well as international level. The CNI secretariat has been regularly collecting and updating the data related to major economic indicators as well as trade and investment statistics, and accordingly publishing trade directories, publications, journals and articles. Foreign Trade/ Information Division of CNI has been actively coordinating with world trade organization (WTO), International Trade Center (ITC), SAFTA and BIMSTIC to acquire information needs of its members and other users and addressing their query on commercial, industrial and export promotion matters. Apart from that, CNI has been regularly publishing its monthly newsletter 'MONITOR' which carries information on its activities and issues related with the economy. In addition, CNI is regularly publishing various articles and magazines with regards to the investment, business, trade, policies, socio-economic and others which are distributed across the nation through its solid channel.

#### ज्लोबल आइएमई बैंक लि. Bank of the Year 2014



यो औरवमय अवार्ड प्राप्त जारेको सुखद् उपलक्ष्यमा हामीलाई अधाह साथ, सहयोग र समर्थन दिई आउनु भएका सबै ग्राहकवर्ग तथा शुभेच्छकहरूमा हार्दिक धन्यवाद ज्ञापन गर्दछौ ।



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#### CNI Activities



#### CNI 11th AGM Concluded

Confederation of Nepalese Industries (CNI) held its 11th Annual General Meeting (AGM) on March 25, 2014 at Soaltee Crowne Plaza, Kathmandu. The ceremony was inaugurated by Rt. Hon'able Prime Minister, Sushil Koirala. Like-wise the program was attended by Industry Minister, Karna Bahadur Thapa and Finance Minister, Ram SharanMahat and most of the top government officials, international del-egates as well as senior business people of Nepal.

The AGM included various business sessions and interactions where CNI advised the govern-ment to come up with "Vision-2024" (Vision 2080) to ensure prosperity of the country. The private-sector body urged the government to devise a strategic roadmap to achieve double-digit economic growth at a time when the country is struggling to achieve sustainable growth and attract investment. "As Nepal can-not remain isolated from globalization, there is a need to adopt liberal economic model and guarantee double-digit economic growth by drafting a strategic

roadmap of the country's economy," said CNI President Narendra Kumar Basnyat in his welcome address. CNI has also demanded the government im-mediately endorse pending bills related to economy and business.

Addressing the AGM, Prime Minister Sushil Koirala said the government has taken steps to create a positive environment to attract domestic and foreign investment. Stating political instability hindered the country's development in the past years, Koirala said: "Although we are still struggling to maintain a stable government, there are some rays of hope with current political developments." Finance Minister Dr. Ram SharanMahat said it is a high time that Nepal designate the energy sector as an essential service by putting it into the Essential Service Act, which guaran-tees restriction against strikes. He said the sector has become a victim of politicking "It is unfortunate that Nepal's politics is not development and investmentoriented," Mahat said.

Industry Minister Karna Bahadur Thapa said the government is ready to bring any bill as asked by the private sector if the development



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activities are hindering, they should not be stopped from being en-dorsed. CNI President Emeritus Binod K. Chaudhary said learning from the "bitter experience" over the last 20 years; the government should make some concrete efforts to reduce growing depression among the people. "We have remained idle for the last two decades and to compensate this loss, there is a need to accelerate the economy at a faster rate," he said.



#### CNI signs MoU with NSET

Confederation of Nepalese Industries (CNI) and National Society for Earthquake Technology-Nepal (NSET) signed a Memorandum of Understanding (MoU) in Kathmandu on April 26, 2014. The pact was signed with an aim to put collaborative efforts in raising awareness among industries, communities and the people at large for their safety. In the agreement both of the parties agreed in raising public awareness to construct earthquake resistant buildings, along with organizing a media campaign for the benefit of people, among others.

"It is a positive step undertaken by the private and social sector in minimizing the risks of natural disaster, especially in the case of Nepal as the country is located in an active seismic belt," said Surya Prasad Silwal, secretary at Ministry of Home Affairs. A 2004 study conducted by UNDP/Bureau for Crisis Prevention Recovery ranked Nepal as the 11th most at-risk country in the world in terms of relative vulnerability to earthquakes.

Similarly, a 2005 report by World Bank states that Nepal is one of the global 'hot-spots' for natural disasters. "There CNI is willing to work in this area for minimization of the risk of natural disaster, especially the earthquake in Nepal," said CNI president Narendra Kumar Basnyat.



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#### CNI launched Export Information Portal

Confederation of Nepalese Industries (CNI) on May 28, 2014 launched an export information portal with an aim of facilitating the promotion of the domestic products in the international market. The website www. gointernational.org.np has been developed under the 'Go International Project' which is being implemented under the funding of the European Union.

Speaking at the launching program CNI President Narendra Kumar Basnyat said the portal has targeted to promote the excess of the Nepal Trade Integration Strategy (NTIS) identified exportable goods thereby increasing the export. Launching the website, Minister of Commerce and Supplies (MoCS) Sunil Bahadur Thapa said the website would facilitate export at the present time when

the trading pattern has changed. He added that the government had planned to enforce the policy of Aid for Trade in an effective manner.

According to Thapa, the government is preparing to amend the Trade Policy 2009 to make Nepali exports competitive in the foreign markets and narrow down the everwidening trade deficit.



CNI President with Commerce Minister at the Launch of Website for International Marketing of Nepalese Products

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#### CNI organizes a two day workshop entitled "Non-Tariff Measures (NTMs) in Nepalese Scenario"

A two day workshop entitled "Non- Tariff Measures (NTMs) in Nepalese Scenario" was held in Kathmandu on 12 and 13th July 2014 by Confederation in support of GIZ under the SAARC Trade Promotion Network project. With an objective to identify the major Non Tariff Barriers that the exporters/importers are facing while exporting/importing goods get feedback on the policy level issues for reducing these barriers and prepare strategy for lobbying and advocating these issues with government, the workshop was organized.

The participants were comprised of the representatives from government side most notably custom department and National Plant Quarantine Program and private sectors. Three broad groups of traders attending the workshop were Garments, Beverage (Food and juice) and Medicinal and aromatic plants (MAPs). The 1st Day of workshop was chaired by CNI Vice President, Mr. Hari Bhakta Sharma. Mr. Sharma highlighted the importance of trade in Nepalese economy. At the same time he urged the policy makers to create favorable environment for the Nepalese

traders. He opined that current policy does not favor the domestic industrialists and they face lots of difficulties while importing the raw materials and exporting the products. Mostly, bureaucratic barriers at the custom point are embarrassing and Nepalese traders and hence facing difficulties while importing the materials. Likewise, Mr. Dilip Agrawal on behalf of GIZ and CNI provided opening remarks on the occasion. The issue of NTMs is hindering the trade in Nepal and especially the export sector is substantially squeezing due to different NTMs imposed by importing nations. NTMs are all other trade barriers or conditions than tariff that affects the trade mechanism.

During the two days workshop training, the presentation was made representing the government by Mr. Achyut Prasad Dhakal, Program Chief, Nepal Plant Quarantine Program and PunitaJha, Section Officer, Department of Customs. MrDhakal highlighted the major functions of Plant Quarantine offices/check post, current working procedure, SWOT analysis of Plant Quarantine offices and way forward for trade facilitation. According to him, the survey surveillance, Pest Risk Analysis, Pest listing and identification, identification of area of low pest prevalence and declaration of pest free area are some of the key milestones that the programme is working on. Ms. PuneetaJha presented the issues from custom perspectives. She highlighted that Custom department is on the process of reforms and some the agenda such as implementation of Customs Reform and Modernization strategies & Action plan



Participants from various sectors in the workshop on NTMs organized by CNI in association with GIZ

Automation (ASYCUDA++ 18 Customs, WAN 12 Customs, IP Camera in 4 major Customs), Selectivity Module implemented in 6 major Customs (Red, Yellow, Green, Blue lane), reform in Physical Infrastructure (two Dry ports constructed) etc. She also provided way forward for the trade facilitation from custom perspective.

Mr. Tej Thapa, Coordinator of Go International, CNI and Mr. Govinda Ghimire, President of Nepal Herbs and Herbal Product Association (NEPHHA) presented the paper on behalf of private sector. The presenters highlighted

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the general scenario of the NTMs and its impact to the traders in Nepal in general and empathized on the NTM issues in the MAP sector. Mr. Ghimire put forwarded the point of poor incentive, lengthy custom clearance process, increased cost of import of raw materials and CVD and other costs charged by Indian government during his presentation.

Similarly, the participants from the diverse background worked in a team and presented the NTMs that they are facing during imports and exports. Most importantly, they provided way forward to eliminate or reduce such NTMs in the form of recommendation during their presentation.



#### Study report on "NTMs in South Asia: Assessment and Analysis" launched in Bhutan

Providing different perspectives on non-tariff measures (NTMs) and how they give rise to non-tariff barriers, a study on NTMs in South Asia has underlined the need of reducing such measures for promotion of intra-regional trade.

SAARC-TPN has established NTM desks in four

countries of South Asia — Bangladesh, India, Nepal and Pakistan — in the pilot phase, with plans to replicate it in the remaining SAARC countries. The NTM Desk of Nepal has been established in Confederation of Nepalese Industries (CNI) that has been actively assessing the NTMs in the highly traded goods such as herbs, lentils, pashmina etc. CNI made a detailed research on the NTMs in Nepal and submitted the recommendations to TPN which was compiled with recommendations provided by other SAARC countries.

The study report 'NTMs in South Asia: Assessment and Analysis' was released amid a function recently in Bhutan by Lyonpo Norbu Wangchuk, minister for economic





NTM report being launched at Bhutan

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affairs of Bhutan. Mr. Niroj Maharjan, NTM Desk Officer has represented CNI in the launch program.

Based on the report, the recommendation on reducing NTMs was also forwarded to the ninth meeting of the SAFTA Committee of Experts held in Thimphu, Bhutan from July 22 to 23, for further action.

According to SAARC-Trade Promotion Network (TPN), the study is an outcome of an extensive exercise with private and public sector organisations and enterprises, which are facing problems arising from NTMs. The study was initiated by SAARC-TPN Working Group Regional Trade Facilitation (WG-RTF) in 2012. It is expected that the desks will be helpful in making timely decisions and identifying NTMs and the problems which are being faced by exporters in the South Asian countries.



#### National Debate on Federal Economic Model of Nepal

Confederation of Nepalese Industries (CNI) organized a two day national debate on Federal Economic Model of Nepal on August 6th and 7th, 2014 calling on lawmakers drafting the new constitution to ensure every federal state is as economically viable as possible so that each could run on its own steam.

to offset fiscal disabilities. But this dependency undermines sound fiscal behaviour. So, all federal states need to have a revenue model so that they do not always have to depend on the central government," CNI Vice President Anuj Kumar Agrawal said, presenting a paper on 'Federalism: Economic Perspective'.

The statement comes at a time when four out of 75 districts in the country contribute to 80 per cent of the government's total revenue, while most of the municipalities and district and village development committees depend on state grants to survive.

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"Central governments in many countries provide grants to states with limited resources

Currently, 40 per cent of the total government revenue comes from Kathmandu district



CNI President with Dr. Bhattarai

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CNI President with Hon'able CA Chairman Nembang

alone, while Parsa, Morang and Rupandehi districts chip in 25 per cent, eight per cent and seven per cent, respectively, to the government revenue.

"These strategies must be regionally and nationally synergistic and synchronised into one powerful national macro vision."

While keeping tah of these issues lawmakers

Chairman of the Constituent Assembly Subas Chandra Nembang assured that the recommendations of the private sector would be taken to the Constitutional-Political Dialogue and Consensus-Building Committee, which is gathering suggestions from various sectors. This committee has been given the mandate of settling all contentious issues regarding formation of the new constitution by the first week of September, following which a new constitution would be drafted. CA Chairman Nembang urged the private sector to continue building pressure on the lawmakers so that the draft of the constitution could be prepared within the deadline of January 22.

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## Relief Efforts in association with MAHA



On the other hand, most of the district and

village development committees depend on

the central government's grant to meet their

expenses. In the fiscal 2012-13, district

development committees generated revenue

of Rs 2.76 billion from internal sources but

their expenses stood at Rs 17.96 billion,

shows the latest Economic Survey released

last month. In the same year, village development committees generated income of

In both cases, deficits were fulfilled by grants

made available by the central government.

"It is thus necessary that a solid system of

local taxation coupled with effective system of

transfers be created. Also, all fund transfers

made by the central government should be

transparent and designed to offset fiscal

disabilities without perverse incentives,"

Agrawal said. At the same time, every state

should have its own economic strategy,

identify areas of competence and focus on

building its competitive advantage so they

become economically viable, he added.

Rs 1.17 billion but spent Rs 7.65 billion.

pillows, carpets and food items were handed over in the presence of Sindhupalchowk CDO Gopal Prasad Parajuli.

Likewise a team led by CNI Director General Mr Megh Nath Neupane along with Mr Hari Bansha Acharya and Mr Madan Krishna Shrestha handed over relief materials for flood victims in Banke at a program organized in Bankataiya. The relief materials amounting to Rs 3 lakh and consisting of food items and other essentials for 130 flood affected families were handed over in the presence of Banke District CDO, Mr Jeevan Prasad Oli.

Similarly another program was organized in Tulsipur for the handover of relief assistance for flood victims in Dang. The CNI team led by Senior Officer Mr Rajiv Majgaiyan organized a function in collaboration with the Tulsipur CNI is committed to helping victims of natural disasters in Nepal. In this context it had organized relief distribution efforts in August, 2014 for victims of the Sunkoshi landslide and the floods in Banke and Dang. The relief distribution team for the Sunkoshi Relief operations was led by CNI Vice President, Mr Hari Bhakta Sharma who was accompanied by popular actors Madan Krishna Shrestha and Hari Bansha Acharya. Over Rs 3 lakh worth of relief materials consisting of mats,

Chamber of Commerce & Industry where the Chief Secretary, Netra Lal Oli pledged his commitment to ensuring that the materials reached the flood victims. The relief aid consisted of rice, salt, oil, lentils and other essentials which would be transported to the flood affected areas.

CNI has pledged its commitment to continue its relief distribution program for victims of natural disasters and has established a 'Citizens Relief Fund' in conjunction with MaHa Sanchar for this purpose.



#### Workshop on PTA and PDA for Energy Development

Confederation of Nepalese Industries (CNI) organized a workshop "PTA and PDA for Energy Development: Opportunities and Challenges" in Kathmandu on September 14, 2014. CNI organized this program following the signing of Power Trade Agreement (PTA) by the government of India and Nepal as well as Project Development Agreement (PDA) of Upper Karnali project between Investment Board Nepal (IBN) and Indian company GMR

in Kathmandu. However, the CPN-Maoist and other fringe parties staged a protest at one of the gates of Singha Durbar and burnt copies of the power a deal citing the PDA was not in favor of Nepal and Nepali.

CNI President, Mr. Narendra Kumar Basnyat said in the program that the signing of PDA and PTA has become both opportunity and challenge since there is enthusiasm among the private sector and the general people and on the one hand, some political parties and groups have started to protest against it. Therefore this program is very important to discuss on the pertinent issue of the day and to identify the way forward, said Basnyat.

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Honarbale Energy Minister, Radha Gyawali said that it is very unfortunate to see the Mohan Baidya-led CPN-Maoist had shown double standard by burning copies of PTA and PDA between Nepal and India. "I had discussed the issue on Nepal-India PDA deal with CPN-Maoist leader Dev Gurung soon after the three-party panel prepared the draft of the pact. After the meeting, he was convinced that the agreement would not put Nepal's interest at stake," she told, "now they are creating a fuss, which is unfortunate."

Nepali Congress Lawmaker Gagan Thapa echoed Minister Gyawali and said that the party had not split and current members of CPN-Maoist had also agreed to it before. Thapa questioned, "How can they object to the agreement which they wanted the government to sign?"

Although, the PTA deal would also provide access to domestic and international hydro project developers to the vast market in the south, some of the fringe parties are not happy with the deal. CNI President Emeritus, Mr. Binod K. Chaudhary has remarked that because of the myth that most of the power deal fails to protect national interest and many assume we get cheated by such agreements. National Planning Commission Vice Chairman, Prof. Govinda Raj Pokharel told that the country should focus on strengthening energy security, instead of bickering on small issues that have forced people to reel under the problem of load shedding.



#### Interaction with Japanese Ambassador

Japanese ambassador to Nepal Masashi H.E Masashi Ogawa has said that Nepal should improve transit and transport facility and sign bi-lateral investment promotion and protection agreement (BIPPA) to attract investment from Japan.

In a meeting with the delegation of Confederation of Nepalese Industries



CNI President with the Japanese Ambassador

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(CNI) on September 24, 2014, Ogawa said, "Nepal has been making its effort toward creating conducive business environment in the country." He also said the Nepali private sector should utilize their business relations with business people of foreign land to attract investment.

CNI President Narendra Basnyat told the ambassador that Nepal was expecting more investment from Japan instead of aid. "The signing of Power Trade Agreement (PTA) with India has paved the way for hydropower development in Nepal which is one of the lucrative sectors for investment," Basnyat said.

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#### Nepal Infrastructure Summit 2014

#### Summit Laid the Milestone for Infrastructure Development in Nepal

Confederation of Nepalese Industries (CNI), in association with the Government of Nepal and Youth Community of Nepalese Contractors (YCNC) organized Nepal Infrastructure Summit 2014 in Kathmandu on November 11 and 12, 2014. The summit, the first of its kind and scale ever to be organized in Nepal was an initiative by the private sector through CNI. The two day summit which was attended by over 600 participants including more than 100 from abroad, was organized on a Public Private Partnership (PPP) model with an aim and theme of 'Accelerating Investment in Infrastructure' of Nepal.

CNI believes that hosting this summit is the beginning of aligning all infrastructure related interactions, networks, policies, regulations an investment in the direction of sustainable growth. The summit would pave a road and assist in developing a plan for the overall infrastructure development in the nation. The special cell shall be established that would be known by as Investment Cell at CNI Secretariat will work on following up on the recommendations and findings of the summit in working together with the government to drive the agenda of infrastructure development forward.

The summit, in which different bilateral,

multilateral, development agencies International community, and various private sector organizations were partners, was inaugurated by the Rt. Hon'able Prime Minister of Nepal, Mr. Sushil Koirala. Hon'able Minister for Road Transport and Highways, Government of India, Mr. Nitin Gadkari was the guest of honor and keynote speaker of the summit. CNI President, Mr. Narendra Kumar Basnyat as the chair of the inaugural and closing ceremony in his welcome note said that the first ever Nepal Infrastructure Summit will be a milestone in setting a platform for constructive discussion in the sector, "The summit aims to specifically identify key constraints such as policy hurdles, lack of financing instruments, difficulties related to land acquisition issues, and seek for undeterred commitment from all stakeholders to address these constraints." said Mr. Basnyat. "We expect the summit to be a step forward to help address the funding gap between Nepal's demand for infrastructural services and the supply of it by building the confidence of local investors while attracting foreign investors," he said also expressing CNI's commitment to make the Nepal Infrastructure Summit an annual event.

Chief Guest of the program, Prime Minister Sushil Koirala said that since the country is targeting to graduate from Least Developed Country to Developing Country by 2022, the government is committed in encouraging investments from domestic and foreign investors in areas including railway, hydropower, tourism and agro-based industries. "The government is committed to filling the gap to make investment secure," said Koirala, adding that the availability of quality infrastructure is a pre-requisite

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for poverty reduction, delivering services to people, ensuring a basic standard of living, and accelerating economic growth.

Meanwhile, guest of honor as well as key note speaker of the program Indian Minister for

infrastructure in the country has shown positive indications in recent days, increasing the optimism among the people. "Events like this are instrumental to explore the potential of infrastructure sector and attracting the foreign investment in the same," said Mahat.

Road, Transport and Highways Nitin Gadkari said that a strong political commitment is needed for infrastructure development. Gadkari said, "If there is a will, there is a way. If not, there are seminars, workshops, discussions and survey". Strong political will from the political leadership is the basis for making variety of infrastructure development, said Gadkari, also known for creating Mumbai-Pune express route, sharing his experience of developing the express way. "The mission of any legislature is to eradicate poverty, increase employment opportunity and for that, two important things are necessary: industry and infrastructure," he said, adding that India is ready to extend all kind of support and assistance to Nepal in the matter. He added that his experience in infrastructure development shows that if the government wins the public confidence, fund raising will not be a problem.

Similarly Finance Minister, Dr. Ram Sharan Mahat highlighted the development of Meanwhile, Mr. Bimalendra Nidhi, Minister for Physical Infrastructure and Transport reiterated that the government has been giving priority to infrastructure sector which is reflected in the current three-year interim plan. The Government can now assure the investors that they will have reasonable rate of returns on their investment in Nepal.

Addressing the inaugural session President Emirates of CNI, Mr. Binod Kumar Chaudhary said private sector needs to increase its investment in infrastructure and the infrastructure development is the utmost essential element for an economic development and poverty reduction." As the state of Nepal's infrastructure is poor, there is need for huge investment from the private sector," Chaudhary said adding that just G2G (Government to Government) undertakings and coordination won't be sufficient in framework advancement and that the private sector extensively needs to be included simultaneously.



Photo session at the start of Nepal Summit Summit, 2014

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favorable opportunity to gain from the oversights and experiences of other nations and that the nation ought to prioritize foundation advancement. "The reasons for holding the summit were manifold, the main ones being, infrastructure and its development lies at the heart of any country's development and are crucial for a country to achieve high and sustainable economic growth," Sharma said, adding that it is highly necessary for any country to learn from national and international best practices and find ways to implement them.

The major reason for organizing the summit was to highlight all problems, barriers and constraints that impedes infrastructure sector and provide solutions, guidelines and answers to these problems. This was also a forum for relevant stakeholders to voice their concerns and try to solve the problems that they have been facing on a daily basis. Given the enormous scope of infrastructure and infrastructural issues, the summit was focused on the theme of "Accelerating Investment in Infrastructure" and covered five the most pertinent areas with regards to Nepal which included transportation

and tourism Infrastructure.

The thematic areas on which the Summit was focused were:

- Transportation: roads, air, railways and water
- Agriculture: irrigation
- Energy: hydropower, wind, natural gas, geothermal, solar etc.
- Tourism infrastructure: heritage conservation, environmental infrastructure, hospitality and recreational infrastructure
- Urban infrastructure: housing, water & sanitation and urban transport

To discuss, the thematic areas, the five major sessions were conducted as below:

- OutlookandOpportunitiesofInfrastructure Sector
- Framework for Sustainable Infrastructure Development for Socio-economic Growth
- Investment Climate in Nepal
- · Infrastructure Financing Mechanisms
- · Enabling Policy Initiatives



#### Nepal Silver Jewellery Meets and National Industrial Exhibition

Confederation of Nepalese Industries (CNI) in association with Federation of Handicraft Associations of Nepal (FHAN) and government bodies as well as non-government organizations organized "Jewellerism Nepal Silver Jewellery Meets" in Kathmandu during the 18th SAARC summit November 26-27, 2014. In the welcome ceremony of the meets more than 500 foreign guests were welcomed in the Radisson hotel where the event was organized.

In the meets more than 50 exhibitors got

comprehensive trading platform for both regional as well as international buyers, thus creating more business opportunities. Silver jewellery is one of the highest export potential products identified in Nepal Trade Integrated Strategy (NTIS) on which CNI export promotion project "Go International" is working for. As the meets has been able to attract the keen interest of regional buyers, such activities will undoubted to support in creating large space in domestic jewellery industry.

Similarly, CNI in collaboration of Rupendehi Chamber of Industries (RCI) organized "National Industrial Exhibition and Tourism Festible-2071" in Butwal on December 22-January 5, 2014. The program was organized by an initiative of CNI Go International Project with an aim of promoting industrial activities and tourism in the region. The exhibition was



observed by more than half million people from Nepal as well as some surrounding area of India.



#### Participation on 5<sup>th</sup> OCM Meeting of the SAARC-TPN

Confederation of Nepalese Industries (CNI) has participated in the 5th Operational Committee Meeting (OCM) of SAARC Trade Promotion Network (SAARC-TPN) held in Colombo, Srilanka on February 4-6, 2015. The SAARC-TPN, a network of 28 key public and private sector organizations working in trade related areas from all SAARC countries, aims at the promotion of intra-regional trade in the SAARC region. CNI, one of the key members of the network has closely been working in the project and leading the Working Group Regional Trade Facilitation (WG-RTF). Mr. Ayush Siddhi, programme officer and focal person of SAARC-TPN has represented CNI in the meeting.

In the meeting, the WG-RTF was brought to highlight and appreciated for its substantial work with regards publishing the report on Non Tariff Measures (NTMs) which has received much acclaim in the SAARC secretariat as well as among ministries in the region. The setup of the NTM desks in the member countries was also seen as a success milestone for the SAARC-TPN network in forwarding the process of regional trade facilitation.

During the meeting, consensus on the need for constitutional framework for the SAARC-TPN was identified and GIZ committed to provide support in creating the constitution for institutionalization and self sustainability of the network. The constitution will highlight the objectives, roles and responsibilities of the network partners. Similarly, Consensus was reached on developing a mechanism for the self sustainability of the SAARC-TPN beyond 2016 since GIZ support for the SAARC-TPN will be till 2016 and the funding from SAARC-TPN beyond 2016 is still under consideration.



#### International Medical and Lab Expo-2015

Confederation of Nepalese Industries (CNI) in collaboration with Associated Chambers of Commerce and Industry (ASSOCHAM) India and Association of Private Health Institutions of Nepal (APHIN) has organized International Medical and Lab Expo in Kathmandu on February 20-22, 2015. The event like this was organized for the first time in Nepal in joint initiative of the private sectors of both the countries. In the expo around 50 leading companies from the field of medical and lab industry from both Nepal and India had shown their active participation and showcased their latest products.

Hon'ble Minister, Mr. Khaga Raj Adhikari, Ministry of Health and Population had inaugurated the Expo. In his inaugural remark, Mr. Adhikari acclaimed the organizers for their initiative in organizing the event. "Promotional events of this kind are very instrumental in encouraging bilateral trade between the countries," Adhikari said, adding that the private business organizations like CNI and ASSOCHAM should work together in this regard. CNI president Mr. Narendra. Kumar Basnyat has emphasized that the two days expo will play a pivotal role to strengthen bilateral relations and cooperation between the private sector of Nepal and India in general and to promote bilateral investment and business in the medical sector in particular.



Respected Panelist in International Medical and Lab Expo

"It gives us a great pleasure to work with ASSOCHAM, one of the apextrade associations of India, which is going to formally open its chapter in Nepal in near future," said Basnyat, hoping that this expo will be very important for technological advancement and innovation in the medical sector of Nepal. Mr. Basanta Chaudhary, president of APHIN

has said in recent years the dimension and volume of medical and health sector has been widening, which has immense potential to be further expanded in the years to come. "These kinds of event are very crucial in this regards, said Chaudhary. Mr. SS Chawla, the Senior Director of ASSOCHAM has informed that ASSOCHAM will organize a mega medical expo in Nepal in October 2015, which he believes will open up new doors of opportunities between Nepal and India in medical sector.

Similarly, ASSOCHAM Nepal chapter chair Mr. Nirvana Chaudhary argued that the ASSOCHAM's presence in Nepal would proved to be beneficial for both of the countries. "Private sector of Nepal has been vibrant and overwhelmingly involved not only in agriculture, manufacturing and exportimport trade but also service industries like health and medical," said Chaudhary," ASSOCHAM would like to move ahead by signing a Memorandum of Understanding (MoU) with CNI so that the CNI will facilitate and provide necessary help and assistance for smooth functioning of ASSOCHAM chapter in Nepal.



#### MOU Signed with Industrial Enterprise Development Institute

Confederation of Nepalese Industries (CNI), and Industrial Enterprise Development Institute (IEDI), a government organization committed to entrepreneurship development through training, research, and consultancy and enterprise education reached an agreement for launching a training program on supply chain management. In this regard, a Memorandum of Understanding (MoU) was signed on February 26, 2015 with an aim providing international level training to facilitate human resource development and management of trade.

The agreement was signed by CNI Director



Exchaning agreements after signing MOU

General, Mr. Megnath Neupane and IEDI Executive Director, Mr. Laxman Prasad Bhattarai amid a program held in the CNI secretariat Thapathali, Kathmandu. In agreement both of the organizations



have committed to launch training of Modular Learning System in Supply Chain Management (MLS-SCM) in the near future. The training will impart education as per the curriculum of the International Trade Centre (ITC), a Geneva based trade organization. "The motive of launching this training is enhancing the ability of the individuals working in the government, non government organizations and the private organizations," Mr. Neupane said.

ITC will provide certification of diploma level to the successful trainees. IEDI Executive Director, Mr. Bhattarai has articulated that the training will be instrumental so as to equip the trainees with the ability to obtain employment in such competitive international market. Both the parties agreed that the details regarding the training will be made public soon.



# Strengthening the relationship between Nepal and Israel

Israel Ambassador to Nepal, His Excellency Mr. Yaron Mayer visited Confederation of Nepalese Industries Secretariat on 2nd March, 2015. His Excellency was warmly welcomed by CNI President, Mr. Narendra Kumar Basnyat and CNI Delegates at its secretariat, Thapathali, Kathmandu.

The meeting was centered into strengthening the political and economic relation between two nations. During the interaction, Mr. Mayer has cleared that Israeli government is interested to assist and support Nepalese government with its technological know-how

in agricultural sector. He also expressed his willingness on behalf of Israeli government to associate with Private sector of Nepal to uplift the agricultural, tourism and technological sector of the Nepal.

In the interaction, Mr. Basnyat highlighted that the improving political condition of country is highly contributing for the economic growth and favorable investment environment in Nepal. He also said "Nepalese agricultural sector could be elevated with the help of Israel. Being Nepal an agricultural based economy, entrepreneurs and farmers would be highly benefited if the contractual farming structure is followed with Israel."

His Excellency has invited to show presence of Nepalese entrepreneurs and private sector in the 19th International Agricultural Technology Exhibition which is scheduled for 28-30th April at Tel Aviv, Israel.



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#### Meeting with Governor of Nepal Rastra Bank



CNI President discussing the role of Bank in the development of Nation with Governor of Nepal

A team led by President of CNI, Mr. Narendra Kumar Basnyat met Dr. Chiranjivi Nepal, the newly appointed governor of Nepal Rastra Bank on the 30th of March 2015.

First of all President Basnyat congratulated Dr. Nepal on assuming this highly important post and wished for a successful tenure.

The President requested the governor to realize that the private sector had much to

contribute to the development of the nation and laws, rules and regulation should be both investor and industry friendly. This would help in the development of the nation. He stressed that that the bank should play a bigger role stabilizing the financial and economic laws and policies and this would in turn help create a favorable and investor climate in Nepal. Since the private sector is in the forefront of the development of the nation, laws, rules and regulations should be framed in such a way that it helps create a friendly environment for the private sector to start investing in Nepal.

The governor assured the Mr. Basnyat and fellow CNI members that this would be the case and he was all for helping the private sector and had a clear understanding of its needs and requests. He further mentioned that since even national banks were being privatized, no one should doubt the government's resolve to help the private sector. He further stated that he was always willing to listen to the private sector and would be ready to help them.

President Basnyat was accompanied by Senior Vice President, Hari Bhakta Sharma, Vice Presidents, Anuj Kumar Agarwal, Satish More and Manoj Kedia, Governing Council members Vijay Shah and Yogeshwor Shrestha and National Council member Shiv Ratan Sarda.



### अटूट विश्वास निर्माणमा

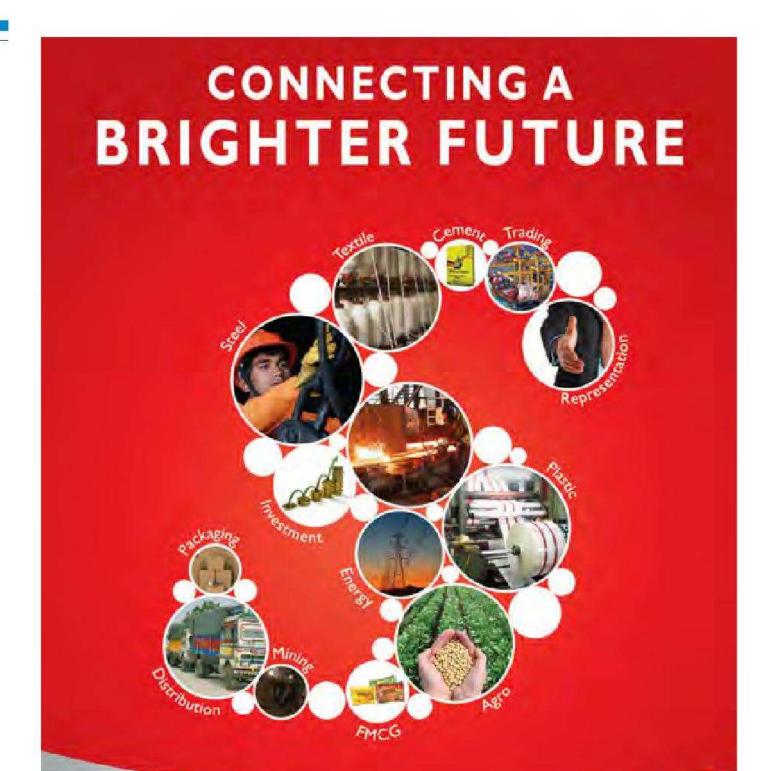
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#### Relief operations carried out after the earthquake by CNI

CNI played an active role in providing and distributing relief materials right after Nepal was struck by an earthquake on the 25th of April 2015. CNI coordinated and worked closely with the "Central Relief and Supply Management Committee" set up by the government under the Chairmanship of Minister, Ministry of Commerce and Supplies of Government of Nepal.

CNI took the initiative to collect funds to procure relief materials and then distributed these themselves in around 14 affected districts of the country. Relief materials were generally handed over to the Chief District Officer in the districts or in their absence to the highest military or administrative authority in the district.

Relief materials consisted of tents, tarpaulins, rice, salt, medicines, sugar, blankets, mattresses, instant ready to eat noodles and other necessary items. Office bearers, staff from the secretariat, distinguished personnel, media and others led the distribution programs in the districts.

Acharya and Yaman Shrestha from MaHa Sanchar with Rajeev Majgaiyan and Raunak Agrawal from CNI handed over relief material to LDO of Sindhupalchowk District.

#### 📛 30th April 2015

· Narendra Kumar Basnyat, Hari Bhakta Sharma, Meghnath Neupane, Anup Adhikary from CNI handed over relief materials to the chief of Gokarneswor Municipality at Sundarijal.

#### 📛 1st May, 2015

- · Emergency meeting of OB, GC and NC was held and decided to speed up the collection and distribution process of relief materials. Madan Krishna Shrestha and Hari Bansha Acharya were also present at the meeting.
- · Hari Bhakta Sharma, Vishnu Kumar Agrawal handed over relief material to Matjaz Pinter for the people of Jyamrung area of Dhading District.
- · Anup Adhikary handed over the relief materials to Nirdesh Pokhrel of Kathmandu University Hospital, Dhulikhel Sindhupalchok area.

#### 2nd May, 2015

Madan Krishna Shrestha and Hari

Some initiations that had been undertaken by Citizen Relief Fund under the joint effort of CNI and MaHa Sanchar are listed as below:

27th April, 2015

 Emergency meeting of Office Bearers was held and decided to collect fund for relief materials. Madan Krishna Shrestha and Hari Bansha Acharya of MaHa Sanchar (MaHa Jodi) were present at the meeting.

28th April, 2015

 CNI started to collect relief materials from different places.

# 29th April, 2015

· Madan Krishna Shrestha, Hari Bansha

Bansha Acharya of MaHa Sanchar, Vishnu Kumar Agrawal and Raju Pokhrel of CNI handed over the relief materials to Dr. Dijan Bhattarai, Executive Officer of Kashikhanda Municipality, Kavre.

📛 3<sup>rd</sup> May, 2015

 Former Ambassador Dr. Shambhu Ram Simkhada handed over the relief materials to the Chief District Officer of Dhading District at Dhading Besi.

📛 4th May, 2015

 Former Ambassador Dr. Shankar Sharma and Birendra Pandey handed over the relief materials to the Chief District Officer of Gorkha District at Gorkha Bazar.

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All Set to distribute the relief material to Earthquake victims

📛 5th May, 2015

- Madan Krishna Shrestha and Hari Bansha Acharya handed over the relief material to the CDO of Nuwakot District at Battar of Nuwakot
- Emergency meeting of CNI OB and GC was held at CNI Secretariat, Trade Tower,

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Kirtipur Municipality of Kathmandu.

 Relief materials were handed over to the Factory workers of Tokha Municipality of Kathmandu

📛 9th May, 2015

- Nicholas Pandey, President of YCNC and team, Hari Samari from CNI handed over the relief materials to local authority of Sangachok VDC at Sangachok of Sindhupalchok district.
- Madan Krishna Shrestha and Hari Bansha Acharya handed over the relief materials to the local authority at Dharmasthali of Tarakeshwor Municipality of Kathmandu district

10<sup>th</sup> May, 2015

- A meeting of CNI OB, GC and different experts was held at CNI Secretariat for the review of Earthquake relief materials distributed by CNI and rehabilitation program.
- Relief materials were distributed to the victims of Dhapasi area of Kathmandu district.

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Anup Adhikary from CNI and team of YCNC handed over the relief materials to the CDO of Dolakha District at Charikot.

#### 📛 7º May, 2015

- · Senior Vice President of CNI, Hari Bhakta Sharma, Madan Krishna Shrestha and Hari Bansha Acharya (MaHa Jodi) and a team of YCNC including Ananda Subedi handed over the relief materials to the LDO of Rasuwa district at Dunche of Rasuwa.
- · Relief materials handed over to Nepal Army at TIA for Gorkha District.

#### 📛 8th May, 2015

- · CNI handed over the relief materials to Nepal Army, (Raj Dal Gan, Mahalaxmi Sthan) Lalitpur
- CNI handed over the relief materials to



· Relief materials were handed over to YCNC to distribute in different affected areas

#### 📛 14th May, 2015

· Relief materials were distributed in Ranipani area of Panchkhal Municipality of Kavre district.

#### 🛗 15th May, 2015

- · Relief materials were distributed in Pawati VDC of Dolakha district.
- · Relief materials were distributed in Talku area of Pharping

#### **17**th May, 2015

- · Relief materials were distributed through Armed Police Force of Kathmandu District
- · Relief materials were distributed in Kuntabesi area of Mahadevsthan VDC of Kayre District.

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· Relief materials were distributed in Darkha VDC of Dhading District.

#### 📛 18th May, 2015

- · A meeting was held at the Finance Ministry between Hon' Finance Minister Dr. Ram Sharan Mahat, Hon' Vice Chairman of the National Planning Commission Dr. Govind Raj Pokhrel, NRB Governor Chiranjeevi Nepal, Chairman Beema Samiti Dr. Fateh Bahadur KC and CNI delegates led by President Mr. Narendra Kumar Basnyat on the effects on business and industries after the catastrophic earthquake and suggestions forwarded to the government for reforms.
- · Relief materials were distributed in Chapagaun area of Lalitpur District
- · Relief materials were distributed through MAW enterprises in Kathmandu District
- · Relief materials were distributed in Sundrawati VDC of Dolakha District

#### 19th May, 2015

- · Relief materials were distributed in Borle VDC of Rasuwa District.
- · Relief materials were sent to Kavre district.



CNI unveils post-quake economic recovery plan submit its report to the government very

Hari Bhakta Sharma, senior vice president of CNI, said Cash Reserve Raito (CRR) for banks

The Confederation of Nepalese Industries (CNI) has requested the government to slash interest rates on loan to an average of 5 percent to avoid the danger of a reverse cycle of depression.

CNI has requested Nepal Rastra Bank (NRB) to do the needful to ensure that liquidity does not flow into real estate sector and stock market. Narendra Kumar Basnyat, president of CNI, said that they have provided various suggestions to the Ministry of Finance, National Planning Commission and NRB through their 'Post-Earthquake Economic Recovery Plan'.

Among others, the plan includes relief and rehabilitation plan, establishing recovery fund for small and medium enterprises (SMEs), suggestions to make amendments to fiscal and monetary policy as well as change tax and custom duties, and adopting various policy measures, among others.

CNI prepared the plan with the help of foreign experts after conducting thorough study of post-earthquake recovery plans of countries like Haiti, Japan and Sri Lanka. It plans to must be fixed at 4 percent, Statutory Liquidity Ratio (SLR) at 8 percent and Capital Credit Deposit (CCD) ratio at 88 percent. At present, CRR requirement is 6 percent for commercial banks, five percent for development banks and 4 percent for finance companies. Similarly, SLR is 12 percent for commercial banks, 11 percent for development banks and 10 percent for finance companies.

CNI has also requested the central bank to buy back assets i.e. bonds with various maturity periods from the market and relax rules regarding provisioning for at least one year to allow the banking system to consolidate. It has also suggested creating an interest rate corridor through repo and reverse repo rates to keep the rates controlled. Similarly, it has asked to government to increase income tax exemption limit for individuals and families to Rs 500,000 each.

Other suggestions given by CNI are adopting different policy measures like reducing corporate tax rate by 5 percent for three years to reduce capital flight, reduce VAT rate to 10 percent, extend line of credit to insurance companies and make it available at interest

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rate of 3 percent for five years, make standard custom policy for import of construction materials and charge only 5 percent customs duty on such imports.

CNI has also requested Beema Samiti – the insurance sector regulator -- to start correspondence with Group Insurance Commission and other reinsurers to get at least 50 percent of expected payouts in the country.

Basnyat said that the government, private and non-profit organizations should work as a team to ensure efficient and effective roll out of relief measures. "For this, the government must shortlist different organizations qualified to partner with government and a joint secretary or similar level official should be nominated to each partner organization.

cash assistance for MSMEs located in highly affected districts at the rate of 60 percent of total investment, and capitalize a grant program for small business like Business Investment Recovery Development Fund proposed to the government.

It will also provide technical assistance in strategic planning, business or financial planning and product development for continuing their businesses.

#### HCI to build Resilient Homes

Himalayan Climate Initiative (HCI), in association with Confederation of Nepalese Industries (CNI), will build 1,000 resilient homes in heavily affected rural areas and provide skills and supplies to rapidly build

These organizations should be allotted funds from Prime Minister Disaster Relief Fund for specific relief and rehabilitation objectives and must be allowed to receive donations in cash and kind," added Basnyat.

#### CNI Proposes to Establish Business Recovery Center

CNI, in association with other institutions, is working to establish a Business Recovery Center (BRC) mainly for micro, small and medium scale enterprises (MSMEs).

According to Sharma, BRC will gather and share information regarding inventory of small businesses, undertake damage assessments and link to the post-disaster need assessment of the government, and establish resource centers with partner organizations to provide business owners with materials on building their business and accessing post-disaster services and provide financial package for them.

BRC also includes a provision that bars lenders from recovering principle or interest amount from the affected persons for two years and reschedule the amount not collected during the two years for a period of seven years in case of agriculture loan. BRC will also provide climate-smart, earthquake-resistant homes.

According to HCI, the funds for the project will be collected from donors worldwide. CNI will assist HCI in securing dependable and affordable supply chain in making resilient homes and encourage its members to fund such homes.

According to HCI, the resilient homes have earthquake-resistant simple and intuitive design that can be constructed by hand in four hours by home owners themselves. The homes are made by using tarpaulins, plastic sheeting, and corrugated sheets as walls. Permanent wall can also be made, according to HCI officials.

"The home will have a verandah and it is easy to install rain water harvesting system. The homes can be easily dismantled, relocated or sold. It is moveable asset and can serve as collateral to secure loan," HCI said in a statement. HCI has fixed the wholesale price of resilient homes at Rs 60,000, excluding the cost of 4-inch by 4-inch toilet with pan and piping and transportation cost.

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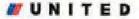
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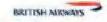






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CNI signs MoU with HFHI to contribute to socioeconomic development

As per the agreement, CNI will actively support The 32nd Jimmy and Rosalynn Carter Work Project (CWP), an annual home building blitz organized by HFHI. It shall act as a Facilitating Partner mobilizing

#### and sustainable communities.

Confederation of Nepalese Industries (CNI) and Habitat for Humanity International Inc. (HFHI) signed a Memorandum of Understanding (MoU) on May 28, 2015 to contribute to socio-economic and sustainable communities.

HFHI is a non-profit ecumenical Christian organization dedicated to eliminating substandard housing and homelessness worldwide and to making adequate, affordable shelter a matter of conscience and action.

member companies to support the CWP by contributing to the CNI fund for CWP to raise funds to support the construction of houses. It is agreed to organise and provide support in organising fund raining events lie charity event, shows or concerts and help mobilise celebrities who can influence members to support (MaHa Jodi and engaging other influential celebrities). The parties have also agreed to provide networking and marketing opportunities that will raise awareness of the event and the wider Habitat doe Humanity's work in Nepal including but not limited to organise breakfast meetings, meet and greets, or individual meetings.



CNI signing MoU with Habitat for Humanity

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#### Reconstructing Nepal: Global Perspectives

CNI together with the Dr. Hit Miyamoto of Miyamoto Global Disaster Relief organized a seminar titled "Reconstructing Nepal: Global Perspectives," on the 3rd of June 2015. This seminar was organized to explain in detail the earthquakes that shook the country a few days earlier and what should be done now to overcome this tragedy. Miyamoto Global Disaster Relief had worked with international agencies in Haiti after the country was struck by an earthquake a few years back. Dr. Miyamoto shared his experience of working and helping in the reconstruction of that country. The seminar was attended by bankers, people involved in the construction industry, business people and other related people. There was an interaction session and the program was appreciated by the people who attended it.

CNI President Mr Naredra Kumar Basnyat stated that CNI has offered various Policy Recommendations and Policy Support to various Government Bodies and Institutions. CNI is working as a key stakeholder in various

Recovery Plans. In this process CNI has submitted a number of technical papers and reports including Reconstruction Planning, Plans for a Business Recovery Center, Policy Recommendations, and Various Business Surveys etc.

In the context of this recovery obviously a key element is rehabilitation and reconstruction. Post-Disaster Reconstruction is a complex process. It requires multi-sectoral involvement, significant resources, and a wide range of skills. Many of these specific skills may not available in countries like ours where we have not seen such devastation before. We must work with global and local experts to truly understand the complexities around this herculean effort.

Today CNI has organized this seminar: Reconstructing Nepal: Global Perspective. The objective of this seminar is to allow us to learn from various Global Experiences and indeed experts who have extensive experience with other disasters. Miyamoto both as a Non Profit and as an engineering firm brings in vast experience to share – and I hope for all of us there will be substantial learning during this seminar.



CNI VP Anuj Agrawal putting his views on Reconstruction of Nepal in the seminar





#### Seminar on insurance claim

Confederation of Nepalese Industries (CNI) and WorldClaim Global Claims Management jointly organized a "Seminar on Insurance Claim," on the 9th of June 2015 at Annapurna Hotel. The theme of the seminar was 'Claims! Why Go It Alone?

This seminar was led by Mr. Andrew Fusco, Cofounder and COO of WorldClaim Global Claims Management. He led the discussions on handling commercial, residential,

institutional, manufacturing and governmental insurance claim challenges in Nepal and how to proactively overcome them. This was a very pertinent seminar in view of the tragedy that struck Nepal and Mr. Fusco shed light on the ways and means forward. The insurance sector was affected hugely by this earthquake and they were inundated with claims which will make it an arduous process and take a long time to settle all claims. He explained the problems faced by insurers in such situations and discussed the different ways to proceed. As this seminar was mainly targeted at insurers and insurance companies, most participants were either from insurance companies or closely related companies.

In his speech, the President of CNI Mr Narendra Kumar Basnyat emphasized the active role played by CNI in the aftermath of the earthquake and their various initiatives ranging from relief efforts, policy recommendations to reconstruction planning. He spoke of the huge reconstruction and rehabilitation task facing the country. It is within this context that insurance claims will play a vital role and stressed the need to work with global experts in this field. We would need assistance in the claims process with technical assistance required in the area of reinsurance claims as this process could prove cumbersome and time consuming.



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12	Dhaulagiri Holdings Pvt. Ltd.	Hattisar Road, Kamal- pokhari, GPO Box 2808	Mr. Hari Bhakta Sharma/ Mr. Nil Raj Acharya	
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14	Golden Battery Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	021-527345
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16	Gyan Enterprises	Main Road, Ward No. 8, Birat Nagar Metro. Morang / PoB: 1991, Dilli Bazar Kathmandu	Mr. Naresh Dugad/ Mr. Kumud Kumar Dugad/ Mr. Vikash Dugad	4437993 / 91
17	Gyan Food Products	Ward No. 8, Parbati pur VDC, Shamsher Gunj, Banke/ Dilli Bazar Kath- mandu, Pob: 1991	Mr. Naresh Dugad/ Mr. Kumud Kumar Dugad/ Mr. Vikash Dugad	4437993 / 91
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20	K.K. Crasser	Triveni Complex, Putali- sadak, Kathmandu	Mr. Govinda Lal Sanghai	4224074



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21	Kamala Iron & Steel Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Vishal Agrawal	4241572
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26	Makawanpur, Crasser Indus- tries Pvt. Ltd	Triveni Complex, Putali- sadak, Kathmandu	Mr. Govinda Lal Sanghai	4224074
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28	Nepal Bangladesh Bank Ltd.	Pob. 9062 Bijuli Bazar, Kathmandu	Mr. Gyanendra Prasad Dhungana	4783975 / 7
29	Nepal Life Insurance Company Ltd.	Hehitage Plaza, Kama- ladi, PoB; 11030	Mr. Vivek Jha	4169087 / 4169082
30	Nepal Share Markets and Finance Ltd.	Ram Shah Path, Putali- sadak	Mr. Ishwor Bahadur Shrestha	4267606, 4267597
31	Olam Travels Pvt. Ltd.	Siddhatrha Complex, Kamaladi, Kathmandu	Mr. Mohit Kedia	4446269 / 4446270
32	Pashupati Ciments Pvt. Ltd.	Triveni Complex, Putali- sadak, Kathmandu	Mr. Purushotam Lal Sanghai	4224074
33	Pooja International Nepal Pvt. Ltd.	Kathmandu, Nepal (Vishal Group)	Mr. Vishal Agrawal	4221312
34	Rajesh Metal Crafts Limited	Bagmati Chamber, Teku, Kathmandu	Mr. Rajesh Kumar Agrawal	4230949 / 4231080 / 4245709
35	Rastriya Banijya Bank (RBB)	Singha Durbar Plaza, Kathmandu	Mr. Krishana Prasad Sharma (CEO)	4252595 / 2814 / 2815
36	Reliance Paper Mills Pvt.Ltd.	Bagmati Chamber	Mr. Bharat Todi	
37	Reliance Spinning Mills	Shiva Arcade, 3rd Floor, Bashantapur, Kath- mandu	Mr. Pawan K Golyan/ Sashi Kant Agrawal	4241853 / 4241504 / 4225538
38	Reliance Sugar and Chemecal Industries pvt. Ltd.	Signature Building, Teku	Mr. Raj Kumar Agrawal	
39	Riddhi Siddhi Enterprises Pvt. Ltd	Kuleshwor Road, Kali- mati, P.O. Box 4271	Mr. Shyam Malla	4272701
40	RMC Cement Pvt Ltd.	Bagmati Chamber, 2nd Floor,Teku Kathmandu	Mr.Vishnu Kumar Agrawal	4215832 / 4230949
41	Shakti Holdings Pvt. Ltd	Ward No. 14, Balkhu. P.O. Box 2829	Mr. Satish Kedia	
42	Shiva Shakti Agri Pvt. Ltd.	Signature Building, Teku	Mr. Sandeep K Agrawal	4100041
43	Shiva Shakti Chemoplast Pvt. Ltd.	Signature Building, Teku	Mr. Rahul Agrawal	4100041

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Sn	Company Name	Address	Representative	Phone No.
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45	Supra Inventica Pvt. Ltd.	Budhanilakantha Road, Bansbari -3, GPO Box 2808, Kathmandu	Mr. Hari Bhakta Sharma / Mr. Mohan Simkhada	
46	The Chandbag School Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Jems Sapkota	5525039 / 41
47	Triveni Dal and Oil Industries	Triveni Complex, Putali- sadak, Kathmandu	Mr. Birendra K. Sanghai	
48	United Distributors (Nepal) Pvt. Ltd.	Triveni Complex, 2nd Floor	Mr. Vivek Agrawal	2310301
49	United Liquors Pvt. Ltd.	Tripureswor Plaza, Kathmandu, PO B- 25972	Mr. Sabin Lal Shrestha	4248384
50	Vishwa Vinayak Construction Company Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Vishnu Kumar Agrawal	4261160

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4	Gorkha Lahari Pvt. Ltd.	Sanepa, Khariboat	Mr. Raj Kumar Thard	4246068 / 4231894
5	Jagdamba Wires Pvt. Ltd.	7th Floor, Jagdamba Tower, Tinkune, Kath- mandu, Nepal	Mr. Sulav Agarwal	4111891 / 2023916 (Direct)
6	Kanchanjangha Housing	Trade Tower Thapathali	Mr. Shiva Hari Dangal	5111000 / 5111001
7	MB Petrolube Pvt. Ltd.	Kamaladi, Kathmandu	Mr. Niranjan K. Tibarewala	4240363
8	NIC Asia Bank Ltd.	Kamaladi, Kathmandu	Mr. Sashin Joshi	5111178 / 5111179
9	Nutry Foods Pvt. Ltd.	Thapathali, Kathmandu	Mr. Shiva Ratan Sharda	4229922
10	Janata Bank Nepal Ltd.	Shankhamul Marg, New Baneswor	Mr. Ramesh Kumar Bhat- tarai	4786100
11	Shree Ridhi Shidhi Jewelers Pvt. Ltd.	Pob. 1157, Bishal Ba- zar, Kthmandu	Mr. Narendra Kumar Gupta	4228104 / 4243184 / 4228104

#### Life Time Institutional Member

te Kelahaa Dessad

Butwal, Rupandehi

3

Rupandehi Udhyog Sangh

Mr. Bonin Piya

071-540046

Sn	Company Name	Address	Representative	Phone No.
4	Youth Community Nepalese Contractors (YCNC)	Kalika Tower, Baluwatar, Kathmandu	Mr. Nicholas Pandey	4439152 / 153 / 154
	F	Promoter Memb	pers	
1	Baba Jute Mills Pvt. Ltd.	Dhakhwa Building, New Road, Kathmandu	Mr. Nand Kishhor Mundara	
2	Bank of Kathmandu Ltd.	Kamalpokhari, Kath- mandu	Mr. Ajay Shrestha	4414541
3	C.G. Foods (Nepal) Pvt. Ltd.	Chaudhary House, Sanepa	Mr. Binod K. Chaudhary	5521994
4	Con - Tech Pvt. Ltd.	Ghairidhara, Kath- mandu	Mr. Suhrid Ghimire	4111754 / 4111567
5	Dabur Nepal Pvt. Ltd.	TNT Building, Tinkune, Kathmandu	Mr. Harkirat Singh Bedi	2054533 / 38
6	Eastern Textile Industries Ltd.	8/324, Pyukha Tole, Newroad, Kathmandu	Mr. Mukul Lohia	4222729/ 4224928/ 4422612
7	Esskay Pvt. Ltd.	Sanepa, Lalitpur	Mr. Sharad Kumar Tiba- rawala	5547857 / 5549752
8	Everest Paper Mills Pvt. Ltd.	New road, Kathmandu	Mr. Ramesh P. Saraf	4240934 / 4241009
9	Ganapati Vanaspati Pvt. Ltd.	Tripuireswor (Lucky Tower), Kathmandu	Mr. Ramesh Gupta	4260878 / 4260785
10	Godavari Village Resorts P Ltd.	Amarabati, Toukhel, Lalitpur	Let. Mr. Shridhar Acharya	560056 / 560675
11	Hilltake Industries Pvt. Ltd.	Sherpa Mall, Kath- mandu (Balaju Industrial Area)	Mr. Kamal Jain	4270013 / 4278311
12	Hotel Everest International	New Baneswor, Kath- mandu	Mr. M A Lari	4780128
13	Jagdamba Steels Pvt. Ltd.	Tinkune, Kathmandu	Mr. Sulav Agarwal	4111820, 4111894
14	Kumari Bank Limited	Dharbur Marg, Kath- mandu	Mr. Udaya Krishna Upad- hyaya	4232114
15	Mainawati Steel Industries, Pvt. Ltd.	Khichhapokhari, Kath- mandu	Mr. Anuj K Agrawal	4221312 / 4220963 / 4226013
16	Yati Development Bank Ltd.	Darbarmarg, Kath- mandu	Mr. Sagar Sharma	4268719 / 268719 / 23

17	Nandan Ghee & Oil Industries (P) Ltd.	Bhagawati Bahal, Naxal, Kathmandu	Mr. Kamal Kumar Begani	4412214 / 420233 / 424290
18	Narayani Leather Manufactur- ing Industries	98/6, Chachan House, Tripureswor	Mr. Parameshwor lal Agrawal	4225124 / 4242696
19	Nepal SBI Bank Ltd	Hattisar ,Kathmandu	Mr. Alok Kumar Sharma	4435614
20	NMB Bank Limited	Babarmahal , Kath- mandu	Mr. Upendra Poudyal	4246160 / 4258184

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Sn	Company Name	Address	Representative	Phone No.
21	Pasupati Khadya Tel Udyog P Ltd.	Sharda Group, Thap- athali, Kathmandu	Mr. Shiva Ratan Sharda	229922
22	Rajesh Hardwares	Bagmati Chambers, Teku, Kathmandu	Mr. Sawarmal Agrawal	4246139 / 4227048
23	Shangrila Tours Pvt. Ltd.	Jamal , Kathmandu	Mr. Tek Chandra Pokharel	226138 / 420018 / 434343
24	Shree Airlines (P) Ltd.	Teku Road, Tripureswor	Mr. Banwarilal Mittal	4222948
25	Shree Shiva Shakti Ghee Udyog (Pvt.) Ltd.	Bagmati Chamber, Teku, Kathmandu	Mr. Sandeep K Agrawal	4224762 / 4240429
26	Siddhartha Cement Udhyog	Siddhatrha Complex, 4th Floor, Kamaladi, Kathmandu	Mr. Jagdish K Agrawal	4440367 / 4440246
27	Sri Krishna Oil Refinery & Veg- etable Ghee Industries Pvt. Ltd.	H.P.Agrawal Group of Companies 04/15, Tahachal, Kathmandu,	Mr. Manish Kumar Agrawal	4273401 / 4273402
28	Sri Ram Refined Oil Industries P. Ltd	Murarka Organization, Thapathali, Kathmandu	Mr. Pasupati Murarka	4260056 / 4260927
29	Sushil Vanaspati Pvt. Ltd.	Sherpa Mall, 3rd Floor, Durbar Marg, Kath- mandu	Mr. Ratan Lal Kedia	4225877 / 4225898
30	Swastik Oil Industries P. Ltd	K L Dugar Group, Dilli- bazzar, kathmandu	Mr. Kishan Lal Dugar	4437991 / 4421853,
31	Transweld Nepal Pvt. Ltd.	Lazimpat, Kathmandu	Mr. Amul Shrestha	4418244 / 4363481
32	Trisul ancillary products & packaging	Balkhu, Kathmandu,	Mr. Ajay Kumar Sarawagi	4270008 / 524470
33	Triveni Spinning Mills (P) Ltd.	Triveni Complex, Putali Sadak, Kathmandu,	Mr. Ram Chandra Sanghai	4224074 / 4220230
34	United Finance Limited	IJ Plaza, Durbar Marg, Kathmandu	Mr. Ishwor Pokhrel	4241648 / 4241649
35	Universal Tours & Travel (P) Ltd.	Heritage Plaza Kama- ladi, Kathmandu	Mr. Sita Ram Prasai	4252048 / 5
36	Worldlink Communications Pvt. Ltd.	Jawalakhel, Lalitpur	Mr. Dileep Agrawal	5523050

#### Corporate Members

1	Aarati Strips Pvt. Ltd.	Chakrapath, Balaju, Kathmandu	Mr. Dibya Raj Sapkota (Mr. Sandeep Sharma - VP)	4351851, 021-421262 (Biratnagar)
2	Advance Alternative Energy Pvt.ltd	Chapali-9	Mr. Devendra Kumar Yadav	4372142
3	Annapurna Vegetable Products P. Ltd.	Triveni Complex, Putali- sadak, Kathmandu	Mr. Birendra K. Sanghai	4224074 / 4248732,
4	Asian Paints (Nepal) Pvt. Ltd.	Balkumar, Lalitpur	Mr. Budha Ditya Mukher- jee	5203045 / 49

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Sn	Company Name	Address	Representative	Phone No.
5	Avinash Hatchery Pvt. Ltd.	Balaju, Chakrapath, Kathmandu/Anand marg Naryanghad	Mr. Gunchandra Bista	056-570315 570615
6	Brihaspati Mouldings Industries Pvt. Ltd.	Satungal-5, Kathmandu	Mr. Deepak Shrestha	4310422 / 4354117
7	BRT International Pvt. Ltd.	Dhumbarahi, Kath- mandu	Mr. Ravi B. Singh	4428363
8	Business Advantage pvt.Ltd.	Naxal, Kathmandu	Mr. Deependra Tandon	4433058
9	Butwal Cement Mills Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Mahabir Prasad Goyal	4266140 / 253412 / 021-22524 / 31921
10	CAS Trading House Pvt. Ltd.	Putalidadak, Kath- mandu	Mr. Yogeshwar Lal Shrestha	4430858 / 59
11	Century Commercial Bank Ltd	Putalisadak, Kathmandu	Mr. Anuj Mani Timilsina	4428392 / 4428317
12	Chitawon Co E. Nepal (P). Ltd	Manakamana Marg, Naxal, Nagpokhari	Mr. Raju Babu Shrestha	4434648 / 4434825 / 4414299
13	Chui Se Textile Co. P. Ltd.	Lazimpat Marga, Balu- watar, Kathmandu	Mr. Him Lal Kapri	4249444 / 4253444
14	Citizens Bank International Ltd.	Sharada Sadan, Ka- maladi	Mr. Rajan Singh Bhandari	4169073 / 4169067 / 69
15	Clean Energy Development Bank Limited	Sitapaila, Kathmandu, Nepal	Ms. Barsha Shrestha/Kapil sharma	4671444 / 4671666
16	Das Worldwide Freight Inter- national	Thamel, Kathmandu	Mr. Naresh Das/ Anita Das	4417263
17	Down Town Housing Pvt. Ltd	Jaulakhel, Lalitpur	Mr. Min Man Shrestha	5000223
10	Dugar Spices & Food Products			021-524749 / 524763 /

Pvt. Ltd.	mpureswor, Kalilinandu	Wr. Woti Dugai	4261121 / 4261116
Everest Rolling Industries (P) Ltd.	Naxal	Mr. Ajay Goenka	4414811 / 4414812 / 4414814
Fishtail Air Pvt. Ltd.	Tinkune, Kathmandu	Mr. Suman Bikram Pandey	4112230 / 4112206 / 4112217
Ganesh Jyoti Ply Industries Pvt. Ltd.	Indrachowak, Kath- mandu	Mr. Sunil Bansal	4283904 / 4220271 / 4244127
Ghorahi Cement Industries	Putalisadak, Kathman- du/ PoB 772	Mr. Purushotam Lal Sanghai	
Global Alliance Consultancy Service Pvt. Ltd.	Shamakhushi	Mr. L.P. Sanwa Limbu	4354918 / 4382850
Global IME Bank Limited	Pani pokhari, Kath- mandu	Mr. Ratna Raj Bajracharya	4002507/ 08
Grand Bank Ltd. (DCBL Bank)	Kathmandu Plaza, Ka- maladi, Kathmandu	Mr.Rajendra bahadur shrestha	4219329 / 4260869
	Everest Rolling Industries (P) Ltd.  Fishtail Air Pvt. Ltd.  Ganesh Jyoti Ply Industries Pvt. Ltd.  Ghorahi Cement Industries Global Alliance Consultancy Service Pvt. Ltd.  Global IME Bank Limited	Everest Rolling Industries (P) Ltd.  Fishtail Air Pvt. Ltd.  Ganesh Jyoti Ply Industries Pvt. Ltd.  Indrachowak, Kathmandu  Ghorahi Cement Industries Global Alliance Consultancy Service Pvt. Ltd.  Global IME Bank Limited  Pani pokhari, Kathmandu  Grand Bank Ltd. (DCRI Bank)  Kathmandu Plaza, Ka-	Everest Rolling Industries (P) Ltd.  Naxal  Mr. Ajay Goenka  Fishtail Air Pvt. Ltd.  Tinkune, Kathmandu  Mr. Suman Bikram Pandey  Ganesh Jyoti Ply Industries Indrachowak, Kathmandu  Mr. Sunil Bansal  Mr. Sunil Bansal  Ghorahi Cement Industries  Putalisadak, Kathmandu  Global Alliance Consultancy  Service Pvt. Ltd.  Shamakhushi  Mr. L.P. Sanwa Limbu  Global IME Bank Limited  Pani pokhari, Kathmandu  Mr. Ratna Raj Bajracharya  Grand Bank Ltd. (DCBL Bank)  Kathmandu Plaza, Ka-  Mr. Rajendra bahadur

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Sn	Company Name	Address	Representative	Phone No.
26	Hama Iron & Steel Industries	Tripureswor , Kath- mandu	Mr. Bal Krishna Shrestha	4261148 / 4261716
27	Hetauda Dairy Industries Pvt. Ltd.	Khichapokhari, Kath- mandu	Mr. Mohan Prasad Khanal	4221260
28	Hulas Steel Industries Pvt Ltd.	Kamaladi, Kathmandu,	Mr. D. K. Golchha	4445732
29	Hulas Wire Industries Pvt Ltd.	Golchha House, Gana- bahal, Kathmandu	Mr. Diwakar Golchha	4250001/2/3/ 4/5/6/7/8/9
30	Information Technology & Telecom International Pvt. Ltd. (ITNTI)	Hattisar ,Kathmandu	Mr. Manish Bansal	4439987
31	Instant Meal Pvt. Ltd.	Khichhapokhari, Kath- mandu, PoB 648	Mr.manish khamka	4221260 / 4223746
32	International Development Bank Ltd.	Teku, Kathmandu	Mr. Raja Ram Khadka	4212814 / 4215312
33	Karmacharya Bakes & Foods Pvt. Ltd.	Pokhara, Nepal	Mr. Michael Karmacharya	061-521571 / 523016
34	Karya Vinayak Industries Pvt. Ltd.	Thankot-2, Kathmandu	Mr. Amrit Prasad Dhha	4363548 / 4316719
35	Kedia International Pvt. Ltd. Banking,ins, auto, housing	Tindhara Road, Kama- ladi, Kathmandu	Mr. Manoj Kedia	442430 / 269983
36	Langtang Ri Trekking and Expedtion Pvt. Ltd.	GPO Box: 7103, Tridevi Marg, Thamel, Kath- mandu	Ms. Pamfa Dhamala	4424268 / 4423370
37	Machhapuchchre Bank Limited	Lazimpat, Kathmandu	Mr. Tulshi Ram Gautam	30900 / 22373 / 61- 530800 / 900

38	Manakamana Darshan Pvt. Ltd.	Manakamana Marg, Naxal, Nagpokhari	Mr. Rajesh Babu shrestha	4434648 / 4434690
39	MAW Enterprises	Tripureswor, Kathmandu	Mr. Vishnu Agrawal	4261160
40	Megha Bank Ltd	Kantipath, Kathmandu, Nepal	Mr. Anil Shah	4221311 / ext-211 d-4226568 / 426675
41	Nabil Bank Ltd.	Kamal Pokhari, Kath- mandu	Mr. Anil Gyawali	4427181
42	NCell (Nepal) Pvt. Ltd.	New Baneswor, Krishna Tower, Kathmandu	Mr. Erim Taylanlar	9805554444
43	Nepal Insurance Company Ltd.	Form not submitted	Mr. Keshab Duwadi	
44	New R.R. Enterprises	Lagankhel, Lalitpur	Mr. Rabi C. Singh	5524124 / 5524119
45	Nimbus Holding Pvt. Ltd. (Pro- biotech Industries)	KUK Building, Sinaman- gal, Kathmandu, Nepal	Mr. Anand Bagaria	4467794 / 4485745
46	Nuplast Inds. Pvt.Ltd	Tripureswor, Lucky Tower, Kathmandu	Mr. Anand Mal Baid	4260878
47	Pashupati Biscuit Industries Pvt. Ltd.	Khichapokhari, Kath- mandu	Mr. Mohan Prasad Khanal	4221260

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Sn	Company Name	Address	Representative	Phone No.
48	Platinum Resort Pvt. Ltd.	Soaltee Mode, Kath- mandu	Mr. Prakash Dugar	4030788 / 4218582
49	Prudential Insurance Company Ltd.	Kamaladi, Kathmandu	Mr. B K Maharjan	4212940 / 4219860 / 4430917
50	Puja Soap and Household products Pvt. ltd.	Ram Shah Path, Putali Sadak Kathmandu	Mr. Rohit Lohia	4226638 / 4229508
51	Reliable Development Bank Ltd.	Gyaneswor, Kathmandu	Mr. Narayan Babu Lohani	4441860 / 4441838
52	Shivam Cement (P) Ltd.	Hunamstan.Anamenag- er siddharth insurance bulding.	Mr. Amit More	4259807
53	Shivam Plastic Industries P. Ltd		Mr. Devendra Kumar Agrawal/ Bashu golyan	021-420388 021-420387 4277924
54	Siddartha Insurance Limited	Hanuman Sthan, Anam Nagar	Mr. Birendra Baidawar Chhetri	4256190 / 4254547
55	Siddhakali Power Limited	Chaudhary House, Sanepa	Mr. Ashish Sharma	016219439 / 9841329811
56	Siddhartha Bank Limited	Kamaladi, Kathmandu	Mr. Surendra Bhandari	4442919 / 4442920
57	Sri Raghupati Jute Mills I td	Golchha House, Gana-	Mr. Rai Kumar Golchha	021-435316

	- N.C	bahal, Kathmandu		525627
58	Standard Chartered Bank Nepal Ltd	New Baneswor, Kath- mandu	Mr. Diwakar Poudel	478233 / 5533203 (R)
59	Status Trading (P). Ltd.	Putalisadak, Kathman- du, Nepal	Mr. Surendra K. Sharda	
60	Super Lamicoats Pvt. Ltd.	Radha Kuti Arcade, Ist. Floor, Putali Sadak,	Mr. Chiranji Lal Agrawal/ Mr. Tushar Todi	4412268 / 4411187
61	Suryodaya Fashion Pvt. Ltd.	Madhyapur Thimi-15, Gatthaghar	Mr. Ram Prasad Oli	6134799
62	Foot Care Industries	Lalitpur	Mr. Khil Bahadur KC	014154146
63	Temple Tiger Group of Companies	Kamaladi, Kathmandu	Mr. Bashanta Raj Mishra	4221585 / 536646
64	The Shangrila Carpet & Handi- crafts Pvt. Ltd.	Jorpati, Kathmandu	Mr. Sopa Lama	4911386 / 4911903
65	The Oriental Insurance Company Limited	dillibazer kathmandu Kathmandu	Mr.Ajay Garg	4420402 / 4418578
66	Trikon Advertising Service	Sano Gaucharan, Kath- mandu	Mr. Rajendra Aryal	4411303 4248030
67	Triveni Synpacks Pvt. Ltd.	Triveni Complex, Purali- sadak, Kathmandu	Mr. Birendra K. Sanghai	4224074 / 4224104
68	Triveni Textile Industries P. Ltd.	Triveni Complex, Putali- sadak, Kathmandu	Mr. Ram Chandra Sanghai	4224074 / 229196 / 422968
69	United Insurance Co (Nepal) Ltd.	Trade Tower Thapathali	Mr. Bir Bikram Rayamajhi	5111111 / 3 / 4

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Sn	Company Name	Address	Representative	Phone No.
70	Varun Beverages (Nepal) Pvt. Ltd.	Pepsi Kola, Sinaman- gal, Kathmandu	Mr. Rohit Kohli	4990909 / 499066
71	Vishal Plastocab Industries Pvt. Ltd.	Koteshwor, Kathmandu	Mr. B.R. Tater	4601172 / 4600674
72	Vishwokarma Cements P. Ltd	Triveni Complex, Putali- sadak, Kathmandu	Mr. Purushotam Lal Sanghai	4244074
73	Whitehouse Graduate school of management	Trade Tower,Thapathali. Ktm	Mr. Shambhu K Dahal	5111131 / 32
74	Yeti Travels Pvt. Ltd.	Durbar Marg, Kath- mandu	Mr. Manohar SJB Rana	4221234 / 4222329

#### Institutional Members

1	Association of Nepalese Rice, Oil and Pulses Industry	Signature Building, Teku	Mr. Chandra Krishna Karmacharya/ Mr. Ajay Parajuli	4100115
2	Cement Manufacturers Asso-	Teku Kathmandu	Er. Dhurba Raj Thapa (President)/ Mr. Tara	4100005 /

Surkhet Road, Nepal-

gunj, Banke, Nepal

Mahendra Nagar

Secretary)

Talking Business, Talking Change

Mr. Ratan Tandan

Mr. Hem Bikram Thapa



081-526563

099-520847

## Secretariat

Banke Chapter

Kanchanpur kailali Chapter

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CNI has an efficinet Secretariat with a Documentation and Information Unit and a Forum Committee as well as a Meeting hall and various office bearers and administrative wings supported by professional and support staff. The following professionals and support staffs have been working at the secretariat.



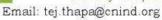
Mr. Megh Nath Neupane Email: cni@wlink.com.np

Deputy DG Mr. Anup Adhikary

Email: anup.adhikary@enind.org



Project Coordinator
Mr. Tej Thapa





Finance Manager

Ms. Sabina Joshi

Email: sabina.joshi@cnind.org



Program Officer
Mr. Rajeev Majgaiyan
Email: Rajeev@investnepal.gov.np



Program Officer

Gunjan Upadhyay

Email: gunjan.upadhyay@cnind.org

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Birgunj





Service Development Centre (SDC) Manager Mr. Bir Bahadur Adhikari CNI-Jhap Chapter Birtamod





Service Development Centre (SDC) Manager Mr. Yadav Bhandari



**Rupandehi Industry Association** Butwal



Centre (SDC) Manager

Mr. Bijay Thapa

CNI-Banke Chapter

Service Development

CNI-Banke Chapter Nepalgunj

Service Development Centre (SDC) Manager Mr. Rajendra Joshi CNI Kailali-Kanchanpur Chapter Mahendranagar



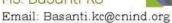
Accountant

Mr. Hari Samari

Email: hari.samari@cnind.org

Office Secretary

Ms. Basanti KC





Office Secretary

MS. Ayusi Thapa

Email: Ayusi Thapa@cnind.org

Office Assistant

Mr. Raju Pokhrel





Assistant Ms. Man Maya Maharjan

Office Assistant
Ms. Maiya Shrestha





Driver Mr. Ashakaji Dangol

CNI CHRONICLE 2014 - 15











## Shivam Plastic Industries Pvt. Ltd.

Tankisinwari, Basbari, Morang, Nepal

Manufacturer all kinds pf PP/HDPE-Plain/Laminated Woven Fabric

Available Fabric: 380-640 Denier

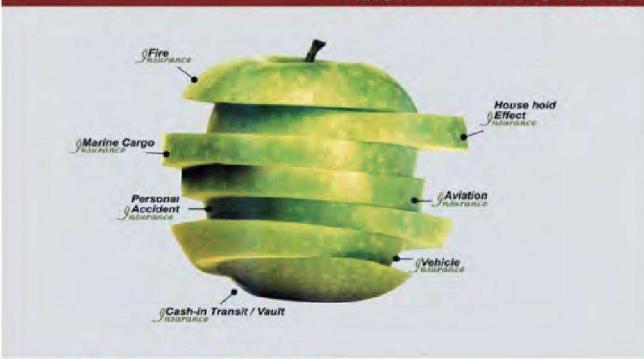
Phone no. 00977-21-420387, 420388

Fax no. 00977-21-420360

E-Mail: spipl.purchase@gmail.com

accounts@shivamnepal.com

### SECURITY IN A TRUE SENSE





Siddhartha Insurance Bhawan (4th Floor) Babarmahal, (Hanumansthan), Kathmandu, Nepal Tel: 4257766, 4256190

E-mail: info@siddharthainsurance.com



### Photo Gallery



Honorable Prime Minister receiving token of love from the CNI President



Rt. Hon'able PM of India, Narendra Modi meeting with CNI President, Narendra Kumar Basnyat



CNI President handing over Tax suggestions to High Level Tax Reform Commission



CNI Delegates in interactive session with Hon'able Finance Minister, Dr. Mahat



Press meet on Nepal Infrastructure Summit, 2014



Hon'ble Minister, Mr. Khaga Raj Adhikari, Ministry of Health and Population inagurating the International Medical and Lab Expo



MOU signed between CNI and IEDI



Honorable Vice Chairman of National Planning Commission (NPC), Prof. Dr. Govindra Raj Pokhrel and Honorable Members of NPC with CNI Officials



Lets join hang toghether to help earthquake victims in Nepal



Rt. Hon'able, Mr. Narendra Modi meeting High Dignitaries from Private Sector of Nepal



Narendra Kumar Basnyat, President of CNI delivering his welcome speech to Export Logistic Companies



The Panelist addressing the queries of Audience





### **CSR** Activities



CNI team and MAHA Sanchar prior to leave help Earthquake victims



CNI team handing over relief materials to earthquake victims at Dolakha



All set to bring smile in the faces of Earthquake victims

NC Member and CSR coordinator, Mr. Vishnu Agrawal addressing the locals of Bhakundebesi



CNI manpower unloading food and relief materials for the victims at Sindhupalchowk





Local from Sindhupalchowk being provided with Relief Materials



Value of small things are understood at difficult times



CNI officials along with MAHA and Nepalese Police after distributing relief materials to flood victims at Banke



Proud of Nepalese Army who have always proved their worth at most needy time





CNI Senior VP Hari Bhakta Sharma leading the relief programm for flood & landslide casualties

Small effort of Citizen Relief Fund to alleviate the suffering from Earthquake



Talking Business, Talking Change





# infrastructure Summit, 2014



Rt. Hon'able PM, Mr. Koirala delivering his keynotes



Rt. Hon'able PM. Mr. Sushil Koirala officially inagurating the Nepal Infrastructure Summit, 2014



Session Chair, Chief Guest and Panellist in discussion









CNI President Emeritus, Mr. Binod Chaudhary delivering his speech



CNI President, Mr. Basnyat delivering his welcoming speech



Audiences at the summit listening to presentations

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Guest of honor, Hon'able Minister of Road, Transport, Highway and Shipping of India arrving at the Summit



Hon'able Guest of Honor, Mr. Gadkari delivering his keynote address



Mr. Bimalendra Nidhi, Guest of Honor delivering his keynote speech



Hon'able Minister, Mr. Nitin Gadkari and CNI Dignitaries interacting with Rt. Hon'able PM, Mr. Koirala



Dignitaries Standing in respect of Nepales Natinal Anthem







Panelists at the Nepal Infrastructure Summit organized by CNI at Hyatt Regency

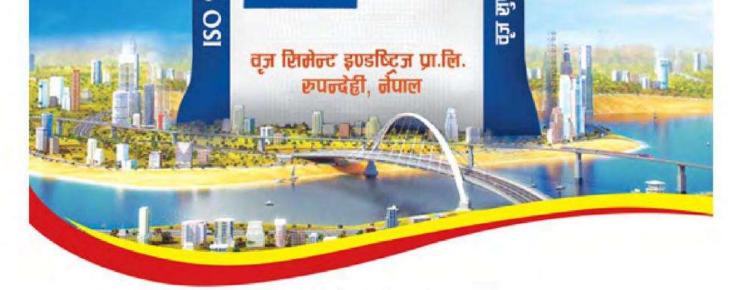


Session Chair, Hon'able Minister Mr. Mahesh Basnet addressing the plenary of the Summit









#### वृज सिमेन्ट इण्डब्ट्रिज प्रा. लि.

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