



Confederation of Nepalese Industries

# CHRONICLE

## 2016-17



Talking Business, Talking Change

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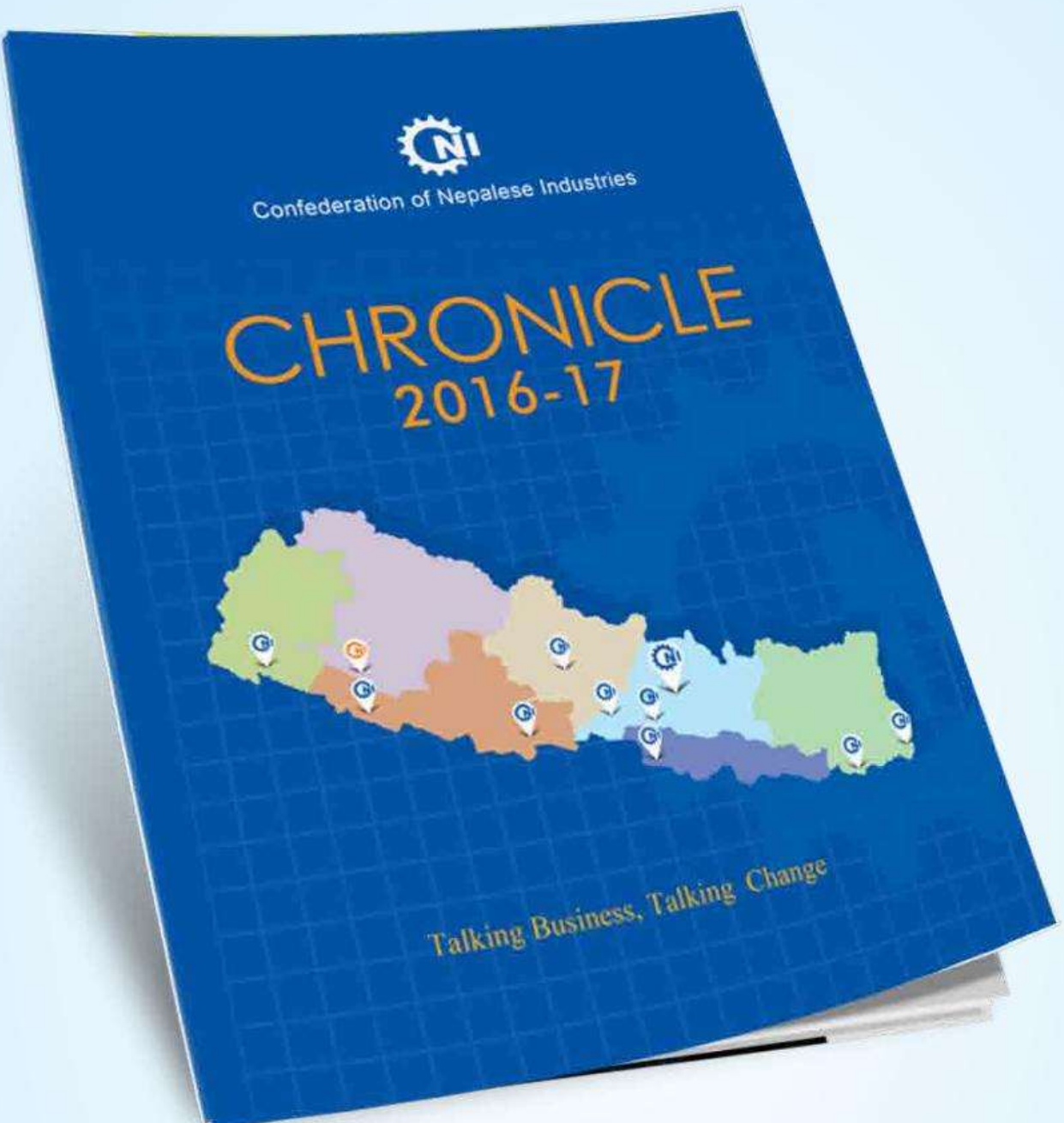


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## PRESIDENT'S MESSAGE



Dear Members and Friends of CNI,

The past year has been another excellent year for us at CNI, as we continue to thrive and grow under the leadership of our new Executive body. It is worth recollecting some of the major strategies, programs and initiatives that CNI has undertaken to energize the economy and businesses during the past year. We have successfully organized and concluded 'Nepal Infrastructure Summit (NIS), 2017' by bringing together more than 500 participants including government officials, development partners, private sector leaders, foreign investors and experts in one forum to drive our country's development agenda forward. NIS 2017 was able to generate large commitments for investment in infrastructure as well as government commitment for policy improvements to create investment friendly environment for economic

relationships. On the home front, we have undertaken several initiatives like forming the Centre for Industrial Excellence (CNI-CIE), establishing a high-level Eminent Persons' Council at CNI and conducting an innovative Dialogue program 'Parisangh ma Paricharcha', which focuses on operational economic issues from the perspective of the private sector. CNI has worked tirelessly to promote the private sector and advocated for appropriate legislative policy reforms and towards improving the working environment necessary for an investment friendly climate in Nepal. Our efforts and contributions have been recognized by the Ministry of Finance and our President Emeritus felicitated with the Growth, Innovation and Leadership (GIL) Award by Frost and Sullivan.

The successful completion of the two phases of the



investment friendly environment for economic development of the country.

During the period under review, we partnered with Himalayan Television to organize 'CNI Nepal Nirman: 2017 – A New Beginning', a two-day event that brought together leaders from: economic, social, media and governance spheres to discuss development of various sectors of the economy and challenges hindering economic development of the country. In addition to this, we continue to broaden our presence and have established our network in Pokhara and entered into collaboration with various stakeholders to carry out projects and activities on a wide variety of issues ranging from trade facilitation in the SAARC region to Trademark Issues and Responsible Business Practices in Nepal.

We have been reaching out and engaging in economic diplomacy with ambassadors and missions from various countries in order to strengthen our ties and forge international

The successful completion of the two phases of the local elections has given the agenda of economic development a fresh impetus. We hope that the enthusiasm displayed by the citizens is utilized by the government to commit to a path to economic development and this sentiment is reflected in our theme for this year's AGM 'Prosperity Only through investment and development'.

The journey ahead presents many challenges which we need to overcome but I believe that with the support and contribution from CNI members along with the goodwill of our well-wishers – both within the country and abroad we will help achieve the vision of CNI to make the country's industrial sector vibrant, resilient and globally competitive.

My appreciation to all the stakeholders associated with CNI.

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**Hari Bhakta Sharma**  
President



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## FROM THE DIRECTOR GENERAL DESK

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It is my immense pleasure to present the year book of CNI "CNI Chronicle 2016-17" on the special occasion of CNI's 14th Annual General Meeting. This is the log book that incorporates various aspects of CNI – vision, mission, principle, strategies, functions and activities carried out in the past year. I am confident that this publication will help readers appreciate the contributions and efforts made by CNI in advancing the economic development agenda of the country.

members and also its members for trusting me with these crucial responsibilities. The phenomenal progress made by CNI wouldn't be possible without the efforts and commitment of its office bearers, respected members and staffs.

I also would like to thank government authorities, policy makers, development partners, academia, civil societies and colleagues from the media for their continuous cooperation and support in our operations. For

The past year has provided CNI with opportunities for expansion in membership and scope for forging regional and international networking initiatives, which we have fully grasped. CNI has also continued to work with the government in policy formulation and implementation issues, advocating for timely actions and decisiveness in order to create a better enabling environment for businesses to flourish.

We have also witnessed an increase in membership under the leadership of our new executive body and we remain hopeful that this trend will continue throughout the next year. Under the guidance of our office bearers and members we have launched several new initiatives to better our research capabilities, provide capacity building activities for our members and also a forum for them to interact with the decision makers.

It's been an honor to serve at Confederation of Nepalese Industries and I would like to use this platform to express my sincere gratitude to CNI President Mr. Hari Bhakta Sharma, President Emeritus Mr. Binod Chaudhary, CNI Office Bearers, Governing and National council

their continuous support for every endeavor, their dedication and professional integrity, my special appreciation goes to all the staff associated with CNI secretariat.

Lastly, I would like to extend my cordial and deep gratitude to all stakeholders and partners for their valuable support and advice. CNI remains hopeful of your continuous support so that we can all work together to bring positive and lasting socio- economic changes in our country.

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**Megh Nath Neupane**  
Director General

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# Introduction

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**C**onfederated of Nepalese Industries (CNI), established on April 17, 2000 is an umbrella organization of large and medium scale industries of manufacturing as well as service sector of the Nepal. CNI is a professionally led apex body of country's industrial and corporate sector operating with a theme of "Talking Business, Talking Change".

A non-government, not-for-profit organization, CNI is the voice of Nepal's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, CNI articulates the views and concerns of industry. CNI provides a platform for networking and consensus building within and across sectors and serves its members from the Nepalese private and public corporate sectors. From its birth, CNI actively raising issues related to investment and industrial development of Nepal and simultaneously providing solutions in the same.

The establishment of CNI was based on the widespread belief that the industrial society of Nepal urgently needed an effective representative body that would serve as a true platform to concentrate on many issues plaguing the Nepalese industries. There was a common understanding to establishment of a modern professional body with well-trained and experienced professional staffs that would be fully supported by the latest technological advancements. Keeping this thing in mind, CNI is committed to ensure meaningful policy inputs to the government, to create an industrial environment conducive to both the domestic as well as foreign investment and proper representation of manufacturing and service industries of Nepal.

CNI is working and associated with several business organizations of developing as well as developed countries in Asia, Africa, Europe and America as globalization has stepped everywhere and a harbinger of change has taken place in Nepalese economy due to global economy. With this regards, CNI has strong associations with the chambers and business organizations in India, Sri Lanka, Bangladesh, Pakistan, China, Hong Kong, Singapore, Czech Republic, Turkey and also works in close cooperation with international networks. This institution is thus being capable of not only providing useful policy inputs to the government of Nepal but also ensuring the implementation of the same.

This organization has particularly been focusing on the larger corporate and industrial enterprises which are the substantial sectoral leaders of Nepalese economy. These include enterprises from all the sectors such as manufacturing, tourism, financial services, exports or infrastructure irrespective of origin of the investments, geography as well as the nature of the business. Since its establishment, CNI has been raising issues like the persistent economic situation imbroglio, need for reforms in financial sector, strengthening of private sector's capabilities, the streamlining of private sector's initiation on development agenda, double digit growth issues and industrialization based on trade competitiveness.

In addition, CNI is an organization that works in coordination with many more local as well as international organizations and is increasingly becoming involved in the areas where the existing system and government has failed to deliver.



**P**hilosophy of CNI, as an apex body of the country's industrial and business sectors is based on the concept of 'Culture of Corporatization'. As CNI is a corporate led and professionally managed non-governmental, non-political and not for profit organization based on a well established organizational structure, a team of highly competent professionals of the concerned fields has been employed to translate its vision and national interest to ground reality. CNI is a powerful and effective advocate for economic growth and policy change to promote industrial climate as well as investment. It has become a vital source of expert advice and information to boost up investor confidence employment generation. CNI is envisioned to ensure that the government as well as the wider community including business, donors and civil society understands the needs of the growth of Nepalese Industry and the contributions it makes to the well being of the general public.

CNI is promoting business and industry in Nepal while protecting the rights and interests of business and industrial communities. Through its expertise, CNI provides information, advisory, consultative, promotional and representative services to business organizations as well as government. According to the underlined philosophy and given assumption, CNI has been providing a forum for the generation of ideas, for exchange of views and for the enlargement of useful business networking based on the following principles:

- Functioning solely on defined objective and prudent policies with the democratic mechanism of preoperational representation guided by the confederation's constitution.
- Adopting a pro-active partnership approach internally with its constituents as well as with the government and other national and international organizations.

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# CNI's Vision, Mission and Strategies

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## VISION

To play a lead role in making the country's industrial sectors vibrant, resilient as well as globally competitive, and promoting the investment friendly environment for achieving a sustainable double digit economic growth.

## MISSION

The primary area of CNI to work is encouraging positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

## STRATEGIES

In order to accomplish the above mission and move ahead towards the set vision, CNI has been adopting the following strategies:

- To strengthen the efficiency of the Nepalese private sector at par with the international levels and to be recognized as the leader in providing value added business support services and trade facilitation for competitiveness and quality enhancement.
- To act as a 'Think Tank' for the management and development of Nepal's industrial sector and to be recognized as the key catalyst in mobilizing the value of the private sector.
- To take appropriate actions to achieve the nation's social aims by ensuring professionalism, social accountability, business integrity and high standards of quality of goods and services.
- To play an instrumental role to create conducive environment for investment in the country's industrial sectors and to provide necessary inputs as well as services for the establishment and development of supportive institutions.
- To provide crucial recommendations and facilitate different government bodies as well as agencies on issues related to industrial promotion, economic policy formulation and investment facilitation along with the improvements required on the same according to the need of times.
- To develop a team of professionals at CNI with competencies and commitment for promoting national economic as well as member's business interests and to formulate necessary rules and regulations, within the framework of the CNI



constitution, in order to regulate the activities of the Confederation.

- To be financially self-reliant by expanding the member base, chapters, industry association, contact offices and branches throughout the Nepal and introducing new services to member enterprises and to those who need CNI's assistance to expand their businesses and to excel in professionalism.
- To build a affiliation, cooperation and mutual rapport with the international public as well as private institutions with an aim of promotion and development of bilateral, regional and international trade and investment and to share experiences and views among international organizations.
- To work in the field of research and development both at the national and international levels in the issues related to industrial development, factor productivity, technological advancement, product innovation, trade facilitation, industrial relation, taxation among many other possible areas of business and investment expansion within and outside the country.

## CNI OBJECTIVE AND GOALS

The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

A part from this, CNI has been identified the following specific goals and working to achieve the same.

- Proper representation of the country's medium as well as large scale manufacturing and services industries.
- Provide meaningful policy inputs to the government in the area of industrial development, investment and export promotion, trade facilitation, industrial relation.
- Act as a forerunner of major changes in global economic and business scenario and possible impacts to Nepal.
- Help to create an industrial environment conducive to domestic and foreign investment.
- Working closely with the government on policy formulation and implementation issues
- Enhancing efficiency and competitiveness of Nepalese industries.
- Creating opportunities for the country's industrial growth through specialized services and global linkages.
- Acting as platform of consensus building and networking for public private partnership in development agendas.
- Develop CNI as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal through the means of research and development (R&D).



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# CNI Organization Structure

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## General Body

This is the highest body constituted of all members of CNI. It is also called the General Assembly.

## National Council

National Council is one of the high level bodies consisting of 33 members (including office bearers) representing different sectors of CNI Membership.

## Governing Council

Governing Council is the policy making body of CNI that is constituted of seven senior business leaders under the coordination of CNI Former President including the current President.

## Office Bearers

Office Bearers Committee is the main functional body of CNI consisting of the President, the President Emeritus, the Senior Vice President, four Vice Presidents (including ex-officio Vice President) and Director General (non-voting member).

## Secretariat

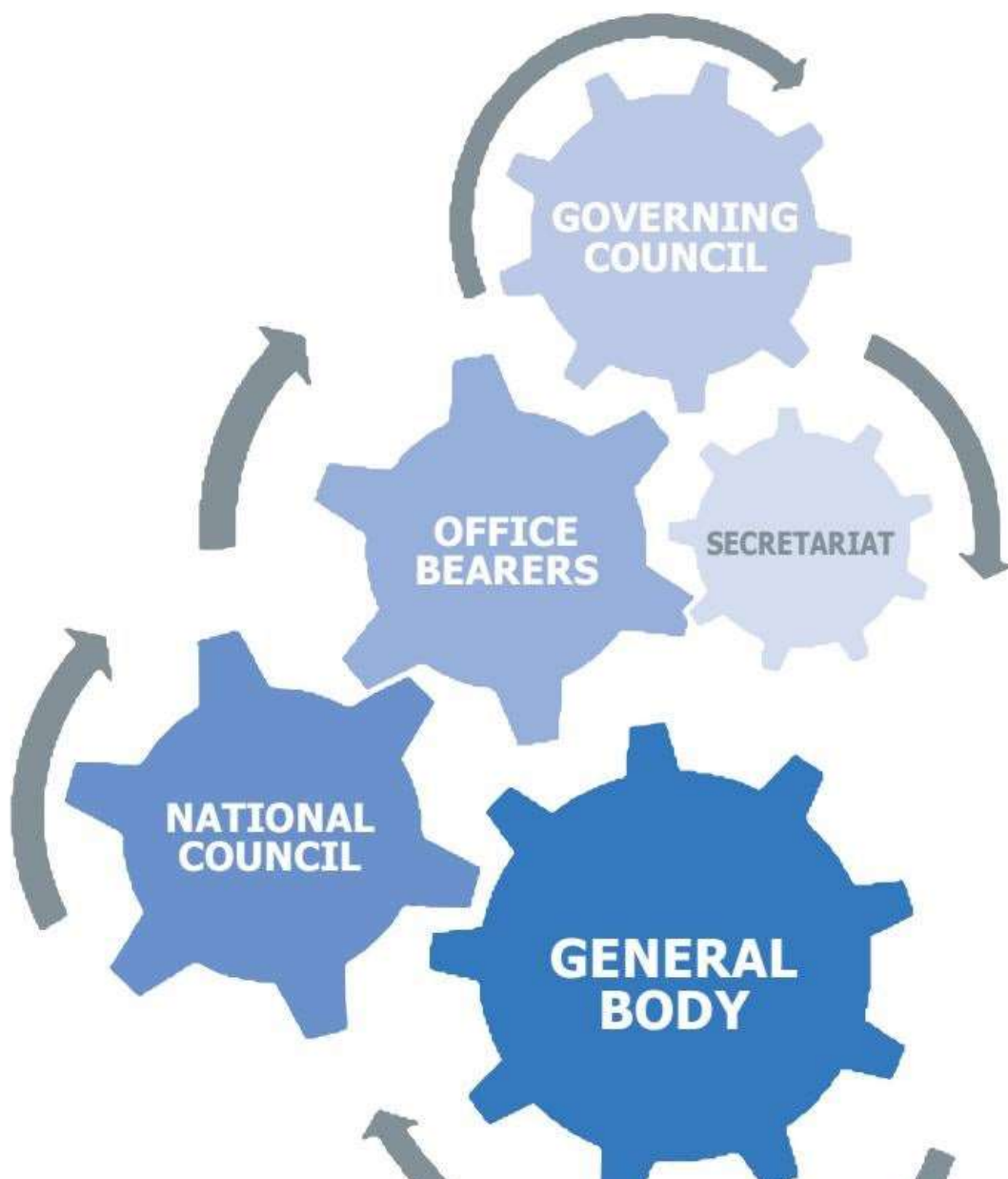
CNI has an efficient Secretariat with different specialized departments including research and development, documentation and publication, and foreign trade information center for its daily operation. Likewise, the secretariat constitutes information collection and dissemination unit, forums, committees supported by competitive professionals and



support staff.

Similarly, CNI secretariat has own spacious office of more than 3500 square feet area, which includes a large Meeting Hall, special guest station and various office bearers as well as administrative wings.

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## CNI Policies

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In spite of policy reforms initiated in the early 1990s, Nepal could not attract foreign direct investment (FDI) as much as desired. This is partly because a small, least developed, landlocked, mountainous country has little to offer to investors. Nevertheless, other similarly situated countries are receiving more investment than Nepal.

In such a situation, can Nepal improve its domestic as well as foreign investment performance? The answer of CNI is yes, because Nepal's advantages include among others privileged access to a well-disposed neighboring country with a large market; a low wage, trainable workforce; a flourishing local entrepreneurial culture in both small and large business; and established international recognition. Nepal's temperate climate is also ideal for cultivating medicinal herbs, whose market has seen phenomenal expansion in recent years.

However, these advantages can make attractive investment packages. There are serious weaknesses in the policy framework and implementation that warrant priority attention. Keeping this in mind, CNI has set the following policies to work with the government as well as the development partners in order to improve investment climate, investment performance and the industrial development to achieve sustainable double digit economic growth.



- Foreign Direct Investment (FDI) is one of the important engines of economic development. However, there is tough competition to attract FDI in their respective countries. CNI, in association with the government of Nepal will make an effort to change the mind set of foreign investors from 'Why Nepal' to 'Why not Nepal'.

- Infrastructures are crucial for the investment promotion and industrial development of a country. To develop infrastructure at a faster pace, besides peace and security, CNI will help government of Nepal to bring favorable investment policies so that private investment and FDI can be attracted in infrastructure projects.

- Productivity, the most crucial variable for dynamic economic growth and employment creation, is low because the government is not oriented towards productivity enhancement —rather they are focused on cheap labor. Labor productivity can be increased by better industrial relations; much more investment in human resources; paying living wages; introduction of modern technology, and a strategic vision, based on consensus and making stringent labor laws.

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- As the leader of private sectors, CNI will focus to increase the productivity through skill development and technological adaptation programs for national economic growth and risk management in the unfolding era of uncertainty, crisis and conflict.

- Cost of transaction and cost of fund should be reduced as a matter of priority to uplift the competitiveness of the Nepalese economy and to ameliorate the investment climate. In this respect, CNI is very sincere and ready to work with the government as well as Nepal Rastra Bank (NRB), the central bank of Nepal in the issues of financial sector reform and capital market development, which in turn will be instrumental for enhancing financial deepening and reducing cost of capital.

- There is lack of complete communication to foreign investors about the investment related issues, rules, regulations and procedures. That is why Nepal is not getting the adequate amount of foreign investment and this



has created problems when the foreign investors want to repatriate the profit/dividend. Thus CNI, through the recently developed information portal 'Invest Nepal' along with its regional and global networking, will be actively disseminating the primary information to all the foreign investors on the aspect of FDI.

- Challenges from international competitiveness cannot be met without adequate infrastructures such as roads, warehouses, electricity, water, sanitation and telecommunications. Although, it is the duty of the State to provide such infrastructures as well as level playing field; CNI will take an initiative and contribute in this aspect through public-private partnership (PPP) mechanism.
- While it is being recognized that the private sectors, informal and formal, are the true engines of economic growth. But at present, it is not realized that the role of private sectors in national economy, employment generation, policy-making as well as strategy formulation is acknowledged despite the advent of the liberal democracy. In this respect, CNI will act as lobbyists or pressure groups to narrow down the gap and further broaden the contribution of private sectors by enhancing the professionalism as well as business integrity in line of the national interest.
- The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector. Thus, CNI will be working as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal through the means of research and development (R&D).

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## CNI Office Bearers

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(2016-2019)



President

HARI BHAKTA SHARMA



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# CNI Governing Council



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## CNI Council, Committee and Forums

(2016-2019)

SN	Name of the Council/ Forum/Committee	Chair/ Coordinator	Members
1	Infrastructure and Energy Committee	VP Mr. Vishnu K. Agrawal	Ms. Barsha Shrestha Mr. Birendra Raj Pandey Mr. Guru Pd. Neupane Mr. Nicholas Pandey Mr. Ramesh Gupta Mr. Sandeep Sharda Mr. Amit Begani Mr. Anand Subedi Mr. Suresh Lal Shrestha Mr. Guru Prasad Neupane (Convener)



	CNI Energy Development Council		Neupane (Convener) Mr. Ananda Subedi Mr. Ashis Garg Ms. Barsh Shrestha Mr. Birendra Neupane Ms. Puja Dahal Neupane Mr. Sandeep Sharda
2	Institutional Strengthening and Membership Promotion Committee including CO, Fund raising, Recovery, Secretariat, Finance	President VP Mr. Anuj K Agrawal VP Mr. Vishnu K. Agrawal	Mr. Naresh Das Mr. Raj Bahadur Shah Mr. Anand Subedi Mr. Dileep Agrawal
3	International relations Committee including networking with sister organizations	VP Mr. Nirvana P Chaudhary	Ms. Barsha Shrestha Mr. Birendra Raj Pandey Mr. Nicholas Pandey Mr. Raj Bahadur Shah Mr. Amit Begani Mr. Varun K Todi
4	District Chamber Strengthening and Networking with CNI Chapters and Institutional members Committee	President VP Mr. Krishna P Adhikari	



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Certified Company



**SAGARMATHA  
CEMENT**

# Juni Junilai...



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5	Industry and Investment Promotion Committee	President VP Mr. Satish K More VP Mr. Krishna P Adhikari	Mr. Gunachandra Bista Mr. Rahul Agrawal Mr. Raj Bahadur Shah Mr. Ramesh Gupta Mr. Sanjiv Rijal Mr. Sulav Agrawal Mr. Varun K Todi
			Mr. Anarai Bhattarai



6	Revenue Committee	VP Mr. Anuj Agarwal	Mr. Raj Bahadur Shah Mr. Sandeep Sharda
7	Finance and Monetary Policies Committee	President VP Mr. Satish K More VP Mr. Anuj Agarwal	Mr. Analraj Bhattarai Ms. Asha Rana Adhikari Mr. Gunachandra Bista Mr. Rahul Agrawal Mr. Raj Bahadur Shah Mr. Binod Atreya Mr. Sulav Agrawal
8	PR and the Communications Committee including spokesperson	President VP Mr. Anuj Agarwal VP Mr. Satish More VP Mr. Vishnu Agarwal	
9	Employers' Council	VP Mr. Rajesh K Agarwal	Mr. Hem Raj Dhakal Mr. Ramesh Gupta Mr. Amir Pratap SJB Rana
10	Tourism and services Committee	VP Mr. Satish More VP Mr. Anuj Agarwal	Mr. Sanjiv Rijal Mr. Suresh Lal Shrestha
11	Think Tank or Subject Expert	President	Mr. Birendra Raj Pandey Mr. Gunachandra Bista
12	Women Entrepreneurship Development Committee	VP Mr. Krishna P Adhikari	Ms. Aashmi Rana Ms. Asha Rana Adhikari Ms. Barsha Shrestha Mr. Guru Pd. Neupane
13	CNI YEF	VP Mr. Vishnu Agarwal	Mr. Rohit Gupta (Convener) Mr. Ankush Agrawal Ms. Prashi Agrawal Mr. Chang Agrawal Mr. Prasun Jalan Mr. Aditya Murarka
14	CNI Foundation, Summit and Program	VP Mr. Nirvana Chaudhary	



Since its establishment, CNI has been focusing to expand its network in national as well as international level. CNI Office Bearers, governing council and national council have already endorsed a policy to open new chapters in different places of the country that hold strong industrial potential, hoping that the CNI's efforts will be value addition for the national economy as whole through optimum utilization of

resources, giving new momentum to economic activities and ultimately generating more jobs opportunities in the country. Keeping this reality in mind, CNI now has been focusing to strengthen the existing chapters and association as well as expand new network in the national and international levels. By now, CNI has established its network in the following industrial and business centre of Nepal:-

## CNI CHAPTERS

S.N.	Chapter Name	Address	Coordinator
1.	Jhapa Chapter	Birtamod, Jhapa	Mr. Min Prakash Mainali
2.	Koshi Chapter	Biratnagar	Mr. Basu Golyan
3.	Parsa-Bara Chapter	Birgunj	
4.	Banke Chapter	Nepalgunj, Banke	Mr. Ratan Tandan
5.	Kanchanpur-Kailali Chapter	Mahendra Nagar	Mr. Hem Bikram Thapa

## CNI INDUSTRY ASSOCIATIONS

S.N.	Association	Address	President
1.	Udhog Sangh Makawanpur	Hetauda	Mr. Nabaraj Aryal
2.	Chitwan Industry Association	Bharatpur	Mr. Krishna Adhikari
3.	Rupandehi Udhog Sangh	Butwal	Mr. Bhim Bahadur Pandey
4.	Pokhara Industrial Estate Industry Association	Pokhara	Mr. Binod Neupane



# CNI Domestic Partnership

**C**NI believes that the unilateral efforts of the confederation only would not be adequate enough to achieve its set goals and objective as well as to contribute for the economic development of the country. Keeping this reality in mind, CNI has actively been participating in various socio-economic activities organized by

different public as well as private organizations. In order to further intensify its efforts and to exert considerable impact on the social wellbeing of the general people through economic development and employment generation, CNI has joined hands by signing MOU with the following organizations.

## CNI Partnership with Domestic Organizations:



**ALTERNATIVE ENERGY  
PROMOTION CENTER(AEPC)**  
Khumaltar, Lalitpur

**SOCIETY OF ECONOMIC  
JOURNALISTS OF NEPAL(SEJON)**  
Anamnagar, Kathmandu

**WATER RESOURCES AND  
ENERGY JOURNALISTS OF  
NEPAL (WAREJ-NEPAL)**  
Anamnagar, Kathmandu

**WORLD VISION ADVOCACY  
FORUM (WVAF)**  
Kalanki- Ringroad, Kathmandu

**HIMALAYAN CLIMATE  
INITIATIVE(HCI)**  
Panipokhari, Kathmandu

**HABITAT FOR HUMANITY  
INTERNATIONAL  
NEPAL(HFHI-NEPAL)**  
Kathmandu

**NATIONAL SOCIETY FOR  
EARTHQUAKE TECHNOLOGY-  
NEPAL (NSET)**  
Sainbu, Lalitpur

**INDUSTRIAL ENTERPRISE  
DEVELOPMENT INSTITUTE (IEDI)**  
Tripureshwor, Kathmandu

**HABITAT FOR HUMANITY**  
Dhumbarahi, Kathmandu

**MAHA SANCHAR**  
Kathmandu, Nepal

**MOSES (FROST & SULLIVAN)**  
Kathmandu, Nepal

# CNI International Partnerships

In order to foster the relationship between Nepal and the rest of the world, and to facilitate economic growth of Nepal through improved investment climate, industrial development, CNI has been focusing to expand its global presence. As promoting professionalism and positive competition is one of the major working areas of CNI, it has signed Memorandum of Understanding (MoUs) with the public and private organizations of regional as well as global level. By doing that, CNI has envisaged that such collaboration will be a milestone for a strategic partnership between these

organizations and for promoting investment potentials of Nepal in the international markets as a means of economic diplomacy.

CNI believes that having bilateral agreements with regional and international associations will help it in achieving its goals of enhancing professionalism in management, advancement in technology and development of trade and industry in the country. Towards this end, CNI has some very important bilateral agreements with a number of important trade and industry organizations throughout the world which are listed here in chronological order:

## CNI Partnership with International Organizations



FEBRUARY 19, 2003  
CONFEDERATION OF  
INDIAN INDUSTRIES(CII)  
Delhi-India

MARCH 31, 2003  
CEYLON CHAMBER OF  
COMMERCE(CCC)  
Sri-Lanka

JANUARY 17, 2004  
METROPOLITAN CHAMBER OF  
COMMERCE AND INDUSTRY (MCCI)  
Dhaka- Bangladesh

JANUARY 18, 2004  
FEDERATION OF BANGLADESH CHAMBER  
OF COMMERCE AND INDUSTRY (FBCCI)

MAY 10, 2004  
THE ALL INDIA ASSOCIATION OF  
INDUSTRIES (AIAI)  
Mumbai-India

FEBRUARY 3, 2005  
KARACHI CHAMBER OF COMMERCE AND  
INDUSTRY (KCCI)  
Karachi- Pakistan

FEBRUARY 4, 2005  
ISLAMABAD CHAMBER OF  
COMMERCE AND INDUSTRY (ICCI)  
Islamabad-Pakistan

FEBRUARY 7, 2005  
THE LAHORE CHAMBER OF COMMERCE  
AND INDUSTRY (LCCI)



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DECEMBER 1, 2009  
THE INDIAN CHAMBER OF  
COMMERCE HONG KONG (ICCHK)  
Hong Kong

MARCH 31, 2003  
CHINA COUNCIL FOR  
THE PROMOTION OF  
INTERNATIONAL TRADE (CCPIT)  
China

DECEMBER 20, 2010  
METROPOLITAN CHAMBER OF  
COMMERCE AND INDUSTRY (MCCI)  
Dhaka- Bangladesh

DECEMBER 3, 2011  
FEDERATION OF INDIAN CHAMBERS OF  
COMMERCE AND INDUSTRY (FICCI)  
Delhi- India

AUGUST 22, 2012  
ISTANBUL CHAMBERS OF  
COMMERCE (ICC)  
Istanbul- Turkey

FEBRUARY 3, 2005  
CONFEDERATION OF INDUSTRY OF THE CZECH  
REPUBLIC (CICR)  
Czech Republic

SEPTEMBER 5, 2013  
ISLAMABAD CHAMBER OF  
COMMERCE AND INDUSTRY (ICCI)  
Islamabad-Pakistan

FEBRUARY 2, 2016  
WORLD WILDLIFE FUND (WWF)  
Nepal

MARCH 3, 2016  
THE ASSOCIATED CHAMBERS  
OF COMMERCE AND INDUSTRY  
OF INDIA (ASSOCHAM)  
India

MAY 6, 2017  
COMMONWEALTH ENTERPRISE AND  
INVESTMENT COUNCIL (CWEIC)  
London

**The key motives behind the CNI's continuous efforts  
of expanding its global presence are as follows:**

- Exchange of information in regard to trade, investment, economic cooperation and services between the countries concerned
- Exchange of appropriate materials necessary for securing the objectives
- Recommend jointly necessary measures for promoting close economic cooperation between the countries to the respective governments
- Encourage businessmen to participate in Trade Fairs/Exhibitions held in the countries concerned
- Cooperate in sponsoring missions and receiving business delegates and technical experts when considered appropriate

- Recommend measures for the promotion of mutually beneficial bilateral trade
- Cooperate in organizing trainings, seminars, workshops, talk programs and similar in the areas of mutually agreed upon



# पक्का वाचा अझै सुरक्षित निर्माणको

नेपाल जस्तो भुकम्पको जोखिमयुक्त क्षेत्रका लागि सुहाउँदो चाप र कम्पन बहन गर्न सक्ने सबै भन्दा उच्च **Ductility** भएको नेपालकै पहिलो राईनो **500D** फलामे छड ।





# नेपालमा पहिलो पटक, नेपालकै लागि

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## CNI Representation

CNI is well represented in the different government bodies, agencies, committees and department as well as in different development partners, international organizations, diplomatic missions and national/international non-government organizations. The major government as well as non-government organizations and bodies on CNI has been actively representing and contributing in policy issues are as follows:

### Economic Policy Networks

The Economic Policy Networks (EPNs) are network under the Ministry of Finance (MoF), which look after the economic policy related matters. EPNs are an ADB funded projects with Ministry of Finance as the focal point. ADB provided technical assistance to the Government of Nepal to establish

and investment and to coordinate between central and implementing level. The Board is responsible to render necessary co-ordination in formulating and implementing policies, laws and regulations pertaining to the industrialization of the country. To give guidelines in attaining the objectives of liberal, open and competitive economic

the Government of Nepal to establish an Economic Policy Network II to facilitate the policy dialogue among various stakeholders, foster consensus and secure commitment for implementation of the policy reform agenda in the year 2003. The committee meets frequently and holds discussion on issues like strategies for promoting industrial property licensing in Nepal, constraints and approaches for developing market access and vertical linkage in high value agriculture, economic policy on international trade, investment and employment.

## Investment Promotion Board

The Industrial Promotion Board is being formed under the chairmanship of Minister for Industry in order to increase the pace of the industrialization in the country, to formulate the policy regarding industry

policies pursued by the country so as to make the industrial sector competitive, the board maintains relation and coordination between the government agencies and private sectors in formulation and implementation level of the industrial policy.

To make recommendation to Government of Nepal for the inclusion of any industry in the classification of industries and to introduce changes in the Areas of potential development, CNI has been continuously representing and contributing to give directives to the concerned body after making consultation with its members.

## Revenue Advisory Committee:

CNI has been actively representing in the Steering Committee of the Revenue Advisory Committee, one of the major committee



under Ministry of Finance of government of Nepal. There are different sub committees under this main committee which also has representation from CNI in the issues of Industries, Custom, Tax, social development and others.

## Certificate of Origin Technical Committee

The Technical Committee is formed under Department of Industries to provide access to the technical requirements of exportable and importable products and offers suggestions to the Government of Nepal in the areas of technical issues related to Certificate of Origin which has to be fulfilled by the industries exporting their products to the international market under the different bilateral, regional and multinational trade treaties.

## Trade Facilitation Committee

the country. The Forum works towards facilitating co-operation and networking among the women entrepreneurs of the different regions of Nepal. It is an effective platform for strengthening the domestic development of women entrepreneurship for economic development thus helping to exchange information on entrepreneurial skills and building trade links among the women.

Since the inception of WEF, a number of workshops, round table conference, seminars, training programs, annual events have been held in different parts of the country. In this networking program, CNI has been continuously raising some issues on challenges faced by Nepalese women entrepreneurs and forwarding suggestions to enable them with some best practices for replication as regional projects.

## Sick Industry



**Trade facilitation** involves the simplification, standardization and harmonization of procedures and associated information flows required to move goods from seller to buyer and to make payment. As this encompasses both commercial and regulatory processes, it should be approached on a partnership basis between governments and trade in order to ensure that practical and implementable solutions are developed. CNI as one of the leading trade facilitation institutions has been continuously suggesting the Governments to establish and support national trade facilitation bodies or committees with balanced private and public sector participation. In the context of Nepal, the trade facilitation committee is formed under the custom department of Ministry of Finance.

## Women Entrepreneurs Forum

The **Women Entrepreneurs Forum (WEF)** is established under the Ministry of Industry, with the objective of developing and promoting women entrepreneurs in

## Sick Industry Rehabilitation Committee

The **Sick Industries Rehabilitation Committee** is formed under the coordination of joint secretary of Ministry of Industry. There is a team of technical and financial experts who are studying the condition of the industries. CNI has also been representing the country's industrial sector in this committee.

## National Development Council

**Rt Hon'ble. Prime Minister** chairs the Council and it approves the long term plan and policies for the nation's development in which CNI has active participation.

## Economic Diplomacy Implementation and Monitoring Committee

**Ministry of Foreign Affairs** looks after this committee and it monitors and follows up on plans and programs for economic diplomacy to promote trade and investment in Nepal.

## High Level LDC Committee

This committee is also under the Ministry of Foreign Affairs and Hon'ble Minister chairs the committee.

## NS Quality Board

CNI shows an active participation at NS Quality Board

## Nepal Business Forum (NBF)

**Nepal Business Forum (NBF)**, Nepal's first-ever public-private business forum began its journey in 2010 with the aim of improving

## Central Level Industrial Relation Committee:

CNI is also a member of Central Level Industrial Relation Committee for the settlement of the disputes among management and employees.

**National Reconstruction Advisory Committee**  
This committee is headed by the Prime Minister that focuses on suggesting the Government for reconstruction and rehabilitation of the earthquake victims.

## Investment Board Nepal (IBN)

The Investment Board Nepal (IBN) was

the business environment in Nepal through better interaction between the business community and government officials. This forum has been constituted under the executing order of Nepal Government and IFC of World Bank group provides technical and financial support to this committee.

### Cottage and small Industry Program Management Committee

CNI has been actively participating in this committee for the development of the SMEs.

### EIF-National Steering Committee

CNI has been representing in EIF-National Steering Committee which is following the NTIS program of Ministry of Commerce and Supplies.

### Social Security Fund Committee

Social security is being considered as a right of the citizen. Social Security is linked to enhancing social equity and justice. CNI is a member of Social Security Fund Committee.

formed with the objective of facilitating the economic development of Nepal by creating an investment-friendly environment by mobilizing and managing domestic as well as foreign investment.

### High Level Committee and Policy

This committee was formed after Nepal Investment Summit organized by Government of Nepal. The committee is chaired by vice chairman of National Planning Commission.

### Committee on Infrastructure Project

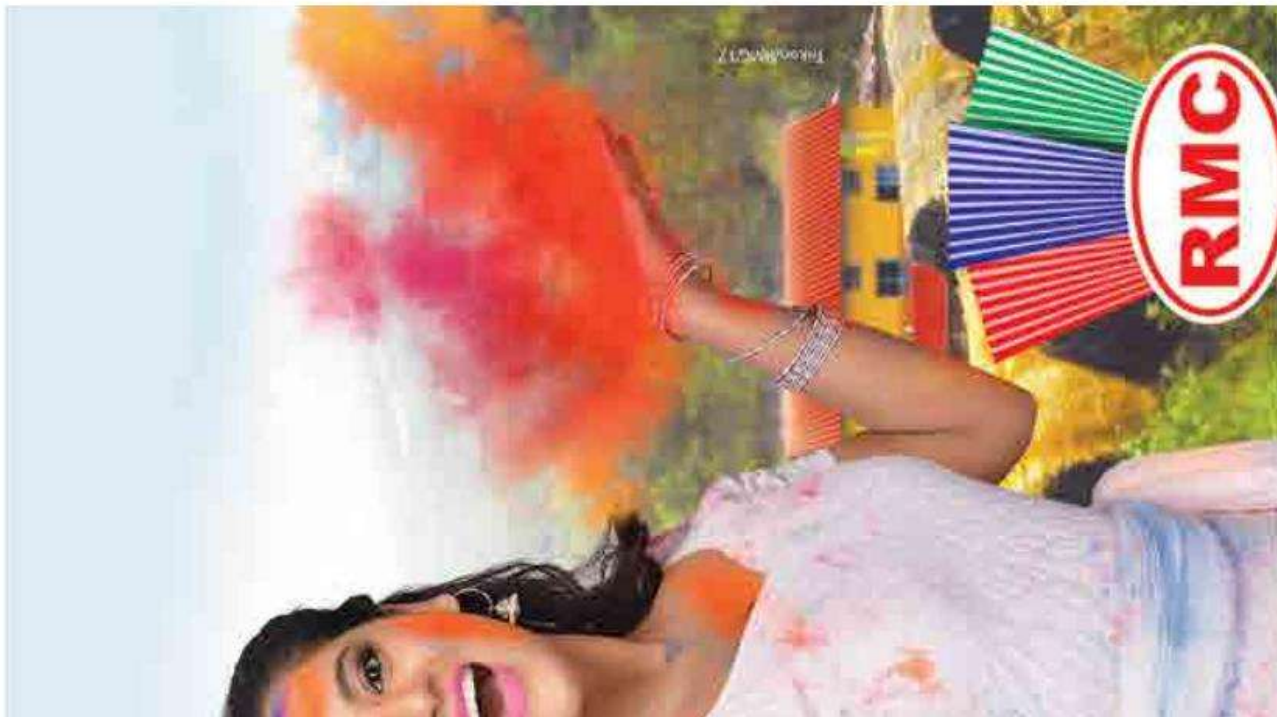
This committee was formed after Nepal Investment Summit organized by Government of Nepal. The committee is led by CEO of Investment Board Nepal.

### High Level Committee on Investment

The high level committee on investment is led by Industry Secretary.

### Single Window Service Centre, Department of Industry

This committee is responsible for providing the duty drawback facilities as well as other facilities for industries from single window.







## रङ्गिन जीवनको बेग्लै मूला

• खिया नलाग्ने • गर्मीमा कम गर्मी र जाडोमा कन जाडो हुने • वर्षो वर्ष टिक्ने

विश्व प्रसिद्ध अमेरिकन कम्पनी GFG को  
प्रविधिद्वारा कोटिङ्ग गरिएको रङ्गिन अस्ता पाता

Rajesh Metal Crafts Pvt. Ltd., Jeetpur, Bara | For Inquiry: Kathmandu- Tel: (01) 4215832, Birgunj- Tel: (051) 52

CNI provides a wide range of services for parties engaged in trade and commerce in national, regional and international level. Its operation is totally guided to contribute for the higher economic growth and thereby socio-economic development of the society. As an apex institution country's industrial and business sectors, CNI's outlook is to provide efficient, flexible and impartial services including administrative and support, secretarial and other professional assistance for the facilitation along with supervision, arbitration and conciliation proceedings. The major functions of CNI include the following:

## 1. Helping to Create an Investment Friendly Climate in Nepal

With low levels of output/income and a low savings rate, continued and expanding economic growth clearly requires an expanded level of investment – there is no other way to grow the economy. This new investment cannot take place from domestic sources because Nepal does not possess the sizeable stock of accumulated savings that would be needed. Neither it is likely to come from foreign remittances, which now play a significant role in offsetting a gradually-increasing trade deficit, but is habitually used for consumption expenditure. Foreign Direct Investment (FDI) thus assumes a level of importance that will only increase in future years in order to bring the level of economic growth and development as projected by the government.

To be successful in attracting investment, Nepal must be competitive and be viewed as one of the most open, investor-friendly, and progressive business environments in the region. To this end, the government must be committed to changing the mindset of all stakeholders to reflect what is needed to

achieve this objective. The policy documents thus must be focused to attract greater levels of both foreign and domestically-generated investment to take advantage of Nepal's abundant investment opportunities.

Investment policy is derived development and the objectives it sets for itself in putting in place a series of beliefs or aspirations that will be the defining cornerstone of future activity in the investment area. In this connection, one of the major functions of CNI is working with government to provide a clear and authoritative approach to development, to assure the private sector that its capital as well as business will be supported by the legislative policies and acts of the land for creating employment, raising national income, and generating wealth. With this regards, CNI organized Nepal Infrastructure Summit 2014 in Kathmandu on November 11 and 12, 2014 with a theme "Accelerating Investment in Infrastructure" which sets the foundation for sustainable policy dialogue between government and private sector in presence of global audience on infrastructure development so that the policies, regulations, networks, technical know-how and financial investment can be pooled and deployed in coming days in nation.



## 2. Enhancing Private Sector Capacity and Capabilities

Role of private sector for sustained economic development is always at the forefront. The present global economic experiences reaffirmed the notion that the invisible hand of the market would always contribute to accelerate growth process in a sustained manner. Market oriented development strategies encourage increasing private sector involvements in the development process, limiting the government's role as a facilitator & developer of the private sector through the investments on building physical infrastructure and human resources so as to create an environment conducive for private sector development.

In such a situation, Confederation of Nepalese Industries (CNI), as a private sector organization and one of the associates of the country's prosperity, indeed, has been focusing for the capacity development of private sector, the engine of the growth. The motives behind this function are as follows:

- To promote and intensify the capacity of the country's private sector as the government has been adopting the free market economy policy since almost two decades ago
- To increase the importance of the private sector in strengthening the industrial sector and ultimately achieving sustainable economic growth in the economy
- To change the government's formal vision with recognized and honored importance as well as contribution of the private sector to the national economy
- To give emphasis and pledge support for the expertise development of the Sector specific private enterprises with right, responsibility and accountability
- To make able the country's private sector to compete in the regional as well

as international market in the era of globalization

- To encourage public confidence in the goods and services produced and offers by the country's private sector thereby promoting the export
- To facilitate and create sound industrial relations at the national and enterprise level and establish good relations with the trade unions to create good working environment in the country.

## 3. Become the Sounding Voice of the Industries

As one of the main objectives towards the origin of CNI was to boost up the country's industrial sectors through the increased confidence of businesses operating in Nepal and attracting foreign direct investment (FDI) to accelerate economic growth, CNI has actively been working as the sounding voice of industries. In order to increase the level of business confidence, the domestic environment should be conducive to the investors of national as well as international level. To establish and maintain such environment in Nepal, the land of comparative advantage with huge potential markets, CNI has continuously been advocating and lobbying for betterment of the country's industrial community and for maximized social welfare of general people.

To this end, CNI has highlighted a number of important points about and different facets of the business climate as well as industrial promotion. There is a cross-regional and cross-sectoral consensus among business persons and industrialists all over Nepal that the government regulation and policy has posed the biggest hindrance to Nepalese business community. The business communities expect this would not continue in future and accordingly looking forward to the constructive role of CNI. To meet this expectation of industrial community, CNI has been focusing to minimize the



hindrances related to the industrial relation, lack of power/fuel, access to finance and bureaucratic hassles through the means of advocacy and lobby.

#### 4. Working Closely with the Government and Development Partners

It should be clearly understood that the development and implementation of trade and investment related policy, with attractive slogans and promises, will not automatically result in an increase in investment. But it will indicate a commitment of government to making the environment hospitable for investors by removing administrative barriers to investment, by helping to increase competitiveness and by eliminating corruption. Such policy-driven improvements will go far in encouraging investors, both domestic and foreign, to locate their businesses in Nepal. In order to increase Nepal's national competitiveness and to attract more investment government must focus on streamlining policies and practices, and reforming domestic policies and procedures that have been serving as entry barriers to the industries and business activities. Apart from that, keeping the seriousness of such issues in mind, the government should make some efforts to ease the implementation mechanism of policy statements along with the simplified tax administration, transparent monitoring and evaluation system with provision of award as well as punishment. For this the government and the private sectors should work simultaneously with mutual trust and confident so that the private sector, the engine of the growth, could felt that their contribution in investment, employment, production as well as revenue generation to the government is acknowledged by the government.

To this end, CNI as an apex body of country's industrial and business sectors, has been

closely working with the more than twenty five government agencies and departments not only in the issues of policy formulation but also in the process of policy implementation, monitoring and evaluation. Likewise, CNI has been closely working with the development partners, national/international non-governmental organizations (N/INGOs), diplomatic missions, academia and civil society in the areas of infrastructure development, trade/investment facilitation, research and development (R&D) as well as corporate social responsibility (CSR).

#### 5. Promoting Industrial Growth through Specialization, Innovation and Technological Advancement

Although, Nepal's industrial sector recorded an annual average growth rate of around 5 percent over the past 2 decades, the growth was uneven and set on a clear declining trend. Unless it grows more rapidly than other sectors of the economy, thereby increasing its share in overall GDP, it seems to be difficult to reduce poverty and generate well-paid jobs, and ultimately to attain the country's prosperity. In the future, a rapidly expanding Nepalese manufacturing sector, both in terms of increasing its relative size in the domestic economy and in terms of raising its productivity level is inevitable. Experience in other South and Southeast Asian countries show that, with appropriate policies and strategies in place, the industrial sector can be turned into a driving force of economic progress.

Given its relatively small industrial base, low labor costs and potential markets, this is certainly achievable in Nepal, provided the country is able to restore law and order, a stable macroeconomic and political environment and transparent regulatory mechanism accompanied by conducive business environment to attract and retain specialization, innovation and technological





advancement with domestic and foreign investment. CNI believes that a new industrial strategy, which emphasizes domestic linkages and the development of small and medium scale industries, has the potential to generate widespread employment in the manufacturing sector as well as in agriculture, trade, transport and supporting services, and consequently improve the living standards of large sections of the population in urban and rural areas.

Apart from that, CNI has been focusing to the industrial development strategy to face four emerging challenges - all stemming from the gradual erosion of the country's industrial competitiveness in an increasingly open trading environment.

- First, the growth rate of the Industrial sector has been quite uneven in the past years and, moreover, has slowed down considerably and even posting negative growth in some years
- Second, with rapid globalization and trade liberalization, Nepal is facing increasingly stiff competition in its traditional export markets and products, while its domestic firms are competing against increasing inflows of imported manufactures. Foreign exchange earnings of the tourism sector have declined, putting additional pressure on the manufacturing sector to boost next export earnings.
- Third, Nepal's traditional exports are losing share in the world market, and the world demand for its exports is stagnating or declining.
- And fourth, Nepal's industrial structure, already at odds with its long-term comparative advantage, is facing renewed pressure from the impact of trade

including poor investment climate and business environment, inadequate physical infrastructure, underdeveloped industrial technology and low skills and education levels. To cope with these weaknesses, CNI has been focusing on specialization, innovation and technological advancement.

## 6. Acting as a Platform for Consensus Building and Networking

While policy reforms and transparency are necessary to address the immediate, short-term constraints of the industrial sector, they are not sufficient by themselves to lead to the rapid and sustained development of the economy as whole. Because of numerous market failures facing domestic firms in developing their technical and managerial capabilities including information acquisition, skills upgrading and technology development; progress will not evolve naturally in the context of Nepal's present endowments and policy framework, or in the international context of stiff competition in the globalized market place. In such a situation, the role of the government as well as the private sector organizations, like CNI, should be focused on consensus building and networking, especially in the areas of promoting investment climate and business confidence where it can be most effective to attract additional investment.

The regulatory approach and policy tools used in Nepal are seem to be ineffective as much as required to rely on the dispute settlement, consensus building and networking, which has already been proved in past to spur manufacturing growth, promoting a narrow range of exports based on largely imported inputs, e.g. carpets and garments, and tariffs and bans to protect domestic firms. Moreover, the changing international



In addition to these four main emerging challenges, the industrial sector suffers from many long-standing weaknesses,

environment places pressure on all parties to liberalize trade and investment regimes, calls for a more creative and innovative strategy, relying on close public-private partnerships to enhance the productive and transaction

efficiency of manufacturing firms, to diversify export products and markets, to create a conducive business environment, to invest in the necessary physical infrastructure, and to develop industrial technology at the firm level in order to raise the technical and managerial capabilities of domestic industrial firms. Above all, it should recognize that it is firms that compete on domestic and international markets, and that public policy needs to fortify the competitive capabilities of firms.

As the industrial sector already accounts larger share for most of the country's export and its success is crucial to the country's prosperity, now and in the future. In recent years, the Nepalese industrial sector has been facing difficulties posed by international conditions, the result of the global downturn and global competition. However, Nepal has opportunities as it has one of the lowest wage rates in Asia, and can attract foreign direct investment. It boasts diverse climatic conditions, abundant water resources and hydropower potential, and a strategic location between China and India. There is much that the government and industry can do take advantage of these opportunities.

Keeping these opportunities in mind, as the apex body of country's industrial sector, CNI has developed itself as a platform for consensus building and networking both in national as well as international levels for investment promotion, industrial development and employment generation.

## 7. Corporate Social

development: businesses need to integrate the economic, social and environmental impact in their operations. Keeping this reality in mind, CNI takes its CSR very seriously and, besides encouraging all its members to be active regularly to fulfill their individual social responsibilities, it itself has been an example in this sector since its inception. CNI as an organization that is accountable to society at large and responsible to help those in need has taken some initiatives in association with Maha Sanchar, an philanthropic organization set up by the comedian duo of Madan Krishna Shrestha and Hari Bansha Acharya, and dozens of other organizations, CNI has set up a "Citizen Relief Fund" to undertake immediate relief programs in the event of natural calamities like floods, earthquakes and fire in the country. This Fund has grown exponentially to become a dependable source for helping relief efforts in the case of natural calamities in the country as well as abroad.

CNI-Citizen Relief Fund so far carried out relief programs for fire victims in Kathmandu and Siraha, flood victims in eastern and western Nepal and people affected with diarrhea epidemic in the far western region of the country. Likewise, it has collected funds as well as other required materials and handed it over to Pakistani Embassy to help the victims of the devastating earthquake in Pakistan. Moreover, CNI-Citizen Relief Fund handed over a substantial amount of aid in cash and kind to the Sri Lankan Embassy for the relief of tsunami victims in Sri Lanka and Japan. The monsoon in August, 2014 caused excessive flooding in both eastern and western regions



## Responsibility (CSR)

In recent decades the concept of Corporate Social Responsibility (CSR) turned out to be a vital strategy for businesses to survive in a ruthless market environment. In a condition where market's shift and customers' preferences becomes more unpredictable and complex, adopting CSR strategy could be a powerful tool for survival. CSR is intrinsically linked to the concept of sustainable

hooding in both eastern and western regions of Nepal which devastated live hood of thousand of Nepalese and killed hundreds of people. In an effort to rehabilitate the affected people, CNI through citizen relief fund has collected and distributed relief material to the victims. With regards to the devastation and tragedy brought by the massive earthquake on April 25 and May 12, CNI and MaHa Sanchar through the Citizen Relief Fund have been working collaboratively in providing relief materials (food, water



and shelter) to most affected areas and has initiated long term rehabilitation programs for those affected through the earthquake. CNI has been working tirelessly in raising funds from among its members, organizations and the general public to extend a helping hand for the relief and rehabilitation in the affected regions.

Apart from that, CNI has been focusing to strengthen and enhance the 'Citizen Relief Fund' to contribute to the society in any kinds of calamities in the days to come.

## 8. Research and Development (R&D)

As the Industry associations of Nepal, CNI is active in providing market and business information services to its member firms. However, due to globalization and rapid technological development, the information as well as data useful and relevant today may not be appropriate for tomorrow. For instance, they do not provide technical information and services such as product and process advice, productivity improvement at the plant level, advice on sources and costs of production equipment, and so on. In this era of globalization and trade liberalization, the challenge is to upgrade industry associations,

performance measures such as sales growth and share price in the sectors where R&D is important. Businesses are in a better position to achieve and maintain competitive advantage in the increasingly global market place with sustained R&D and other related investment at the right levels.

Furthermore, companies that carry out R&D may be in a position to claim tax relief through R&D tax credits schemes. R&D tax credits works by allowing companies to deduct qualifying expenditure on R&D activities when calculating their profit for tax purposes. Other R&D Support such as Grant for Research and Development and Knowledge Transfer Partnerships are available to help companies fulfill their R&D aspirations. Likewise, R&D results in valuable inventions, ideas and designs which can be a source of potential value when it comes to gaining competitive advantage. A variety of Intellectual Property Rights exists to help a company protect these valuable assets. Because of these reasons, CNI has been conducting various comprehensive researches in association with different government as well as non-government organizations focusing on issues of industrial development including manufacturing and service sectors. Accordingly, CNI has been forwarding the conclusions derived from the research studies to concerned government



not just firms, particularly their capacity to deliver technological upgrading services to their members. In this connection, Research and Development (R&D) is only the way to excel in business through specialization, innovation and technological advancement with updated and relevant data/information. More importantly, R&D plays an important role in the innovation process which is increasingly vital to current and future profits for companies. It results in the technology that brings new products and services to the market place. Innovation results in high quality jobs, successful businesses, better goods and services and more efficient processes. International research has consistently demonstrated the positive correlation between R&D investment intensity and company

agencies for policy reform as well as to the member institutions to help them in specialization, innovation and technological advancement.

## 9. Trade and Investment Facilitation

Trade and investment are the two sides of a coin. Generally for the countries like Nepal, where the five decades long development efforts of the government is far behind in comparison to other countries those started the planned development strategy simultaneously, the equal emphasize should be given to promote both the trade and investment. Studies found that the influence

of market and supplier access on investment location decisions was four times greater than that of production costs. So the access to markets and access to suppliers are the most important factors affecting entry decisions by domestic as well as foreign investors and are the serious issues of trade and investment promotion.

Trade, investment, and production patterns in production chains are also partly determined by agglomeration and dispersion effects across countries and commodities. Trade facilitation has an indirect impact on Foreign Direct Investment (FDI) inflows by lowering the cost of spreading production across several countries in order to take advantage of their comparative advantages. Increased FDI, in turn, can further boost regional trade, adding to the direct effect of improvements in trade facilitation across borders. If the advantages of scattering production across economies in a region outweigh those from concentrating it together, trade facilitation makes FDI complementary to trade. This can

through industrial development and the resulting high-quality production and trade services.

In order to facilitate trade and investment in Nepal, CNI in cooperation with the government of Nepal-Ministry of Industry (Mol) and USAID-NEAT activity has developed an information portal '[www.investnepal.gov.np](http://www.investnepal.gov.np)', which will be working as a window for domestic as well as foreign investors to know about Nepal's investment climate, investment procedures, visa process, policies, laws, and acts including different surveys and treaties and agreements signed by Nepal with other countries. CNI as an apex body of country's industrial sector is the operator as well as manager of the portal will be updating the information when they emerged continuously. Likewise, CNI in cooperation with European Union is going to commence a special project called 'Go International' with an aim of promoting export of Nepali products, identified by NTIS, to the European markets.



create a virtuous cycle of trade facilitation, trade, and investment that fosters increased trade and economic growth.

To compete for larger shares of regional supply chains, countries have striven to improve their trade services. To this end, the government should actively promote infrastructure development in order to strengthen its competitive and comparative advantage and the private sectors as well as trade support institutions (TSIs) should focus on specialization, innovation and technological advancement to reduce the cost of production and in turn to maximize production, profit and investment. A FDI and export oriented development strategy with well developed trade and investment facilitation mechanism supported by the economy's integration in global production networks enhance the investment attractiveness to foreign firms. CNI as a leading trade/investment support institution and sounding voice of industries is well understood about its role to link the Nepali products in global supply chains

Apart from that CNI has identified the following major areas for trade and investment facilitation and accordingly working on the same. These areas are: trade and investment promotion; customs clearance facilitation; commodity inspection and quarantine, food safety, quality and standardization; electronic business; transparency in laws and regulations; cooperation of small and medium enterprises, commercialization of agriculture, promotion of high value crops and cooperation with trade partners as well as concerned government organizations.

## 10. Certificate of Origin (COO)

The Certificate of Origin (COO) is a document issued by the government or private sector business organization to certify the place of growth, production or manufacture of goods. It is required when exporting to specific countries, when requested by the consignee



for customs clearance, or when it's stipulated in a letter of credit. The CO identifies goods and contains an express certification by a government authority, or other empowered body, that the goods in question originate in a specific country.

Many importers insist upon a CO when dealing with foreign exporters. Although obtaining a CO is straightforward, it's important that specific procedures are as follows:

- Updated information of exporters in a specified form, which has to be completed and forwarded to the appropriate Chamber of the State/Territory, together with a list of signatories authorized to sign the certificates

prompt service. Because of this reason, the visits of CNI delegation to different countries have been able to further strengthen and expand its relationship with associated chamber organizations in these countries. Active involvement of CNI members in such visits to chamber organizations of neighboring countries have provided an opportunity to explore the potential trade opportunities in these markets and attracting potentials from those countries.

## 12. Information Collection, Documentation and Publication

The CNI is well equipped with important information related to trade, commerce and industry both in national as well as international level. The CNI secretariat has been regularly collecting and updating the

- Evidence of origin i.e. copies of the invoice, a bill of lading, a letter of credit, or a statutory declaration, must be supplied prior to stamping
- Exporters must provide a copy of the documents being stamped for Chamber records.
- Before submission for authentication, the exporter must sign all export documents on the bottom left-hand side under the exporter's declaration

CNI has also been engaged in issuing Certificate of Origin to the member as well as non-member enterprises engaged in exports of various products to international markets. CNI has also been represented in the Technical Committee of the Department of Industries to look after the technical aspects of exports formalities and accordingly providing services to the exporters.

#### 11. Membership Services

CNI Membership Committee as well as secretariat has been actively rendering services to its members. Fast and efficient means of e-mail communication has been brought into active use. This system provides members with speedy, economical and

data related to major economic indicators as well as trade and investment statistics, and accordingly publishing trade directories, publications, journals and articles. Foreign Trade/Information Division of CNI has been actively coordinating with world trade organization (WTO), International Trade Center (ITC), SAFTA and BIMSTIC to acquire information needs of its members and other users and addressing their query on commercial, industrial and export promotion matters. Apart from that, CNI has been regularly publishing its monthly newsletter 'MONITOR' which carries information on its activities and issues related with the economy. In addition, CNI is regularly publishing various articles and magazines with regards to the investment, business, trade, policies, socio-economic and others which are distributed across the nation through its solid channel.

## CNI Activities

Our goal of being Nepal's leading business organization is underlined by our commitment to advocating for the private sector's interests and our continuous engagement with the government in order to drive forward the agenda of national economic development.

MARCH 04, 2016

### New Leadership at CNI



The Joint Working Group (JWG) of Confederation of Nepalese Industries (CNI), Federation of Nepalese Chambers of Commerce & Industry (FNCCI), Nepal Chamber of Commerce (NCC) and Nepal-India Chamber of Commerce & Industry (NICCI), in association with the Government of Nepal





The Confederation of Nepalese Industries (CNI) concluded its 13th Annual General Meeting (AGM) on March 04, 2016 in Kathmandu. The AGM was inaugurated by Prime Minister KP Sharma Oli and attended by dignitaries from various sectors. The AGM had unanimously elected new executive body under the leadership of Mr. Hari Bhakta Sharma for the next three-years.

The AGM was held under the Chairmanship of outgoing CNI President Narendra Kumar Basnyat which passed various proposals put forth by the Secretariat. In the meantime, AGM also elected five Vice Presidents and members of National Councils (NC). As per CNI's Constitution, the senior Vice President is automatically elected as the President of the Confederation for the next term. Newly elected Vice Presidents include: Anuj Agrawal, Satish More, Vishnu Kumar Agrawal, Nirvana Chaudhary and Krishna Prasad Adhikary.

JUNE 06, 2016

### An Interactive Session on Nepal-India Trade



and Indian Embassy at Kathmandu, organized an interactive session on "Nepal-India Trade" on Monday, 6th June 2016 in Kathmandu. The program was organized to review the bilateral trade between Nepal and India after the 1996 Trade Treaty and identify improvements.

The Joint Working Group has forwarded the findings of study and conclusions of interactive session including issues and suggestions to be considered in the forthcoming renewal of Nepal-India Trade Treaty to the Ministry of Commerce, Government of Nepal.

JUNE 24-25, 2016

### CNI Nepal Nirman 2073: A new Beginning

Confederation of Nepalese Industries (CNI) jointly with Himalaya TV organized "Nepal Nirman" with the theme "Nepal Nirman 2073: A new Beginning" on Jun 25, 2016. The two-day event brought together leaders from different frontiers economic, social, media and governance to discuss development of various sectors of the economy and challenges hindering economic development of the country.

The event was organized with an objective to hold discussions on issues and new ideas for the development of various sectors. On the first day, experts held discussions on alternative energy promotion, natural beauty of Nepal, politics in sports and growth and prosperity through economic upliftment. The second day's agenda included Investing in Nepal, Media and Branding, Global Growth, Technology and Bandwidth, Investment and Outcome in Nepalese film industry.

Inaugurating the event, Prime Minister KP Sharma

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Oli, said that Nepal had now moved forward to a new era of economic development and the government remained committed to modernize crucial sectors of economy. Mr Sharma struck a positive note saying that the country had tangled itself in political transitions and debate for a very long time and the discussions should now shift towards issues like employment, investment, industry development and self-reliance.”

**AUGUST 03, 2016**

### Meeting with Visakhapatnam Port Team



A team from Visakhapatnam Port (Vizag) of India paid a courtesy call to CNI Secretariat, Thapathali on August 03, 2016 and expressed offer to start clearing process of Nepal-bound cargos. Although India has designated Vizag port for Nepal’s third-country trade, Nepali traders are yet to trade through the port located in the east coast of India. Sushil Mulchandani, CEO of Visakhapatnam Port, said that they were keen to receive Nepal-bound containers adding that everything including CONCOR tariffs (Container Corporation of India) had been finalized. He added that infrastructure services were strong and also urged the Nepalese government to open it’s consulate office at Vizag at the earliest so that trade can be facilitated through the port.

**AUGUST 05, 2016**

### TRADE MEET

CNI President Hari Bhakta Sharma addressed the Trade Meet-2016 at hotel Yak and Yeti Kathmandu organized by Ministry of Commerce (MOC) and Nepal Freight Forwarders Association (NEFFA) on August 05, 2016. The Trade-Meet was organized to discuss issues related to operation of



Visakhapatnam Port, which is also known as Vizag port, for Nepal bound cargos of third countries.

In his address President Sharma said opening up the Vizag port has been a milestone for trade facilitation initiatives of Nepal after years of monopoly of Kolkata Port. However, Government of India and the Port authority of Kolkata should upgrade the Kolkata port along with modern and scientific operational mechanism so as to enhance the efficiency. He stated that due to the “the short distance and well-established relationship, it is not possible to totally ignore the Kolkata Port, but the traders have now got alternative choice and they should be able benefit from it.”

**OCTOBER 17, 2016**

### MoU with MOSES



Confederation of Nepalese Industries (CNI) signed a Memorandum of Understanding (MOU) with MOSES Pvt. Ltd, local authorized partner of Frost & Sullivan on October 17, 2016. MOSES in partnership with Frost & Sullivan provides consulting services to government agencies, international development partners, and multinational and national clients companies to promote national development.



The purpose of MOU was to organize Growth, Innovation and Leadership (GIL) Summit with close coordination with private sector entrepreneurs including CNI members, Government agencies and development partners. It has been agreed that both the parties will identify possible areas of work; develop concept in coordination and work together to implement approved projects of research, technical assistance and consultancy.

NOVEMBER 17, 2016

### Regional Dialogue on Role of Private Sector in Disaster Recovery



CNI with the support of UN-ESCAP and CG Foundation organized a program entitled "Role of the Private Sector in Post Disaster Recovery in Nepal" in Kathmandu on November 17, 2016 with participants from Nepal, India and Bangladesh sharing their views and experiences.

At the program, Minister for Supply Hon'ble Deepak Bohara, who was also chief guest of the program, said it is imperative that the Government, Development partners and Private sector join hands to deliver and reconstruct the nation on time. Likewise, Mr. Sushil Gyawali, CEO of National Reconstruction Authority (NRA) said it would not be possible to complete the reconstruction activities unless the Private sector and Development Partners are taken on board. Hari Bhakta Sharma, President of CNI said rebuilding and reconstruction of the nation goes far beyond traditional Corporate Social Responsibility adding that the Nepalese private sector had led efforts to help the nation, especially during the disaster period. Sharma emphasized on the need for collaboration between state authorities such as NRA, private sector bodies like CNI, development partners like UN ESCAP, and philanthropic organizations like Chaudhary Foundation. "The work of one should

complement that of the other when it comes to disaster recovery," he said, adding "there is no alternative to PPP."

DECEMBER 14–15, 2016

### Indo-Asia Connectivity Conference

President of CNI Mr. Hari Bhakta Sharma participated in the "Indo-Asia Connectivity for Shared Prosperity" conference in Kolkata on December 14–15, 2016, organized by US Consulate General Kolkata, in partnership with the India-based Consumer United Trust Society (CUTS) and the East-West Center.

CNI President Sharma delivered panel speech on the session "Improving Trade and Investment Opportunities and Ease of Doing Business in the BIMSTEC Region– Industry Issues" and has emphasized on the role of cross border connectivity for integration of landlocked countries in the regional value chains.

The conference highlighted the need for strong private sector participation in connectivity which is crucial in increasing the trade across South and Southeast Asia and strengthening regional integration through expanded commercial ties between South Asia and the US.

MARCH 3, 2017

### Meeting with AIIB President



Confederation of Nepalese Industries (CNI) and the Council of Eminent Persons held an interaction meeting with the president of Asian Infrastructure Investment Bank (AIIB), Mr. Jin Liqun on March 3, 2017 in Kathmandu. In the meeting President Jin hinted at the possibility of AIIB investment in Nepali infrastructure projects if viable projects are identified and proposed from the private sector.



The AIIB President, who was in Nepal as one of the key note speakers of the Nepal Investment Summit 2017, said the Bank could invest in the projects from the private sector without sovereign (government) guarantee if the projects are bankable. He added that a pre-condition to implementing projects of strategic and socio-economic importance were far-sighted vision and commitment of political leadership of Nepal and also remarked that he was encouraged by the latest atmosphere being created in Nepal.

APRIL 24, 2017

### Pre-Budget Interaction at Ministry of Finance



At a pre-budget interaction organized by the Ministry of Finance (MoF) in Kathmandu on April 24, 2017, CNI urged the government to prioritize industrialization and infrastructure development in the upcoming budget for Fiscal Year 2017/18. CNI President Hari Bhakta Sharma urged the government to allocate adequate resources to the infrastructure and industrial sectors to sustain economic growth.

CNI Vice-President Anuj Agrawal also requested the government to offer cash and other incentives like refinance facility, adding that the cost of doing business in Nepal is very high compared to its neighbors.

APRIL 26, 2017

### CNI observes International IP Day

On the occasion of International Intellectual Property (IP) day on April 26, 2017, CNI Vice-President Rajesh Kumar Agrawal addressed the audience, including Hon'ble Minister for Industry Nabindra Raj Joshi and other stakeholders at a program organized by Department of

In his address he remarked that although Nepal had started administration of trademark since 1937, it still has one of the oldest IP laws in South Asia and falls into the category of old IP law in the world. "The administration of IP in Nepal needs to be enhanced to cope up with the disruptive technologies coming in every day," Agrawal said, adding that intellectual protections in general remain weak with little enforcement.

### CNI Suggestions on Protection of IPR

1. Nepal has many obligations under TRIPS to comply with all the Commitments on intellectual property rights laws made in WTO and other multilateral, regional and bilateral agreements. However, there are several constraints for compliance of these commitments.
2. There should be enough training to DOI staff and enough resources for DOI. Such trained staff should be retained in the trademark administration office at least for five years. There should be enough resources for the IP administration office along with capabilities to search for logo, level and device also.
3. There should be coordination between trademark registration office and Company Registrar office.

5-16TH JUNE, 2017

### CNI VP Participated in 106th Session of International Labor Conference

Mr. Rajesh Kumar Agrawal, Vice President and Coordinator of Employers Council of CNI, participated in the 106th Session of International Labor Conference held on 5th -16th June 2017 in Geneva, Switzerland.



“गुणस्तरीय उत्पादन हाम्रो पहिचान, समृद्ध नेपाल हाम्रो अभियान”



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पोस्ट बक्स : ४२३९, ३५५ हातिसार रोड, कमलपोखरी, काठमाण्डौ, नेपाल

टेलिफोन नं : ४४३५१६९ ईमेल : djpl@wlink.com.np

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## Nepal Infrastructure Summit, 2017

CNI is committed to being a catalyst to drive Economic Growth and with this vision, our flagship program Nepal Infrastructure Summit, 2017 was organized and concluded with resounding success in February, 2017.

JUNE 17, 2016

### Workshop on Infrastructure Financing



Confederation of Nepalese Industries (CNI) in co-operation with Hydroelectricity Investment and Development Company Limited (HIDCL) and Youth Community for Nepalese Contractors (YCNC) organized a workshop "Infrastructure Financing: Challenges and Opportunities" on June 17, 2016 in Kathmandu. This program was a continuation of first Nepal Infrastructure Summit as well as the preparatory work for the upcoming Summit which is going to be held in December 2016.

The program was chaired by Dr. Chiranjibi Nepal, Governor of Nepal Rastra Bank (NRB) and saw

participation from Anuj Agrawal, Vice-President of CNI and Ashish Garg, member of CNI Energy Development Council and promoter of Lower Solu Hydroelectricity Project.

Chair of the session Dr. Nepal noted that while there is much to be done with regard to infrastructure development within the country, PPP ("Public Private Partnership) policy had been approved by the Government and budgetary allocation for capital expenditure have increased in recent years. CNI President Hari Bhakta Sharma said though the focus of the Government is increasing on infrastructure development, private investment in this sector still remains modest in the present context. There are several reasons behind this situation varying from financing risk, legal hurdles, country risk but there remains optimism for rapid development of infrastructure driven by private sector (local and foreign) players that have the technical, managerial and financial clout to deliver efficient, high-quality and cost-effective results on the ground.

FEBRUARY 19-20, 2017



## Nepal Infrastructure Summit, 2017

The two-day Nepal Infrastructure Summit, 2017 (February 19-20, 2017) organized by Confederation of Nepalese Industries (CNI) in partnership with the Government and Youth Community for Nepalese Contractors (YCNC) brought together more than 500 participants, including government officials,

development partners, private sector leaders, foreign investors and experts from various countries.

Rt. Hon'ble Prime Minister Pushpa Kamal Dahal had inaugurated the Summit on 19th February and concluding remarks was delivered by Deputy Prime Minister and Minister for Home Affairs Hon'ble



Bimalendra Nidhi on 20th February, 2017. Indian Union Minister for Railways Suresh Prabhakar Prabhu was the guest of honor and Vice-President of Asian Development Bank (ADB) Wencai Zhang was the key note speaker of the opening ceremony in the Summit.

a faster connection from Kathmandu to New Delhi and Kolkata of India. Stating that infrastructure was prerequisite for higher economic growth, Prabhhu urged Government of Nepal and private sector to ramp up investment in construction of physical infrastructure. Requesting foreign investors to invest in Nepal's infrastructure development, he said such investment will offer attractive returns to their investment.



Title Sponsors of Summit

Indian Minister for Railways Prabhhu, in his key note speech said that India would create cross-border railway connectivity as soon as possible in order to establish



### HIGHLIGHTS OF NIS 2017

#### Infrastructure Person of the Year

CNI honored Mr Kulman Ghising, Managing Director





of Nepal Electricity Authority with the 'Infrastructure Person of the Year' award. The award was presented to Mr Ghisingby Hon'bleBimalendra Nidhi to a standing ovation from the audience.



The top three ideas and the winner are given below:

Name of the Participant	Position	Ideas
1. Ms. Sneha Mehta	First	Monorail in Kathmandu Valley
2. Ms. Nirmala Suwal	Runner Up	Mechanized Ropeways for Goods Transportation
3. Mr. SuvasRijal	Runner Up	Skilled Labour

## Idea Hunt

The "Idea Hunt" was organized by CNI and Idea Studio Nepal with the objective of encouraging Nepalese to come up with creative and innovative infrastructure ideas to solve the existing infrastructure deficit and address the future needs of our country's development. A total of 10 ideas were shortlisted to be presented in the event, among which top three ideas below were rewarded with cash prize.

## Trainings

CNI, through its Centre for Industrial Excellence (CNI-CIE) conducted various capacity development programs in collaboration with various individuals and institutions. This is in line with our strategy to offer direct, tangible and measurable value to our members.

**MAY 6 – 8, 2016**

### ITC Modular Learning Systems - Supply Chain Management Training

A training program on 'Specifying Requirements and Planning Supply' was conducted at CNI Secretariat, Thapathali on 6th, 7th and 8th of May, 2016. The training was part of ITCs Modular Learning Systems Supply Chain Management Training and is a unique and practical UN-based global program that was developed for capacity building of developing countries and LDC's.

at Hotel Himalaya on 20th and 21st July, 2016, saw participation of a wide variety of stakeholders including government agencies, development partners, commodity associations, media houses and various private sector organizations.

The two-day training focused on the Sanitary and Phyto Sanitary Measures (SPS) and Technical Barriers to Trade (TBT) Agreements of the World Trade Organization (WTO) and was conducted by Mr Achim Seiler, Team Leader of the TPSD. The training also incorporated inputs from the Department of Food Technology and Quality Control (DFTQC) and Nepal Bureau of Standards and Metrology (NBSM) and focused on the SPS and TBT context in Nepal.

This program was conducted in collaboration with Industrial Enterprise Development Institute (IEDI) and was facilitated by ITC trained resource persons. The training witnessed active participation from employees of development agencies, private sector representatives, freight forwarders and entrepreneurs alike. As part of our partnership with IEDI, CNI is committed to conducting more modules in the following year.

JULY 20- 21, 2016

### Training on WTO - SPS/TBT Measures



CNI in association with the EU-Trade and Private Sector Development Project (TPSD) of the Ministry of Commerce organized a two-day training program for various stakeholders involved in the cross-border trade process. This training program held

This event was of particular importance as SPS and TBT issues are an integral component of the Non-Tariff Measures (NTMs) and there is a need for greater insight into these and other issues that have the potential to hamper our international trade.



SEPTEMBER 23-25, 2016

### MDP on Branding and IMC



CNI Centre for Industrial Excellence (CNI-CIE) successfully conducted Management Development Program (MDP) on "Branding and Integrated Marketing Communications" from September 23 to 25, 2016 at Hotel Summit, Sanepa, Lalitpur.

It was an initial step of CNI-CIE in enhancing operational efficiency and competitiveness of



Nepalese industries through capacity improvement of high, mid and operational level managers. The three day MDP was inaugurated by CNI President Mr. Hari Bhakta Sharma where Hon'ble Minister for Industry Mr. Nabindra Raj Joshi was Chief Guest. The training was facilitated by experts from India: Mr. Manosh Sengupta and Prof. Ujjwal K. Chowdhury. Mr. Manosh is an experienced professional in brand parenting, nurturing and mentoring in South Asia and Middle East while Prof. Chowdhury is a media and communications professional with extensive exposure in academia and consulting services. A total of 53 managers and executives from various sectors like banks and financial institutions, manufacturing, tourism and service industries

second series of MDP CNI-CIE conducted in enhancing operational efficiency and competitiveness of Nepalese industries through capacity improvement of high, mid and operational level managers.

The two day MDP was inaugurated by CNI acting President Anuj Agrawal in the presence of resource person Dr. Kedar Bahadur Rayamajhi and CNI Director General Meghnath Neupane. The MDP was facilitated by two experts Dr. Rayamajhi and Dr. Raju Adhikari who are well experienced in the field of positive thinking, motivation, psychotherapy and natural yoga. Altogether 35 managers and executives from various sectors like banks and financial institutions, manufacturing, tourism and service industries and corporate houses were



manufacturing, tourism and service industries including trading and corporate houses participated in the program and mentors provided insights into brand parenting, brand nurturing and integrated marketing communication through lectures, case studies, group works and presentations.

JANUARY 6 - 7, 2017

## MDP on Time and Stress Management



CNI Centre for Industrial Excellence (CNI-CIE) successfully conducted Management Development Program (MDP) on "Time and Stress Management" from January 6 to 7, 2017 in Kathmandu. This was the

service industries and corporate houses were benefited from the MDP. The mentors provided insights into positive thinking, work life balance, stress management and yoga tools in very simple and practical ways.

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## Project Activities

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We continue to work with various stakeholders, both foreign and domestic in implementing projects and activities that contribute towards creating an enabling environment for industry and trade to flourish in Nepal.

## Trade Mark Research Project

CNI conducted a study into trademark constraints called 'An In-depth Assessment of Current Constraints Relating to Trademark in Nepal'. This initiative sought to identify the basic issues and problems of trademark in Nepal through interactions with stakeholders and implementing agencies (including the Department of Industry) primarily through interactions and also questionnaires.

The research focused on assessing the prevailing situation of trade marks in Nepal, the legal and enabling regulatory framework and institutional mechanisms to carry out effective and efficient functioning of trade mark registration in Nepal including recommendations to Ministry of Industry for appropriate Human Resources management, proper verification mechanism and gap analysis in legal environment.

### NTM Desk

MARCH 24, 2016

#### Formation of PAG

A national Policy Advocacy Group was formed in Nepal on March 24, 2016 under the SAARC Trade Promotion Network Project in line with the Advocacy Strategy of the Project. The Group consisted of representatives from diverse stakeholder's government agencies, private sector associations, think tanks, media houses and associations.

This group would complement the efforts of similar groups in the other SAARC countries to advocate for trade facilitation on both a bilateral and regional level to increase intra-regional

trade within the SAARC region. The members of the PAG were as follows:

S.N	Name	Organization
1	Mr Anuj K Agarwal	Confederation of Nepalese Industries
2	Mr Dileep Agarwal	Confederation of Nepalese Industries
3	Mr Shanker Man Singh	Confederation of Nepalese Industries
3	Mr. Yogendra Pd. Pandey	Ministry of Commerce
6	Mr. Rajendra Singh	Trade and Export Promotion Centre, MoC
7	Mr. Santosh Poudel	Ministry of Industry
8	Mr. Shanker Pd. Acharya	Federation of Nepal Cottage & Small Industries
9	Mr. Kuber Chalise	Eco. Journalist (Nepal Republic Media)
10	Mr. Gopal Tiwari	Nepal Business Forum
11	Mr. Kishore Maharjan	SAWTEE
12	Mr. Ganesh Pd. Pathak	Nepal Bureau of Standards and Metrology
13	Mr. Mohan K. Maharjan	Department of Food Technology and Quality Control
14	Mr. Gunjan Upadhyay	Confederation of Nepalese Industries

NOVEMBER 21-26, 2016

#### PAG Visit to Kolkata

In November, five members of the Policy Advocacy Group established under the NTM Desk (SAARC Trade Promotion Network) went on a field visit - firstly to Mechi Customs Point in Kakadvitta, then subsequently across the border in Panitanki and then on to Kolkata in India. The first leg of the trip saw the members hold discussion with customs officials and clearing agents on both sides of the border at Mechi and Panitanki, West Bengal respectively.

In the second leg of the trip they participated in



session on trade related issues. Thereafter, Mr Biswajit Malla, Lecturer at Kathmandu University,





discussions on Non-Tariff Measures at the offices of Federation of Small and Medium Enterprises (FOSMI), West Bengal. In addition to this they were also given a tour of Kolkata Port and were hosted at the Central Food Laboratory (CFL) by the Director where they had a fruitful discussion on the testing system, infrastructure and process for agricultural products – which constitute one of the major export categories of Nepalese products.

Furthermore, the PAG members represented Nepal in the public private dialogue program held on 25th November where they were joined by teams from Bhutan and representatives from Bangladesh and India to discuss the barriers affecting trade between SAARC countries.

DECEMBER 21, 2016

### CNI -SEJON Interaction on NTMs

The Non-Tariff Measures (NTM) Desk at CNI held an 'Interaction Program on Non-Tariff Measures' in partnership with Society of Economic Journalists of Nepal (SEJON). The Interaction program was organized to facilitate dialogue and discussion between members of the Policy Advocacy Group formed under the SAARC TPN project at CNI and SEJON members who report widely on trade issues for the leading national and economic dailies.

At the program, a presentation on NTM issues was made by Mr. Pushpa Raj Acharya, Vice President of SEJON which was followed by a brief interactive

Binayak Malla, Lecturer at Kathmandu University School of Management (KUSOM) and Lead Researcher for the ITC NTM Business Survey Project shared the findings of the extensive business survey conducted by ITC in Nepal.

APRIL 30, 2017

### Publication of 'Stakeholder Perspectives on Non-Tariff Measures'

The NTM Desk at CNI brought out a publication entitled 'Stakeholder Perspectives on Non-Tariff Measures'. The objective of the publication was to provide perspectives on Non-Tariff Measures from different stakeholders including government line agencies, think tanks, private sector associations and the media and also shed light on the issues of NTMs through case studies and analytical contributions from members of the PAG.

### Advocacy for Rights and Good Governance Project

CNI has commenced work on the Advocacy for Rights and Good Corporate Governance project, which is a sub-component of UNNATI – Inclusive Growth Programme in Nepal. This project is a strategic partnership between the Government of Denmark and the International Labour Organization (ILO) to promote responsible business practices, including efficient implementation of labor rights and good corporate governance.

As an Advocacy Challenge Fund (ACF) grantee, CNI will be contributing in supporting the activities of the project in the areas of Advocacy and Policy, Sustainability and Public Awareness. The focus will be on conducting evidence-based advocacy and promoting responsible business practices in four value chains including orthodox tea, ginger, dairy and cardamom in seven districts of Eastern Nepal namely Dhankuta, Tehrathum, Sankhuwasabha, Bhojpur, Ilam, Panchthar and Taplejung.



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# New Initiatives

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Our leadership is committed to pursuing the agenda of economic development through innovative initiatives. We continue to strengthen our research capabilities, engage constructively with the government and develop human resources of the nation through our efforts.

JUNE 12, 2016 ONWARDS

## 'Parisangh ma Paricharcha' – Dialogue Program at CNI

Confederation of Nepalese Industries (CNI) launched a new program named 'Parisangh ma Paricharcha' which is a periodic event organized at the secretariat of the Confederation with an aim of holding discussions on relevant contemporary topics related to the industry, economy and the corporate sectors of the country. The phrase 'Parisangh ma Paricharcha' means a healthy discussion among the stakeholders of the country's economy, especially the Government authorities and the private industrial as well as business communities.

### CNI has concluded fourth series of the program which are:

- **First Series:** The first series of the program was concluded on 12th June 2016 and topic for discussion was "Contemporary Issues of Supply Management". In the program Hon'ble minister of Supplies Mr. Ganesh Man Pun and the secretary of the ministry Mr. Shridhar Sapkota were present from the Government side while CNI members and industrialists were present from the private sector. In the meeting CNI President Hari Bhakta Sharma and other participants raised concerns on the problems and obstacles of the country's supply chain and transportation system.
- **Second Series:** The second series of 'Parisangh ma Paricharcha' was concluded on July 05, 2016. The program was focused on the contemporary issues related to tax and customs policy and administration

as well as the difficulties faced by the industrial community. From the private sector, the event was led by CNI President Hari Bhakta Sharma and from the Government side Director General (DG) of Department of Customs (DOC) Shisir Kumar Dhungana was leading the team. In the discussion, industrialists and CNI members raised concerns on the problems and difficulties in the current customs administration system. They had drawn the attention of the DG duos on the adverse impacts which are being born by the manufacturing industries due to lack harmonization and coordination among the tax and customs related Acts, rules and regulations.

- **Third Series:** The third series of its flagship program 'Parisangh ma Paricharcha' was concluded on 4th of August, 2016. The program was started with a view to discussing the existing problems in policy related issues. Mr. Maha Prasad Adhikari, CEO of Investment Board Nepal was the chief guest at the event. The IBN head spoke about the "Project Bank" initiative which was due to be launched in order to attract internal and external investment, in infrastructure in general and large infrastructure in particular. Mr Adhikari informed the audience that certain sectors namely agriculture, highway, hydropower, large industries, health and tourism sector, mines and mineral Industries, airports, and information technology were identified priority sectors and a strategy was being prepared for the promotion of these sectors.
- **Fourth Series:** The fourth series of CNI the program "Parisangh ma Paricharcha", was concluded on April 21, 2017. The topic of discussion in the program was Industrial



Enterprise Act (IEA), 2073 and its effect on the industrial development of Nepal. CNI President Hari Bhakta Sharma welcomed the experts of that particular field Rishi Raj Koirala, Joint Secretary of Ministry of Industry and LD Mahat, Senior Chartered Accountant to share their insights regarding the changes, issues, pros and cons of the Industrial Enterprise Act, 2073. Through comparative study of IEA 2073 and IEA 2049 both speakers highlighted different provisions which were contradictory with each other and emphasized that, innovation and quality of goods/services are the key for profitability and industrialization of the country.

SEPTEMBER 27, 2016

### Centre for Industrial Excellence (CNI-CIE)

Confederation of Nepalese Industries (CNI) has established Center for Industrial Excellence (CNI-CIE) with an aim of pursuing ways to create more competitive and efficient industrial sector in the country. The center was inaugurated by Hon'ble Minister for Industry Mr. Nabindra Raj Joshi in a special program organized at Hotel Summit on September 23, 2016 in the presence of people from Government and private sector including media.

CNI president Mr. Hari Bhakta Sharma said that as the industrial development required continuous training, study and skill enhancement, CNI had established the Center for Industrial Excellence to cater to these needs. He had urged the government to provide the center with necessary economic, physical, and policy assistance. "The industrial sector in general and the manufacturing sector in particular have ever changing bringing both opportunities and challenges," Sharma said. He further added, in the innovation driven new industrial and manufacturing environment research and development (R&D) has been vital which could dig out and validate the solutions to cope with the complex and dynamic environment. He urged the Government to join hands with

the private sector in strengthening the CNI-CIE that has just been institutionalized and launched formally.

ESTABLISHED OCTOBER 27, 2016

### CNI Think Tank

Confederation of Nepalese Industries (CNI) has formed a "CNI-Think Tank" which will function as an advocacy arm of the Confederation and act as advisor of policy knowledge, center of research and incubator of new ideas. The Think Tank was formally announced on October 27, 2016 with an aim of working with the government agencies in formulating suitable policies to boost industrial growth and attract foreign investment for socio-economic prosperity of Nepal.

The Think Tank has been formed in convenorship of Prof. Dr. Shambhu Ram Simkhada, former Ambassador as well as Permanent Residential Representative of Nepal to the United Nations, Geneva. The distinguished members of the Think Tank are as follows:

S.N	Name	Professional Field	
1	Prof. Dr. Shambhu Ram Simkhada	Eminent Scholar and Diplomat, former Permanent Representative/ Ambassador of Nepal to United Nations in Geneva. Obtained Ph.D. from University of Miami.	Convener
2	Mr. Shanker Prasad Koirala	Former Minister for Finance, Industry, as well as Commerce and Supplies. He also served as the Secretary of the Government of Nepal.	Member
3	Mr. Umakanta Jha	Former Minister for Science, Technology and Environment. Also the former Secretary of the Government of Nepal.	Member
4	Dr. Shankar Prasad Sharma	Former vice chairman of NPC Nepal & former Nepalese Ambassador to the USA. Ph.D. in economics from the University of Hawaii.	Member

5	Prof. Dr. Govinda Raj Pokharel	Former Vice Chairman of NPC Nepal. Former Executive Director of Alternative Energy Promotion Center (AEPC).	Member
6	Dr. Bindu Lohani	Dr. Lohani is currently the Head of Global Climate Change Practice, Centennial Group, USA; Was Ranking VP of the Asian Development Bank (ADB) for Knowledge Mgmt and Sustainable Development	Member
7	Mr. Purushottam Ojha	Former Secretary of the Government of Nepal	Member
8	Mr. Krishna Gyawali	Research and Policy Advisor at South Asia Institute of Advanced Studies (SIAS). Former Secretary of the Government of Nepal	Member
9	Mr. Kishore Thapa	Member of National Reconstruction Authority and Former Secretary of the Gov of Nepal.	Member
11	Prof. Dr. Subas K.C.	Eminent Professor and Dean of KU - School of Management	Member

12	Mr. Himalaya Thapa	Retired Major General of Nepal Army served as Director General of Military Operations	Member
13	Dr. Govinda Thapa	President at Centre for Security and Justice Studies and former Additional IG of Police (AIGP)	Member
14	Dr. Meena Vaidya Malla	TU, Central Department of Political Science, HoD	Member
15	Prof. Dr. BiswoPoudel	Prominent Economist with the Office of Millennium Challenge Corp Nepal. Obtained Ph.D. from University of California Berkeley.	Member

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## Networking and Economic Diplomacy

Our ambition to be the global interface for the Nepalese economy means that we continue to engage with representatives and leaders from various countries to forge international relationships, widen our network and build bonds to drive the economy forward.

OCTOBER 05, 2016

### Interaction with the Ambassadors Designated



CNI organized a meeting with the newly appointed Ambassadors of Nepal to Germany, Austria and Brazil on October 05, 2016 at CNI Secretariat, Thapathali. Government of Nepal has recently appointed three Ambassadors viz; Mr. Ramesh Khanal for Germany, Prakash Subedi for Austria and Tara Prakash Pokhrel for Brazil. The meeting was focused on the issues of bilateral trade and investment as well as overall economic diplomacy of Nepal with the countries where the Ambassadors were designated.

The Ambassadors said that they will work as a bridge between the countries to promote export trade, foreign investment and to bring in technology, knowledge and skills. Prakash Subedi, Ambassador to Austria, said that he would help promote industries with the help of United Nations Industrial Development Organization (UNIDO) in Vienna. In the meantime, Ramesh Khanal, Nepali

NOVEMBER 09, 2016

### Interaction with Ambassadors to India and China

Confederation of Nepalese Industries (CNI) held an interaction with newly appointed ambassador of Nepal to India and China - Deep Kumar Upadhyay and Leela Mani Poudyal, respectively. The interaction, held at the CNI Secretariat on November 09, 2016, discussed on ways to strengthen economic tie-ups with India and China for economic development of Nepal.

Speaking at the interaction program, the newly appointed Ambassadors emphasized that they will work to strengthen economic ties with the neighboring countries through diplomatic channels.

Newly appointed Ambassador to India, Upadhyay, said that the embassy can help business community in facilitating their industry and business with the neighboring country, India. "Traders and businessmen have the capacity to assess the risk, profit and scope of the business they do. However, we can work as facilitator if there are any problems and challenges for them while doing business," he added.

At the interaction, President Emeritus Binod Chaudhary reiterated the need for balanced and



Ambassador to Germany assured that he would work to bring in necessary technologies for the infrastructure development in Nepal. Similarly, Tara Prakash Pokhrel, Nepali Ambassador to Brazil promised to work for learning practices of hydroelectricity development in Brazil.

sustainable economic relations with both the neighboring countries. They are not substitute of each other but complementary. We should operationalize all the agreements and understandings that have been made in the past. He hoped that both the envoys will work in this direction. Nepalese Embassy in China should immediately work on reopening the Tatopani and Rasuwagadi. He added, Nepal should take benefit from the experience of China on the economic development, technological advancement, transformation of cultural capital. For this, he suggested, Nepalese Embassies abroad should place the "Economic Diplomacy" in the front.

DECEMBER 04, 2016

### CNI reaches Pokhara



Confederation of Nepalese Industries (CNI), an apex body of country's manufacturing and service industries, has established its network in Pokhara--the administrative and economic center of Province number four under the new federal structure of the nation. To this end, Pokhara based industry body "Pokhara Industry Association (PIA)" has been awarded with the institutional membership of CNI in a special program on December 04, 2016.

CNI aims to promote the PIA as the representative body of the large and medium scale industries which are operating in Pokhara and surrounding business hubs of the province four. In the meantime, President of PIA Binod Sharma Neupane said that the industrialists of Pokhara area were searching for an entity at national level

countries. Accordingly, the meeting was focused on the areas of mutual benefits for the both countries.

H.E Luykx has said that the environment for doing business in Nepal has been improving gradually. He added, this visit to Nepal was mainly focused on identifying new areas of mutual cooperation in order to improve the existing relations. In such enabling business environment coordination between Confederation of Nepalese Industries and Belgian business associations will be instrumental to invite Belgian investors in Nepal. In the interaction, Honorary Consul of Belgium to Nepal and tourism entrepreneur Ang Tshering Sherpa were also present.



As Nepal is heading towards economic reform after the promulgation of constitution and political changes, there are a lots of business opportunities for foreign investors in Nepal. Highlighting this fact, President Sharma welcomed Belgian investors to invest in the potential areas



which is capable enough in lobby and advocacy of industrial issues. "From our past experience, it has been concluded that we should have been associated with the industry association in order to identify the problems of industries and forward the suitable solutions for the same," said Neupane, adding that CNI would be the right platform in this regard.

DECEMBER 19, 2016

### Interaction with Belgian Ambassador

A Belgian delegation led by H.E Ambassador of Belgium to Nepal Mr. Jan Luykx paid a courtesy visit to CNI Secretariat on December 19, 2016. Mr. Luykx who is stationed at Belgian Embassy New Delhi, India and looking Nepal as well visited Kathmandu with the delegations with an aim of finding ways out to enhance economic cooperation between the two

in Nepal. He also assured that CNI will always work on improving bilateral relations between both the countries and help to make investment environment friendly for foreign investors.

DECEMBER 20, 2016

### Interaction Between BRICS Ambassadors and CNI-Think Tank

CNI-Think Tank, a group of eminent intellectual persons constituted under Confederation of Nepalese Industries held an interaction with ambassadors of BRICS countries stationed in Kathmandu. The program was organized on December 20, 2016 in Kathmandu with an aim of bringing the economic agenda to the forefront and advocating for it through diplomatic channels.

In the meeting, eminent members of Think Tank



and H.E Ambassadors of the respective countries had a healthy and fruitful discussion on the BRICS-Nepal economic cooperation. The members of the Think Tank highlighted the role of BRICS bank, which is named as New Development Bank (NDB) in infrastructure development of Least Developed Countries (LDCs) like Nepal.

The meeting also touched upon some of the development strategies and management practices through which the BRICS countries have achieved high and steady state of economic growth amid political transition and internal conflicts.

DECEMBER 27, 2016

### Visit by Ethiopian Delegation



Ethiopia and Nepal. "Under PPP model, natural resources of the Government can be utilized with capital and expertise of the private sector which would be beneficial not only for both the parties but also the mass people," Dingamo said, suggesting Nepal to adopt the same model to harness its abundant water resources. She further said Nepali business could learn from Ethiopia for developing huge infrastructure projects through PPP.

JANUARY 03, 2017

### Interaction with Sri-Lankan Ambassador

CNI held an interaction with H.E Ambassador of Socialist Republic of Sri-Lanka to Nepal Mrs. W. S. Perera and her teams on January 03, 2017. The interaction held at CNI Secretariat Thapathali, was focused on enhancing the bilateral relations for promoting trade and tourism between the two countries.

H.E Perera, who had recently assumed her office in Kathmandu, emphasized on the importance



A delegation of Ethiopia visited CNI Secretariat on December 27, 2016 and held an interaction with CNI office bearers and associated member and entrepreneurs on bilateral relationships. The delegation was led by Ambassador of Ethiopian to Nepal H.E AsfawDingamo Kame, who is stationed at Ethiopian Embassy New Delhi, India.

The interaction was focused on the Public Private Partnership (PPP) model of socio-economic development which has been successful in achieving higher economic growth in Ethiopia amid long political transition and arm conflict. In the meantime, the meeting also discussed on bilateral relations for sharing experience of developing large infrastructure and hydropower projects in Ethiopia.

H.E Dingamo emphasized the importance and usefulness of PPP model in resource deficit like

of air connectivity between Nepal and Sri-Lanka to promote high value trade and tourism, which would be beneficial for both the countries. H.E Perera requested CNI to take initiatives for promoting Business to Business (B2B) relationship between the private sectors the two countries. "In this respect, establishing formal relationship by signing MoUs and exchanging business delegations would play pivotal role in finding ways out to enhance B2B cooperation between the two countries" she said.

CNI President Hari Bhakta Sharma hoped the bilateral relationships between the two countries will reach during the tenure of H.E Perera. "Since Sri-Lanka and Nepal both have suffered from severe internal conflicts in past and gone through a peace process," Sharma said, "Sri-Lanka has been able to achieve high economic growth in the changing environment but Nepal could not." Thus, the Sri-Lankan model of post conflict economic recovery could be the best lesson of Nepal, he added.

## Awards and Recognitions

CNI, its members and office bearers have contributed positively to national economic development and our efforts have been recognized by both public and private sector entities.

NOVEMBER 09, 2016

GIL Award



NOVEMBER 16, 2016

Tax Payer Award







President Emeritus of CNI, Binod K Chaudhary has been awarded with the Growth, Innovation and Leadership (GIL) Award 2016 by Frost & Sullivan. Frost and Sullivan awarded Mr. Chaudhary on the occasion of GIL Summit which was organized on November 09, 2016 in Kathmandu. The organization has commended Chaudhary for his contributions in the promotion of private sector, education, health, youth empowerment and employment generation in Nepal.

While receiving the award Chaudhary added that "I consider this award to be in recognition of my efforts for the promotion of the business sector in Nepal that is both my homeland and business base."



Confederation of Nepalese Industries (CNI) has been honored in the occasion of National Tax Day 2016. Hon'ble Deputy Prime Minister and Minister for Finance Mr. Krishna Bahadur Mahara has awarded CNI President Mr. Hari Bhakta Sharma in a special program which was organized on November 16, 2016 in Kathmandu. "A robust and healthy private sector is needed for the development of a country," Mahara said, adding that "This award is in recognition of CNI's efforts for promotion of fair business practices and tax compliance."

The Inland Revenue department has praised CNI for its contribution in promotion of tax participation as well as constructive inputs and suggestions for policy reforms and private sector development and at the function, President Sharma reiterated CNI's commitment to promoting fair competition, good corporate governance and ethical business.



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CNI News



MARCH 30, 2017

## Nomination of VP, Rajesh Agrawal



The recently concluded National Council (NC) meeting of CNI unanimously approved Rajesh Kumar Agrawal as the convener of the Confederation's Employers Council (EC). As per the provision of CNI constitution, the convener of Employers Council will be the ex-officio Vice-President (VP) and look after the portfolio of Labour and Industrial relations.

The newly appointed Vice president and Convener of EC will be a representative of CNI to Ministry of Labor and Employment along with other Government agencies related to Trade Union and Industrial Relations. In the meantime, the Convener of EC would also serve as CNI's representative to International Labor Organization (ILO) as well as Labor and International Relations Committee of Parliament.

The convener of EC would be responsible for bipartite and tripartite consultation and negotiation among trade unions, employers' organizations and

government agencies while formulating policy, rules and regulations related to labor, employment and social security. sector in Nepal that is both my homeland and business base."

MARCH 30, 2017

## New NC Members

The NC (National Council) meeting of CNI organized on March 30, 2017 also welcomed seven National Council members bringing the total number of NC Members to 30. The newly added NC members are:

S.N	Name
1	Mr. AadityaSanghai
2	Mr. AzajAlam
3	Mr. Rohit Gupta
4	Mr. Vivek Agrawal
5	Ms. Aasmu Rana
6	Mr. Hemraj Dhakal
7	Mr. Upendra Poudyal

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# CNI General Members List

## Life Time Promoters

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	LP-001	Asian Distributors Pvt. Ltd.	Jamal, kathmandu	Mr. Ashish Kumar Agrawal	4242855
2.	LP-002	Brij Cement Industries Pvt. Ltd.	Kedia Organization Kamaladi, Kathmandu	Mr. ManojKedia	4442430
3.	LP-003	C.G. Biotech Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. MukeshNawalgariya	5525039/ 41
4.	LP-004	C.G. Brewery (Nepal) Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. G.P. Shah	5525039/ 41
5.	LP-005	C.G. Cement Industries Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. BipinBihariPangeni	5525039/ 41
6.	LP-006	C.G. E.O.L. Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Mukesh Kumar Khatod	5525039/ 41
7.	LP-007	C.G. Electronics Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Ramesh Shrestha	5525039/ 41
8.	LP-008	C.G. Energy Infrastructure Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Sita Ram Maheswori	5525039/ 41
9.	LP-009	C.G. Finco Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Diwakar Khanal	5525039/ 41
10.	LP-010	C.G. Impex Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Suresh Chandra Sabu	5525039/ 41
11.	LP-011	C.G. Packaging (Nepal) Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary	5525039/ 41
12.	LP-012	Deurali-Janta international Pvt. Ltd.	Hattisar, Kathmandu	Mr. Hari Bhakta Sharma / Mr. Mohan Simkhada	
13.	LP-013	Deurali-Janta Pharmaceuticals P. Ltd.	Hattisar, Kamal Phokhari	Mr. Hari Bhakta Sharma	435167, 418297
14.	LP-014	Dhaulagiri Holdings Pvt. Ltd.	Hattisar Road, Kamalpokhari,	Mr. Hari Bhakta Sharma/ Mr. Nil Raj Acharya	
15.	LP-015	Dugar Auto Clinic P Ltd.	Balaju	Mr. MotiLalDugar	4244352
16.	LP-016	Green Field Inc.	Trade Tower, Thapathali	Mr. SiddrthaKedia	9801210590
17.	LP-017	Golden Battery Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	021-527345
18.	LP-018	GurashEngineering P Ltd.	Balaju	Mr. MotiLalDugar	4244352
19.	LP-019	Gyan Enterprises	Biratnagar,Metro. Morang / Dilli Bazar Kathmandu	Mr. NareshDugad/ Mr. Kumud Kumar Dugad/ Mr. VikashDugad	4437993/91
20.	LP-020	Gyan Food Products	ParbatipurVDC, ShamsherGunj, Banke/ Dilli Bazar Kathmandu, Pob: 1991	Mr. NareshDugad/ Mr. Kumud Kumar Dugad/ Mr. VikashDugad	4437993/91
21.	LP-021	Hanuman Metals Pvt. Ltd.	Radhakuti Arcade, Kathmandu	Mr. SubodhTodi	4411187
22.	LP-022	Himalayan Distillery Limited	Jawalakhel, Lalitpur	Mr. Raj Bahadur Shah	5538875, 5523252





23.	LP-023	K.K. Crasser	Triveni Complex, Putalisadak, Kathmandu	Mr. GovindaLalSanghai	4224074
24.	LP-024	Kamala Iron & Steel Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Vishal Agrawal	4241572
25.	LP-025	Kamala Rolling Mills Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	4241572
26.	LP-026	Lucky Group Pvt. Ltd.	Lucky Tower, Tripureswor, Kathmandu	Mr. Satish Kumar More/ Mr. Ramesh Gupta	4260878
27.	LP-027	Lucky Nepal Company Pvt. Ltd.	Lucky Tower, Tripureswor, Kathmandu	Mr. Satish Kumar More	4260785
28.	LP-028	Makalu Agro Products Pvt. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	
29.	LP-029	Makawanpur, Crasser Industries Pvt. Ltd	Triveni Complex, Putalisadak, Kathmandu	Mr. GovindaLalSanghai	4224074
30.	LP-030	Nekon-KB Plasto Engineering Industries Pvt. Ltd.	Naxal, Kathmandu	Mr. Amit Kumar Begani	4412214, 4420228
31.	LP-031	Nepal Bangladesh Bank Ltd.	Kamaladi, Kathmandu	Mr. Gyanendra Prasad Dhungana	4783975,76
32.	LP-032	Nepal Life Insurance Company Ltd.	Hehitage Plaza, Kamaladi, PoB: 11030	Mr. Vivek Jha	4169087, 4169082
33.	LP-033	Nepal Share Markets and Finance Ltd.	Putalisadak, Kathmandu	Mr. Santosh Kumar Ghimire	4267606, 4267597
34.	LP-034	Olam Travels Pvt. Ltd.	Jamal/Kantipath, Kathmandu	Mr. MohitKedia	4446269, 4446270
35.	LP-035	PashupatiCiments Pvt. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. PurushotamLalSanghai	4224074
36.	LP-036	Pooja International Nepal Pvt. Ltd.	Kathmandu, Nepal (Vishal Group)	Mr. Vishal Agrawal	4221312
37.	LP-037	Prudential Capital Management Company	Thapathali-11, kahmandu	Mr. Ashok Kumar Agrawal	5111104
38.	LP-038	Rajesh Metal Crafts Limited	Bagmati Chamber, Teku, Kathmandu	Mr. Rajesh Kumar Agrawal	4230949, 4231080, 4245709,
39.	LP-039	RastriyaBanijya Bank (RBB)	Singha Durbar Plaza, Kathmandu	Mr. Kiran Kumar Shrestha (CEO)	4252595-2814, 2815
40.	LP-040	Reliance Paper Mills Pvt.Ltd.	Bagmati Chamber	Mr. Bharat Todi	
41.	LP-041	Reliance Spinning Mills	Shiva Arcade, 3rd Floor, Bashantapur, Kathmandu	Mr. Shashi Kant Agarwal /Mr. Pawan K Golyan	4241853, 4241504, 4225538,
42.	LP-042	Reliance Sugar and Chemecal Industries pvt. Ltd.	Signature Building, Teku	Mr. Raj Kumar Agrawal	
43.	LP-043	Riddhi Siddhi Enterprises Pvt. Ltd	Kuleshwor Road, Kalimati, P.O. Box 4271	Mr. Shyam Malla	4272701
44.	LP-044	RMC Cement Pvt Ltd.	Bagmati Chamber, 2nd Floor, Teku Kathmandu	Mr. Vishnu Kumar Agrawal	4215832, 4230949
45.	LP-045	Shakti Holdings Pvt. Ltd	Balkhu. P.O. Box 2829	Mr. SatishKedia	
46.	LP-046	Shiva Shakti Agri Pvt. Ltd.	Signature Building, Teku	Mr. Sandeep K Agrawal	4100041
47.	LP-047	Shiva Shakti Chemoplast Pvt. Ltd.	Signature Building, Teku	Mr. Rahul Agrawal	4100041
48.	LP-048	Shiva Shakti Developers Pvt. Ltd.	Signature Building, Teku	Mr. Raj Kumar Agrawal	4100041
49.	LP-049	Shree Ganesh Properties Pvt. Ltd.	Thapathali-11, kahmandu	Mr. Ashok Kumar Agrawal	5111104
50.	LP-050	The Chandbag School Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. JemsSapkota	5525039/ 41



51.	LP-051	The Leaf Hospitality Pvt. Ltd.	Trade Tower, Thapathali	Mr. Vijay Kumar Agrawal	5111083
52.	LP-052	Triveni Dal and Oil Industries	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	
53.	LP-053	United Distributors (Nepal) Pvt. Ltd.	Trade Tower, Thapathali	Mr. Vivek Agrawal	2310301

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54.	LP-054	United Liquors Pvt. Ltd.	Hattisar, Kathmandu	Mr. Suresh Lal Shrestha	4444867
55.	LP-055	V. G. Pure Pvt. Ltd.	Trade Tower, Thapathali	Mr. Arpit Agrawal	5111104
56.	LP-056	Vishal Group Ltd.	Thapathali, kahmandu	Mr. Ashok Kumar Agrawal	5111104
57.	LP-057	VishwaVinayak Construction Company Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Vishnu Kumar Agrawal	4261160,

## Life Time Corporate Members

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	LC-001	Airtech Industries Pvt. Ltd.	Thapathali, Kathmandu	Mr. NabinBansali	4219999
2.	LC-002	Asian Thai Foods Pvt. Ltd.	Thapathali, Kathmandu	Mr. Mahesh Kumar Jaju	4229655/ 4229560
3.	LC-003	Atlas De Cargo	Bhatbhateni, Kathmandu	Mr. Sushil Gupta	4445666
4.	LC-004	CAS Trading House Pvt. Ltd.	Putalidadak, Kathmandu	Mr. YogeshwarLal Shrestha	4430858/59
5.	LC-005	Coca-Cola India Pvt. Ltd.		Mr. AlokKohli	
6.	LC-006	Gorkhalahari Pvt. Ltd.	Sanepa, Khariboat		01 5530947/ 5530949
7.	LC-007	Jagdamba Wires Pvt. Ltd.	Jagdamba Tower, Tinkune,	Mr. Sulav Agarwal	4111891, 2023916 (Direct)
8.	LC-008	Janata Bank Nepal Ltd.	Shankhamul Marg, New Baneswor	Mr. Ramesh Kumar Bhattarai	4786100
9.	LC-009	Kanchanjangha Housing	Trade Tower Thapathali	Mr. BinayaUapdhyay	5111000, 5111001
10.	LC-010	MB Petrolube Pvt. Ltd.	Kamaladi, Kathmandu	Mr. Niranjana K. Tibarewala	4240363
11.	LC-011	NIC Asia Bank Ltd.	Kamaladi, Kathmandu	Mr. LaxmanRisal	5111178/ 5111179
12.	LC-012	Nutry Foods Pvt. Ltd.	Thapathali, Kathmandu	Mr. Shiva RatanSharda	4229922
13.	LC-013	Premier Insurance Co. (Nepal) Ltd.	Premier Building, Naxal	Mr. Suresh Lal Shrestha	4410648,
14.	LC-014	Shree RidhiShidhi Jewelers Pvt. Ltd.	Bishal Bazar, Kthmandu	Mr. Narendra Kumar Gupta	4228104, 4243184, 4228104
15.	LC-015	Tele Talk Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Sanjiv Kumar Jha Mr. Rohit Gupta	
16.	LC-016	Chandragiri Hills Ltd.	Thankot, Kathmandu	Mr. Hem Raj Dhakal	4312515

## Life Time Institutional Members

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	LI-001	ChitwanUdhyogSangh	Bharatpur, Chitwan	Mr. BhimBahadurPande	056-522052



## Promoter Members

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	P-001	Bank of Kathmandu Lumbini Ltd.	Kamaladi, Kathmandu	Mr. Ajay Shrestha	4414541
2.	P-002	C.G. Foods (Nepal) Pvt. Ltd.	Chaudhary House, Sanepa	Mr. Binod K. Chaudhary	5521994
3.	P-003	Con - Tech Pvt. Ltd.	Bhatbhateni, Kathmandu	Mr. Suhrid Ghimire	4111754, 4111567,
4.	P-004	Dabur Nepal Pvt. Ltd.	TNT Building, Tinkune, Kathmandu	Mr. Harkirat Singh Bedi	2054533-38
5.	P-005	Esskay Pvt. Ltd.	Sanepa, Lalitpur	Mr. Sharad Kumar Tibarawala	5547857; 5549752
6.	P-006	Everest Paper Mills Pvt. Ltd.	New road, Kathmandu	Mr. Om Prakash Saraf	4240934, 4241009
7.	P-007	GanapatiVanaspati Pvt. Ltd.	Tripureswor (Lucky Tower), Kathmandu	Mr. Ramesh Gupta	4260878, 4260785
8.	P-008	Hilltake Industries Pvt. Ltd.	Sherpa Mall, Kathmandu (Balaju Industrial Area)	Mr. Kamal Jain	4270013, 4278311
9.	P-009	Hotel Everest International	New Baneswor, Kathmandu	Mr. M A Lari	4780128
10.	P-010	Jagdamba Steels Pvt. Ltd.	Tinkune, Kathmandu	Mr. Sulav Agarwal	4111820, 4111894
11.	P-011	Kumari Bank Limited	Dharbur Marg, Kathmandu	Mr. Rajib Giri	4232114
12.	P-012	Mainawati Steel Industries, Pvt. Ltd.	Trade Tower, Thapathali, Kathmandu	Mr. Anuj K Agrawal	4221312, 4220963, 4226013
13.	P-013	Nandan Ghee & Oil Industries (P) Ltd.	BhagawatiBahal, Naxal, Kathmandu	Mr. Kamal Kumar Begani	4412214, 420233, 424290
14.	P-014	Narayani Leather Manufacturing Industries	98/6, Chachan House, Tripureswor	Mr. Parameshworlal Agrawal	4225124, 4242696
15.	P-015	Nepal SBI Bank Ltd	Hattisar, Kathmandu	Mr. AnukoolBhatnagar	4435614
16.	P-016	NMB Bank Limited	Babarmahal, Kathmandu	Mr. Sunil KC	4246160, 4258184
17.	P-017	Khadya Tel Udyog P Ltd.	Sharda Group, Thapathali, Kathmandu	Mr. Shiva RatanSharda	229922
			Baigamati Chambers, Teku		4246139



18.	P-018	Rajesh Hardwares	Rajesh Hardwares, Teku, Kathmandu	Mr. Sawarmal Agrawal	4227048
19.	P-019	Shangrila Tours Pvt. Ltd.	Naxal, Kathmandu	Mr. Tek Chandra Pokharel	226138, 420018, 434343
20.	P-020	Shree Airlines (P) Ltd.	Teku Road, Tripureswor	Mr. Sudhir Mittal	4222948
21.	P-021	Shree Shiva Shakti Ghee Udyog (Pvt.) Ltd.	Teku, Kathmandu	Mr. Sandeep K Agrawal	4224762, 4240429
22.	P-022	Siddhartha Cement Udhog	Siddhartha Complex, 4th Floor, Kamaladi, Kathmandu	Mr. Jagdish K Agrawal	4440367, 4440246
23.	P-023	Sri Krishna Oil Refinery & Vegetable Ghee Industries Pvt. Ltd.	H.P.Agrawal Group of Companies, Tahachal,	Mr. Manish Kumar Agrawal	4273401, 4273402,
24.	P-024	Sri Ram Refined Oil Industries P. Ltd	Bijulibazar, Kathmandu	Mr. PasupatiMurarka	4260056, 4260927
25.	P-025	Sushil Vanaspati Pvt. Ltd.	Sherpa Mall, 3rd Floor, Durbar Marg	Mr. RatanLalKedia	4225877, 4225898
26.	P-026	Swastik Oil Industries P. Ltd	K L Dugar Group, Dillibazzar	Mr. VikashDugar	4437991, 4421853, 4423149

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27.	P-027	Transweld Nepal Pvt. Ltd.	Dhapasi, Kathmandu	Mr. Amul Shrestha	4418244; 4363481
28.	P-028	Trisul ancillary products & packaging	Balkhu, Kathmandu,	Mr. Ajay Kumar Sarawagi	4270008, 524470
29.	P-029	Triveni Spinning Mills (P) Ltd.	Triveni Complex, PutaliSadak, Kathmandu,	Mr. Ram Chandra Sanghai	4224074, 4220230
30.	P-030	United Finance Limited	IJ Plaza, Durbar Marg, Kathmandu	Mr. IshworPokhrel	4241648 / 4241649
31.	P-031	Universal Tours & Travel (P) Ltd.	Heritage Plaza Kamaladi, Kathmandu	Mr. Sita Ram Prasai	4252048-50
32.	P-032	Worldlink Communications Pvt. Ltd.	Jawalakhel, Lalitpur	Mr. Dileep Agrawal	5523050

## Corporate Members

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	C-001	Aarati Strips Pvt. Ltd.	Chakrapath, Balaju, Kathmandu	Mr. Dibya Raj Sapkota Mr. Sandeep Sharma - VP	
2.	C-002	Advance Alternative Energy Pvt.ltd	GalfutarHight, Kathmandu	Mr. Devendra Kumar Yadav	4372142
3.	C-003	Agri Care Nepal Pvt. Ltd.	Bharatpur-6, Yagyapuri, Chitwan	Mr. Krishna Prasad Adhikari	056-522127

4.	C-004	Alfa Beta Institute Pvt. Ltd.	Buddha Nagar-10, Kathmandu	Mr. Dwiraj Sharma (Shibakoti)	4780159
5.	C-005	Annapurna Vegetable Products P. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	4224074, 4248732, 051-522668, 526034,
6.	C-006	API Power Company Ltd.	Trade Tower, Thapathali, Kathmandu	Mr. Sanjeev Neupane	5111093
7.	C-007	ArunKabeli Power Limited	Trade Tower, Thapathali, Kathmandu	Mr. Thaneshwor Bhattarai	5111085
8.	C-008	Asian Paints (Nepal) Pvt. Ltd.	Balkumar, Lalitpur	Mr. BudhaDitya Mukherjee	5203045-49
9.	C-009	Avinash Hatchery Pvt. Ltd.	AnandmargNaryanghat, Chitwan	Mr. GunchandraBista	056570315 570615, 4350015
10.	C-010	Bhatbhateni Supermarket & Departmental Store	Bhatbhateni, Kathmandu	Mr. Min BahadurGurung	4420241
11.	C-011	BrihaspatiMouldings Industries Pvt. Ltd.	Satungal-5, Kathmandu	Mr. Deepak Shrestha	4310422, 4354117
12.	C-012	BRT International Pvt. Ltd.	Dhumbarahi, Kathmandu	Mr. Ravi B. Singh	4428363
13.	C-013	Business Advantage pvt.Ltd.	Naxal, Kathmandu	Mr. Deependra Tandon	4433058
14.	C-014	Butwal Cement Mills Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Mahabir Prasad Goyal	4266140, 253412, 021-22524, 31921
15.	C-015	CEDB Hydro Fund Ltd.	Bluebard 530, Thapathali, Kathmandu	Ms. Barsha Shrestha	4101140, 4251080
16.	C-016	Century Commercial Bank Ltd	Putalisadak, Kathmandu	Mr. Anuj Mani Timilsina	4428392, 4428317
17.	C-017	Chandra and Basanta Construction Pvt. Ltd.	Lalitpur, Nepal	Mr. BasantaBahadur Chand	5540135, 5540137

Talking Business, Talking Change



18.	C-018	Chitawon Co E. Nepal (P). Ltd	Manakamana Marg, Naxal, Nagpokhari	Mr. RajuBabu Shrestha	4434648, 4434825, 4414299
19.	C-019	Chui Se Textile Co. P. Ltd.	LazimpatMarga, Baluwatar, Kathmandu	Mr. Him LalKapri	4249444, 4253444
20.	C-020	Citizens Bank International Ltd.	SharadaSadan, Kamaladi	Mr. Rajan Singh Bhandari	4169073/ 4169067/69
21.	C-021	Das Worldwide Freight International	Thamel, Kathmandu	Mr. Naresh Das/ Anita Das	4417263
22.	C-022	Down Town Housing Pvt. Ltd	Jaulakhel, Lalitpur	Mr. Min Man Shrestha	5000223
23.	C-023	Dugar Spices & Food Products Pvt. Ltd.	Tripureswor, Kathmandu	Mr. MotiDugar	021-524749, 524763, 4261121, 4261116
24.	C-024	Emerging Nepal Ltd	Trade Tower Thapathali, Kathmandu	Dr. Binod Atreya	5111017
25.	C-025	Everest Rolling Industries (P) Ltd.	Bluebird complex, Kathmandu (Room No 507)	Mr. Gopal Ram Sharma	4100617
26.	C-026	Fishtail Air Pvt. Ltd.	Tinkune, Kathmandu	Mr. Suman Bikram Pandey	4112230; 4112206, 4112217
27.	C-027	Foot Care Industries	Balkumari, Lalitpur	Mr. KhilBahadur KC	014154146
28.	C-028	Ganesh Jyoti Ply Industries Pvt. Ltd.	RadhaBhawan, Tripureshwor, Kathmandu	Mr. Sunil Bansal	4283904, 4220271, 4244127
29.	C-029	Ghorahi Cement Industries	Trade Tower, Thapathali,	Mr. PurushotamLalSanghai	



30.	C-030	Global Alliance Consultancy Service Pvt. Ltd.	Kathmandu/ PoB 772	Mr. AadityaSanghai	4354918, 4382850
31.	C-031	Global IME Bank Limited	Panipokhari, Kathmandu	Mr. Anil Gyawali	4002507,08
32.	C-032	Gorakhkali Rubber Udyog Ltd.	Soaltee Mode, Kathmandu, Nepal	Mr. Bipin Malla	4271102, 4274537
33.	C-033	Hama Iron & Steel Industries	Tripureswor , Kathmandu	Mr. Bal Krishna Shrestha	4261148, 4261716
34.	C-034	Hetauda Dairy Industries Pvt. Ltd.	Khichapokhari, Kathmandu	Mr. Mohan Prasad Khanal	4221260
35.	C-035	HongshiShivam Cement Pvt. Ltd.	Anamnagar-32, Kathmandu, Nepal	Mr. Lai Weipeng	4435551
36.	C-036	Hotel Star Banquet P. Ltd.	Shwayambhu, Kathmandu [RatnaNaar-13, Chitwan]	Mr. Bhesh Raj Duwadi	4672287
37.	C-037	Hulas Steel Industries Pvt Ltd.	Kamaladi, Kathmandu,	Mr. D. K. Golchha	4445732
38.	C-038	Hulas Wire Industries Pvt Ltd.	Golchha House, Ganabahal, Kathmandu	Mr. DiwakarGolchha	4250001/2/3/4/5/6/7/8/9
39.	C-039	Information Technology & Telecom International Pvt. Ltd. (ITNTI)	Baluwatar,Kathmandu	Mr. Manish Kansal	4439987
40.	C-040	Instant Meal Pvt. Ltd.	Khichhapokhari, Kathmandu, PoB 648	Mr. Manish khamka	4221260, 4223746
41.	C-041	International Development Bank Ltd.	Teku, Kathmandu	Mr. Raja Ram Khadka	4212814/4215312
42.	C-042	Jasmine Paints Pvt. Ltd.	Bharatpur Sub Metropolitan City-4	Mr. Laxman Prasad Aryal	056-531445, 532789
43.	C-043	KalikaCondruction Pvt. Ltd.	Kalika Tower, Baluwatar, Kathmandu	Mr. Nicholas Pandey	4439152, 53, 54
44.	C-044	Karmacharya Bakes & Foods Pvt. Ltd.	Pokhara, Nepal	Mr. Michael Karmacharya	061-521571; 523016
45.	C-045	KaryaVinayak Industries Pvt. Ltd.	Thankot-2, Kathmandu	Mr. Amrit Prasad Dhha	4363548, 4316719
46.	C-046	Kedia International Pvt. Ltd. Banking,ins, auto, housing	Tindhara Road, Kamaladi, Kathmandu	Mr. ManojKedia	442430, 269983
47.	C-047	Kiran Shoes Manufacturers	Maharajgunj, Kathmandu	Mr. Amir PratapSJB Rana	4225414

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48.	C-048	Krishna Towers Pvt. Ltd.	New Baneswor, Kathmandu	M. Sanjiv Rijal	4780301
49.	C-049	LangtangRi Trekking and Expedition Pvt. Ltd.	GPO Box: 7103, Tridevi Marg, Thamel, Kathmandu	Ms. PamfaDhamala	4424268, 4423370
50.	C-050	Livecare Pharmaceuticals Pvt. Ltd.	Bharatpur-15, Mangalpr, Chitwan	Mr. Raju Poudel	056572319, 572294
51.	C-051	Lotus Holding Pvt. Ltd.	HB Complex, Jawalakhel, Lalitpur	Mr. Ram Achara	5000071/5000100
52.	C-052	Machhapuchchre Bank Limited	Lazimpat, Kathmandu	Mr. Niraj Kumar Shrestha	30900, 22373/ 61-530800
53.	C-053	ManakamanaDarshan Pvt. Ltd.	Manakamana Marg, Naxal, Nagpokhari	Mr. Rajesh Babushrestha	4434648, 4434690
54.	C-054	Maruti Cements Ltd.	Tripureshwor, Kathmandu, Nepal	Mr. SharadGoel/ ManojGoel	4257566
55.	C-055	MAW Enterprises	Tripureswor, Kathmandu	Mr. Vishnu Agrawal	4261160,
56.	C-056	Mecha Bank Ltd.	Kamaladi, Kathmandu, Nepal	Mr. Anil Chah	4221311, 4226568,



56.	C-056	Meghna Bank Ltd.	Kamaladi, Kathmandu, Nepal	Mr. Anil Shah	426675
57.	C-057	Nabil Bank Ltd.	Kamal Pokhari, Kathmandu	Mr. Sashin Joshi	4427181
58.	C-058	NCell (Nepal) Pvt. Ltd.	Nakhkhu, Lalitpur	Mr. Simon Perkins	9805554444
59.	C-059	Nepal AadarshaNirman Company Pvt. Ltd.	Kuleshwor, Kathmandu, Pob 5759	Mr. Birendra Raj Pandey	4278625
60.	C-060	Nepal Gas Industries Pvt. Ltd.	Balaju Industrial Estate, Balaju	Mr.Gokul Bhandari	4350416
61.	C-061	Nepal Insurance Company Ltd.	Kamaladi, Kathmandu	Mr. Bishnu Prasad Upadhayay	4221353, 4228690, 4245565/68
62.	C-062	Nepal Water and Energy Development Company Pvt. Ltd.	Nazal, Kathmandu	Ms. Laxmi Pokhrel	4412229
63.	C-063	New R.R. Enterprises	Lagankhel, Lalitpur	Mr. Rabi C. Singh	5524124, 5524119
64.	C-064	NIDC Development Bank	Durbar Marg, Kathmandu	Mr. Shivaji Roy Yadav	4222560, 4228322, 4229418
65.	C-065	Nimbus Holding Pvt. Ltd. (Probiotech Industries)	KUK Building, Sinamangal, Kathmandu, Nepal	Mr. AnandBagaria	4467794/4485745
66.	C-066	NuplastInds. Pvt.Ltd	Tripureswor, Lucky Tower, Kathmandu	Mr. Anand Mal Baid	4260878
67.	C-067	Pashupati Biscuit Industries Pvt. Ltd.	Khichapokhari, Kathmandu	Mr. Mohan Prasad Khanal	4221260
68.	C-068	Platinum Resort Pvt. Ltd.	Soaltee Mode, Kathmandu	Mr. Prakash Dugar	4030788, 4218582
69.	C-069	Prudential Insurance Company Ltd.	Kamaladi, Kathmandu	Mr. Bir Krishna Maharjan	4212940, 4219860, 4430917
70.	C-070	Puja Soap and Household products Pvt. Ltd.	Ram Shah Path, PutaliSadak Kathmandu	Mr. RohitLohia	4226638,4229508
71.	C-071	Raj Brewery Pvt.Ltd	Jawalakhel, Lalitpur	Mr. Raj Bahadur Shah	5522010
72.	C-072	Raman Construction Pvt. Ltd.	Sifal-7, Kathmandu	Mr. PawanMahato	4474017,
73.	C-073	Rana Global Pvt. Ltd.	Soalteemod, Kalimati, Kathmandu	Ms. AashmiRana	4277924
74.	C-075	Ridi Hydropower Development Co. Ltd	Trade Tower, Thapathali, Kathmandu	Mr. Kuber Mani Nepal	5111015
75.	C-076	Sandwich Home Solution Pvt. Ltd.	Bharatpur-10, Chitwan	Mr. Surya prasad Neupane	056530465
76.	C-077	Shangrila Development Bank	Baluwatar-4, Kathmandu	Mr. Rajendra Prasad Poudel	4421861
77.	C-078	Shivam Cement Ltd.	Hunamstan. Anamenagersiddharth insurance bulding.	Mr. Surendra Kumar Goel	4259804, 4259993
78.	C-079	Shivam Plastic Industries P. Ltd	Ravibhawan, Kathmandu	Mr. Devendra Kumar Agrawal Mr. Bashugolyan	4277924

79.	C-080	Siddhartha Insurance Limited	Hanuman Sthan, Anam Nagar	Mr. Birendra BaidawarChhetry	4256190/4254547
80.	C-081	Siddhakali Power Limited	Trade Tower, Thapathali, Kathmandu	Mrs. PoojaDahal Neupane	
81.	C-082	Siddhartha Bank Limited	Kamaladi, Kathmandu	Mr. Shambhu Nath Gautam	4442919, 4442920
82.	C-083	Sri Raghupati Jute Mills Ltd	Golchha House, Ganabahal, Kathmandu	Mr. Raj Kumar Golchha	021-435316, 525627
		Standard Chartered Bank Nepal			478233, 5533203



83.	C-084	Standard Chartered Bank Nepal Ltd	New Baneswor, Kathmandu	Mr. Diwakar Poudel	478253, 5555265 (R)
84.	C-085	Status Trading (P). Ltd.	Putalisadak, Kathmandu, Nepal	Mr. Surendra K. Sharda	4420647, 661
85.	C-086	Sunrise Bank Ltd.	Gairidhara, Kathmandu	Ms. Asha RanaAdhikary	4004560-64
86.	C-087	Super Lamicoats Pvt. Ltd.	RadhaKuti Arcade, Ist.Floor, PutaliSadak,	Mr. ChiranjiLal Agrawal/ Mr. TusharTodi	4421993-5, 4412268, 4411187
87.	C-088	Suryodaya Fashion Pvt. Ltd.	MadhyapurThimi-15, Gathaghar	Mr. Ram Prasad Oli	6134799
88.	C-089	Swift Air Cargo Services P. Ltd.	Tinkune, Koteswor	Mr. Sita Ram Panta	4112451, 4112271, 4112294
89.	C-090	Temple Tiger Group of Companies	Kamaladi, Kathmandu	Mr. Bashanta Raj Mishra	4221585, 536646
90.	C-091	The Oriental Insurance Company Limited	Dillibazer Kathmandu	Mr. Mukesh Kumar Kapoor	4416815/4416439/ 4418578/4420402
91.	C-092	The Shangrila Carpet & Handicrafts Pvt. Ltd.	Jorpati, Kathmandu	Mr. Sopa Lama	4911386, 4911903
92.	C-093	Tourism Development Bank Ltd.	New Baneswor, Kathmandu	Mahesh Sharma Dhakal	4485480
93.	C-094	Trikon Advertising Service	Sano Gaucharan, Kathmandu	Mr. Rajendra Aryal	4411303 4248030
94.	C-096	TriveniSynpacks Pvt. Ltd.	Triveni Complex, Puralisadak, Kathmandu	Mr. Birendra K. Sanghai	4224074, 4224104
95.	C-097	Triveni Textile Industries P. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Ram Chandra Sanghai	4224074, 229196, 422968
96.	C-098	Tundi Construction Pvt. Ltd.	Sanepa-3, Shanti Basti, Lalitpur	Mr. Anand Prasad Subedi	5555573, 5548573
97.	C-099	United Insurance Co (Nepal) Ltd.	Trade Tower Thapathali	Mr. ShekharBaral	5111111/3/4
98.	C-100	Varsha Recycling Industries Pvt. Ltd.	Pracatipur, Sahmsherganj, Banke, Nepal	Mr. Vimal Sidhhartha Baid	5204230, 081528294
99.	C-101	Varun Beverages (Nepal) Pvt. Ltd.	Pepsi Kola, Sinamangal, Kathmandu	Mr. Amit Gupta	4990909, 499066
100.	C-102	Vishal Plastocab Industries Pvt. Ltd.	Koteswor, Kathmandu	Mr. B.R. Tater	4601172, 4600674
101.	C-103	Vishwokarma Cements P. Ltd	Triveni Complex, Putalisadak, Kathmandu	Mr. PurushotamLalSanghai	4244074
102.	C-104	Whitehouse Graduate school of management	Med Baneshwor, Kathmandu	Mr. Shambhu K Dahal	5111131/32
103.	C-105	Yeti Travels Pvt. Ltd.	Durbar Marg, Kathmandu	Mr. VivekBasnyat	4221234, 4222329
104.	C-106	Moses Pvt. Ltd.	Kalanki, Kathmandu	Mr. YogeshworLalShresths	4286173
105.	C-107	Himadri Foods (P) Ltd.	Gairidhara, Kathmandu	Mr. Harun AR Rashid	4004502

# Institutional Members

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	I-001	Association of Nepalese Rice, Oil and Pulses Industry	Signature Building, Teku	Mr. Chandra Krishna Karmacharya/ Mr. Ajay Parajuli	4100115
2.	I-002	Cement Manufacturers Association of Nepal	Teku Kathmandu	Er. Dhurba Raj Thapa (President)/ Mr. Tara Prasad Pokhrel (General Secretary)	4100005/ 4436327
3.	I-003	Computer Association of Nepal	Dhalko, Kathmandu	Er. Binod Dhakal	4432700, 424043
4.	I-004	Export Council of Nepal (ECON)	Thamel, Kathmandu	Mr. Surendra K. Shrestha	01-4441337
5.	I-005	Federation of Small Medium Enterprises Nepal (FSMEs-Nepal)	149- Bijuli Bazar, Kathmandu	Mr. Jung Bahadur Shrestha	4783483
6.	I-006	Nepal Clinker and Cement Manufacturer's Association (NCCMA)	Kathmandu	Mr. Purushotam Lal Sanghai/ Mr. Satish Kumar More	4224074 ext. 622
7.	I-007	Nepal Vegetable Ghee Oil Manufacturers Association	Signature Building, Teku	Mr. Sandeep Agrawal	
8.	I-008	Nepal Herbs and Herbal Products Association (NEHHPA)	Teku	Mr. Govinda Ghimire	4264428
9.	I-009	Association of Industries Makawanpur (UdhyogSanghHetauda)	Hetauda, Nepal	Mr. Nabaraj Aryal	057- 412431/94

## CNI Chapters

S.N	Redg No.	Company Name	Address	Representative	Phone Number
1.	CH-001	Jhapa Chapter	Birtamod, Jhapa	Mr. Min Prakash Mainali	023-562864/023-541102
2.	CH-002	Koshi Chapter	Biratnagar, Nepal	Mr. Basu Golyan	021-525984
3.	CH-003	Parsa-Bara Chapter	Birganj, Nepal		051-528689,051-521097
4.	CH-004	Banke Chapter	Surkhet Nepalgunj, Banke,	Mr. Ratan Tandan	081-526563
5.	CH-005	Kanchanpur kailali Chapter	Mahendra Nagar	Mr. Hem Bikram Thapa	099-520847



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# CNI Secretariat

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CNI has an efficient Secretariat with a Documentation and Information Unit and a Form Committee as well as a Meeting hall and various office bearers and administrative wings supported by professional and support staff. The following professionals and support staffs have been working at the secretariat.

Director General  
**MR. MEGH NATH NEUPANE**  
Email: dg@cnind.org



Deputy Director General  
**MR. SHANKER MAN SINGH**  
Email: shankerman.singh@cnind.org



Director  
**MR. RAMESH DAHAL**  
Email: ramesh.dahal@cnind.org



Deputy Director  
**MR. RAJEEV MAJGAIYAN**  
Email: Rajeev@investnepal.gov.np



Program Officer  
**GUNJAN UPADHYAY**  
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**MR. RAJU POKHREL**  
Email:raju.pokhrel@cnind.org



Office Secretary  
**MS. SUPRAVA DHAKAL**  
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Office Assistant  
**MS. MAN MAYA MAHARJAN**



Office Assistant  
**MR. NIRAJ SHRESTHA**



Office Assistant  
**MS. MAIYA SHRESTHA**



Driver  
**MR. ASHAKAJI DANGOL**



Legal Advisor  
**MR. SHAIL NATH GAUTAM**



Internal Auditor  
**MR. MUKESH LEKHI**



Program Associate  
**MR. BIR BAHADUR ADHIKARI**



Program Associate  
**MS. HIMA TIWARI**







## PHOTO GALLERY



1

1 | *September 29, 2016 : Meeting with Hon'ble Nabindra Raj Joshi, Minister of Industry*

2 | *November 16, 2016 : CNI honoured on occasion of 5th National Tax Day, 2016*

3 | *May 22, 2017 : Meeting with British Council TVET Team*

4 | *December 12, 2016 : CNI Think Tank Meeting with Ambassadors of BRICS countries*

5 | *September 2, 2016 : Workshop on Public Private Partnership (PPP)*

6 | *May 25, 2017 : Felicitation and Interaction with newly appointed Ambassadors*



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- 7 | June 22, 2017 – Discussion Program with Consul General for New York, Mr Madhu Marasini
- 8 | December 3, 2016 – Pokhara Industry Association becomes CNI Member
- 9 | June 25, 2017 – Meeting with Nepal Rastra Bank (NRB) for Suggestions on Monetary Policy

- 10 | April 24, 2017 – Presenting Pre-budget Suggestion (FY 2074/75) to Finance Minister
- 11 | March 30, 2017 – CNI National Council (NC) Meeting, CG Industrial Park, Nawalparasi
- 12 | March 3, 2017 – Meeting with President of Asian Infrastructure Investment Bank (AIIB)

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## CNI CHRONICLE 2016-17

Talking Business, Talking Change



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- 13 | Launching of CNI Think Tank





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14 Opening Session

15 January 3, 2017 – Meeting with HE Ambassador of Sri Lanka

16 June 23, 2017 – Meeting with Hon'ble Gyanendra Bahadur Karki, Minister of Finance

17 February 20, 2017 – Secretariat staff with President at NIS 2017



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### CNI CHRONICLE 2016-17

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- 18 | *Participants and winners of the Idea Hunt Competition*
- 19 | *MD of NEA, Mr. Kulman Ghising being presented the award by Hon'ble Bimalendra Nidhi, Minister for Home Affairs*
- 20 | *Business Session 6, Successful PPP Models – Global and Regional Perspective*
- 21 | *Business Session 5, Financing Resilient and Green Infrastructure*
- 22 | *Hon'ble Krishna Bahadur Mahara, Deputy Prime Minister & Minister of Finance opening the Exhibition at NIS 2017*
- 23 | *CNI President welcoming Hon'ble Suresh Prabhu, Minister for Railways, Government of India at TIA*







- 24 | Dignitaries at the Opening Session at NIS 2017
- 25 | Business Session 2, Infrastructure 'The Big Picture'
- 26 | Business Session 1, Expediting Public Private Partnerships
- 27 | Business Session 3, Enablers for Accelerating Investment







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- 28 | April 6, 2016 : Dignitaries at President Banquet
- 29 | July 12, 2017 : Meeting with Hon'ble Krishna Bahadur Mahara, Deputy Prime Minister and Minister for Foreign Affairs
- 30 | June 1, 2016 : Meeting with HE Ambassador of the Czech Republic
- 31 | July 14, 2017 : Inception Workshop on Identifying Infrastructure Needs in Nepal



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