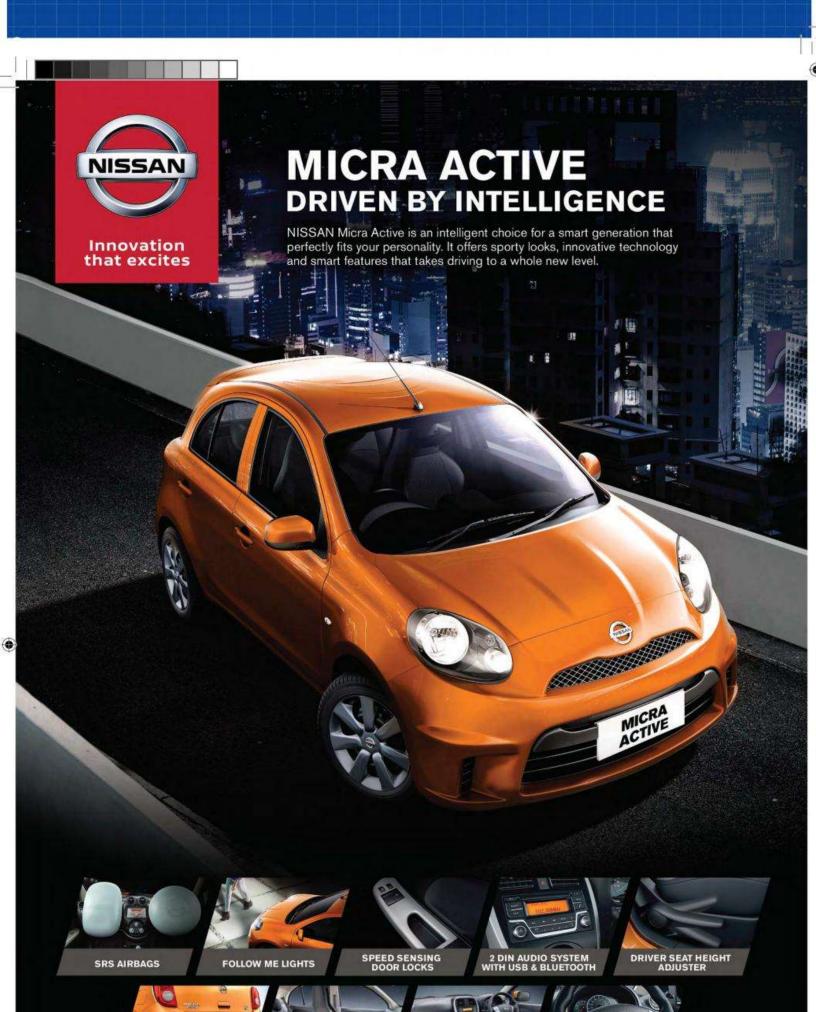


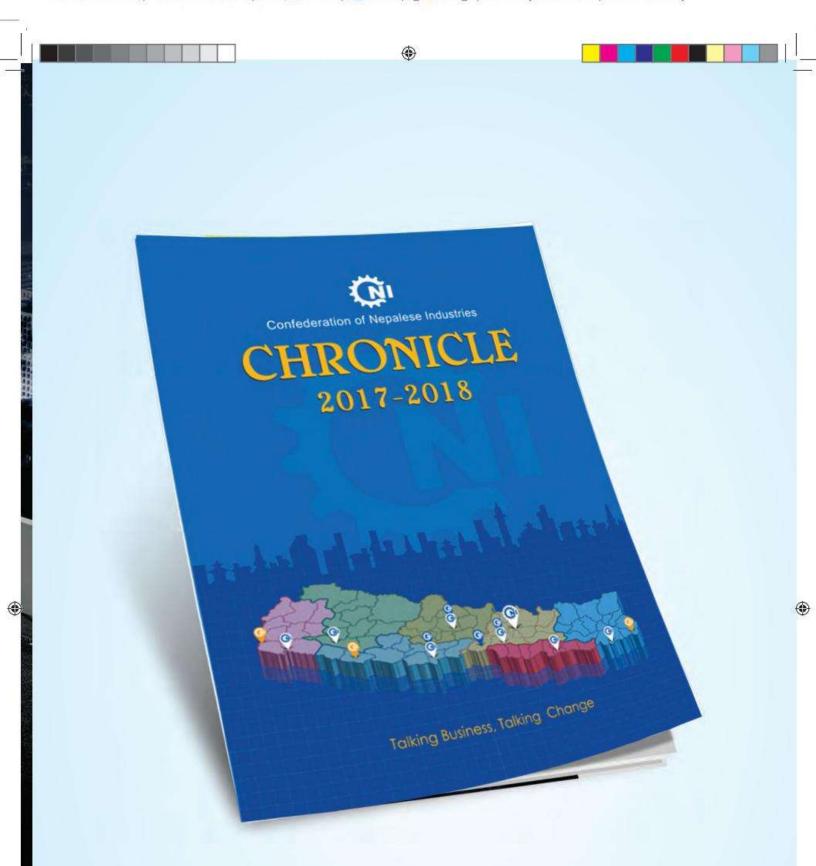
Confederation of Nepalese Industries

# CHRONICLE 2017-2018





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## PRESIDENT'S MESSAGE



Dear Members, Friends and all Stakeholders of CNI

t is a great time for CNI - which will mark its 16th years of service in promoting the industrial development within Nepal and emphasizing the need for rapid industrial growth in the country. On the occasion of CNI's 15th Annual General Meeting, we have published the year book of CNI "CNI Chronicle 2017-18" which incorporates various aspects of CNI including activities of last one year. The atmosphere in Nepal for industries hasn't been as electric and changing as it is right now, since a long time ago. This represents greater opportunities and bigger challenges for our community and our nation as well - in the ever changing global business environment. Already, this past year of 2074 BS (2017-18 AD) has been

opportunities for the progress of the country and is outlined on the publication "Roadmap of Prosperity" which envisions the future of Nepal that is successful not only to the industrial enterprises but also the nation as a whole - an attempt to capture the vision and ambition of the private sector as Nepal embarks on a new era of development. The "Roadmap for Prosperity" covers issues in the topics ranging from the creation of employment, good governance practices, proper management of resources, the Rule of Law, and various strategies for industrial development. Our publication's significant part covers various suggestions in the area of legal reform in Economic and Investment Policies - which will help the policy makers and investors to create the right conditions for economic and industrial growth - a vital part of Nepal's plan to become prosperous



an exciting time for all of us at CNI - because of the work and effort we have put into the policy reforms especially in the newly formed system of Federal Governance established through three tiers of elections. It is worth recollecting some of the major programs and initiatives that CNI has undertaken to energize the economy, to improve industrial business environment and focusing on industries on manufacturing, services, infrastructure etc - apart from working on the federal economic model.

CNI has published the document "Roadmap of Prosperity" (Samriddhi ko Margachitra) which is developed with the involvement of Eminent Person's Council of CNI (CNI-Think Tank). CNI have put considerable effort to create the awareness and understating on the outlining issues and

and successful thriving community, in the coming years. Enterprises in the manufacturing, services, banking and infrastructure arena - recognized for its potential to usher in rapid opportunities for sustainable economic growth in a way that is beneficial to our nation: our communities, our families and our environment need right working environment. This document couldn't have been created without the selfless hard work and efforts of the Eminent Person's Council of CNI (CNI Think Tank) and I take this opportunity to thank them for the effort they have put and even more grateful for the result of this effort as it guide us for the future that is yet to come.

This is also aligned with the new government's goal of "Samriddha Nepal, Sukhi Nepali" ('Prosperous Nepal, Happy Nepali') to achieve political stability,

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social harmony and economic prosperity for the people of Nepal. CNI hope that the present government will create a more conducive environment in realizing its development goals through the promotion of industrial investment, through the creation of conducive business ecosystem and through the improvement of the capacity of Industrial Institution like CNI.

CNI is committed to partner with the society, government agencies, development partners and complement on the efforts in bring a fast economic growth and social development of Nepal. CNI have been advocating for greater cooperation from government in the field of industrial investment. The untapped opportunities that have been created in Nepal are profound and inordinate, but far difficult to achieve without further liberalization on the investment related regulations and policies. In order to help the promotion of sustainable development, industrial security and a better rapport between the government and industries - CNI will continue to play a catalyst role with priceless contribution to industry stakeholders of Nepal.

Over the years CNI has also successfully worked

the country in helping achieve the vision of CNI to make the country's industrial sectors vibrant, resilient and globally competitive. I would like to extend many thanks to Government of Nepal, development partners and members for the support to CNI and hope for further and continuously improving support in the days to come. I am very confident that CNI will continue to be the driving force in making the industrial sector the engine of rapid growth and development of the national economy.

I strongly believe that this is an opportunity for the Private Sector of Nepal to become stronger and more courageous to tackle the obstacles that lies ahead in front of us. It is the right time for all those involved to take a look back and reflect on all our achievements, obstacles tackled and hurdles overcome - which shows us the fundamental reasons that we decided to work together in the first place. The journey ahead won't be as easy as we expect but we aren't looking for an easy path, rather we wish to use our strengths and diligence to overcome a difficult time ahead.

My appreciation and gratitude to Nepal





with international and globally recognized institutions including various development partners of Nepal - with whom we are working in various projects around the year. CNI has worked tirelessly to promote the private sector and has advocated for appropriate legislative & policy reforms and worked towards improving the working environment necessary for an investment friendly climate in Nepal. With the support and guidance of CNI members, we have continued to raise the issues pertinent to the bleak economic scenario today. Thus, we call out the need for quick political solutions, reforms in the financial sector, strengthening of private sector's capabilities, streamlining of private sector initiation on the development agenda, the achievement of double digit growth and industrialization based on fair and competitiveness in our country.

I must recognize and be grateful for the support and contributions from CNI members especially the eminent members of CNI Governing Council and National Council - along with the goodwill of our well-wishers — both within and outside Government, all the Members of CNI, Secretariat Officials at CNI and stakeholders associated with CNI.

> Hari Bhakta Sharma President

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### FROM THE DIRECTOR-GENERAL'S DESK



n the special occasion of CNI's 15th Annual General Meeting, I am pleased to present the year book of CNI "CNI Chronicle 2017-18". This is the log book that incorporates various aspects of CNI — Vision, mission, principle, strategies, functions and activities carried out in the year 2017 as well as other multiple dimensions — Nepalese economy, Industry and Investment. After going through this publication, I am confident

National council and also its members trusting me with these crucial responsibilities. I also would like to thank government authorities, policy makers, development partners, civil societies and colleagues from media for their continuous cooperation and support in our operation. My special appreciation goes to all the stafs associated with CNI Secretariat for their continuous support, dedication and professional integrity in every endeavor.

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that all the CNI members and readers would be aware and acknowledge the initiatives and contributions that CNI has undertook to accelerate the economic condition of Nepal.

As we look forward, it is worth reflecting on the past year. The year 2017 has provided an opportunity for expansion in membership, regional and international networking, professional trade and investment as well as working with government and development partners in policy formulation and implementation issues which I firmly believe CNI has fully grasped. CNI is determined to promote the business and industries advocating the timely possible actions and decisiveness through its expertise and networks which I think is the need of the country.

It's been my great experience to serve Confederation of Nepalese Industries providing valuable service to private and government sector. The growth and success of CNI would not have been possible without the input of its office bearers, respected members and staff. I, therefore would like to use this platform to express my sincere gratitude to CNI President Mr. Hari Bhakta Sharma, President Emeritus Mr. Binod Chaudhary, CNI Senior and all other vice presidents, Governing and

Lastly, I would like to extend my cordial and deep gratitude to all its stakeholders and partners for their valuable support and advice. CNI seeks continuous support of all the stakeholders for creating better atmosphere to promote investment and bring positive changes in Nepalese economy.

Megh Nath Neupane Director General

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# Introduction

onfederation of Nepalese Industries (CNI), established on April 17, 2000 is an umbrella organization of large and medium scale industries of manufacturing as well as service sector of the Nepal. CNI is a professionally led apex body of country's industrial and corporate sector operating with a theme of "Talking Business, Talking Change".

A non-government, not-for-profit organization, CNI is the voice of Nepal's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, CNI articulates the views and concerns of industry. CNI provides a platform for networking and consensus building within and across sectors and serves its members from the Nepalese private and public corporate sectors. From its birth, CNI actively raising issues related to investment and industrial development of Nepal and simultaneously providing solutions in the same.

The establishment of CNI was based on the widespread belief that the industrial society of Nepal urgently needed an effective representative body that would serve as a true platform to concentrate on many issues plaguing the Nepalese industries. There was a common understanding to establishment of a modern professional body with well-trained and experienced professional staffs that would be fully supported by the latest technological advancements. Keeping this thing in mind, CNI is committed to ensure meaningful policy inputs to the government, to create an industrial environment conductive to both the domestic as well as foreign investment and proper representation of manufacturing and service industries of Nepal.

CNI is working and associated with several business organizations of developing as well as developed countries in Asia, Africa, Europe and America as globalization has stepped everywhere and a harbinger of change has taken place in Nepalese economy due to global economy. With this regards, CNI has strong associations with the chambers and business organizations in India, Sri Lanka, Bangladesh, Pakistan, China, Hong Kong, Singapore, Czech Republic, Turkey and also works in close cooperation with international networks. This institution is thus being capable of not only providing useful policy inputs to the government of Nepal but also ensuring the implementation of the same.

This organization has particularly been focusing on the larger corporate and industrial enterprises which are the substantial sectorial leaders of Nepalese economy. These include enterprises from all the sectors such as manufacturing, tourism, financial services, exports or infrastructure irrespective of origin of the investments, geography as well as the nature of the business. Since its establishment, CNI has been raising issues like the persistent economic situation imbroglio, need for reforms in financial sector, strengthening of private sector's capabilities, the streamlining of private sector's initiation on development agenda, double digit growth issues and industrialization based on trade competitiveness.

In addition, CNI is an organization that works in coordination with many more local as well as international organizations and is increasingly becoming involved in the areas where the existing system and government has failed to deliver.

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### CNI Philosophy and Principles

hilosophy of CNI, as an apex of the country's industrial and business sectors is highly based on the concept of 'Culture of Corporatization'. As CNI is a corporate led and professionally managed non-governmental, non-political and not for profit organization based on a well-established organizational structure, a team of highly competent professionals of the concerned fields has been employed to translate its vision and national interest to ground reality.CNI is a powerful and effective advocate for economic growth and policy change to promote industrial climate as well as investment. It has become a vital source of expert advice andinformation to boost up investor confidence employment generation. CNI is envisioned to ensure that the government as well as the wider community including business, donors and civil society understands the needs of the growth of Nepalese Industry and the contributions it makes to the well-being of general public.

CNI is promoting business and industry in Nepal while protecting the rights and interests of business and industrial communities. Through its expertise, CNI provides information, advisory, consultative, promotional and representative services to business organizations as well as government. According to the underlined philosophy and given assumption, CNI has been providing a forum for the generation of ideas, for exchange of views and for the enlargement of useful business networking based on the following principles:

- Functioning solely on defined objective and prudent policies with the democratic mechanism of preoperational representation guided by the confederation's constitution.
- Adopting a pro-active partnership approach internally with its constituents as well as with the government and other national and international organizations.

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# CNI's Vision, Mission and Strategies

### VISION

To play a lead role in making the country's industrial sectors vibrant, resilient as well as globally competitive, and promoting the investment friendly environment for achieving a sustainable double digit economic growth.

### MISSION

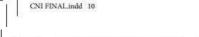
The primary area of CNI to work is encouraging positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

### STRATEGIES

In order to accomplish the above mission and move ahead towards the set vision, CNI has been adopting the following strategies:

- To strengthen the efficiency of the Nepalese private sector at par with the international levels and to be recognized as the leader in providing value added business support services and trade facilitation for competitiveness and quality enhancement.
- To act as a 'Think Tank' for the management and development of Nepal's industrial sector and to be recognized as the key catalyst in mobilizing the value of the private sector.
- To take appropriate actions to achieve the nation's social aims by ensuring professionalism, social accountability, business integrity and high standards of quality of goods and services.
- To play an instrumental role to create conducive environment for investment in the country's industrial sectors and to provide necessary inputs as well as services for the establishment and development of supportive institutions.
- To provide crucial recommendations and facilitate different government bodies as well as agencies on issues related to industrial promotion, economic policy formulation and investment facilitation along with the improvements required on the same according to the need of times.
- To develop a team of professionals at CNI with competencies and commitment for promoting national economic as well as member's business interests and to formulate necessary rules and regulations, within the framework of the CNI

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- constitution, in order to regulate the activities of the Confederation.
- To be financially self-reliant by expanding the member base, chapters, industry
  association, contact offices and branches throughout the Nepal and introducing
  new services to member enterprises and to those who need CNI's assistance to
  expand their businesses and to excel in professionalism.
- To build a affiliation, cooperation and mutual rapport with the international public
  as well as private institutions with an aim of promotion and development of
  bilateral, regional and international trade and investment and to share experiences
  and views among international organizations.
- To work in the field of research and development both at the national and international levels in the issues related to industrial development, factor productivity, technological advancement, product innovation, trade facilitation, industrial relation, taxation among many other possible areas of business and investment expansion within and outside the country.

### CNI OBJECTIVE AND GOALS

The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector.

A part from this, CNI has been identified the following specific goals and working to achieve the same.

- Proper representation of the country's medium as well as large scale manufacturing and services industries.
- Provide meaningful policy inputs to the government in the area of industrial development, investment and export promotion, trade facilitation, industrial relation.
- Act as a forerunner of major changes in global economic and business scenario and possible impacts to Nepal.
- Help to create an industrial environment conducive to domestic and foreign investment.
- Working closely with the government on policy formulation and implementation issues
- · Enhancing efficiency and competitiveness of Nepalese industries.
- Creating opportunities for the country's industrial growth through specialized services and global linkages.
- Acting as platform of consensus building and networking for public private partnership in development agendas.
- Develop CNI as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal through the means of research and development (R&D).







### **GENERAL BODY**

This is the highest body constituted of all members of CNI. It is also called the General Assembly.

### NATIONAL COUNCIL

National Council is one of the high level bodies consisting of 33 members (including office bearers) representing different sectors of CNI Membership.

### **GOVERNING COUNCIL**

Governing Council is the policy making body of CNI that is constituted of seven senior business leaders under the coordination of CNI Former President including the current President.

### **OFFICE BEARERS**

Office Bearers Committee is the main functional body of CNI consisting of the President, the President Emeritus, the Senior Vice President, four Vice Presidents (including ex-officio Vice President) and Director General (non-voting member).

### SECRETARIAT

CNI has an efficient Secretariat with different specialized departments including research and development, documentation and publication, and foreign trade information center for its daily operation. Likewise, the secretariat constitutes information collection and dissemination unit, forums, committees supported by competitive professionals and support staff.

Similarly, CNI secretariat has own spacious office of more than 3500 square feet area, which includes a large Meeting Hall, special guest station and various office bearers as well as administrative wings.





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## CNI Policies

n spite of policy reforms initiated in the early 1990s, Nepal could not attract foreign direct investment (FDI) as much as desired. This is partly because a small, least developed, landlocked, mountainous country has little to offer to investors. Nevertheless, other similarly situated countries are receiving more investment than Nepal.

In such a situation, can Nepal improve its domestic as well as foreign investment performance? The answer of CNI is yes, because Nepal's advantages include among others privileged access to a well-disposed neighboring country with a large market; a low wage, trainable workforce; a flourishing local entrepreneurial culture in both small and large business; and established international recognition. Nepal's temperate climate is also ideal for cultivating medicinal herbs, whose market has seen phenomenal expansion in recent years.

However, these advantages can make attractive investment packages. There are serious weaknesses in the policy framework and implementation that warrant priority attention. Keeping this in mind, CNI has set the following policies to work with the government as well as the development partners in order to improve investment climate, investment performance and the industrial development to achieve sustainable double digit economic growth.

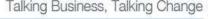
- Foreign Direct Investment (FDI) is one of the important engines of economic development. However, there is tough competition to attract FDI in their respective countries. CNI, in association with the government of Nepal will make an effort to change the mind set of foreign investors from 'Why Nepal' to 'Why not Nepal'.
- Infrastructures are crucial for the investment promotion and industrial development of a country. To develop infrastructure at a faster pace, besides peace and security, CNI will help government of Nepal to bring favorable investment policies so that private investment and FDI can be



attracted in infrastructure projects.

 Productivity, the most crucial variable for dynamic economic growth and employment creation, is low because the government is not oriented towards productivity enhancement —rather they are focused on cheap labor. Labor productivity can be increased by better industrial relations; much more investment in human resources; paying living wages; introduction of modern technology, and a strategic vision, based on consensus and making stringent labor laws.

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- As the leader of private sectors, CNI will focus to increase the productivity through skill development and technological adaptation programs for national economic growth and risk management in the unfolding era of uncertainty, crisis and conflict.
- Cost of transaction and cost of fund should be reduced as a matter of priority
  to uplift the competitiveness of the Nepalese economy and to ameliorate
  the investment climate. In this respect, CNI is very sincere and ready to
  work with the government as well as Nepal Rastra Bank (NRB), the central
  bank of Nepal in the issues of financial sector reform and capital market
  development, which in turn will be instrumental for enhancing financial
  deepening and reducing cost of capital.
- There is lack of complete communication to foreign investors about the
  investment related issues, rules, regulations and procedures. That is why
  Nepal is not getting the adequate amount of foreign investment and this
  has created problems when the foreign investors want to repatriate the
  profit/dividend. Thus CNI, through the recently developed information
  portal 'Invest Nepal' along with its regional and global networking, will be
  actively disseminating the primary information to all the foreign investors
  on the aspect of FDI.
- Challenges from international competitiveness cannot be met without
  adequate infrastructures such as roads, warehouses, electricity, water,
  sanitation and telecommunications. Although, it is the duty of the State to
  provide such infrastructures as well as level playing field; CNI will take an
  initiative and contribute in this aspect through public-private partnership
  (PPP) mechanism.





- While it is being recognized that the private sectors, informal and formal, are the true engines of economic growth. But at present, it is not realized that the role of private sectors in national economy, employment generation, policy-making as well as strategy formulation is acknowledged despite the advent of the liberal democracy. In this respect, CNI will act as lobbyists or pressure groups to narrow down the gap and further broaden the contribution of private sectors by enhancing the professionalism as well as business integrity in line of the national interest.
- The principal objective of CNI is to encourage positive competition and competent management among the industries, promoting domestic and foreign investment, and creating employment opportunities in the country's industrial and corporate sector. Thus, CNI will be working as a 'Think Tank' institution for the management and development of the economic and industrial sector of Nepal through the means of research and development (R&D).

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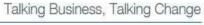


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## CNI Eminent Persons' Council (Think Tank)



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Member



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# NI Council, Committee and Forums

(2016-2019)

SN	Name of the Council/Forum/ Committee	Chair/Coordinator	Convenor
1	Energy Development Committee	VP Mr. Vishnu K. Agrawal	Mr. Guru Prasad Neupane
2	Infrastructure Development Committee	VP Mr. Vishnu K. Agrawal	Mr. Birendra Raj Pandey
3	Institutional Strengthening and Membership Promotion Committee including CO, Fund raising, Recovery, Secretariat	President VP Mr. Anuj K Agrawal VP Mr. Vishnu K. Agrawal	Mr. Naresh Das
4	International relations Committee including networking with sister organizations	VP Mr. Nirvana Chaudhary	VP Mr. Nirvana Chaudhary
5	District Chamber Strengthening and Networking with CNI Chapters and Institutional members Committee	President VP Mr. Krishna Prasad Adhikari	VP Mr. Krishna Prasad Adhikari
6	Industry and Investment Promotion Committee	President VP Mr. Satish K More VP Mr. Krishna P Adhikari	
7	Revenue Committee	VP Mr. Anuj Agarwal	Mr. Analraj Bhattarai
8	Finance and Monetary Policies Committee	President VP Mr. Satish K More VP Mr. Anuj Agrawal	Mr. Analraj Bhattarai
	DD 14 C	President	





9	Committee including spokesperson	VP Mr. Anuj Agrawal VP Mr. Satish More VP Mr. Vishnu Agarwal	
10	Employers' Council	VP Mr. Rajesh Kumar Agrawal	VP Mr. Rajesh Kumar Agrawal
11	Tourism and services Committee	VP Mr. Satish More VP Mr. Anuj Agrawal	Mr. Suresh Lal Shrestha
12	Think Tank or Subject Expert	President	Prof. Dr. Shambhu Ram Simkhada
13	Women Entrepreneurship Development Committee	VP Mr. Krishna P Adhikari	Ms. Asha Rana Adhikari Ms. Barsha Shrestha
14	CNI YEF	VP Mr. Vishnu Agarwal	Mr. Rohit Gupta
15	CNI Foundation, Summit and Program	VP Mr. Nirvana Chaudhary	

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# CNI Networking

since its establishment, CNI has been focusing to expand its network in national as well as international level. CNI Office Bearers, governing council and national council have already endorsed a policy to open new chapters in different places of the country that hold strong industrial potential, hoping that the CNI's efforts will be value addition for the national economy as whole through optimum utilization of resources, giving new momentum

to economic activities and ultimately generating more jobs opportunities in the country.

Keeping this reality in mind, CNI now has been focusing to strengthen the existing chapters and association as well as expand new network in the national and international levels. By now, CNI has established its network in the following industrial and business centre of Nepal:-

### CNI PROVINCES

CNI has initiated the process of establishing Confederations in all seven provinces in view of the new federal setup. To this effect, seven active members of CNI have been nominated as the Coordinators of the respective provinces as follows:



Provinces	Address	Coordinators	
1	Biratnagar Mr. Min Prakash Maii		
2	Janakpur Mr. Naresh Das		
3	Hetauda	Mr. Rishi Ghimire	
4	Pokhara	Mr. Binod Neupane	
5	Butwal	Mr. Ajaz Alam	
6	Surkhet	Mr. Tek Bahadur Bhandari	
7	Dhangadi	Mr. Hem Bikram Thapa	

### CNI INDUSTRY ASSOCIATIONS

S.N.	Association	Address	President
1.	Hetauda Industry Association	Hetauda	Mr. Rishi Ghimire
2.	Chitwan Industry Association	Bharatpur	Mr. Bhim Bahadur Pande
3.	Rupandehi Chamber of Industry	Butwal	Mr. Ganesh Prasad Adhikari
4	Pokhara Industrial Area Industry's Association	Pokhara	Mr. Binod Neupane



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# CNI Domestic Partnership

NI believes that the unilateral efforts of the confederation only would not be adequate enough to achieve its set goals and objective as well as to contribute for the economic development of the country. Keeping this reality in mind, CNI has actively been participating in various socio-economic activities

organized by different public as well as private organizations. In order to further intensify its efforts and to exert considerable impact on the social wellbeing of the general people through economic development and employment generation, CNI has joined hands by signing MOU with the following organizations.

### CNI Partnership with Domestic Organizations:



### ALTERNATIVE ENERGY PROMOTION CENTER(AEPC)

Khumaltar, Lalitpur

### SOCIETY OF ECONOMIC JOURNALISTS OF NEPAL(SEJON)

Anamnagar, Kathmandu

#### WATER RESOURCES AND ENERGY JOURNALISTS OF NEPAL (WAREJ-NEPAL)

Anamnagar, Kathmandu

### HIMALAYAN CLIMATE INITIATIVE (HCI)

Panipokhari, Kathmandu

#### HABITAT FOR HUMANITY INTERNATIONAL NEPAL(HFHI-NEPAL)

Kathmandu

#### NATIONAL SOCIETY FOR EARTHQUAKE TECHNOLOGY-NEPAL (NSET)

Sainbu, Lalitpur

### INDUSTRIAL ENTERPRISE DEVELOPMENT INSTITUTE (IEDI)

Tripureshwor, Kathmandu

#### HABITAT FOR HUMANITY

Dhumbarahi, Kathmandu

#### MAHA SANCHAR

Kathmandu, Nepal

#### MOSES (FROST & SULLIVAN)

Kathmandu, Nepal

#### PRAVAT MEDIA

Kathmandu, Nepal

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# CNI International Partnerships

n order to foster the relationship between Nepal and the rest of the world, and to facilitate economic growth of Nepal organizations and for promoting investment potentials of Nepal in the international markets as a means of economic diplomacy.

industrial development, CNI has been focusing to expand its global presence. As promoting professionalism and positive competition is one of the major working areas of CNI, it has signed Memorandum of Understanding (MoUs) with the public and private organizations of regional as well as global level. By doing that, CNI has envisaged that such collaboration will be a milestone for a strategic partnership between these

CNI believes that having bilateral agreements with regional and international associations will help it in achieving its goals of enhancing professionalism in management, advancement in technology and development of trade and industry in the country. Towards this end, CNI has some very important bilateral agreements with a number of important trade and industry organizations throughout the world which are listed here in chronological order:







FEBRUARY 19, 2003 CONFEDERATION OF INDIAN INDUSTRIES(CII) Delhi-India

MARCH 31, 2003 CEYLON CHAMBER OF COMMERCE(CCC) Sri-Lanka

JANUARY 17, 2004
METROPOLITAN CHAMBER OF
COMMERCE AND INDUSTRY (MCCI)
Dhaka- Bangladesh

JANUARY 18, 2004
FEDERATION OF BANGLADESH CHAMBER
OF COMMERCE AND INDUSTRY (FBCCI)
Dhaka- Bangladesh

MAY 10, 2004
THE ALL INDIA ASSOCIATION OF
INDUSTRIES (AIAI)
Mumbai-India

FEBRUARY 3, 2005
KARACHI CHAMBER OF COMMERCE AND
INDUSTRY (KCCI)
Karachi- Pakistan

FEBRUARY 4, 2005
ISLAMABAD CHAMBER OF
COMMERCE AND INDUSTRY (ICCI)
Islamabad-Pakistan

FEBRUARY 7, 2005
THE LAHORE CHAMBER OF COMMERCE
AND INDUSTRY (LCCI)
Lahore- Pakistan

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DECEMBER 1, 2009 THE INDIAN CHAMBER OF SEPTEMBER 5, 2013 ISLAMABAD CHAMBER OF COMMERCE HONG KONG (ICCHK) Hong Kong

MARCH 31, 2003 CHINA COUNCIL FOR THE PROMOTION OF INTERNATIONAL TRADE (CCPIT) China

**DECEMBER 20, 2010** METROPOLITAN CHAMBER OF COMMERCE AND INDUSTRY (MCCI) Dhaka- Bangladesh

DECEMBER 3, 2011 FEDERATION OF INDIAN CHAMBERS OF COMMERCE AND INDUSTRY (FICCI) Delhi-India

> AUGUST 22, 2012 ISTANBUL CHAMBERS OF COMMERCE(ICC) Istanbul-Turkey

FEBRUARY 3, 2005 CONFEDERATION OF INDUSTRY OF THE CZECH REPUBLIC (CICR) Czech Republic

COMMERCE AND INDUSTRY (ICCI) Islamabad-Pakistan

FEBRUARY 2, 2016

WORLD WILDLIFE FUND (WWF) Nepal

> FEBRUARY, 2016 MOTT MACDONALD London

MARCH 3, 2016 THE ASSOCIATED CHAMBERS OF COMMERCE AND INDUSTRY OF INDIA (ASSOCHAM) India

MAY 6, 2017 COMMONWEALTH ENTERPRISE AND INVESTMENT COUNCIL (CWEIC) London

**JUNE 2017** INTERNATIONAL LABOR ORGANIZATION Geneva

AUGUST 24, 2017 PHD CHAMBER OF COMMERCE AND INDUSTRY (PHDCCI) India

#### The key motives behind the CNI's continuous efforts of expanding its global presence are:

- Exchange of information in regard to trade, investment, economic cooperation and services between the countries concerned
- Exchange of appropriate materials necessary for securing the objectives
- Recommend jointly necessary measures for promoting close economic cooperation between the countries to the respective governments
- Encourage businessmen to participate in Trade Fairs/Exhibitions held in the countries concerned
- Cooperate in sponsoring missions and receiving business delegates and technical experts when considered appropriate
- Recommend measures for the promotion of mutually beneficial bilateral trade
- Cooperate in organizing trainings, seminars, workshops, talk programs and similar in the areas of mutually agreed upon

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# CNI Representation

CNI is well represented in the different government bodies, agencies, committees and department as well as in different development partners, international organizations, diplomatic missions and national/international non-government organizations. The major government as well as non-government organizations and bodies on CNI has been actively representing and contributing in policy issues are as follows:

**Investment Promotion Board** 

Revenue Advisory Committee

Certificate of Origin Technical Committee

Women Entrepreneurs' Forum

Sick- Industry Rehabilitation Committee

Economic Diplomacy Implementation and Monitoring Committee

NS Quality Board

Nepal Business Forum (NBF)

Cottage and small Industry Program Management Committee

**EIF-National Steering Committee** 

Social Security Fund Committee

Central Level Industrial Relation Committee

Investment Board Nepal (IBN)

High Level Committee and Policy

Committee on Infrastructure Project

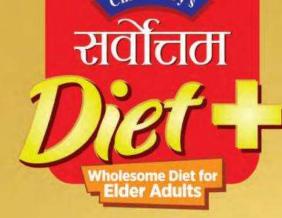
High Level Committee on Investment

Single Window Service Centre, Department of Industry

Trade and Export Promotion Centre (TEPC) Board

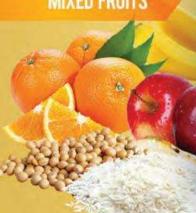
Minimum Wages fixation Committee

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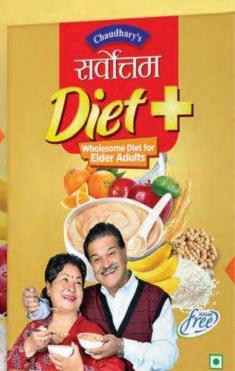


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# **CNI** Functions

CNI provides a wide range of services for parties engaged in trade and commerce in national, regional and international level. Its operation is totally guided to contribute for the higher economic growth and thereby socio-economic development of the society. As an apex institution country's industrial and business sectors, CNI's outlook is to provide efficient, flexible and impartial services including administrative and support, secretarial and other professional assistance for the facilitation along with supervision, arbitration and conciliation proceedings. The major functions of CNI include the following:

## 1. Helping to Create an Investment Friendly Climate in Nepal

With low levels of output/income and a low savings rate, continued and expanding economic growth clearly requires an expanded level of investment - there is no other way to grow the economy. This new investment cannot take place from domestic sources because Nepal does not possess the sizeable stock of accumulated savings that would be needed. Neither it is likely to come from foreign remittances, which now play a significant role in offsetting a graduallyincreasing trade deficit, but is habitually used for consumption expenditure. Foreign Direct Investment (FDI) thus assumes a level of importance that will only increase in future years in order to bring the level of economic growth and development as projected by the government.

To be successful in attracting investment, Nepal must be competitive and be viewed as one of the most open, investor-friendly, and progressive business environments in the region. To this end, the government must be committed to changing the mindset of all stakeholders to reflect what is needed to achieve this objective. The policy documents thus must be focused to attract greater levels of both foreign and domestically-generated investment to take advantage of Nepal's abundant investment opportunities.

Investment policy is derived development and the objectives it sets for itself in putting in place a series of beliefs or aspirations that will be the defining cornerstone of future activity in the investment area. In this connection, one of the major functions of CNI is working with government to provide a clear and authoritative approach to development, to assure the private sector that its capital as well as business will be supported by the legislative policies and acts of the land for creating employment, raising national income, and generating wealth. With this regards, CNI organized Nepal Infrastructure Summit 2014 in Kathmandu on November 11 and 12, 2014 with a theme "Accelerating Investment in Infrastructure"which sets the foundation for sustainable policy dialogue between government and private sector in presence of global audience on infrastructure development so that the policies, regulations, networks, technical know-how and financial investment can be pooled and deployed in coming days in nation







# 2. Enhancing Private Sector Capacity and Capabilities

Role of private sector for sustained economic development is always at the forefront. The present global economic experiences reaffirmed the notion that the invisible hand of the market would always contribute to accelerate growth process in a sustained manner. Market oriented development strategies encourage increasing private sector involvements in the development process, limiting the government's role as a facilitator & developer of the private sector through the investments on building physical infrastructure and human resources so as to create an environment conducive for private sector development.

In such a situation, Confederation of Nepalese Industries (CNI), as a private sector organization and one of the associates of the country's prosperity, indeed, has been focusing for the capacity development of private sector, the engine of the growth. The motives behind this function are as follows:

- To promote and intensify the capacity of the country's private sector as the government has been adopting the free market economy policy since almost two decades ago
- To increase the importance of the private sector in strengthening the industrial sector and ultimately achieving sustainable economic growth in the economy
- To change the government's formal vision with recognized and honored importance as well as contribution of the private sector to the national economy
- To give emphasis and pledge support for

- as international market in the era of globalization
- To encourage public confidence in the goods and services produced and offers by the country's private sector thereby promoting the export
- To facilitate and create sound industrial relations at the national and enterprise level and establish good relations with the trade unions to create good working environment in the country.

### Become the Sounding Voice of the Industries

As one of the main objectives towards the origin of CNI was to boost up the country's industrial sectors through the increased confidence of businesses operating in Nepal and attracting foreign direct investment (FDI) to accelerate economic growth, CNI has actively been working as the sounding voice of industries. In order to increase the level of business confidence, the domestic environment should be conducive to the investors of national as well as international level. To establish and maintain such environment in Nepal, the land of comparative advantage with huge potential markets, CNI has continuously been advocating and lobbying for betterment

of the country's industrial community and for maximized social welfare of general people.

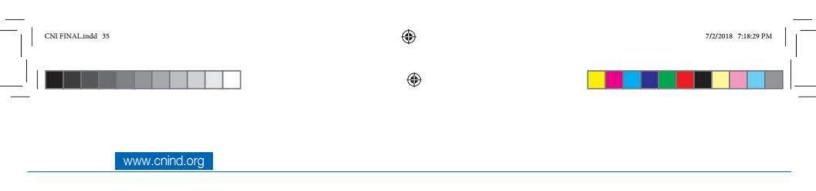
To this end, CNI has highlighted a number of important points about and different facetsof the business climate as well as industrial promotion. There is a cross-regional and cross-sectoral consensus among business persons and industrialists all over Nepal that the government regulation and policy has posed the higgest hindrance to



the expertise development of the Sector specific private enterprises with right, responsibility and accountability

 To make able the country's private sector to compete in the regional as well Nepalese business community. The business communities expect this would not continue in future and accordingly looking forward to the constructive role of CNI. To meet this expectation of industrial community, CNI has been focusing to minimize the

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hindrances related to the industrial relation, lack of power/fuel, access to finance and bureaucratic hassles through the means of advocacy and lobby.

### Working Closely with the Government and Development Partners

It should be clearly understood that the development and implementation of trade and investment related policy, with attractive slogans and promises, will not automatically result in an increase in investment. But it will indicate a commitment of government to making the environment hospitable for investors by removing administrative barriers to investment, by helping to increase competitiveness and by eliminating corruption. Such policy-driven improvements will go far in encouraging investors, both domestic and foreign, to locate their businesses in Nepal. In order to increase Nepal's national competitiveness and to attract more investment government must focus on streamlining policies and practices, and reforming domestic policies and procedures that have been serving as entry barriers to the industries and business activities. Apart from that, keeping the seriousness of such issues in mind, the government should make some efforts to ease the implementation mechanism of policy statements along with the simplified tax administration, transparent monitoring

closely working with the more than twenty five government agencies and departments not only in the issues of policy formulation but also in the process of policy implementation, monitoring and evaluation. Likewise, CNI has been closely working with the development partners, national/international nongovernmental organizations (N/INGOs), diplomatic missions, academia and civil society in the areas of infrastructure development, trade/investment facilitation, research and development (R&D) as well as corporate social responsibility (CSR).

# 5. Promoting Industrial Growth through Specialization, Innovation and Technological Advancement

Although, Nepal's industrial sector recorded an annual average growth rate of around 5 percent over the past 2 decades, the growth was uneven and set on a clear declining trend. Unless it grows more rapidly than other sectors of the economy, thereby increasing its share in overall GDP, it seems to be difficult to reduce poverty and generate well-paid jobs, and ultimately to attain the country's prosperity. In the future, a rapidly expanding Nepalese manufacturing sector, both in terms of increasing its relative size in the domestic economy and in terms of raising its productivity level is inevitable. Experience in other South and Southeast Asian countries show that, with appropriate policies and



award as well as punishment. For this the government and the private sectors should work simultaneously with mutual trust and confident so that the private sector, the engine of the growth, could felt that their contribution in investment, employment, production as well as revenue generation to the government is acknowledged by the government.

To this end, CNI as an apex body of country's industrial and business sectors, has been

be turned into a driving force of economic progress.

Given its relatively small industrial base, low labor costs and potential markets, this is certainly achievable in Nepal, provided the country is able to restore law and order, a stable macroeconomic and political environment and transparent regulatory mechanism accompanied by conducive business environment to attract and retain specialization, innovation and technological

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advancement with domestic and foreign investment. CNI believes that a new industrial strategy, which emphasizes domestic linkages and the development of small and medium scale industries, has the potential to generate widespread employment in the manufacturing sector as well as in agriculture, trade, transport and supporting services, and consequently improve the living standards of large sections of the population in urban and rural areas.

Apart from that, CNI has been focusing to the industrial development strategy to face four emerging challenges - all stemming from the gradual erosion of the country's industrial competitiveness in an increasingly open trading environment.

- First, the growth rate of the Industrial sector has been quite uneven in the past years and, moreover, has slowed down considerably and even posting negative growth in some years
- Second, with rapid globalization and trade liberalization, Nepal is facing increasingly stiff competition in its traditional export markets and products, while its domestic firms are competing against increasing inflows of imported manufactures. Foreign

including poor investment climate and business environment, inadequate physical infrastructure, underdeveloped industrial technology and low skills and education levels. To cope with these weaknesses, CNI has been focusing on specialization, innovation and technological advancement.

## Acting as a Platform for Consensus Building and Networking

While policy reforms and transparency are necessary to address the immediate, shortterm constraints of the industrial sector, they are not sufficient by themselves to lead to the rapid and sustained development of the economy as whole. Because of numerous market failures facing domestic firms in developing their technical and managerial capabilities including information acquisition, skills upgrading and technology development; progress will not evolve naturally in the context of Nepal's present endowments and policy framework, or in the international context of stiff competition in the globalized market place. In such a situation, the role of the government as well as the private sector organizations, like CNI, should be focused on consensus building and networking, especially





have declined, putting additional pressure on the manufacturing sector to boost next export earnings.

- Third, Nepal's traditional exports are losing share in the world market, and the world demand for its exports is stagnating or declining.
- And fourth, Nepal's industrial structure, already at odds with its long-term comparative advantage, is facing renewed pressure from the impact of trade liberalization on its ailing industries.

In addition to these four main emerging challenges, the industrial sector suffers from many long-standing weaknesses, and business confidence where it can be most effective to attract additional investment.

The regulatory approach and policy tools used in Nepal are seem to be ineffective as much as required to rely on the dispute settlement, consensus building and networking, which has already been proved in past to spur manufacturing growth, promoting a narrow range of exports based on largely imported inputs, e.g. carpets and garments, and tariffs and bans to protect domestic firms. Moreover, the changing international environment places pressure on all parties to liberalize trade and investment regimes, calls for a more creative and innovative strategy, relying on close public-private partnerships to enhance the productive and transaction

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efficiency of manufacturing firms, to diversify export products and markets, to create a conducive business environment, to invest in the necessary physical infrastructure, and to develop industrial technology at the firm level in order to raise the technical and managerial capabilities of domestic industrial firms. Above all, it should recognize that it is firms that compete on domestic and international markets, and that public policy needs to fortify the competitive capabilities of firms.

As the industrial sector already accounts larger share for most of the country's export and its success is crucial to the country's prosperity, now and in the future. In recent years, the Nepalese industrial sector has been facing difficulties posed by international conditions, the result of the global downturn and global competition. However, Nepal has opportunities as it has one of the lowest wage rates in Asia, and can attract foreign direct investment. It boasts diverse climatic conditions, abundant water resources and hydropower potential, and a strategic

development: businesses need to integrate the economic, social and environmental impact in their operations. Keeping this reality in mind, CNI takes its CSR very seriously and, besides encouraging all its members to be active regularly to fulfill their individual social responsibilities, it itself has been an example in this sector since its inception. CNI as an organization that is accountable to society at large and responsible to help those in need has taken some initiatives in association with Maha Sanchar, an philanthropic organization set up by the comedian duo of Madan Krishna Shrestha and Hari Bansha Acharya, and dozens of other organizations, CNI has set up a "Citizen Relief Fund" to undertake immediate relief programs in the event of natural calamities like floods, earthquakes and fire in the country. This Fund has grown exponentially to become a dependable source for helping relief efforts in the case of natural calamities in the country as well as abroad.

CNI-Citizen Relief Fund so far carried out relief programs for fire victims in





much that the government and industry can do take advantage of these opportunities.

Keeping these opportunities in mind, as the apex body of country's industrial sector, CNI has developed itself as a platform for consensus building and networking both in national as well as international levels for investment promotion, industrial development and employment generation.

# 7. Corporate Social Responsibility (CSR)

In recent decades the concept of Corporate Social Responsibility (CSR) turned out to be a vital strategy for businesses to survive in a ruthless market environment. In a condition where market's shiftand customers' preferences becomes more unpredictable and complex, adopting CSR strategy could be a powerful tool for survival. CSR is intrinsically linked to the concept of sustainable

Kathmandu and Sirana, flood victims in eastern and western Nepal and people affected with diarrhea epidemic in the far western region of the country. Likewise, it has collected funds as well as other required materials and handed it over to Pakistani Embassy to help the victims of the devastating earthquake in Pakistan. Moreover, CNI-Citizen Relief Fund handed over a substantial amount of aid in cash and kind to the Sri Lankan Embassy for the relief of tsunami victims in Sri Lanka and Japan. The monsoon in August, 2014 caused excessive flooding in both eastern and western regions of Nepal which devastated live hood of thousand of Nepalese and killed hundreds of people. In an effort to rehabilitate the affected people, CNI through citizen relief fund has collected and distributed relief material to the victims. With regards to the devastation and tragedy brought by the massive earthquake on April 25 and May 12, CNI and MaHa Sanchar through the Citizen Relief Fund have been working collaboratively in providing relief materials (food, water

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and shelter) to most affected areas and has initiated long term rehabilitation programs for those affected through the earthquake. CNI has been working tirelessly in raising funds from among its members, organizations and the general public to extend a helping hand for the relief and rehabilitation in the affected regions.

Apart from that, CNI has been focusing to strengthen and enhance the 'Citizen Relief Fund' to contribute to the society in any kinds of calamities in the days to come.

# 8. Research and Development (R&D)

As the Industry associations of Nepal, CNI

performance measures such as sales growth and share price in the sectors where R&D is important. Businesses are in a better position to achieve and maintain competitive advantage in the increasingly global market place with sustained R&D and other related investment at the right levels.

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Furthermore, companies that carry out R&D may be in a position to claim tax relief through R&D tax credits schemes. R&D tax credits works by allowing companies to deduct qualifying expenditure on R&D activities when calculating their profit for tax purposes. Other R&D Support such as Grant for Research and Development and Knowledge Transfer Partnerships are available to help companies fulfill their R&D aspirations. Likewise, R&D results in valuable inventions, ideas and



is active in providing market and business information services to its member firms. However, due to globalization and rapid technological development, the information as well as data useful and relevant today may not be appropriate for tomorrow. For instance, they do not provide technical information and services such as product and process advice, productivity improvement at the plant level, advice on sources and costs of production equipment, and so on. In this era of globalization and trade liberalization, the challenge is to upgrade industry associations, not just firms, particularly their capacity to deliver technological upgrading services to their members. In this connection, Research and Development (R&D) is only the way to excel in business through specialization, innovation and technological advancement with updated and relevant data/information. More importantly, R&D plays an important role in the innovation process which is increasingly vital to current and future profits for companies. It results in the technology that brings new products and services to the market place. Innovation results in high quality jobs, successful businesses, better goods and services and more efficientprocesses. International research has consistently demonstrated the positive correlation between R&D investment intensity and company

designs which can be a source of potential value when it comes to gaining competitive advantage. A variety of Intellectual Property Rights exists to help a company protect these valuable assets. Because of these reasons, CNI has been conducting various comprehensive researches in association with different government as well as non-government organizations focusing on issues of industrial development including manufacturing and service sectors. Accordingly, CNI has been forwarding the conclusionsderived from the research studies to concerned government agencies for policy reform as well as to the member institutions to help them in specialization, innovation and technological advancement.

### Trade and Investment Facilitation

Trade and investment are the two sides of a coin. Generally for the countries like Nepal, where the five decades long development efforts of the government is far behind in comparison to other countries those started the planned development strategy simultaneously, the equal emphasize should be given to promote both the trade and investment. Studies found that the influence

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of market and supplier access on investment location decisions was four times greater than that of production costs. So the access to markets and access to suppliers are the most important factors affecting entry decisions by domestic as well as foreign investors and are the serious issues of trade and investment promotion.

Trade, investment, and production patterns in production chains are also partly determined by agglomeration and dispersion effects across countries and commodities. Trade

through industrial development and the resulting high-quality production and trade services.

In order to facilitate trade and investment in Nepal, CNI in cooperation with the government of Nepal-Ministry of Industry (MoI) and USAID-NEAT activity has developed an information portal 'www.investnepal. gov.np', which will be working as a window for domestic as well as foreign investors to know about Nepal's investment climate, investment procedures, visa process, policies,

facilitation has an indirect impact on Foreign Direct Investment (FDI) inflows by lowering the cost of spreading production across several countries in order to take advantage of their comparative advantages. Increased FDI, in turn, can further boost regional trade, adding to the direct effect of improvements in trade facilitation across borders. If the advantages of scattering production across economies in a region outweigh those from concentrating it together, trade facilitation makes FDI complementary to trade. This can create a virtuous cycle of trade facilitation, trade, and investment that fosters increased trade and economic growth.

To compete for larger shares of regional supply chains, countries have striven to improve their trade services. To this end, the government should actively promote infrastructure development in order to strengthen its competitive and comparative advantage and the private sectors as well as trade support institutions (TSIs) should focus on specialization, innovation and technological advancement to reduce the cost of production and in turn to maximize production, profit and investment. A FDI and export oriented development strategy with well developed trade and investment facilitation mechanism supported by the economy's integration in global production networks enhance the investment attractiveness to foreign firms. CNI as a leading trade/investment support institution and sounding voice of industries is well understood about its role to link the Nepali products in global supply chains laws, and acts including different surveys and treaties and agreements signed by Nepal with other countries. CNI as an apex body of country's industrial sector is the operator as well as manager of the portal will be updating the information when they emerged continuously. Likewise, CNI in cooperation with European Union is going to commence a special project called 'Go International' with an aim of promoting export of Nepali products, identified by NTIS, to the European markets.

Apart from that CNI has identified the following major areas for trade and investment facilitation and accordingly working on the same. These areas are: trade and investment promotion; customs clearance facilitation; commodity inspection and quarantine, food safety, quality and standardization; electronic business; transparency in laws and regulations; cooperation of small and medium enterprises, commercialization of agriculture, promotion of high value crops and cooperation with trade partners as well as concerned government organizations.

### 10. Certificate of Origin (CoO)

The Certificate of Origin (COO) is a document issued by the government or private sector business organization to certify the place of growth, production or manufacture of goods. It is required when exporting to specific countries, when requested by the consignee for customs clearance, or when it's stipulated

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in a letter of credit. The CO identifies goods and contains an express certification by a government authority, or other empowered body, that the goods in question originate in a specific country.

Many importers insist upon a CO when dealing

members with speedy, economical and prompt service. Because of this reason, the visits of CNI delegation to different countries have been able to further strengthen and expand its relationship with associated chamber organizations in these countries. Active involvement of CNI members in such

with foreign exporters. Although obtaining a CO is straightforward, it's important that specific procedures are as follows:

- Updated information of exporters in a specified form, which has to be completed and forwarded to the appropriate Chamber of the State/Territory, together with a list of signatories authorized to sign the certificates
- Evidence of origin i.e. copies of the invoice, a bill of lading, a letter of credit, or a statutory declaration, must be supplied prior to stamping
- Exporters must provide a copy of the documents being stamped for Chamber records.
- Before submission for authentication, the exporter must sign all export documents on the bottom left-hand side under the exporter's declaration

CNI has also been engaged in issuing Certificate of Origin to the member as well as non-member enterprises engaged in exports of various products to international markets. CNI has also been represented in the Technical Committee of the Department of Industries to look after the technical aspects of exports formalities and accordingly providing services to the exporters.

### 11. Membership Services

CNI Membership Committee as well as secretariat has been actively rendering services to its members. Fast and efficient means of e-mail communication has been brought into active use. This system provides

visits to chamber organizations of neighboring countries have provided an opportunity to explore the potential trade opportunities in these markets and attracting potentials from those countries.

# 12. Information Collection, Documentation and Publication

CNI is well equipped with important information related to trade, commerce and industry both in national as well as international level. The CNI secretariat has been regularly collecting and updating the data related to major economic indicators as well as trade and investment statistics, and accordingly publishing trade directories, publications, journals and articles. Foreign Trade/Information Division of CNI has been actively coordinating with world trade organization (WTO), International Trade Center (ITC), SAFTA and BIMSTIC to acquire information needs of its members and other users and addressing their query on commercial, industrial and export promotion matters. Apart from that, CNI has been regularly publishing its monthly newsletter 'MONITOR' which carries information on its activities and issues related with the economy. In addition, CNI is regularly publishing various articles and magazines with regards to the investment, business, trade, policies, socio-economic and others which are distributed across the nation through its solid channel.

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Our goal of being Nepal's leading business organization is underlined by our commitment to advocating for the private sector's interests and our continuous engagement with the government in order to drive forward the agenda of national economic development.



### 21ST JULY 2017

14th AGM – 'Prosperity: Only through Investment and Development'

CNI held its 14th Annual General Meeting (AGM) on July 21st, 2017 with the theme - 'Prosperity: Only through Investment and Development'. The Inaugural Session of the AGM followed soon after with the Rt. Hon'ble Prime Minister Sher Bahadur Deuba inaugurating the AGM which was also attended by former Prime Minister K P Sharma Oli and former Prime Minister Pushpa Kamal Dahal. In addition to the leaders of three major political parties the event was also attended by Ms Bhawani Rana, President, Federation of Nepalese Chambers of Commerce and Industry (FNCCI).

The 14th AGM was a milestone as the leaders of the private sector - two-main business and industry associations, CNI and FNCCI shared a common forum with the decision makers and leaders – the Prime Minister and two former prime ministers and leaders of the two major political parties in Nepal. All the distinguished guests took turns to address the audience and put forth their views on addressing the

key economic and developmental challenges facing Nepal.

### 10TH AUGUST 2017

Parisangh Ma Paricharcha – 5th Series

The fifth series of the program "Parisangh ma Paricharcha" was held on 10th August 2017 at CNI Secretariat, Thapathali. The theme of the discussion centered around revenue policy, tax system and recently implemented GST system by India.

The President of CNI Mr. Hari Bhakta Sharma, welcomed the experts of that particular field-Mr. Shisir Kumar Dhungana, Secretary of Ministry of Revenue, Mr. Bhupal Baral, Director General of Department of Revenue Investigation, Mr. Bishnu Prasad Nepal, Joint Secretary of Ministry of Revenue, Mr. Shova Kant Poudel, Director General of Customs Division, Mr. Kishor Jung Karki, Director General of Department of Revenue to share their insights on different tax related issues raised by the private sector.

Addressing the private sector, Mr. Shisir Kumar Dhungana, Secretary of Revenue Department

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said that the government is addressing not only the immediate challenges but also the future challenges in the revenue policy adding that the government is rapidly working on Central Server connection to simplify the revenue administration and tax payment.

Mr. Bhupal Baral, Director General of Department of Revenue Investigation emphasized that the government always respect the taxpayers and only the taxpayers who are deceitful should be worried. Mr. Kishor Jung Karki, Director General of Department of Revenue, emphasized that they are working under the principle of Tax rate vs. Tax Net and the policy is to increase tax net beyond tax rate.

### 14TH AUGUST 2017

CNI distributed Relief materials worth Rs. 50 Lakhs to Flood Victims

The heavy flooding caused by the continuous heavy rainfall created havoc in the Terai region by taking countless lives and displacing thousands of people living there. In this hour of national need, CNI decided to establish relief funds of Rs. 50 lakhs to help the flood victims. CNI further handed over the basic necessities like foods, medicines and other emergency goods to government in coordination with Home Ministry and Ministry of Commerce. In the meeting, attended by Mr. Haribansha Acharya and Mr. Madan Krishna Shrestha, it was further decided that CNI will dedicate one current account in NIC Asia Bank Ltd. for collection and distribution of the relief funds to help victims of natural disasters.

### 24TH AUGUST 2017

PM Sher Bahadur Deuba's Visit to India, 2017

A delegation from CNI accompanied Rt. Hon'ble Prime Minister Sher Bahadur Deuba on his official visit to India. At the Welcome Programme organized by private sector representatives of India and coordinated by ASSOCHAM in honour of PM Sher Bahadur Deuba, Mr Nirvana Chaudhary, Vice President of CNI and Chairman of Nepal ASSOCHAM Chapter spoke about the enduring economic



and business relationship between Nepal and India. The delegation of CNI participated in an Interaction Programme on Goods and Services Tax (GST) organized by PHD Chamber of Commerce and Industry. The CNI delegation also met with officials from FICCI to discuss bilateral initiatives.

MoU with PHD Chamber of Commerce and Industry

CNI signed a Memorandum of Understanding (MoU) with PHD Chamber of Commerce and Industry (PHDCCI) in the presence of Rt. Hon'ble Prime Minister Sher Bahadur Deuba, Ambassador of Nepal to India H.E Deep Upadhyay and Ambassador of India to Nepal H.E Manjeev Singh Puri amid a function



organized by the Embassy of Nepal, New Delhi. CNI was represented by Vice President Nirvana Chaudhary and PHDCCI was represented by President Gopal Giwarajka. The MoU between two active and vital private sector voices in the two countries promises to further advance long standing economic ties between the two countries to their mutual benefit.

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### 1ST - 2ND SECOND SEPTEMBER

Conference of Northeast Asia Chambers, CNI ink MoU with CCPIT

A Seminar of Northeast Asia Chamber of Commerce was organized in Jilin Province, China jointly by Ministry of Commerce, Government of China and China Council for the Promotion of International Trade (CCPIT) on 1st-2nd September, 2017.

Nirvana Chaudhary, Vice President of CNI led the Nepalese Private Sector and Chamber and further representation was given by Rohit Gupta, NC member as well as the Chairman of the CNI Young Entrepreneurs' Forum, a youth wing of CNI. VP Nirvana Chaudhary addressed the conference on "Prospect of Investment in Nepal and Regional Cooperation". Chaudhary highlighted the Nepalese potential of economic growth, growth in infrastructure and other sectors of the economy, thus there is huge opportunity for the investor to invest in Nepal.

On the occasion, Confederation of Nepalese Industries (CNI) and China Council for Promotion of International Trade (CCPIT) inked on a Memorandum of Understanding (MoU). This MoU will be helpful in promoting economic ties, it will help in the investment and Industrial promotion as well as in the cooperation between these two institutions, VP Chaudhary expected.

### 11 SEPTEMBER 2017

Welcoming SEJON's New Leadership

CNI organized a welcome programme on September 11, 2017 at Thapathali to interact

with the new team of Society of Economic Journalists of Nepal (SEJON) under the leadership of Mr Pushpa Raj Acharya. This interaction was organized to familiarize the new leadership of SEJON with CNI officials and also to extend our wishes for their successful and fruitful tenure.

#### 18TH SEPTEMBER 2017

Vice President Nirvana Chaudhary attends UN Global CEO Meet

Vice president of CNI Nirvava Chaudhary participated in UN global CEO Meet during the 72nd UN General Assembly held in New York on 18th September 2017. Along with Chaudhary, the program was attended by world renowned CEO like Melinda Gates, cochair of Bill and Melinda Gates Foundation, Jack Ma, Chairman of Ali Baba Group and Lamia Bint Majeed Al Saud, Secretary-General of Alwaleed Philanthropies and Princess of Saudi Arabia.

The Meet was organized to express solidarity from business community for Sustainable Development Goals (SDGs), where the delegates expressed their commitments to contribute towards SDGS. Recently, CG group has also signed an agreement with UNDP to work together to achieve SDG Goals.

### 20 SEPTEMBER, 2017

Interaction Program on Labor Act, 2074 and Contribution based Social Security Act, 2074

CNI held an Interaction Program on September 20, 2017 at Hotel Malla, Lainchaur to introduce its member institutions to the









newly promulgated Labor Act 2074 and Contribution-based Social Security Act 2074. At the event, ex- attorney general Mr. Pawan Ojha presented a paper on the topic and helped facilitate interaction on the topic. CNI President Hari Bhakta Sharma speaking at the event, said, "With some provisions on the acts, the industrial cost is expected to rise and that might affect the competitiveness." To address this potential risk, he pointed out ideas such as appropriate use of Special Economic Zones (SEZs), availability of land, establishment of provincial level industrial zones, affordable rates for the industrial loans and an overarching focus on building international standard infrastructure.

### 7TH NOVEMBER 2017

CNI demands Law reform for Investment and Industry promotion



CNI, along with Media Society Nepal organized an Interaction Program entitled 'Law Reforms for Industrial Promotion' on 7th November 2017 at Hotel Malla, Lainchaur. The program was organized to encourage the review and revision of over two dozen acts, rules and regulations which

industrial development initiatives.

Mr Hari Bhakta Sharma, President of CNI while addressing the issue of these decades old laws said "Most of the laws that are in place neither gives protection to consumers nor do they encourgage the private sector". Speaking at the event, Immediate Past President of FNCCI Pashupati Muraka said "Some of the laws are so obsolate and frustrating that they are likely to hit investment if they are not revised immediately." Shankar Prasad Sharma, Member of CNI think tank said that timely review and revision of economic legal instrument is most for economic development of country.

### **NOVEMBER 14, 2017**

Nepal Business Excellence Awards



CNI along with Frost & Sullivan organized the first edition of Nepal Business Excellence Awards on November 14, 2017 at Hotel Soaltee Crowne Plaza, Kathmandu. The event was

S.N	Name of Institution	Award	
1	Sipradi Trading Pvt Ltd	Super Platinum Award	
2	Nepal SBI Bank Ltd	First Runner Up	
3	Vijay Distillery Pvt Ltd	Gold Award	
4	Mega Bank Nepal	Gold Award	
5	CG Brewery Nepal Pvt Ltd		
6	Ghorahi Cement Industry Pvt Ltd	Silver Award	
7	Alfa-Beta Institute Pvt Ltd		
8	Chandragiri Hills Pvt Ltd	Certificate of Merit	
9	NIBL Capital Markets Ltd		
10	NMB Bank Ltd	OI WIELIC	
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aimed at recognizing companies demonstrating a unique approach to doing business in their respective markets and companies delivering exceptional performance with a major impact on business and society in Nepal.

The Executive Committee represented by eminent thought leaders and industry experts from Frost & Sullivan and CNI had collectively assessed the results of these studies to select the winner, benchmarked against the highest standards in their industry, to ensure the award recipients are best-in-class. Mr. Khilaraj Regmi, former chairman of Council of Ministers awarded the certificates to the winners.

### 16TH NOVEMBER 2017

Office Kaizen and 5 'S' Training

CNI, along with Nepal AOTS Alumni Society organized a one day training on Office Kaizen and 5 'S' concepts for reprensentatives of CNI member institutions at Hotel Yellow Pagoda om November 16, 2017. The training was conducted by Mr Prakash B Yardi, Kaizen expert from India. The training focused on increasing productivity in office areas, time management and quicker responses to internal customers among other topics of interest.

### 17TH DECEMBER 2017

CNI Delegation congratulates Mr. KP Oli

CNI organized a courtesy call to congratulate Prime Minister Hon'ble K.P Oli and wished for his successful tenure. A delegation of CNI officials led by President Hari Bhakta Sharma visited Mr. K.P Oli at the latter's residence in Balkot, Bhaktapur. In the occasion, CNI handed over the document

"Roadmap for Prosperity" published by CNI which is developed by CNI Eminent Person's Council. Mr Oli reiterated that the new government would be private sector friendly and strongly committed to long term sustainable development.

#### 2ND JANUARY 2018

Meeting with Rt. Honorable Prime Minister Mr. Sher Bahadur Deuba

A delegation of CNI, headed by President Mr. Hari Bhakta Sharma met the Rt. Honorable Prime Minister of Nepal Mr. Sher Bahadur Deuba on 2nd Janurary, 2018 to discuss about the problem of liquidity crunch and its effect on Nepalese economy. The president of CNI urged the Prime Minister to take needful initiative to resolve the problem of liquidity in the banking system. If not resolved, this will increase the interest rate and eventually soar up the cost of doing business making Nepal unable to compete with the neighboring countries. In response Prime Minister said that he would discuss the issue with the concerned authorities and come up with the solution to solve the shortage of lendable fund seen in the banking industry.

### 3RD JANUARY, 2018

Meeting with Labor and Employment Minister

A delegation of CNI, headed by President Mr. Hari Bhakta Sharma, held a meeting with the Labor and Employment Minister, Mr. Farmulha Mansur on 3rd January, 2018 to present the suggestions to be included in upcoming Labor Regulations. With the hope that Government would bring Labor Regulations without any delay, Mr. Sharma urged the Labor and Employment Minister to include the practical







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Talking Business, Talking Change



provisions regarding good labor relations, international values and recognition. CNI also emphasized that the distribution of industrial service fees should be in accordance with the agreement made between the concerned bodies in the past.

In response, the Labor and Employment Minister thanked CNI for its policy level suggestions and assured that the government will publicize the labor regulations after the detailed discussion with the employers by incorporating their suggestions.

### 8TH JANUARY, 2018

Meeting with Secretary of Ministry of Finance

A delegation of CNI, headed by President Mr. Hari Bhakta Sharma met the Finance Secretary Mr. Shankar Prasad Adhikari and Revenue Secretary Mr. Shishir Dhungana on 8th Januarry, 2018. CNI delegation urged the secretaries to make the necessary arrangements for getting 20% tax exemption on the income generated from the investment in productive sectors by the industry which is according to the Industrial Business Act, 2073. In addition to this, CNI requested the Secretaries to make necessary arrangements for submitting the files manually till the decisions regarding e-filing is made and approved. In response, both finance and revenue secretaries assured CNI to make the necessary arrangements.

MoU with Pravat Media

CNI signed a Memorandum of Understanding (MoU) with Pravat Media and Publication Pvt



of CNI led by President Mr. Hari Bhakta Sharma visited Mr. Pushpa Kamal Dahal, Prachanda at latter's party office in Koteshwor.

### **3RD MARCH 2018**

Interaction with Minister for Industry, Commerce and Supplies

CNI held an interaction meeting with Minister for Industry, Commerce and Supplies Mr. Matrika Prasad Yadav on 3rd March 2018. In the meeting, the minister said that the development of industrial sector is key to overall development of the country. He assured CNI delegation to foster healthy relationship among the government, entrepreneurs and trade unions for the development of industrial sector. Also, he said that he would adopt zero tolerance policy against corruption. Minister Yadav also urged the industrialists to support and cooperate with the government. The president of CNI Mr. Hari Bhakta Sharma said that the private sector has taken government as the guardian and will extend all possible support to the government.





television program "Udhyami Sambad" which is being broadcast on Avenues TV and various regional television channels.

CNI Delegation congratulates Mr. Pushpa Kamal Dahal (Prachanda)

CNI organized a courtesy call on 8th January, 2018 to congratulate Former Prime Minister and Chairman of CPN Maoist, Hon'ble Mr. Pushpa Kamal Dahal, Prachanda on his victory in the recently concluded election. A delegation



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3RD MARCH 2018 Meeting with Minister for Finance



CNI held an interaction meeting with Minister for Finance Dr. Yubraj Khatiwada on 3rd March 2018. The delegation headed by CNI president Mr. Hari Bhakta Sharma congratulated Dr. Khatiwada for being appointed as Finance Minister and wished for his successful tenure. CNI president urged the minister to address the problem of liquidity crunch and lack of industry friendly laws by brining appropriate strategies and amendment of the laws and regulation to create investment friendly environment. He also added for the necessity of consultative meeting between government and industrialists for uplifting economic situation of the country. In response, Dr. Khatiwada said that the government is determined to review and amend the rules and regulations for making

members of CNI-Abhimanyu Kumar Poddar, Executive Director of Surya life Itd., Mr. Anukook Bhatnagar, Managing Director of Nepal SBI Bank, Mr. Puneet Varshney, executive Director of Bottlers Nepal. The delegation joined the interaction programme organised by Indian Ministry of External Affairs, Federation of Indian Chambers of Commerce & Industry, Confederation of Indian Industry and The Associated Chambers of Commerce of India, according to Ministry of Foreign Ministry.

### 6TH-10TH APRIL.

5th National Industrial Exhibition 2074 in Chitwan Exhibition Center:

Chitwan Industry Association, a member of CNI successfully completed 5th national industrial exhibition in Chitwan Exhibition Center. The expo was 5 days long which started from 6th April lasted till 10th April. The exhibition was supported by CNI and Ministry of Industry. The objective of this industrial exhibition is to promote industrial products and attract investment for the economic development of the country. The president of Chitwan Industry Association, Mr. Bhesh Raj Duwadi said that the industrial expo has showcased the agricultural products, industry, tourism, education, health, ICT, handicrafts, sculptures, cravings through





government will ensure the enforcement mechanisms for effective implementation of public private partnership.

### 6TH-8TH APRIL, 2018

CNI Delegation with PM on India visit:

The delegation of CNI joined Nepal's new Prime Minister K.P. Sharma Oli on a three day visit to India from April 6-April 8, 2018. There were twelve representatives from CNI. The president of CNI Mr. Hari Bhakta Sharma headed the CNI delegation. Along with him, there were Vice presendent of CNI- Mr. Nirvana Chaudhary, Mr. Vishnu Agrwal, Mr. Krishna Prasad Adhikari, Mr. Sulav Agrwal. The NC member of CNI-Mr. Birendra Raj Pandey, Ms. Asha Rana Adhikari were also there along with the corporate

250 stalls.

### APRIL 20, 2018

Conference on Blended Finance

A conference on Blended Finance (BF) took place on April 20, 2018, in Kathmandu. The one-day conference, organized by the Investment Board, Nepal (IBN), and jointly supported by Standard Chartered Bank (SCB) and Confederation of Nepalese Industries (CNI) focused on exploring strategies in blending private and public sectors to channelize private investments into priority projects in Nepal.

Inaugurating the conference, Honorable Finance Minister and Chief Guest for the event Dr. Yubaraj Khatiwada said that the government is committed to exploring new financial vehicles

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like Blended Finance to accelerate investments in infrastructures in Nepal. He also stressed that a robust and concerted effort needs to be in place to bring the private and public sectors together for the purpose.

IBN CEO Mr. Maha Prasad Adhikari welcomed the participants and separately laid out the objectives and expected outcomes of the conference. He further added that innovative strategies like Blended Finance can create enabling environment for private sectors to develop projects. CNI President Hari Bhakta Sharma extended the vote of thanks and said that the private sector is deeply committed to contribute to the overall development of Nepal.

### 22 APRIL 2018

MOU between CNI and Chitwan Industries Association (CIA)

CNI and CIA signed a Memorandum of Understanding (MOU) for the operation and management of the Exhibition Centre in Chitwan. Both institutions are working

Budget Discussion" on June 2018 with Finance Minister Honorable Dr. Yubraj Khatiwada and Secretary of Ministry of Finance, Mr. Sishir Kumar Dhungana. Speaking during a post-budget discussion, Finance Minister Khatiwada said that the budget for fiscal 2018-19 has laid emphasis on resilient, self-reliant and interdependent economy

Finance Minister Khatiwada said that the government is in favour of protecting consumers and creating a competitive environment among the service providers and industries. He also said that the government will not protect the industries that cannot improve its efficiency within a certain period of time. He further said that the government will put its entire efforts to execute the budget and the required guidelines to implement the budget will be prepared within this fiscal and the government will also table the Amendment Bill and fresh bills related to industry, commerce, investment, energy and finance in the budget session of the Parliament. Finance minister also underpinned that the government is willing to join hands with the





together to establish the Exhibition and Convention Centre in Chitwan for many years. The MOU between two active institutions promises to further advance the long-standing ties between them and help to further promote industrial growth.

**7TH JUNE 2018** 

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Post Budget Discussion with Honorable Finance Minister

CNI and Society of Economic Journalists-Nepal (SEJON) jointly organized a program "Post private sector for execution of budget and to promote investment, create jobs and boost productivity in the country.

In the programme, Revenue Secretary Shishir Kumar Dhungana said that the government has tightened the customs tariff only in the 'grey area' where there is an ongoing debate on categorization of certain products as 'finished goods' or 'raw materials'. He added that the government has lower the customs tariff of intermediate goods compared to the finished products and is open to hold talks with the



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> private sector to promote production sector. CNI President Hari Bhakta Sharma opined that the government should expand the tax net instead of increasing tax rates and also urged the government to collaborate with the private sector to bring down the cost of doing business in the country.

### 28TH MAY -8TH JUNE 2018

CNI VP Participated in 107th ILO Conference in Geneva

Mr. Rajesh Kumar Agrawal, Vice president

and Coordinator of Employers' Council of CNI, participated in the 107th Session of International Labor Conference held from 28th May to 8th June 2018 in Geneva, Switzerland.

# 15TH JUNE 2018

Road to Prosperity: Relevance of Regional Experience to Nepal

CNI in association with the CNI Eminent Persons' Council organized a knowledge sharing program at CNI Secretariat on the topic of, "Road to Prosperity: Relevance of Regional Experience to Nepal". Dr. Bindu Lohani member of CNI Eminent persons' Council and Former Vice President of Asian Development Bank (ADB) delivered his speech and presentations.

### 19TH -23RD JUNE 2018 PM KP Oli's Visit to China, 2018

A delegation from CNI accompanied Rt. Hon'ble Prime Minister KP Oli on his six days official visit to China from 19th -23rd June 2018.

### 13TH JUNE 2018

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CNI held an interaction program with PHDCCI on 13th June 2018 at CNI Secretariat. CNI president Mr. Hari Bhakta Sharma said that India is the largest trading partner of Nepal. So, the organizations like PHDCCI and CNI should work towards resolving the trade related issues between two countries by coordinating with the government of both countries. The president of PHDCII Mr. Anil Khaitan emphasized that Nepal should identify the potential sectors for investment and do detailed study and analysis. He added that PHDCCI and India-Nepal Center (INC) is ready to provide necessary assistance to Nepal.

There were six representatives from CNI. CNI President Mr. Hari Bhakta Sharma headed the CNI delegations. Along with him, there were Vice President Mr. Krishna Prasad Adhikari, NC Member Mr. Guru Prasad Neupane and Mr. Manish Khemka and Member Mr. Durga Bikram Thapa.



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# Networking and Economic Diplomacy

### 31ST JULY 2017 CNI Welcomes Ambassador of Republic of Korea





CNI organized a welcome program in honor of H.E. Park, Young-sik, Ambassador of Republic of Korea to Nepal and a courtesy meeting on 31st July at CNI Secretariat, Thapathali.

In his welcome remarks President Hari Bhakta Sharma stated that the development of the Korea in the past three decades was a very good example and inspiration for the least developed countries like Nepal. Mr Sharma also told H.E that Nepalese private sector is eager to work with Korean business community in various sectors including tourism and hospitality sector, bilateral trade, technology transfer and foreign investment which will benefit both the countries. Nepal is moving towards political stabilization and economic development; thus, Nepal can be a good venue for the Korean investment as there is tremendous opportunity for a good return, President added.

Ambassador Young-sik assured to enhance friendly as well as economic relations between these two countries during his tenure.

### 9TH AUGUST 2017

Interaction with Indian Ambassador

CNI organized a Welcome program in Honor of the newly appointed Ambassador of India to Nepal H.E. Mr. Manjeev Singh Puri. An interaction to strengthen the bilateral relation and economic cooperation was also held on the occasion.

President Hari Bhakta Sharma welcomed H.E and wished for his successful tenure while adding that both countries are historically, geographically, socially, culturally very close. As India is growing so fast in the world economy, it has to help Nepal in its course of economic



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development, he added. India has to minimize the nontariff barriers on the Nepalese export to India, expedite the process of checking and inspecting goods in cross border trade, facilitate and promote Indian investors to invest in Nepal

can also help Nepal, he explained.

President Emeritus Rinod Chaudhary

### 30TH DECEMBER, 2017 CNI Team meets Baroness Verma

CNI officials welcomed Baroness Verma, a member of the House of Lords of the United Kingdom on 30th December, 2017. As the UK is one of Nepal's most valuable trading partners.

suggested to develop a new mechanism for the cooperation between Nepalese business community and the Government of India. As per the norms of Bilateral Trade Treaty of 1996 between Nepal and India, there must be hassle free entry of Nepalese goods in Indian market. India should help Nepal to construct east west railways, he added. Nepal has tremendous potential in the Hydro power generation, tourism and hospitality sector, exploration and exploitation mines and mineral, agriculture and service sector etc and Indian investment in these sectors can be beneficial for both Nepal and India, said Chaudhary. He expressed hope that progress in these sectors would be made during the tenure of Ambassador Puri.

### 11TH DECEMBER, 2017

Meeting with H.E Ambassador Veronica Cody

A brief interaction programme was organized between CNI and H.E Veronica Cody, newly appointed Ambassador of the European Union to Nepal at CNI Secretariat, Thapathali on 11th December, 2017. H.E Ambassador Cody and CNI officials interacted on a wide range of issues inlcuding the success of the recently concluded elections, political stability and future economic development for Nepal.



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the team and Baroness Verma discussed the potential for further expanding economic and trade relations between the two countries. The discussion also touched upon the UK's historical long-term support to Nepal and the possibility of exporting specific products to

the UK including tea, coffee, pashmina and

### 5TH MAY 2018

handicrafts among others.

Welcome Program in Honor of Serbian First Deputy Prime Minister



CNI organized a welcome program in Honor of Serbian First Deputy Prime Minister Hon'ble Ivica Dacic on 5th May 2018 at Summit Hotel Kathmandu. The Vice President of CNI Mr. Nirvana Chaudhary welcomed the deputy prime minister. The president of CNI Mr. Hari Bhakta Sharma stressed on promoting friendly relationship between Serbia and Nepal.

The hon'ble First Deputy Prime Minister said that the government is working for free visa for free mobility between Serbia and Nepal to encourage and promote industrial growth between two nations. Also, he stressed that the establishment of CG in Serbia has opened the doorway for establishing and promoting industrial relations between two countries. The president of CNI thanked the First Deputy Prime Minister for taking out his time to meet CNI delegations and hoped the friendly and industrial relationship between two countries.





# and National Council Members



Mr Sulav Agrawal has been appointed as a Vice President of CNI in line with the decision taken by the Governing Council and National Council of CNI. In addition to his appointment, CNI also welcomed the following newly appointed members of the National Council



Ms. Chaya Sharma	Mr. Ravindra Bhakta Shrestha		
Ms Rita Bhandary	Mr. Rishi Ghimire		
Mr. Ashish Garg	Mr. Sharad Tibrewala		
Mr. Hemanta Golchha	Mr. Shishir Bhatta		
Mr. Manish Khemka	Mr. Sudhir Mittal		

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# CNI on Prosperity Agenda

CNI published the document "Roadmap of Prosperity" which was developed by Eminent Person's Council of CNI (CNI Think Tank). The document aims to capture the vision and ambition of the private sector as Nepal embarks on a new era of development. The roadmap for prosperity has covered the areas of employment, governance, management, Rule of Law, Strategy, banking and capital market. These areas should be given due priority for the rapid, equitable, inclusive and sustainable economic growth. The book contains several to-do-lists for the government to attain high levels of per capita income by making country and attractive investment decision. The book signifies CNI's commitment to partner with the government and complement their efforts in the economic development of Nepal.





# INTERACTION WITH PRESIDENT AND VICE PRESIDENT

CNI organiszed a courtesy call to submit "Roadmap for Prosperity" to President Bidhya Devi Bhandari and Vice President Nanda Bahadur Pun. Commenting on Roadmap for Prosperity, President said that the roadmap developed by CNI can help set development agendas. The convener of CNI Think Tank Dr. Shambhu Ram Simkhada said that there should be agricultural reform and governance to achieve the theme of "Sambridha Nepal Sukhi Nepal".

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### CNI HANDED OVER ROADMAP FOR PROSPERITY TO THE GOVERNMENT

In different occasions, CNI has submitted the Roadmap for Prosperity to the government.

### Interaction with Prime Minister

The delegation of CNI held an interaction program with Prime Minister KP Sharma Oli on Chaitra 12 to handover "Roadmap for Prosperity". Prime Minister KP Sharma Oli thanked CNI for bringing the Roadmap for prosperity and believed that this roadmap will help attain the goal of "Sambridha Nepal, Sukhi Nepal".

Meeting with the Chairman of National Assembly and Speaker of House of Representatives

CNI delegation handed over the Roadmap for prosperity to the Chairman of National Assembly Mr. Ganesh Timalsina and to the speaker of House of Representative Mr. Krishna Bahadur Mahara on 5th May 2018. Mr. Mahara said that he will bring the attention



of the government towards the need to bring the necessary revision in existing laws and policies to usher the economic prosperity. He also directed the deputy speaker of House of Representative Dr. Shiva Maya Tumbahamphe to hold a brief discussion on the road map presented by CNI.



### Interaction with Ministers

CNI also submitted the 'Roadmap for Prosperity' to the Minsters. Mr. Yubaraj Khatiwada, Finance Minister and Mr. Matrika Prasad Yadav, Minister for Industry, Commerce and Supplies. Both Ministers appreciated the initiative of CNI for bringing "Roadmap of Prosperity".

Similary, CNI handed over the 'Roadmap for Prosperity' to the high-level government officials.



# Project Activities

# JUNE 2017-JUNE 2018 ADVOCACY FOR RIGHTS AND GOOD GOVERNANCE PROJECT

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CNI has completed work on the Advocacy for Rights and Good Corporate Governance project, which is a sub-component of UNNATI – Inclusive Growth Programme in Nepal. This project is a strategic partnership between the Government of Denmark and the International Labour Organization (ILO) to promote responsible business practices, including efficient implementation of labor rights and good corporate governance. As an Advocacy Challenge Fund (ACF) grantee, CNI has contributed in supporting the activities of the project in the areas of Advocacy and Policy, Sustainability and Public Awareness.

### MNE Workshop

CNI organized a workshop on 'Labour Dimensions of Corporate Social Responsibility' on 19th July, 2017 as part of its commitments under the Advocacy for Rights and Good Corporate Governance (ILO- UNNATI Inclusive Growth Programme in Nepal) Project.

In the workshop, Mr Richard Howard, ILO Country Director for Nepal highlighted the importance of forging partnerships with local actors in bringing about inclusive and long-term growth and emphasized on the role of the MNE Declaration and Global Compact as guiding

challenges of Nepal. Ms Yukiko Arai, MNE Global Coordinator for ILO stressed that while businesses understood Corporate Social Responsibility in terms of following the law, the MNE declaration actually gives them guidance not only to be compliant but how they can contribute to the broader economic and social development of the country.

### Orthodox Tea Stakeholders Workshop

CNI organized an Orthodox Tea Stakeholders Workshop in two phases. The first workshop was organized on the 1st of September. Dr. Hari Babu Tiwari, Agricultural and Agribusiness expert made a presentation on policy level issues in the tea value chain and sought feedback from the stakeholders in the following interactive session. The 2nd workshop was organized on November 7, 2017. Dr Hari Babu Tiwari, presented a policy paper on the tea sector and sought the feedback and inputs from participants that could be incorporated into the final report and which would be used to not only advocate for policy reform but also serve as a guide for capacity building events in the seven targeted districts of the project.





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Talking Business, Talking Change



Information Dissemination on 'Code of Conduct and Guidelines'

CNI has developed a Code of Conduct and Guidelines in both English and Nepali to encourage the adoption of responsible business practices at enterprise level. An Information Dissemination Program on Code of Conduct and Guidelines was held at Hotel Himalaya on January 22, 2018. The program saw participation from value chain actors of the seven districts of Ilam, Panchthar, Taplejung, Sankhuwasabha, Bhojpur, Dhankuta and Terhathum. Mr Yagyaman Shakya, Consultant for CNI sensitized the participants on the need for responsible business practices including workers rights and good corporate governance.

### Workshop on Occupational Safety and Health (OSH)

CNI organized a workshop on Occupational Safety and Health (OSH) as part of it's commitments under the Advocacy for Rights and Good Corporate Governance Project. The two-day workshop was organized in Ilam on 3rd and 4th February, 2018 and was conducted by Mr Dinesh Sah, OSH Expert.

The workshop raised awareness on working environment including the use of Personal Protective Equipment and best practices that can be adopted to ensure safety of employees in the workplace. The participants were also briefed and sensitized to the OSH provisions in the newly promulgated Labour Act of 2017.

### TV Programs

CNI generated public awareness and brought into national discourse responsible business practices, labor principles and the socio-

economic impact and constraints related to the four value chains

There was aradio and local media coverage by both ACF grantees and local media personnel about the workshops carried out in the districts. The public awareness and sensitization efforts was supplemented by engaging with IBN Media Pvt Ltd. We were able to reach out to a wide audience on procedural issues affecting the four value chains and also on the subjects related to workers rights and good business principles.

### 25TH FEBRUARY -30TH MAY 2018

### **ENGAGING PRIVATE SECTOR ON SDGS**

CNI in cooperation with World Wildlife Fund (WWF) completed a project "Engaging Private Sector on SDGs" focusing on Goal number 7: Ensure access to affordable, reliable, sustainable and modern energy for all. The objectives of this project are to support the private sector to identify the critical linkages between their work in a particular sector of the sustainable development goals and its target for greater commitment towards sustainable development and to enable the private sector to inform governmental organizations/civil society organizations on their contributions to different goals and its targets.

CNI organized two workshops under this project. The first workshop was organized on 26th April 2018 and the second workshop was organized on 24th May 2018 with the participation from industrialists, energy experts and consultant. The purpose of the workshop was to identify the understanding and contribution of private sector especially













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on UN declared SDG namely Goal number 7: Ensure access to affordable, reliable, sustainable and modern energy for all. The private sector stakeholder gave their valuable input in the workshop. The key informant interviews were conducted with prominent people of private sector, producers' association, experts, academicians, researchers, university teachers, journalists, government officers and practitioners who are related for this study. Mr. Parmod Rijal, the consulant presented his research and draft report to seek feedback and input from the stakeholders. The final report was prepared by incorporating the suggestions and feedback generated from the workshop.

### 14TH JULY 2017

### **NEPAL INFRASTRUCTURE 2030:** INVESTMENT AND FINANCING NEEDS

Confederation of Nepalese Industries (CNI) and Institute for Integrated Development Studies (IIDS) are jointly conducting the research on the topic "Nepal Infrastructure 2030- Investment and Financing Needs." The research aims to assess the infrastructure needs and gaps of the country specifically in the four major areas: Energy, Transportation, Urban Development and Water and Sanitation.

Four experts: Mr. Suman Sharma, Mr. Devendra Adhikari, Dr. Kirti Kusum Joshi and Er. Kamal Raj Pande have been appointed. Further, following programs have been conducted regarding the

research study;

Inception Workshop

"Development of Infrastructure in Asia"..Dr. Bindu Nath Lohani, CNI Eminent Person Council and Former VP of ADB concluded the session by explaining how research document will be useful to the government and private sector.

#### Interaction Program

An interaction Program with private sector and partners of NIS 2017 was conducted on 6th September 2017. The objective of the program was to appraise the progress made so far in the selected four areas of study and to seek the stakeholder's feedback in the respective sector to make the study more comprehensive, meaningful and a reliable source for future infrastructure development. Mr. Vishnu Kumar Agrawal, VP of CNI presented about the research study which was continued by Dr. Nayan Krishna Joshi, Economist, and IIDS. The sector specialists also shared their insights about the research study.

### Courtesy meeting with the Vice Chairman of NPC

CNI held an interactive meeting with the vice chairman of NPC regarding the study on 3rd June 2018. NPC has appointed one focal person for CNI to look after the matter of infrastructure. The Vice Chairman of NPC, Hon'ble Prof. Dr. Puspa Raj Kadel promised to provide all the necessary support to CNI regarding the research study.

The research study is in the final phase. The sectoral experts have already provided





The inception workshop was conducted on July 14, 2017 with the objective of identifying the infrastructure needs in Nepal by welcoming a diaspora of experts and stakeholders specializing and having expertise on infrastructure. The sectorial experts on energy, transportation, urban development and water and sanitation presented their insights followed by the special presentation from Dr. Juzhong Zhuang (Deputy Chief Economist, ADB) and Dr. Zhigang Li (Economist, ADB) on ADB's experience on conducting the similar study entitled

their reports which is under the review for necessary feedback.

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Talking Business, Talking Change





# CNIyef growing faster than ever!

DIVERSIFIED MEMBERS, CLOSELY-HELD GROUP, CLEAR VISION, VARIED EVENTS, STRUCTURED OPERATIONS

# MESSAGE FROM THE CHAIRPERSON







It has been an interesting year for us reviving CNIyef and we are happy to have a strong foundation with young entrepreneurs with us and members from different walks of life. We were able to do various learning and networking events this year that helped the forum to learn and grow from the shared experiences with each

program.

We are now looking to scale-up to next level in upcoming year wherein we intend to undertake a social project, associate with similar youth organizations globally, attend international events, organize a signature annual calendar event, carry out more diversified learning and networking events and further expand our membership base.

Our mission at CNIyef is to bring about a positive change in Nepal's economic environment by bringing together young entrepreneurs and leaders for new ideas and initiative to grow.

Rohit Gupta Chairperson, CNIyef www.CNIyef.org

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MR. VISHNU AGARWAL Convener, CNIyef Vice President, CNI



MR. ROHIT GUPTA Chairperson, CNIyef Director, Lucky Group



MS.PRASHI AGRAWAL Membership Chair, CNIyef Director, Kunal Furnishing



MR. CHANG AGRAWAL

Network Chair, CNIyef Executive Director Himalaya TV







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# Past Events & Timeline

Starting September 2017, CNIyef took a new turn with aggressive member recruitment, defined vision and operations and consistent activities. Since then CNIyef have organized a total of 5 events, each unique to the previous one. The core objectives of the events were to add value to our members and the organization. From factory tours to personal interaction with industry leaders to recreational activities, CNIyef members treasured them greatly.

### 14 September, 2017

Bottler's Nepal Factory Tour (Coca-Cola Company)



hospitality to all the CNIyef members and willingly discussed on a range of issues covering the entire spectrum of Nepalese economy; areas for growth and development. During the interaction session Mr. Puri answered questions pertaining to India & Nepal's current economic stance, the need for hydropower development. Terai and its future aspects





CNIyef went inside the world of Coca-Cola to understand the secret behind making one of the biggest brand in the history. The members were greeted in Bottler Nepal's boardroom where the staffs at Bottlers Nepal shared great insights about the Coca-Cola brand and how it's operating locally. Thereafter, the members were taken for an hour long factory tour. The tour in itself was an incredible experience for all as it was everyone's first time witnessing the making of one of world's most popular product. The tour ended with the Managing Director of Bottlers Nepal, Mr. Puneet Varshney sharing his visions and plans for the brand in Nepal.

### 12 December, 2017

Interaction with His Excellency, Indian Ambassador to Nepal, Mr. Manjeev Singh Puri

CNIyef members attended a riveting session with the Ambassador of India to Nepal, His Excellency Manjeev Singh Puri, in his office at the Indian Embassy. He extended his warm

custom development, road development and his arguments were accompanied by examples that did justice to all the queries put forth by



the members. With imitable eloquence and a gracious conversational manner, the session with Mr. Puri was a delightful and enlightening experience for the audiences.

### 10 January, 2018

Medicity Hospital Tour & Talk Program with Dr. Upendra Mahato

CNIyef members had the opportunity to meet and interact with Dr.Upendra Mahato, a prominent businessman and the President of Russia-Nepal Chamber of Commerce and Industry. The talk program took place at

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joining politics and the opportunities that he sees in the new provinces. CNlyef's chairman, Mr.Rohit Gupta also explained to the audience and Mr.Chaudhary about CNlyef's vision, the direction it was heading and plans for the future. Mr.Chaudhary listened to everyone's remarks carefully and had great suggestions for CNlyef.



the newly built Nepal Medicity hospital at Bhaisepati. The generous host at Medicity hospital gave the members tour of the gigantic hospital built up in area covering 600,000 sq.ft. Although still under-construction and partly operating, CNIyef members witnessed some of the best technologies and world-class infrastructure. Upon finishing the tour, the audience were led to the conference room where the CEO of Medicity hospital shared the hospital's plans and vision to disrupt the health industry of Nepal. Dr. Mahato joined soon after to share his insights in business & life - how he started his businesses and scaled them to become the leading businesses in Nepal & the world today. His lessons on creating wealth, his experience in starting businesses in booming economies like Nepal & Russia, his passion towards social-care, his advice on work and life and his futuristic plans on Medicity and healthcare were very delightful to hear and were noted with great passion by all CNIvef members.

### 31 January, 2018

In the boardroom with Mr.Binod Chaudhary

CNIyef had the pleasure to meet and interact with Nepal's first billionaire - Mr. Binod Chaudhary at his office in Sanepa. In the boardroom, Mr.Chaudhary was very keen in understanding the new business trends. He spent a good time in discussing startups and where Nepal was heading in this sector. Mr. Rahul Chaudhary added that his team was active in Nepal & India with investments in startups. Mr.Chaudhary also explained his reasons for



## 9 May, 2018

CNIyef Social Event at House of Palettes

It was a fun, relaxed networking event for everyone at CNIyef at House of Palettes. None of the members had expected they could draw a masterpiece artwork. After a nervous start and few sips of wine, CNIyef members were deeply indulged in their paintings. The experience was amazing and the dinner followed-after made the social event complete.



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# CNIyef Members List

S.N	Name	CNIyef Role	Institution	Designation
1	Mr. Rohit Gupta	Chairperson, CNIYEF	TeleTalk Pvt. Ltd	Chairman
2	Ms. Prashi Agrawal	Membership Chair, CNIYEF	Kunal Furnishing Pvt. Ltd.	Director
3	Mr.Chang Agrawal	Network Chair, CNIYEF	Himalaya Television	Executive Director
4	Mr.Amun Thapa	Communication Chair,CNIYEF	Sasto Deal	Founder
5	Mr.Aditya Murarka	Member, CNIYEF	Pashupati Paints	Director
6	Mr.Ankush Agrawal	Member,CNIYEF	PD Impex	Properitor
7	Mr.Akhil Gupta	Member,CNIYEF	Jagadamba Motors Pvt. Ltd	Executive Director
8	Mr.Anurag Goyal	Member, CNIYEF	Goyal group Nepal	Managing Director
9	Mr.Barnan Lamichane	Member,CNIYEF	Baibhab Power Nepal Ltd.	Representative
10	Mr.Dinesh Saria	Member, CNIYEF	Modern Tea Industries Pvt. Ltd	Director
11	Mr.Deepak Gupta	Member,CNIYEF	Deepak Trading	Director
12	Mr.Dije Shrestha	Member, CNIYEF	ICTC Pvt. Ltd.	Director
13	Mr.Prasun Jalan	Member, CNIYEF	Urja Ventures	Director
14	Mr.Pranya Shrestha	Member, CNIYEF	Hotel Nirvana	Director
15	Mr.Rahul Lohia	Member, CNIYEF	MahaShakti Soap Pvt. Ltd	<b>Executive Director</b>
16	Mr.Nikhil Tuladhar	Member, CNIYEF	Index Furniture	Director
17	Mr.Rahul Kumar Tibrewala	Member,CNIYEF	MB Petrolube Industries pvt. Ltd.	Director
18	Ms.Saloni Sethia	Member, CNIYEF	MAW Music Pvt. Ltd	Executive Director

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# CIVI General Members List

# Life Time Promoters

SN.	Redg. No.	Company Name	Address	Representative	Phone No
1	LP-001	Asian Distributors Pvt. Ltd.	Hattisar, Kathmandu	Mr. Ashish Kumar Agrawal	4441567
2	LP-002	Brij Cement Industries Pvt. Ltd.	Kedia Organization Kamaladi, Kathmandu	Mr. Manoj Kedia	4442430
3	LP-003	C.G. Biotech Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Mukesh Nawalgariya	5525039/41
4	LP-004	C.G. Brewery (Nepal) Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. G.P. Shah	5525039/41
5	LP-005	C.G. Cement Industries Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Bipin Bihari Pangeni	5525039/41
6	LP-006	C.G. E.O.L. Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Mukesh Kumar Khatod	5525039/41
7	LP-007	C.G. Electronics Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Ramesh Shrestha	5525039/41
8	LP-008	C.G. Energy Infrastructure Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Sita Ram Maheswori	5525039/41
9	LP-009	C.G. Finco Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Diwakar Khanal	5525039/41
10	LP-010	C.G. Impex Pvt. Ltd.	Sanepa, Lalitpur	Mr. Nirvana Chaudhary/ Mr. Suresh Chandra Sabu	5525039/41
11	LP-011	C.G. Packaging (Nepal) Pvt. Ltd.	Sanepa, Lalitpur	Mr. S M Agarwal	5525039/41
12	LP-012	Deurali-Janta international Pvt. Ltd.	Hattisar, Kathmandu	Mr. Hari Bhakta Sharma / Mr. Mohan Simkhada	
13	LP-013	Deurali-Janta Pharmaceuticals P. Ltd.	Hattisar, Kamal Phokhari	Mr. Hari Bhakta Sharma	435167, 418297
14	LP-014	Dhaulagiri Holdings Pvt. Ltd.	Hattisar Road, Kamalpokhari, GPO Box 2808	Mr. Hari Bhakta Sharma/ Mr. Nil Raj Acharya	
15	LP-015	Dugar Auto Clinic P Ltd.	Balaju	Mr. Moti Lal Dugar	4244352
16	LP-016	Green Field Inc.	Trade Tower, Thapathali	Mr. Siddrtha Kedia	9801210590
17	LP-017	Golden Battery Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	021-527345
18	LP-018	Gurash Engneering P Ltd.	Balaju	Mr. Moti Lal Dugar	4244352
19	LP-019	Gyan Enterprises	PoB: 1991, Dilli Bazar Kathmandu	Mr. Vikash Dugad	4437993/91
20	LP-020	Gyan Food Products	Dilli Bazar Kathmandu, Pob: 1991	Mr. Naresh Dugad	4437993/91
21	LP-021	Hanuman Metals Pvt. Ltd.	Radhakuti Arcade, Kathmandu	Mr. Subodh Todi	4411187
22	LP-022	Himalayan Distillery Limited	Jawalakhel, Lalitpur	Mr. Raj Bahadur Shah	5538875, 5523252
23	LP-023	K.K. Crasser	Triveni Complex, Putalisadak, Kathmandu	Mr. Govinda Lal Sanghai	4224074
24	LP-024	Kamala Iron & Steel Industries Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Vishal Agrawal	4241572
25	LP-025	Kamala Rolling Mills Pvt. Ltd.	Biratnagar (Vishal Group)	Mr. Nikunja Agrawal	4241572
26	LP-026	Lucky Group Pvt. Ltd.	Lucky Tower, Tripureswor, Kathmandu	Mr. Satish Kumar More	4260878
27	LP-027	Lucky Nepal Company Pvt. Ltd.	Lucky Tower, Tripureswor, Kathmandu	Mr. Satish Kumar More	4260785

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	PROMOTOR MEMBERS				
95	P-001	Bank of Kathmandu Ltd.	Kamaladi, Kathmandu	Mr. Shovan Dev Pant	4414541
96	P-002	C.G. Foods (Nepal) Pvt. Ltd.	Chaudhary House, Sanepa	Mr. Binod K. Chaudhary	5521994
97	P-003	Con - Tech Pvt. Ltd.	Bhatbhateni, Kathmandu	Mr. Suhrid Ghimire	4111754, 4111567,
98	P-004	Dabur Nepal Pvt. Ltd.	TNT Building, Tinkune, Kathmandu	Mr. Harkirat Singh Bedi	2054533-38
99	P-005	Esskay Pvt. Ltd.	Sanepa, Lalitpur	Mr. Sharad Kumar Tibarawala	5547857; 5549752
100	P-006	Everest Paper Mills Pvt. Ltd.	New road, Kathmandu	Mr. Om Prakash Saraf	4240934, 4241009
101	P-008	Hilltake Industries Pvt. Ltd.	Sherpa Mall, Kathmandu (Balaju Industrial Area)	Mr. Kamal Jain	4270013, 4278311
102	P-009	Hotel Everest International	New Baneswor, Kathmandu	Mr. M A Lari	4780128
103	P-010	Jagdamba Steels Pvt. Ltd.	Tinkune, Kathmandu	Mr. Sulav Agarwal	4111820, 4111894
104	P-011	Kumari Bank Limited	Dharbur Marg, Kathmandu	Mr. Rajib Giri	4232114
105	P-012	Mainawati Steel Industries, Pvt. Ltd.	Trade Tower, Thapathali, Kathmandu	Mr. Anuj K Agrawal	4221312, 4220963, 4226013
106	P-013	Nandan Ghee & Oil Industries (P) Ltd.	Bhagawati Bahal, Naxal, Kathmandu	Mr. Kamal Kumar Begani	4412214, 420233, 424290
107	P-014	Narayani Cement Industries Pvt. Ltd	98/6, Chachan House, Tripureswor	Mr. Parameshwor lal Agrawal	4225124, 4242696
108	P-015	Nepal SBI Bank Ltd	Hattisar , Kathmandu	Mr. Anukool Bhatnagar	4435614
109	P-016	NMB Bank Limited	Babarmahal , Kathmandu	Mr. Sunil KC	4246160, 4258184
110	P-017	Pasupati Khadya Tel Udyog P Ltd.	Sharda Group, Thapathali, Kathmandu	Mr. Shiva Ratan Sharda	229922
111	P-018	Rajesh Hardwares	Bagmati Chambers, Teku, Kathmandu	Gopal Agrawal	4246139, 4227048
112	P-019	Shangrila Tours Pvt. Ltd.	Naxal, Kathmandu	Mr. Tek Chandra Pokharel	226138, 420018, 434343
113	P-020	Shree Airlines (P) Ltd.	Teku Road, Tripureswor	Mr. Sudhir Mittal	4222948
114	P-021	Shree Shiva Shakti Ghee Udyog (Pvt.) Ltd.	Teku, Kathmandu	Mr. Sandeep K Agrawal	4224762, 4240429
115	P-022	Siddhartha Cement Udhyog	Siddhatrha Complex, 4th Floor, Kamaladi, Kathmandu	Mr. Jagdish K Agrawal	4440367, 4440246
116	P-023	Sri Krishna Oil Refinery & Vegetable Ghee Industries Pvt. Ltd.	H.P.Agrawal Group of Companies 04/15, Tahachal, Kathmandu,	Mr. Manoj Agrawal	4273401, 4273402,
117	P-024	Sri Ram Refined Oil Industries P. Ltd	Bijulibazar, Kathmandu	Mr. Pasupati Murarka	4260056, 4260927
118	P-025	Sushil Vanaspati Pvt. Ltd.	Sherpa Mall, 3rd Floor, Durbar Marg, Kathmandu	Mr. Ratan Lal Kedia	4225877, 4225898
119	P-026	Swastik Oil Industries P. Ltd	K L Dugar Group, Dillibazzar, kathmandu	Mr. Vikash Dugar	"4437991, 4421853, 4423149"
120	P-027	Transweld Nepal Pvt. Ltd.	Dhapasi, Kathmandu	Mr. Amul Shrestha	4418244; 4363481
121	P-028	Trisul ancillary products & packaging	Balkhu, Kathmandu,	Mr. Ajay Kumar Sarawagi	4270008, 524470
122	P-029	Triveni Spinning Mills (P) Ltd.	Triveni Complex, Putali Sadak, Kathmandu,	Mr. Ram Chandra Sanghai	4224074, 4220230
123	P-030	United Finance Limited	IJ Plaza, Durbar Marg, Kathmandu	Mr. Ishwor Pokhrel	4241648 / 4241649
124	P-031	Universal Tours & Travel (P) Ltd.	Heritage Plaza Kamaladi, Kathmandu	Mr. Sita Ram Prasai	4252048-50
125	P-032	Worldlink Communications Pvt. Ltd.	Jawalakhel, Lalitpur	Mr. Dileep Agrawal	5523050
126	P-033	Laxmi Techno Plast PVt. Ltd.	Hetauda, Makawanpur	Raghu Nandan Maru	4482325







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		COR	PORATE MEMBE	KO	
127	C-001	Aarati Strips Pvt. Ltd.	Chakrapath, Balaju, Kathmandu	"Mr. Dibya Raj Sapkota Mr. Sandeep Sharma - VP"	4351851, 021- 421262 (Biratnagar)
128	C-002	Advance Alternative Energy Pvt.ltd	Galfutar Hight, Kathmandu	Mr. Devendra Kumar Yadav	4372142
129	C-003	Agri Care Nepal Pvt. Ltd.	Bharatpur-6, Yagyapuri, Chitwan	Mr. Krishna Prasad Adhikari	056-522127
130	C-004	Alfa Beta Institute Pvt. Ltd.	Buddha Nagar-10, kathmandu	Mr. Dwiraj Sharma (Shibakoti)	4780159
131	C-005	Annapurna Vegetable Products P. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Birendra K. Sanghai	"4224074, 4248732, 051-522668, 526034, "
132	C-006	API Power Company Ltd.	Trade Tower, Thapathali, Kathmandu	Mr. Sanjeev Neupane	5111093
133	C-007	Arun Kabeli Power Limited	Trade Tower, Thapathali, Kathmandu	Mr. Thaneshwor Bhattarai	5111085
134	C-008	Asian Paints (Nepal) Pvt. Ltd.	Balkumar, Lalitpur	Mr. Budha Ditya Mukherjee	5203045-49
135	C-010	Bhatbhateni Supermarket & Departmental Store	Bhatbhateni, Kathmandu	Mr. Min Bahadur Gurung	4420241
136	C-011	Brihaspati Mouldings Industries Pvt. Ltd.	Satungal-5, Kathmandu	Mr. Deepak Shrestha	4310422, 4354117
137	C-012	BRT International Pvt. Ltd.	Dhumbarahi, Kathmandu	Mr. Ravi B. Singh	4428363
138	C-013	Business Advantage pvt.Ltd.	Naxal, Kathmandu	Mr. Deependra Tandon	4433058
139	C-014	Butwal Cement Mills Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Mahabir Prasad Goyal	"4266140, 253412, 021-22524"
140	C-015	CEDB Hydro Fund Ltd.	Bluebard 530, Thapathali, Kathmandu	Ms. Barsha Shrestha	4101140, 4251080
	C-016	Century Commercial Bank Ltd	Putalisadak, Kathmandu	Mr. Tulasi Ram Gautam	4428392, 4428317
142	C-017	C.A.B. Construction Pvt. Ltd.	4, Lalitpur Municipality	Mr. Basanta Bahadur Chand	5540135, 5540137
143	C-018	Chitawon Co E. Nepal (P). Ltd	Manakamana Marg, Naxal, Nagpokhari	Mr. Raju Babu Shrestha	"4434648, 4434825, 4414299"
144	C-019	Chui Se Textile Co. P. Ltd.	Lazimpat Marga, Baluwatar, Kathmandu	Mr. Him Lal Kapri	4249444, 4253444
145	C-020	Citizens Bank International Ltd.	Sharada Sadan, Kamaladi	Mr. Rajan Singh Bhandari	4169073/ 4169067/69
146	C-021	Das Worldwide Freight International	Thamel, Kathmandu	Mr. Naresh Das/ Anita Das	4417263
147	C-022	Down Town Housing Pvt. Ltd	Jaulakhel, Lalitpur	Mr. Min Man Shrestha	5000223
148	C-023	Dugar Spices & Food Products Pvt. Ltd.	Tripureswor, Kathmandu	Mr. Moti Dugar	"021-524749, 524763, 4261121, 4261116"
149	C-024	Emerging Nepal Ltd	Trade Tower Thapathali, Kathmandu	Dr. Binod Atreya	5111017
150	C-025	Everest Rolling Industries (P) Ltd.	Bluebird complex, Kathmandu (Room No 507)	Mr. Gopal Ram Sharma	4100617
151	C-026	Fishtail Air Pvt. Ltd.	Tinkune, Kathmandu	Mr. Suman Bikram Pandey	4112230; 4112206, 4112217
152	C-027	Foot Care Industries	Balkumari, Lalitpur	Mr. Khil Bahadur KC	014154146
153	C-028	Ganesh Jyoti Ply Industries Pvt. Ltd.	Radha Bhawan, Tripureshwor, Kathmandu	Mr. Sunil Bansal	4283904, 4220271, 4244127





154	C-029	Ghorahi Cement Industries	Trade Tower, Thapathali, Kathmandu/ PoB 772	"Mr. Purushotam Lal Sanghai Mr. Aaditya Sanghai"	
155	C-030	Global Alliance Consultancy Service Pvt. Ltd.	Shamakhushi, Kathmandu	L.P samba Limbu	4354918, 4382850
156	C-031	Global IME Bank Limited	Kamaladi, Kathmandu	Mr. Janak Sharma Poudyal	4002507,08
157	C-032	Gorakhkali Rubber Udyog Ltd.	Soaltee Mode, Kathmandu, Nepal	Mr. Bipin Malla	4271102, 4274537





158	C-033	Hama Iron & Steel Industries	Tripureswor , Kathmandu	Mr. Bal Krishna Shrestha	4261148, 4261716
159	C-034	Hetauda Dairy Industries Pvt. Ltd.	Khichapokhari, Kathmandu	Mr. Mohan Prasad Khanal	4221260
160	C-035	Hongshi Shivam Cement Pvt. Ltd.	Naxal, Kathmandu, Nepal	Mr. Lai Weipeng	4415611, 4416686
161	C-036	Hotel Star Banquet P. Ltd.	Shwayambhu, Kathmandu [Ratna Naar-13, Chitwan]	Mr. Bhesh Raj Duwadi	4672287
162	C-037	Hulas Steel Industries Pvt Ltd.	Kamaladi, Kathmandu,	Mr. D. K. Golchha	4445732
163	C-038	Hulas Wire Industries Ltd.	Golchha House, Ganabahal, Kathmandu	Mr. Hemanta Golchha	4250001/2/3/4/ 5/6/7/8/9
164	C-039	Information Technology & Telecom International Pvt. Ltd. (ITNTI)	Baluwatar,Kathmandu	Mr. Manish Kansal	4439987
165	C-040	Instant Meal Pvt. Ltd.	Khichhapokhari, Kathmandu, PoB 648	Mr. Manish khemka	4221260, 4223746
166	C-042	Jasmine Paints Pvt. Ltd.	Bharatpur Sub Metropolitan City-4	Mr. Laxman Prasad Aryal	056-531445, 532789
167	C-043	Kalika Condtruction Pvt. Ltd.	Kalika Tower, Baluwatar, Kathmandu	Mr. Nicholas Pandey	4439152, 53, 54
168	C-044	Karmacharya Bakes & Foods Pvt. Ltd.	Pokhara, Nepal	Mr. Michael Karmacharya	061-521571; 523016
169	C-045	Karya Vinayak Industries Pvt. Ltd.	Thankot-2, Kathmandu	Mr. Amrit Prasad Dhha	4363548, 4316719
170	C-046	Kedia International Pvt. Ltd. Banking,ins, auto, housing	Tindhara Road, Kamaladi, Kathmandu	Mr. Manoj Kedia	442430, 269983
171	C-047	Kiran Shoes Manufacturers	Maharajgunj, Kathmandu	Mr. Amir Pratap JB Rana	4225414
172	C-048	Krishna Towers Pvt. Ltd.	New Baneswor, Kathmandu	M. Sanjiv Rijal	4780301
173	C-049	Langtang Ri Trekking and Expedtion Pvt. Ltd.	GPO Box: 7103, Tridevi Marg, Thamel, Kathmandu	Ms. Pamfa Dhamala	4424268, 4423370
174	C-050	Livecare Pharmaceuticals Pvt. Ltd.	Bharatpur-15, Mangalpr, Chitwan	Mr. Raju Poudel	056572319, 572294
175	C-051	Lotus Holding Pvt. Ltd.	HB Complex, Jawalakhel, Lalitpur	Mr. Umesh Karki	5000071/ 5000100
176	C-052	Machhapuchchre Bank Limited	Lazimpat, Kathmandu	Mr. Arjun Thapa	30900, 22373/61- 530800
177	C-053	Manakamana Darshan Pvt. Ltd.	Manakamana Marg, Naxal, Nagpokhari	Mr. Rajesh Babu shrestha	4434648, 4434690
178	C-054	Maruti Cements Ltd.	Tripureshwor, Kathmandu, Nepal	Mr. Sharad Goel/Manoj Goel	4257566
179	C-055	MAW Enterprises	Tripureswor, Kathmandu	Mr. Vishnu Agrawal	4261160,
180	C-056	Megha Bank Ltd	Kamaladi, Kathmandu, Nepal	Mr. Anil Shah	4221311, 4226568, 426675
181	C-057	Nabil Bank Ltd.	Kamal Pokhari, Kathmandu	Mr. Sashin Joshi	4427181
182	C-058	NCell (Nepal) Pvt. Ltd.	Nakhkhu, Lalitpur	Mr. Suren J. Amarasekera	9805554444





183	C-059	Nepal Aadarsha Nirman Company Pvt. Ltd.	Kuleshwor, Kathmandu, Pob 5759	Mr. Birendra Raj Pandey	4278625
184	C-060	Nepal Gas Industries Pvt. Ltd.	Balaju Industrial Estate, Balaju	Mr.Gokul Bhandari	4350416
185	C-061	Nepal Insurance Company Ltd.	Kamaladi, Kathmandu	Mr. Vijaya Bahadur Shah	4221353, 4228690, 4245565/68
186	C-062	Nepal Water and Energy Development Company Pvt. Ltd.	Nazal, Kathmandu	Ms. Laxmi Pokhrel	4412229
187	C-063	New R.R. Enterprises	Lagankhel, Lalitpur	Mr. Rabi C. Singh	5524124, 5524119
188	C-065	Nimbus Holding Pvt. Ltd. (Probiotech Industries)	KUK Building, Sinamangal, Kathmandu, Nepal	Mr. Anand Bagaria	4467794/ 4485745
189	C-067	Pashupati Biscuit Industries Pvt. Ltd.	Khichapokhari, Kathmandu	Mr. Mohan Prasad Khanal	4221260
190	C-068	Platinum Hotel Pvt. Ltd	Soaltee Mode, Kathmandu	Mr. Prakash Dugar	4030801, 4030788,



191	C-069	Prudential Insurance Company Ltd.	Kamaladi, Kathmandu	Mr. Bir Krishna Maharjan	4212940, 4219860,, 4430917
192	C-070	Puja Soap and Household products Pvt. ltd.	Ram Shah Path, Putali Sadak Kathmandu	Mr. Rohit Lohia	4226638,4229508
193	C-072	Raman Construction Pvt. Ltd.	Sifal-7, Kathmandu	Mr. Pawan Mahato	4474017,
194	C-073	Rana Global Pvt. Ltd.	Soalteemod, Kalimati, Kathmandu	Ms. Aashmi Rana	4277924
195	C-075	Ridi Hydropower Development Co. Ltd	Trade Tower, Thapathali, Kathmandu	Mr. Kuber Mani Nepal	5111015
196	C-076	Sandwich Home Solution Pvt. Ltd.	Bharatpur-10, Chitwan	Mr. Surya prasad Neupane	056530465
197	C-077	Shangrila Development Bank	Baluwatar-4, Kathmandu	Mr. Rajendra Prasad Poudel	4421861
198	C-078	Shivam Cement Ltd.	Hunamstan.Anamenager siddharth insurance bulding.	Mr. Surendra Kumar Goel	4259804, 4259993
199	C-079	Shivam Plastic Industries P. Ltd	Ravibhawan, Kathmandu	"Mr. Devendra Kumar Agrawal Mr. Bashu golyan"	"4671201, 4671200, 021-420388, 021- 420387, 4277924"
200	C-080	Siddartha Insurance Limited	Hanuman Sthan, Anam Nagar	Mr. Birendra Baidawar Chhetry	4256190/4254547
201	C-081	Siddhakali Power Limited	Trade Tower, Thapathali, Kathmandu	Mrs. Srijana Khadka	
202	C-082	Siddhartha Bank Limited	Kamaladi, Kathmandu	Mr. Shambhu Nath Gautam	4442919, 4442920
203	C-083	Sri Raghupati Jute Mills Ltd	Golchha House, Ganabahal, Kathmandu	Mr. Raj Kumar Golchha	021-435316, 525627
204	C-084	Standard Chartered Bank Nepal Ltd	New Baneswor, Kathmandu	Mr. Diwakar Poudel	478233, 5533203 (R)
205	C-086	Sunrise Bank Ltd.	Gairidhara, Kathmandu	Ms. Asha Rana Adhikary	4004560-64
206	C-087	Super Lamicoats Pvt. Ltd.	Radha Kuti Arcade, Ist.Floor, Putali Sadak,	Mr. Chiranji Lal Agrawal/Mr. Tushar Todi	4421993-5, 4412268, 4411187
207	C-088	Suryodaya Fashion Pvt. Ltd.	Madhyapur Thimi-15, Gatthaghar	Mr. Ram Prasad Oli	6134799
208	C-089	Swift Air Cargo Services P. Ltd.	Tinkune, Koteswor	Mr. Sita Ram Panta	4112451, 4112271, 4112294
209	C-090	Temple Tiger Group of Companies	Kamaladi, Kathmandu	Mr. Bashanta Raj Mishra	4221585, 536646
210	C-091	The Oriental Insurance	Dillihazer Kathmandu	Mr. Mukesh Kumar Kanoor	4416815/4416439/





3375	12.55	Company Limited			4418578/4420402
211	C-092	The Shangrila Carpet & Handicrafts Pvt. Ltd.	Jorpati, Kathmandu	Mr. Tenzin Zoepa Lama	4911386, 4911903
212	C-094	Trikon Advertising Service	Sano Gaucharan, Kathmandu	Mr. Rajendra Aryal	4411303 4248030
213	C-096	Triveni Synpacks Pvt. Ltd.	Triveni Complex, Puralisadak, Kathmandu	Mr. Birendra K. Sanghai	4224074, 4224104
214	C-097	Tríveni Textile Industries P. Ltd.	Triveni Complex, Putalisadak, Kathmandu	Mr. Ram Chandra Sanghai	4224074, 229196, 422968
215	C-098	Tundi Construction Pvt. Ltd.	Sanepa-3, Shanti Basti, Lalitpur	Mr. Anand Prasad Subedi	5555573, 5548573
216	C-099	United Insurance Co (Nepal) Ltd.	Trade Tower Thapathali	Mr. Shekhar Baral	5111111/3/4
217	C-100	Varsha Recycling Industries Pvt. Ltd.	6th Floor Radha Bhawan, Tripureshwor, Kathmandu	Mr. Vimal Sidhhartha Baid	4257968,4256416, 5204230, 081528294
218	C-101	Varun Beverages (Nepal) Pvt. Ltd.	Pepsi Kola, Sinamangal, Kathmandu	Mr. Amit Gupta	4990909, 499066
219	C-102	Vishal Plastocab Industries Pvt. Ltd.	Koteshwor, Kathmandu	Mr. B.R. Tater	4601172, 4600674
220	C-103	Vishwokarma Cements P. Ltd	Triveni Complex, Putalisadak, Kathmandu	Mr. Purushotam Lal Sanghai	4244074
221	C-104	Whitehouse Graduate school of management	Med Baneshwor, Kathmandu	Mr. Shambhu K Dahal	5111131/32

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222	C-105	Yeti Travels Pvt. Ltd.	Durbar Marg, Kathmandu	Mr. Vivek Basnyat	4221234, 4222329
223	C-106	Moses Pvt. Ltd.	Kalanki, Kathmandu	Mr. Yogeshwor Lal Shresths	4286173
224	C-107	Himadri Foods (P) Ltd.	Gairidhara, Kathmandu	Mr. Harun AR Rashid	4004502
225	C-108	Surya Nepal (P) Ltd.	Shree Bal Sadan, Kantipath, Kathmandu	Mr. Vikas Bhutra	4248260
226	C-109	Life Insurance Company (Nepal) Ltd.	Naxal, Kathmandu	Mr. Abhijit Ghosh Dastidar	4443616
227	C-110	Nepal Bullion Exchange Pvt. Ltd.	Charter Tower, Sanogaucharan, Kathmandu	Mr. Rakesh Kumar Adukia	4444062
228	C-111	Nepal Breweries Pvt. Ltd.	(Hetauda, Makawanpur) Nag Pokhari Kathmandu (TBI Group)	Mr. Shisheer Kumar Bhatta	4004651/52
229	C-112	Sibkrim Land and Industrial Co. Pvt Ltd.	IJ Plaza, Durbar Marg, Kathmandu	Mr. Rabindra Bhakta Shrestha	4252801-4
230	C-113	National Cement Pvt. Ltd.	Radha Bhawan, Tripureshwor, Kathmandu	Mr. Vishwo Nath Goel	4257855
231	C-114	Apsara Production Suppliers Pvt. Ltd.	Kageshwori Manohara Municipality-7, Gothatar, Bhaktapur	Mr. Khil Bahadur KC	4154146
		INSTI	TUTIONAL MEM	BERS	
233	I-001	Association of Nepalese Rice, Oil and Pulses Industry	Signature Building, Teku	Mr. Chandra Krishna Karmacharya/ Mr. Ajay Parajuli	4100115
234	1-002	Cement Manufacturers Association of Nepal	Teku Kathmandu	Er. Dhurba Raj Thapa (President)/ Mr. Tara Prasad Pokhrel (General Secretary)	4100005/4436327
235	1-003	Computer Association Nepal (CAN Federation)	Khusibu, Kathmandu	Mr. Hemant Chaurasia	4381070, 4382090
236	I-004	Export Council of Nepal (ECON)	Thamel, Kathmandu	Mr. Surendra K. Shrestha	01-4441337





237	1-005	Federation of Small Medium Enterprises Nepal (FSMEs-Nepal)	149- Bijuli Bazar, Kathmandu	Mr. Jung Bahadur Shrestha	4783483
238	1-006	Nepal Clinker and Cement Manufacturer's Association (NCCMA)	Kathmandu Metropolitan City- 11, Kathmandu	Mr. Purushotam Lal Sanghai/ Mr. Satish Kumar More	4224074 ext. 622
239	1-007	Nepal Vegetable Ghee Oil Manufacturers Association	Signature Building, Teku	Mr. Sandeep Agrawal	
240	1-008	Nepal Herbs and Herbal Products Association (NEHHPA)	Teku	Mr. Govinda Ghimire	4264428
241	1-009	Association of Industries Makawanpur (Udhyog Sangh Hetauda)	Hetauda, Nepal	Rishi Ghimire	057-412431/94
242	1-010	Outsourcing Association of Nepal	Pani pokhari, Kathmandu	Mr. Rameshwor Shah	4002727
243	I-011	Nepal Pashmina Industries Association	Sundhara, Kathmandu	Mr. Durga Bikram Thapa	4254713

	C	NI PROVINCE/CHAPT	ER
Reg. No.	Province/Chapter	Address	Coordinator
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PR-002	Province 2	Janakpur	Naresh Das
PR-003	Province 3	Hetauda	Rishi Ghimire
PR-004	Province 4	Pokhara	Binod Neupane
PR-005	Province 5	Butwal	Ajaz Alam
PR-006	Karnali	Surkhet	Tek Bahadur Bhandari
PR-007	Province 7	Dhangadhi	Hem Bikram Thapa
CH-004	Banke Chapter	Nepalgunj, Banke	Mr. Ratan Tandan



## **CNI** Secretariat

CNI has an efficient Secretariat supported by professional and support staff. The following professionals and support staffs have been working at the Secretariat.











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Talking Business, Talking Change



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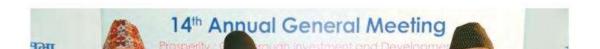






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# PHOTO GALLERY







1 SVP Mr. Satish Kumar More, President Mr. Hari Bhakta Sharma, IPP Mr. Narendra Kumar Basnyat and President Emeritus Mr. Binod Chaudhary (from left to right) at 14th AGM of CNI

2 CNI delegation with Rt. Hon'ble President of Nepal Mrs. Bidhya Devi Bhandari

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Talking Business, Talking Change















- 3 CNI President Mr. Hari Bhakta Sharma delivering speech @ Nepal Business Excellence Award 2017
- 4 Mr. Khil Raj Regmi, Former Chairman, Council of Minister inaugurating Nepal Business Excellence Awards 2017
- 5 | CNI representing on Seminar of North East Asian Chamber of Commerce and Industries
- 6 CNI signing MoU with CCPIT

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- 7 | CNI delegation with HE Ambassador of the Germany
- 8 Interaction program on the Role of Private Sector on Sustainable Development Goals in Nepal
- 9 The then Prime Minister Hon'ble Sher Bahadur Deuba with VP of CNI Mr. Nirvana Chaudhary
- 10 HE Ambassador Mr. Manjeev Singh Puri of India visiting CNI





- Members of CNI Eminent 11 Persons' Council at a workshop on Legal Reforms
- Meeting with 12 Sea Port Authorities
- CNI Team with MaHa 13 preparing relief materials for the flood victims.
- Hon'ble KP Sharma Oli receiving bouquet from CNI President mmediately after election
- Meeting with H.E Ambassador European Union Veronica Cody











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- 16 Visit from UK delegation @ CNI Secretariat
- Interaction program on "Engaging private sector on SDGs" 17
- 18 CNI President Mr. Hari Bhakta Sharma with Indian Prime Minister Rt. Honble' Shree Narendra Modi
- CNI delegations with Baroness Verma, a member of the House of Lords of UK







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- 20 Interaction program on the occasion of National Tax Day 2074
- 21 | 5th Series of Parisangh ma Paricharcha held at CNI Secretariat
- 22 Meeting with Industry Minister Mr. Sunil B. Thapa
- 23 An Interaction program on Labor Act and Social Security Act

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# CNIyef Photo Gallery









- 1 | CNIYEF members with His Excellency, Indian Ambassador, Mr. Manjeev Singh Puri
- CNIYEF chairperson, Mr.



- Rohit Gupta handing over token of appreciation to Mr. Binod Chaudhary
- 3 CNIYEF Communication Chair, Mr. Amun Thapa handing over token of appreciation to Dr. Upendra Mahato
- 4 Mr. Rahul Chaudhary sharing his views on startups and his involvement in Prestellar Ventures with CNIyef members
- 5 CNIYEF Membership Chair, Ms. Prashi Agrawal looking extremely happy to be at the social event

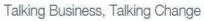


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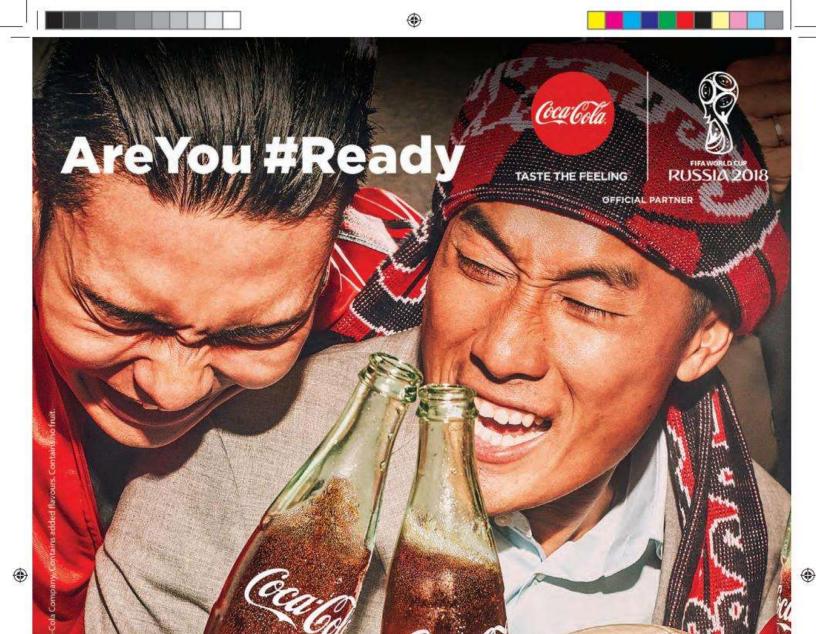


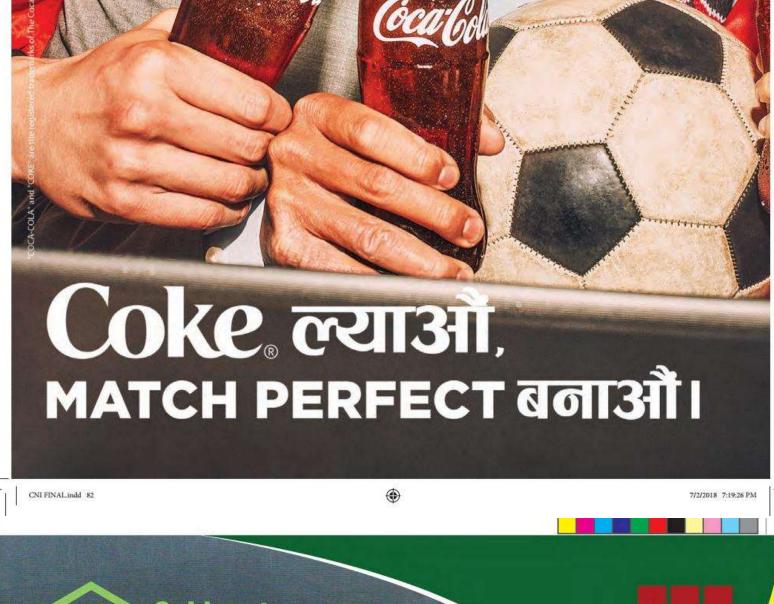


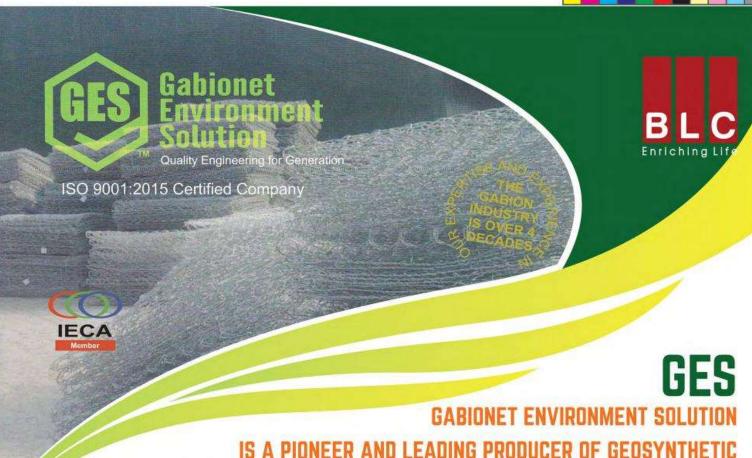
- 6 Medicity Hospital staff giving CNIYEF members an exclusive tour of the newly built hospital
- | His Excellency, Indian Ambassador, Mr. Manjeev Singh Puri sharing his viewpoint on Nepal-India economy to CNIYEF members
- 8 Mr. Binod Chaudhary with CNIYEF Convener, Mr. Vishnu Agarwal
- 9 CNIYEF members indulged in their paintings at a social event at House of Palettes
- CNIYEF Network Chair, Mr. Chang Agrawal (left) chitchatting with CNIYEF Chairperson, Mr. Rohit Gupta (right) at an event at the Indian Embassy



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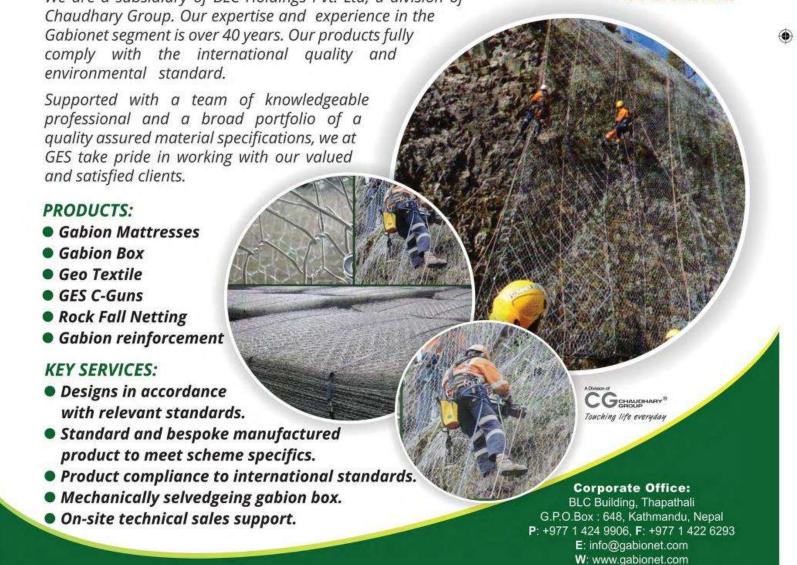






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